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Prosperity Bancshares Inc Annual Reports

<http://www.prosperitybankusa.com>



— PROSPERITY — BANCSHARES, INC.®

PRESS RELEASE

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FOR IMMEDIATE RELEASE

PROSPERITY BANCSHARES, INC.® REPORTS FOURTH QUARTER 2018 EARNINGS

- Fourth quarter earnings per common share (diluted) increased 22.7% to \$1.19 compared with the fourth quarter 2017
- Fourth quarter net income increased 24.1% to \$83.331 million compared with the fourth quarter 2017
- Nonperforming assets remain low at 0.10% of fourth quarter average interest-earning assets
- Return (annualized) on fourth quarter average assets of 1.47%
- Returns (annualized) on fourth quarter average common equity of 8.25% and average tangible common equity of 15.84%⁽¹⁾
- Loans increased 3.5% during 2018
- Average noninterest-bearing deposits increased 5.7% during 2018
- Prosperity Bank has been rated in the Top 10 of Forbes Best Banks in America for six consecutive years

HOUSTON, January 30, 2019. Prosperity Bancshares, Inc.® (NYSE: PB), the parent company of Prosperity Bank® (collectively, “Prosperity”), reported net income for the quarter ended December 31, 2018 of \$83.331 million, an increase of \$16.193 million or 24.1% compared with \$67.138 million for the same period in 2017. Net income per diluted common share increased 22.7% to \$1.19 compared with \$0.97 for the same period in 2017. Additionally, loans increased 3.5% during 2018 and nonperforming assets remain low at 0.10% of fourth quarter average interest-earning assets.

“We are extremely proud that Prosperity Bank has once again been ranked in the Top 10 of Forbes Best Banks in America for 2019, making Prosperity the only bank in the country to have been ranked in the Top 10 every year from 2014 to 2019,” said David Zalman, Prosperity’s Chairman and Chief Executive Officer.

“Prosperity’s earnings per share increased 22.7% in the fourth quarter 2018 compared to the fourth quarter of 2017. For 2018, loans increased \$349.5 million, or 3.5%, and average noninterest bearing deposits increased \$303.5 million, or 5.7%. Further, our asset quality remains one of the best in the industry, with non-performing loans at 0.10% of fourth quarter 2018 average interest earning assets,” continued Zalman.

(1) Refer to the “Notes to Selected Financial Data” at the end of this Earnings Release for a reconciliation of this non-GAAP financial measure to the nearest GAAP financial measure.

“Texas and Oklahoma continue to experience employment and population growth, with many companies moving to these states because of favorable tax environments and business friendly political climates. We look forward to the opportunities ahead in 2019. We will continue our focus on organic growth and serving our customers and communities, while also pursuing strategic acquisition opportunities,” concluded Zalman.

Results of Operations for the Three Months Ended December 31, 2018

Net income was \$83.331 million⁽²⁾ for the three months ended December 31, 2018 compared with \$67.138 million⁽³⁾ for the same period in 2017, an increase of \$16.193 million or 24.1%. Net income per diluted common share was \$1.19 for the three months ended December 31, 2018 compared with \$0.97 for the same period in 2017, an increase of 22.7%. Annualized returns on average assets, average common equity and average tangible common equity for the three months ended December 31, 2018 were 1.47%, 8.25% and 15.84%⁽¹⁾, respectively. Prosperity’s efficiency ratio (excluding credit loss provisions, net gains and losses on the sale of assets and taxes) was 43.20%⁽¹⁾ for the three months ended December 31, 2018.

Net interest income before provision for credit losses for the three months ended December 31, 2018 was \$157.248 million compared with \$156.050 million for the same period in 2017, an increase of \$1.198 million or 0.8%. Net interest income was impacted by a decrease in loan discount accretion of \$1.893 million. Linked quarter net interest income before provision for credit losses decreased \$71 thousand to \$157.248 million compared with \$157.319 million for the three months ended September 30, 2018.

The net interest margin on a tax equivalent basis was 3.15% for the three months ended December 31, 2018 compared with 3.20% for the same period in 2017 and 3.15% for the three months ended September 30, 2018. The change compared with the fourth quarter 2017 was primarily due to higher rates on interest-bearing liabilities and a decrease in loan discount accretion, partially offset by higher yields on interest-earning assets.

Noninterest income was \$29.079 million for the three months ended December 31, 2018 compared with \$29.220 million for the same period in 2017, a decrease of \$141 thousand or 0.5%. On a linked quarter basis, noninterest income decreased \$1.545 million or 5.0% to \$29.079 million compared with \$30.624 million for the three months ended September 30, 2018. This decrease was primarily due to the net loss on sale of assets and a decrease in other noninterest income.

Noninterest expense was \$80.804 million for the three months ended December 31, 2018 compared with \$81.088 million for the same period in 2017, a decrease of \$284 thousand or 0.4%. On a linked quarter basis, noninterest expense decreased \$956 thousand or 1.2% to \$80.804 million compared with \$81.760 million for the three months ended September 30, 2018. This change was primarily due to a decrease in regulatory assessments and FDIC insurance resulting from the elimination of the FDIC temporary surcharge imposed on large banks by the Dodd-Frank Act.

Results of Operations for the Year Ended December 31, 2018

Net income was \$321.812 million⁽⁴⁾ for the year ended December 31, 2018 compared with \$272.165 million⁽⁵⁾ for the same period in 2017, an increase of \$49.647 million or 18.2%. Net income per diluted common share was \$4.61 for the year ended December 31, 2018 compared with \$3.92 for the same period in 2017, an increase of 17.6%. Annualized returns on average assets, average common equity and average tangible common equity for the year ended December 31, 2018 were 1.42%, 8.15% and 16.00%⁽¹⁾, respectively. Prosperity’s efficiency ratio (excluding credit loss provisions, net gains and losses on the sale of assets and securities and taxes) was 43.71%⁽¹⁾ for the year ended December 31, 2018.

Net interest income before provision for credit losses for the year ended December 31, 2018 was \$629.593 million compared with \$616.863 million for the same period in 2017, an increase of \$12.730 million or 2.1%. Net interest income was impacted by a decrease in loan discount accretion of \$7.997 million.

The net interest margin on a tax equivalent basis for the year ended December 31, 2018 was 3.18% compared with 3.19% for the same period in 2017.

(2) Includes purchase accounting adjustments of \$2.099 million, net of tax, primarily comprised of loan discount accretion of \$2.903 million for the three months ended December 31, 2018.

(3) Includes purchase accounting adjustments of \$2.771 million, net of tax, primarily comprised of loan discount accretion of \$4.796 million for the three months ended December 31, 2017.

(4) Includes purchase accounting adjustments of \$10.070 million, net of tax, primarily comprised of loan discount accretion of \$13.909 million for the year ended December 31, 2018.

(5) Includes purchase accounting adjustments of \$12.909 million, net of tax, primarily comprised of loan discount accretion of \$21.906 million for the year ended December 31, 2017.

Noninterest income was \$116.012 million for the year ended December 31, 2018 compared with \$116.633 million for the same period in 2017, a decrease of \$621 thousand or 0.5%. This decrease was primarily due to the gain on sale of securities during 2017, partially offset by a lower net loss on sale of assets during 2018.

Noninterest expense was \$326.220 million for the year ended December 31, 2018 compared with \$313.101 million for the same period in 2017, an increase of \$13.119 million or 4.2%. This increase was primarily due to higher salaries and benefits.

Balance Sheet Information

At December 31, 2018, Prosperity had \$22.693 billion in total assets, an increase of \$106.110 million or 0.5%, compared with \$22.587 billion at December 31, 2017.

Loans at December 31, 2018 were \$10.370 billion, an increase of \$349.540 million or 3.5%, compared with \$10.021 billion at December 31, 2017. Linked quarter loans increased \$77.467 million or 0.8% (3.0% annualized) from \$10.293 billion at September 30, 2018.

Deposits at December 31, 2018 were \$17.257 billion, a decrease of \$564.902 million or 3.2%, compared with \$17.821 billion at December 31, 2017. This was primarily due to lower municipal deposits compared with the prior year. Linked quarter deposits increased \$522.794 million or 3.1% from \$16.734 billion at September 30, 2018. This change was primarily due to seasonality.

Asset Quality

Nonperforming assets totaled \$18.956 million or 0.10% of quarterly average interest-earning assets at December 31, 2018, compared with \$37.455 million or 0.19% of quarterly average interest-earning assets at December 31, 2017, and \$16.777 million or 0.08% of quarterly average interest-earning assets at September 30, 2018.

The allowance for credit losses was \$86.440 million or 0.83% of total loans at December 31, 2018, \$84.041 million or 0.84% of total loans at December 31, 2017 and \$85.996 million or 0.84% of total loans at September 30, 2018. Excluding loans acquired that are accounted for under FASB Accounting Standards Codification (“ASC”) Topics 310-20 and 310-30, the allowance for credit losses was 0.88%⁽¹⁾ of remaining loans as of December 31, 2018, compared with 0.91%⁽¹⁾ at December 31, 2017 and 0.88%⁽¹⁾ at September 30, 2018.

The provision for credit losses was \$1.000 million for the three months ended December 31, 2018 compared with \$2.000 million for the three months ended December 31, 2017 and \$2.350 million for the three months ended September 30, 2018. The provision for credit losses was \$16.350 million for the year ended December 31, 2018 compared with \$14.325 million for the year ended December 31, 2017.

Net charge-offs were \$556 thousand for the three months ended December 31, 2018 compared with \$4.771 million for the three months ended December 31, 2017 and \$1.318 million for the three months ended September 30, 2018. Net charge-offs were \$13.951 million for the year ended December 31, 2018 compared with \$15.610 million for the year ended December 31, 2017.

Dividend

Prosperity Bancshares, Inc. declared a first quarter cash dividend of \$0.41 per share to be paid on April 1, 2019 to all shareholders of record as of March 15, 2019.

Conference Call

Prosperity’s management team will host a conference call on Wednesday, January 30, 2019 at 11:30 a.m. Eastern Time (10:30 a.m. Central Time) to discuss Prosperity’s fourth quarter 2018 earnings. Individuals and investment professionals may participate in the call by dialing 877-883-0383 for domestic participants, or 412-902-6506 for international participants. The elite entry number is 7034870.

Alternatively, individuals may listen to the live webcast of the presentation by visiting Prosperity’s website at www.prosperitybankusa.com. The webcast may be accessed from Prosperity’s home page by selecting “Presentations & Calls” from the drop-down menu on the Investor Relations tab and following the instructions.

Non-GAAP Financial Measures

Prosperity's management uses certain non-GAAP financial measures to evaluate its performance. Specifically, Prosperity reviews tangible book value per share, return on average tangible common equity, tangible equity to tangible assets ratio and the efficiency ratio, excluding net gains and losses on the sale of assets and securities. Further, as a result of acquisitions and the related purchase accounting adjustments, Prosperity uses certain non-GAAP financial measures and ratios that exclude the impact of these items to evaluate its allowance for credit losses to total loans (excluding acquired loans accounted for under ASC Topics 310-20, "*Receivables-Nonrefundable Fees and Other Costs*" and 310-30, "*Receivables-Loans and Debt Securities Acquired with Deteriorated Credit Quality*"). Prosperity believes these non-GAAP financial measures provide information useful to investors in understanding Prosperity's financial results and that their presentation, together with the accompanying reconciliations, provides a more complete understanding of factors and trends affecting Prosperity's business and allows investors to view performance in a manner similar to management, the entire financial services sector, bank stock analysts and bank regulators. Further, Prosperity believes that these non-GAAP financial measures provide useful information by excluding certain items that may not be indicative of its core operating earnings and business outlook. These non-GAAP financial measures should not be considered a substitute for, nor of greater importance than, GAAP basis financial measures and results; Prosperity strongly encourages investors to review its consolidated financial statements in their entirety and not to rely on any single financial measure. Because non-GAAP financial measures are not standardized, it may not be possible to compare these financial measures with other companies' non-GAAP financial measures having the same or similar names. Please refer to the "Notes to Selected Financial Data" at the end of this Earnings Release for a reconciliation of these non-GAAP financial measures to the nearest respective GAAP financial measures.

Prosperity Bancshares, Inc. ®

As of December 31, 2018, Prosperity Bancshares, Inc. ® is a \$22.693 billion Houston, Texas based regional financial holding company, formed in 1983. Operating under a community banking philosophy and seeking to develop broad customer relationships based on service and convenience, Prosperity offers a variety of traditional loan and deposit products to its customers, which consist primarily of small and medium sized businesses and consumers. In addition to established banking products, Prosperity offers a complete line of services including: Internet Banking services at www.prosperitybankusa.com, Retail Brokerage Services, Credit Cards, Debit Cards, 24 hour voice response banking, Trust and Wealth Management, Mortgage Services, Cash Management and Mobile Banking.

As of December 31, 2018, Prosperity operated 242 full-service banking locations: 65 in the Houston area, including The Woodlands; 29 in the South Texas area including Corpus Christi and Victoria; 33 in the Dallas/Fort Worth area; 22 in the East Texas area; 29 in the Central Texas area including Austin and San Antonio; 34 in the West Texas area including Lubbock, Midland-Odessa and Abilene; 16 in the Bryan/College Station area; 6 in the Central Oklahoma area; and 8 in the Tulsa, Oklahoma area.

"Safe Harbor" Statement under the Private Securities Litigation Reform Act of 1995: This release contains, and the remarks by Prosperity's management on the conference call may contain, forward-looking statements within the meaning of the securities laws. Forward-looking statements include all statements other than statements of historical fact, including forecasts or trends, and are based on current expectations, assumptions, estimates and projections about Prosperity Bancshares and its subsidiaries. These forward-looking statements are not guarantees of future performance and are subject to risks and uncertainties, many of which are outside of Prosperity's control, which may cause actual results to differ materially from those expressed or implied by the forward-looking statements. These risks and uncertainties include but are not limited to whether Prosperity can: successfully identify acquisition targets and integrate the businesses of acquired companies and banks; continue to sustain its current internal growth rate or total growth rate; provide products and services that appeal to its customers; continue to have access to debt and equity capital markets; and achieve its sales objectives. Other risks include, but are not limited to: the possibility that credit quality could deteriorate; actions of competitors; changes in laws and regulations (including changes in governmental interpretations of regulations and changes in accounting standards); a deterioration or downgrade in the credit quality and credit agency ratings of the securities in Prosperity's securities portfolio; customer and consumer demand, including customer and consumer response to marketing; effectiveness of spending, investments or programs; fluctuations in the cost and availability of supply chain resources; economic conditions, including currency rate, interest rate and commodity price fluctuations; and weather. These and various other factors are discussed in Prosperity Bancshares' Annual Report on Form 10-K for the year ended December 31, 2017 and other reports and statements Prosperity Bancshares has filed with the SEC. Copies of the SEC filings for Prosperity Bancshares may be downloaded from the Internet at no charge from <http://www.prosperitybankusa.com>.

Bryan/College Station Area -
 Bryan
 Bryan-29th Street
 Bryan-East
 Bryan-North
 Caldwell
 College Station
 Crescent Point
 Hearne
 Huntsville
 Madisonville
 Navasota
 New Waverly
 Rock Prairie
 Southwest Parkway
 Tower Point
 Wellborn Road

Central Texas Area -
 Austin -
 Allandale
 Cedar Park
 Congress
 Lakeway
 Liberty Hill
 Northland
 Oak Hill
 Research Blvd
 Westlake

Other Central Texas Area
Locations -
 Bastrop
 Canyon Lake
 Dime Box
 Dripping Springs
 Elgin
 Flatonia
 Georgetown
 Gruene
 Kingsland
 La Grange
 Lexington
 New Braunfels
 Pleasanton
 Round Rock
 San Antonio
 Schulenburg
 Seguin
 Smithville
 Thorndale
 Weimar

Dallas/Fort Worth Area -
Dallas -
 Abrams Centre
 Balch Springs
 Camp Wisdom
 Cedar Hill
 Frisco
 Frisco-West
 Kiest
 McKinney
 McKinney-Stonebridge
 Midway
 Plano
 Preston Forest
 Preston Road
 Red Oak
 Sachse
 The Colony
 Turtle Creek
 Westmoreland

Fort Worth -
 Haltom City

Keller
 Roanoke
 Stockyards

Other Dallas/Fort Worth Area
Locations -
 Arlington
 Azle
 Ennis
 Gainesville
 Glen Rose
 Granbury
 Mesquite
 Muenster
 Sanger
 Waxahachie
 Weatherford

East Texas Area -
 Athens
 Blooming Grove
 Canton
 Carthage
 Corsicana
 Crockett
 Eustace
 Gilmer
 Grapeland
 Gun Barrel City
 Jacksonville
 Kerens
 Longview
 Mount Vernon
 Palestine
 Rusk
 Seven Points
 Teague
 Tyler-Beckham
 Tyler-South Broadway
 Tyler-University
 Wimsboro

Houston Area -
Houston -
 Aldine
 Alief
 Bellaire
 Beltway
 Clear Lake
 Copperfield
 Cypress
 Downtown
 Eastex
 Fairfield
 First Colony
 Fry Road
 Gessner
 Gladebrook
 Grand Parkway
 Heights
 Highway 6 West
 Little York
 Medical Center
 Memorial Drive
 Northside
 Pasadena
 Pecan Grove
 Pin Oak
 River Oaks
 Sugar Land
 SW Medical Center
 Tanglewood
 The Plaza
 Uptown
 Waugh Drive

Westheimer
 West University
 Woodcreek

Katy -
 Cinco Ranch
 Katy-Spring Green

The Woodlands -
 The Woodlands-College Park
 The Woodlands-I-45
 The Woodlands-Research Forest

Other Houston Area
Locations -
 Angleton
 Bay City
 Beaumont
 Cleveland
 East Bernard
 El Campo
 Dayton
 Galveston
 Groves
 Hempstead
 Hitchcock
 Liberty
 Magnolia
 Magnolia Parkway
 Mont Belvieu
 Nederland
 Needville
 Rosenberg
 Shadow Creek
 Spring
 Tomball
 Waller
 West Columbia
 Wharton
 Winnie
 Wirt

South Texas Area -
Corpus Christi -
 Calallen
 Carnel
 Northwest
 Saratoga
 Timbergate
 Water Street

Victoria -
 Victoria Main
 Victoria-Navarro
 Victoria-North

Other South Texas Area
Locations -
 Alice
 Aransas Pass
 Beeville
 Colony Creek
 Cuero
 Edna
 Goliad
 Gonzales
 Hallettsville
 Kingsville
 Mathis
 Padre Island
 Palacios
 Port Lavaca
 Portland
 Rockport
 Sinton

Taft
 Yoakum
 Yorktown

West Texas Area -
Abilene -
 Antilley Road
 Barrow Street
 Cypress Street
 Judge Ely
 Mockingbird

Lubbock -
 4th Street
 66th Street
 82nd Street
 86th Street
 98th Street
 Avenue Q
 North University
 Texas Tech Student Union

Midland -
 Wadley
 Wall Street

Odessa -
 Grandview
 Grant
 Kermit Highway
 Parkway

Other West Texas Area
Locations -
 Big Spring
 Brownfield
 Brownwood
 Cisco
 Comanche
 Early
 Floydada
 Gorman
 Levelland
 Littlefield
 Merkel
 Plainview
 San Angelo
 Slaton
 Snyder

Oklahoma
Central Oklahoma Area-
Oklahoma City -
 23rd Street
 Expressway
 I-240
 Memorial

Other Central Oklahoma Area
Locations -
 Edmond
 Norman

Tulsa Area-
Tulsa -
 Garnett
 Harvard
 Memorial
 Sheridan
 S. Harvard
 Utica Tower
 Yale

Other Tulsa Area Locations -
 Owasso

Prosperity Bancshares, Inc.[®]
Financial Highlights (Unaudited)
(In thousands)

	<u>Dec 31, 2018</u>	<u>Sep 30, 2018</u>	<u>Jun 30, 2018</u>	<u>Mar 31, 2018</u>	<u>Dec 31, 2017</u>
Balance Sheet Data (at period end)					
Loans	\$ 10,370,313	\$ 10,292,846	\$ 10,146,565	\$ 10,011,416	\$ 10,020,773
Investment securities ^(A)	9,408,966	9,504,733	9,620,614	9,710,254	9,672,116
Federal funds sold	552	639	577	469	697
Allowance for credit losses	(86,440)	(85,996)	(84,964)	(83,600)	(84,041)
Cash and due from banks	410,575	293,831	274,902	243,514	391,616
Goodwill	1,900,845	1,900,845	1,900,845	1,900,845	1,900,845
Core deposit intangibles, net	32,883	34,295	35,773	37,274	38,842
Other real estate owned	1,805	889	10,316	10,538	11,152
Fixed assets, net	257,046	256,426	255,465	257,057	257,065
Other assets	396,857	414,075	410,647	384,547	378,227
Total assets	<u>\$ 22,693,402</u>	<u>\$ 22,612,583</u>	<u>\$ 22,570,740</u>	<u>\$ 22,472,314</u>	<u>\$ 22,587,292</u>
Noninterest-bearing deposits	\$ 5,666,115	\$ 5,700,242	\$ 5,657,589	\$ 5,707,994	\$ 5,623,322
Interest-bearing deposits	11,590,443	11,033,522	11,321,015	11,624,885	12,198,138
Total deposits	<u>17,256,558</u>	<u>16,733,764</u>	<u>16,978,604</u>	<u>17,332,879</u>	<u>17,821,460</u>
Other borrowings	1,031,126	1,501,207	1,254,849	820,079	505,223
Securities sold under repurchase agreements	284,720	297,126	293,039	339,576	324,154
Other liabilities	68,174	84,789	108,796	103,635	112,301
Total liabilities	<u>18,640,578</u>	<u>18,616,886</u>	<u>18,635,288</u>	<u>18,596,169</u>	<u>18,763,138</u>
Shareholders' equity ^(B)	4,052,824	3,995,697	3,935,452	3,876,145	3,824,154
Total liabilities and equity	<u>\$ 22,693,402</u>	<u>\$ 22,612,583</u>	<u>\$ 22,570,740</u>	<u>\$ 22,472,314</u>	<u>\$ 22,587,292</u>

(A) Includes \$392, \$586, \$436, \$57 and (\$143) in unrealized gains (losses) on available for sale securities for the quarterly periods ended December 31, 2018, September 30, 2018, June 30, 2018, March 31, 2018 and December 31, 2017, respectively.

(B) Includes \$310, \$463, \$345, \$45 and (\$113) in after-tax unrealized gains (losses) on available for sale securities for the quarterly periods ended December 31, 2018, September 30, 2018, June 30, 2018, March 31, 2018 and December 31, 2017, respectively.

Prosperity Bancshares, Inc.[®]
Financial Highlights (Unaudited)
(In thousands)

	Three Months Ended				Year Ended		
	Dec 31, 2018	Sep 30, 2018	Jun 30, 2018	Mar 31, 2018	Dec 31, 2017	Dec 31, 2017	
Income Statement Data							
Interest income:							
Loans	\$ 130,627	\$ 128,645	\$ 128,445	\$ 116,246	\$ 120,086	\$ 503,963	\$ 468,338
Securities ^(C)	56,170	55,705	55,577	54,457	51,510	221,909	208,189
Federal funds sold and other earning assets	397	326	299	315	243	1,337	828
Total interest income	<u>187,194</u>	<u>184,676</u>	<u>184,321</u>	<u>171,018</u>	<u>171,839</u>	<u>727,209</u>	<u>677,355</u>
Interest expense:							
Deposits	21,643	19,208	16,061	14,472	12,587	71,384	46,312
Other borrowings	7,639	7,583	6,046	2,973	2,852	24,241	12,908
Securities sold under repurchase agreements	664	566	411	350	350	1,991	1,272
Total interest expense	<u>29,946</u>	<u>27,357</u>	<u>22,518</u>	<u>17,795</u>	<u>15,789</u>	<u>97,616</u>	<u>60,492</u>
Net interest income	157,248	157,319	161,803	153,223	156,050	629,593	616,863
Provision for credit losses	1,000	2,350	4,000	9,000	2,000	16,350	14,325
Net interest income after provision for credit losses	<u>156,248</u>	<u>154,969</u>	<u>157,803</u>	<u>144,223</u>	<u>154,050</u>	<u>613,243</u>	<u>602,538</u>
Noninterest income:							
Nonsufficient funds (NSF) fees	8,902	8,606	7,828	7,827	8,110	33,163	32,354
Credit card, debit card and ATM card income	6,508	6,242	6,335	5,961	6,211	25,046	24,425
Service charges on deposit accounts	5,090	5,137	5,150	5,275	5,250	20,652	21,327
Trust income	2,507	2,692	2,251	2,728	2,734	10,178	9,200
Mortgage income	627	856	1,109	763	826	3,355	4,053
Brokerage income	521	784	687	625	574	2,617	1,950
Bank owned life insurance income	1,330	1,326	1,317	1,311	1,347	5,284	5,430
Net (loss) gain on sale of assets	(715)	4	(44)	—	41	(755)	(1,921)
Net (loss) gain on sale of securities	—	—	(13)	—	—	(13)	3,270
Other noninterest income	4,309	4,977	3,751	3,448	4,127	16,485	16,545
Total noninterest income	<u>29,079</u>	<u>30,624</u>	<u>28,371</u>	<u>27,938</u>	<u>29,220</u>	<u>116,012</u>	<u>116,633</u>
Noninterest expense:							
Salaries and benefits	51,852	51,906	53,360	50,399	48,756	207,517	192,409
Net occupancy and equipment	5,651	5,808	5,692	5,609	5,748	22,760	22,402
Credit and debit card, data processing and software amortization	4,474	4,512	4,356	4,448	4,423	17,790	17,230
Regulatory assessments and FDIC insurance	2,764	3,347	3,575	3,575	3,759	13,261	14,311
Core deposit intangibles amortization	1,412	1,478	1,501	1,568	1,622	5,959	6,942
Depreciation	3,139	3,139	3,054	3,033	3,011	12,365	12,215
Communications	2,404	2,442	2,606	2,580	2,608	10,032	10,592
Other real estate expense	110	219	83	89	181	501	514
Net loss (gain) on sale or write-down of other real estate	91	(2)	10	122	2,978	221	2,757
Other noninterest expense	8,907	8,911	9,365	8,631	8,002	35,814	33,729
Total noninterest expense	<u>80,804</u>	<u>81,760</u>	<u>83,602</u>	<u>80,054</u>	<u>81,088</u>	<u>326,220</u>	<u>313,101</u>
Income before income taxes	104,523	103,833	102,572	92,107	102,182	403,035	406,070
Provision for income taxes	21,192	21,310	20,975	17,746	35,044	81,223	133,905
Net income available to common shareholders	<u>\$ 83,331</u>	<u>\$ 82,523</u>	<u>\$ 81,597</u>	<u>\$ 74,361</u>	<u>\$ 67,138</u>	<u>\$ 321,812</u>	<u>\$ 272,165</u>

(C) Interest income on securities was reduced by net premium amortization of \$7,338, \$8,073, \$7,753, \$8,450 and \$9,521 for the three-month periods ended December 31, 2018, September 30, 2018, June 30, 2018, March 31, 2018 and December 31, 2017, respectively, and \$31,614 and \$38,922 for the years ended December 31, 2018 and December 31, 2017, respectively.

Prosperity Bancshares, Inc.®
Financial Highlights (Unaudited)
(Dollars and share amounts in thousands, except per share data and market prices)

	Three Months Ended					Year Ended	
	Dec 31, 2018	Sep 30, 2018	Jun 30, 2018	Mar 31, 2018	Dec 31, 2017	Dec 31, 2018	Dec 31, 2017
Profitability							
Net income ^(D) ^(E)	\$ 83,331	\$ 82,523	\$ 81,597	\$ 74,361	\$ 67,138	\$ 321,812	\$ 272,165
Basic earnings per share	\$ 1.19	\$ 1.18	\$ 1.17	\$ 1.07	\$ 0.97	\$ 4.61	\$ 3.92
Diluted earnings per share	\$ 1.19	\$ 1.18	\$ 1.17	\$ 1.07	\$ 0.97	\$ 4.61	\$ 3.92
Return on average assets ^(F)	1.47%	1.46%	1.44%	1.32%	1.20%	1.42%	1.22%
Return on average common equity ^(F)	8.25%	8.30%	8.33%	7.69%	7.04%	8.15%	7.26%
Return on average tangible common equity ^(F) ^(G)	15.84%	16.17%	16.48%	15.43%	14.31%	16.00%	15.06%
Tax equivalent net interest margin ^(D) ^(E) ^(H)	3.15%	3.15%	3.28%	3.16%	3.20%	3.18%	3.19%
Efficiency ratio ^(G) ^(I)	43.20%	43.50%	43.95%	44.19%	43.78%	43.71%	42.76%
Liquidity and Capital Ratios							
Equity to assets	17.86%	17.67%	17.44%	17.25%	16.93%	17.86%	16.93%
Common equity tier 1 capital	16.32%	15.94%	15.65%	15.31%	15.08%	16.32%	15.08%
Tier 1 risk-based capital	16.32%	15.94%	15.65%	15.31%	15.08%	16.32%	15.08%
Total risk-based capital	16.99%	16.60%	16.32%	15.97%	15.74%	16.99%	15.74%
Tier 1 leverage capital	10.23%	9.94%	9.68%	9.40%	9.31%	10.23%	9.31%
Period end tangible equity to period end tangible assets ^(G)	10.21%	9.97%	9.69%	9.44%	9.13%	10.21%	9.13%
Other Data							
Weighted-average shares used in computing earnings per common share							
Basic	69,838	69,838	69,839	69,768	69,484	69,821	69,484
Diluted	69,838	69,838	69,839	69,768	69,484	69,821	69,484
Period end shares outstanding	69,847	69,838	69,838	69,819	69,491	69,847	69,491
Cash dividends paid per common share	\$ 0.4100	\$ 0.3600	\$ 0.3600	\$ 0.3600	\$ 0.3600	\$ 1.4900	\$ 1.3800
Book value per common share	\$ 58.02	\$ 57.21	\$ 56.35	\$ 55.52	\$ 55.03	\$ 58.02	\$ 55.03
Tangible book value per common share ^(G)	\$ 30.34	\$ 29.50	\$ 28.62	\$ 27.76	\$ 27.12	\$ 30.34	\$ 27.12
Common Stock Market Price							
High	\$ 72.24	\$ 76.25	\$ 76.92	\$ 79.20	\$ 73.00	\$ 79.20	\$ 73.00
Low	\$ 57.01	\$ 67.27	\$ 67.30	\$ 68.95	\$ 61.95	\$ 57.01	\$ 55.84
Period end closing price	\$ 62.30	\$ 69.35	\$ 68.36	\$ 72.63	\$ 70.07	\$ 62.30	\$ 70.07
Employees – FTE	3,036	3,029	3,044	3,027	3,017	3,036	3,017
Number of banking centers	242	242	242	242	242	242	242

(D) Includes purchase accounting adjustments for the periods presented as follows:

	Three Months Ended					Year Ended	
	Dec 31, 2018	Sep 30, 2018	Jun 30, 2018	Mar 31, 2018	Dec 31, 2017	Dec 31, 2018	Dec 31, 2017
Loan discount accretion							
ASC 310-20	\$1,289	\$1,287	\$1,452	\$1,640	\$2,462	\$5,668	\$14,848
ASC 310-30	\$1,614	\$2,170	\$3,771	\$686	\$2,334	\$8,241	\$7,058
Securities net amortization	\$270	\$291	\$366	\$477	\$598	\$1,404	\$2,862
Time deposits amortization	—	—	\$53	\$53	\$39	\$106	\$217

(E) Using effective tax rate of 20.3%, 20.5%, 20.4%, 19.3% and 34.3% for the three-month periods ended December 31, 2018, September 30, 2018, June 30, 2018, March 31, 2018 and December 31, 2017, respectively, and 20.2% and 33.0% for the years ended December 31, 2018 and December 31, 2017, respectively.

(F) Interim periods annualized.

(G) Refer to the "Notes to Selected Financial Data" at the end of this Earnings Release for a reconciliation of this non-GAAP financial measure to the nearest GAAP financial measure.

(H) Net interest margin for all periods presented is based on average balances on an actual 365 day basis.

(I) Calculated by dividing total noninterest expense, excluding credit loss provisions, by net interest income plus noninterest income, excluding net gains and losses on the sale of assets and securities. Additionally, taxes are not part of this calculation.

Prosperity Bancshares, Inc.[®]
Financial Highlights (Unaudited)
(Dollars in thousands)

YIELD ANALYSIS

	Three Months Ended								
	Dec 31, 2018			Sep 30, 2018			Dec 31, 2017		
	Average Balance	Interest Earned/ Interest Paid	Average Yield/ Rate ^(J)	Average Balance	Interest Earned/ Interest Paid	Average Yield/ Rate ^(J)	Average Balance	Interest Earned/ Interest Paid	Average Yield/ Rate ^(J)
Interest-Earning Assets:									
Loans	\$10,319,596	\$130,627	5.02%	\$10,208,171	\$128,645	5.00%	\$9,955,145	\$120,086	4.79%
Investment securities	9,499,166	56,170	2.35% ^(K)	9,647,744	55,705	2.29% ^(K)	9,521,081	51,510	2.15% ^(K)
Federal funds sold and other earning assets	100,339	397	1.57%	67,974	326	1.90%	91,257	243	1.06%
Total interest-earning assets	<u>19,919,101</u>	<u>187,194</u>	3.73%	<u>19,923,889</u>	<u>184,676</u>	3.68%	<u>19,567,483</u>	<u>171,839</u>	3.48%
Allowance for credit losses	(86,464)			(85,254)			(84,465)		
Noninterest-earning assets	2,861,369			2,820,156			2,833,964		
Total assets	<u>\$22,694,006</u>			<u>\$22,658,791</u>			<u>\$22,316,982</u>		
Interest-Bearing Liabilities:									
Interest-bearing demand deposits	\$3,720,133	\$5,327	0.57%	\$3,676,452	\$4,699	0.51%	\$3,787,421	\$3,365	0.35%
Savings and money market deposits	5,382,699	9,842	0.73%	5,465,143	9,206	0.67%	5,530,158	5,032	0.36%
Certificates and other time deposits	2,087,871	6,474	1.23%	2,055,652	5,303	1.02%	2,225,555	4,190	0.75%
Other borrowings	1,297,917	7,639	2.34%	1,447,328	7,583	2.08%	891,396	2,852	1.27%
Securities sold under repurchase agreements	285,984	664	0.92%	288,706	566	0.78%	337,690	350	0.41%
Total interest-bearing liabilities	<u>12,774,604</u>	<u>29,946</u>	0.93% ^(L)	<u>12,933,281</u>	<u>27,357</u>	0.84% ^(L)	<u>12,772,220</u>	<u>15,789</u>	0.49% ^(L)
Noninterest-bearing liabilities:									
Noninterest-bearing demand deposits	5,785,882			5,646,183			5,598,345		
Other liabilities	95,124			102,092			129,533		
Total liabilities	<u>18,655,610</u>			<u>18,681,556</u>			<u>18,500,098</u>		
Shareholders' equity	4,038,396			3,977,235			3,816,884		
Total liabilities and shareholders' equity	<u>\$22,694,006</u>			<u>\$22,658,791</u>			<u>\$22,316,982</u>		
Net interest income and margin		<u>\$157,248</u>	3.13%		<u>\$157,319</u>	3.13%		<u>\$156,050</u>	3.16%
Non-GAAP to GAAP reconciliation:									
Tax equivalent adjustment		892			879			1,921	
Net interest income and margin (tax equivalent basis)		<u>\$158,140</u>	3.15%		<u>\$158,198</u>	3.15%		<u>\$157,971</u>	3.20%

(J) Annualized and based on an actual 365 day basis.

(K) Yield on securities was impacted by net premium amortization of \$7,338, \$8,073 and \$9,521 for the three-month periods ended December 31, 2018, September 30, 2018 and December 31, 2017, respectively.

(L) Total cost of funds, including noninterest bearing deposits, was 0.64%, 0.58% and 0.34% for the three months ended December 31, 2018, September 30, 2018 and December 31, 2017, respectively.

Prosperity Bancshares, Inc.[®]
Financial Highlights (Unaudited)
(Dollars in thousands)

YIELD ANALYSIS

	Year Ended					
	Dec 31, 2018			Dec 31, 2017		
	Average Balance	Interest Earned/ Interest Paid	Average Yield/ Rate	Average Balance	Interest Earned/ Interest Paid	Average Yield/ Rate
Interest-Earning Assets:						
Loans	\$ 10,141,625	\$ 503,963	4.97%	\$ 9,822,225	\$ 468,338	4.77%
Investment securities	9,664,404	221,909	2.30%	9,681,763	208,189	2.15%
Federal funds sold and other earning assets	82,521	1,337	1.62%	83,324	828	0.99%
Total interest-earning assets	<u>19,888,550</u>	<u>727,209</u>	3.66%	<u>19,587,312</u>	<u>677,355</u>	3.46%
Allowance for credit losses	(84,511)			(84,410)		
Noninterest-earning assets	<u>2,828,706</u>			<u>2,837,299</u>		
Total assets	<u>\$22,632,745</u>			<u>\$22,340,201</u>		
Interest-Bearing Liabilities:						
Interest-bearing demand deposits	\$ 3,937,479	\$ 20,072	0.51%	\$ 3,816,996	\$ 11,703	0.31%
Savings and money market deposits	5,417,014	30,999	0.57%	5,561,853	18,705	0.34%
Certificates and other time deposits	2,101,287	20,313	0.97%	2,289,296	15,904	0.69%
Other borrowings	1,189,459	24,241	2.04%	1,142,897	12,908	1.13%
Securities sold under repurchase agreements	300,429	1,991	0.66%	328,652	1,272	0.39%
Total interest-bearing liabilities	<u>12,945,668</u>	<u>97,616</u>	0.75%	<u>13,139,694</u>	<u>60,492</u>	0.46%
Noninterest-bearing liabilities:						
Noninterest-bearing demand deposits	5,650,720			5,347,227		
Other liabilities	88,524			102,553		
Total liabilities	<u>18,684,912</u>			<u>18,589,474</u>		
Shareholders' equity	<u>3,947,833</u>			<u>3,750,727</u>		
Total liabilities and shareholders' equity	<u>\$22,632,745</u>			<u>\$22,340,201</u>		
Net interest income and margin		<u>\$ 629,593</u>	3.17%		<u>\$ 616,863</u>	3.15%
Non-GAAP to GAAP reconciliation:						
Tax equivalent adjustment		3,615			7,844	
Net interest income and margin (tax equivalent basis)		<u>\$ 633,208</u>	3.18%		<u>\$ 624,707</u>	3.19%

(M) Annualized and based on an actual 365 day basis.

(N) Yield on securities was impacted by net premium amortization of \$31,614 and \$38,922 for the years ended December 31, 2018 and 2017, respectively.

(O) Total cost of funds, including noninterest bearing deposits, was 0.52% and 0.33% for the years ended December 31, 2018 and 2017, respectively.

Prosperity Bancshares, Inc.[®]
Financial Highlights (Unaudited)
(Dollars in thousands)

	Three Months Ended				
	Dec 31, 2018	Sep 30, 2018	Jun 30, 2018	Mar 31, 2018	Dec 31, 2017
YIELD TREND ^(P)					
Interest-Earning Assets:					
Loans	5.02%	5.00%	5.13%	4.72%	4.79%
Investment securities ^(Q)	2.35%	2.29%	2.28%	2.27%	2.15%
Federal funds sold and other earning assets	1.57%	1.90%	1.50%	1.56%	1.06%
Total interest-earning assets	3.73%	3.68%	3.72%	3.50%	3.48%
Interest-Bearing Liabilities:					
Interest-bearing demand deposits	0.57%	0.51%	0.50%	0.47%	0.35%
Savings and money market deposits	0.73%	0.67%	0.50%	0.39%	0.36%
Certificates and other time deposits	1.23%	1.02%	0.84%	0.78%	0.75%
Other borrowings	2.34%	2.08%	1.91%	1.65%	1.27%
Securities sold under repurchase agreements	0.92%	0.78%	0.55%	0.43%	0.41%
Total interest-bearing liabilities	0.93%	0.84%	0.70%	0.55%	0.49%
Net Interest Margin	3.13%	3.13%	3.26%	3.14%	3.16%
Net Interest Margin (tax equivalent)	3.15%	3.15%	3.28%	3.16%	3.20%

(P) Annualized and based on average balances on an actual 365 day basis.

(Q) Yield on securities was impacted by net premium amortization of \$7,338, \$8,073, \$7,753, \$8,450 and \$9,521 for the three-month periods ended December 31, 2018, September 30, 2018, June 30, 2018, March 31, 2018 and December 31, 2017, respectively.

Prosperity Bancshares, Inc.[®]
Financial Highlights (Unaudited)
(Dollars in thousands)

	Three Months Ended				
	Dec 31, 2018	Sep 30, 2018	Jun 30, 2018	Mar 31, 2018	Dec 31, 2017
Balance Sheet Averages					
Loans	\$ 10,319,596	\$ 10,208,171	\$ 10,044,064	\$ 9,990,319	\$ 9,955,145
Investment securities	9,499,166	9,647,744	9,770,963	9,742,601	9,521,081
Federal funds sold and other earning assets	100,339	67,974	79,947	81,779	91,257
Total interest-earning assets	19,919,101	19,923,889	19,894,974	19,814,699	19,567,483
Allowance for credit losses	(86,464)	(85,254)	(84,285)	(81,983)	(84,465)
Cash and due from banks	252,481	232,643	234,856	269,917	257,462
Goodwill	1,900,845	1,900,845	1,900,845	1,900,845	1,900,845
Core deposit intangibles, net	33,580	35,041	36,550	38,064	39,650
Other real estate	1,325	9,193	10,386	10,758	14,177
Fixed assets, net	257,726	256,458	256,281	257,465	256,657
Other assets	415,412	385,976	370,279	346,736	365,173
Total assets	<u>\$ 22,694,006</u>	<u>\$ 22,658,791</u>	<u>\$ 22,619,886</u>	<u>\$ 22,556,501</u>	<u>\$ 22,316,982</u>
Noninterest-bearing deposits	\$ 5,785,882	\$ 5,646,183	\$ 5,646,114	\$ 5,510,320	\$ 5,598,345
Interest-bearing demand deposits	3,720,133	3,676,452	3,971,356	4,392,230	3,787,421
Savings and money market deposits	5,382,699	5,465,143	5,342,323	5,478,411	5,530,158
Certificates and other time deposits	2,087,871	2,055,652	2,094,065	2,168,951	2,225,555
Total deposits	16,976,585	16,843,430	17,053,858	17,549,912	17,141,479
Other borrowings	1,297,917	1,447,328	1,272,032	731,500	891,396
Securities sold under repurchase agreements	285,984	288,706	300,471	327,136	337,690
Other liabilities	95,124	102,092	75,161	81,414	129,533
Shareholders' equity	4,038,396	3,977,235	3,918,364	3,866,539	3,816,884
Total liabilities and equity	<u>\$ 22,694,006</u>	<u>\$ 22,658,791</u>	<u>\$ 22,619,886</u>	<u>\$ 22,556,501</u>	<u>\$ 22,316,982</u>

Prosperity Bancshares, Inc.[®]
Financial Highlights (Unaudited)
(Dollars in thousands)

Period End Balances	<u>Dec 31, 2018</u>		<u>Sep 30, 2018</u>		<u>Jun 30, 2018</u>		<u>Mar 31, 2018</u>		<u>Dec 31, 2017</u>	
Loan Portfolio										
Commercial and industrial	\$ 1,111,089	10.7%	\$ 1,159,735	11.3%	\$ 1,168,892	11.5%	\$ 1,148,980	11.5%	\$ 1,179,364	11.8%
Construction, land development and other land loans	1,622,289	15.7%	1,560,142	15.2%	1,542,771	15.2%	1,502,393	15.0%	1,509,137	15.1%
1-4 family residential	2,438,949	23.5%	2,440,157	23.7%	2,418,021	23.8%	2,438,224	24.4%	2,454,548	24.5%
Home equity	267,960	2.6%	273,608	2.7%	277,447	2.7%	284,339	2.8%	285,312	2.8%
Commercial real estate (includes multi-family residential)	3,538,557	34.1%	3,507,223	34.1%	3,405,466	33.6%	3,330,860	33.3%	3,315,627	33.1%
Agriculture (includes farmland)	729,501	7.0%	705,750	6.8%	709,617	7.0%	671,319	6.7%	690,118	6.9%
Consumer and other	289,486	2.8%	281,112	2.7%	271,724	2.7%	259,896	2.6%	286,121	2.8%
Energy	372,482	3.6%	365,119	3.5%	352,627	3.5%	375,405	3.7%	300,546	3.0%
Total loans	\$10,370,313		\$10,292,846		\$10,146,565		\$10,011,416		\$10,020,773	
Deposit Types										
Noninterest-bearing DDA	\$ 5,666,115	32.8%	\$ 5,700,242	34.1%	\$ 5,657,589	33.3%	\$ 5,707,994	32.9%	\$ 5,623,322	31.5%
Interest-bearing DDA	4,124,412	23.9%	3,551,456	21.2%	3,808,694	22.4%	4,106,255	23.7%	4,501,394	25.3%
Money market	3,115,531	18.1%	3,100,310	18.5%	3,153,261	18.6%	3,062,999	17.7%	3,200,763	18.0%
Savings	2,271,170	13.2%	2,291,952	13.7%	2,311,795	13.6%	2,314,112	13.3%	2,300,450	12.9%
Certificates and other time deposits	2,079,330	12.0%	2,089,804	12.5%	2,047,265	12.1%	2,141,519	12.4%	2,195,531	12.3%
Total deposits	\$17,256,558		\$16,733,764		\$16,978,604		\$17,332,879		\$17,821,460	
Loan to Deposit Ratio	60.1%		61.5%		59.8%		57.8%		56.2%	

Prosperity Bancshares, Inc.[®]
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(Dollars in thousands)

Construction Loans

	<u>Dec 31, 2018</u>	<u>Sep 30, 2018</u>	<u>Jun 30, 2018</u>	<u>Mar 31, 2018</u>	<u>Dec 31, 2017</u>
Single family residential construction	\$ 441,487 27.2%	\$ 422,738 27.1%	\$ 426,767 27.6%	\$ 417,302 27.7%	\$ 388,966 25.7%
Land development	89,226 5.5%	89,357 5.7%	88,562 5.7%	88,609 5.9%	86,122 5.7%
Raw land	152,516 9.4%	137,400 8.8%	134,906 8.7%	128,771 8.5%	131,022 8.7%
Residential lots	124,429 7.6%	122,366 7.8%	118,759 7.7%	113,813 7.6%	117,080 7.7%
Commercial lots	92,234 5.7%	95,982 6.1%	92,283 6.0%	91,653 6.1%	91,624 6.1%
Commercial construction and other	723,740 44.6%	693,917 44.5%	683,255 44.3%	664,437 44.2%	696,763 46.1%
Net unaccreted discount	(1,343)	(1,618)	(1,761)	(2,192)	(2,440)
Total construction loans	\$1,622,289	\$1,560,142	\$1,542,771	\$1,502,393	\$1,509,137

Non-Owner Occupied Commercial Real Estate Loans by Metropolitan Statistical Area (MSA) as of December 31, 2018

	<u>Houston</u>	<u>Dallas</u>	<u>Austin</u>	<u>OK City</u>	<u>Tulsa</u>	<u>Other^(R)</u>	<u>Total</u>
Collateral Type							
Shopping center/retail	\$ 261,261	\$ 83,639	\$ 26,986	\$ 16,342	\$ 31,200	\$ 146,022	\$ 565,450
Commercial and industrial buildings	125,435	34,975	13,607	16,537	21,620	80,261	292,435
Office buildings	94,459	119,344	24,736	45,302	10,577	68,171	362,589
Medical buildings	29,429	8,023	10,967	5,360	10,433	59,517	123,729
Apartment buildings	39,026	38,317	18,672	11,643	7,410	67,445	182,513
Hotel	49,206	62,310	20,767	32,589	—	143,769	308,641
Other	45,630	12,923	17,981	10,927	15,843	75,648	178,952
Total	\$ 644,446	\$ 359,531	\$ 133,716	\$ 138,700	\$ 97,083	\$ 640,833	\$2,014,309^(S)

Acquired Loans

	<u>Acquired Loans Accounted for Under ASC 310-20</u>			<u>Acquired Loans Accounted for Under ASC 310-30</u>			<u>Total Loans Accounted for Under ASC 310-20 and 310-30</u>		
	<u>Balance at Acquisition Date</u>	<u>Balance at Sep 30, 2018</u>	<u>Balance at Dec 31, 2018</u>	<u>Balance at Acquisition Date</u>	<u>Balance at Sep 30, 2018</u>	<u>Balance at Dec 31, 2018</u>	<u>Balance at Acquisition Date</u>	<u>Balance at Sep 30, 2018</u>	<u>Balance at Dec 31, 2018</u>
Loan marks:									
Acquired banks ^(T)	\$ 229,080	\$ 16,124	\$ 14,833	\$ 142,128	\$ 4,445	\$ 2,831	\$ 371,208	\$ 20,569	\$ 17,664
Acquired portfolio loan balances:									
Acquired banks ^(T)	5,690,998	578,659	526,840	275,221	14,005	11,419	5,966,219 ^(U)	592,664	538,259
Acquired portfolio loan balances less loan marks	\$ 5,461,918	\$ 562,535	\$ 512,007	\$ 133,093	\$ 9,560	\$ 8,588	\$ 5,595,011	\$ 572,095	\$ 520,595

(R) Includes other MSA and non-MSA regions.

(S) Represents a portion of total commercial real estate loans of \$3.539 billion as of December 31, 2018.

(T) Includes Bank of Texas, Bank Arlington, American State Bank, Community National Bank, First Federal Bank Texas, Coppermark Bank, First Victoria National Bank, The F&M Bank & Trust Company and Tradition Bank.

(U) Actual principal balances acquired.

Prosperity Bancshares, Inc.[®]
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(Dollars in thousands)

	Three Months Ended					Year Ended	
	Dec 31, 2018	Sep 30, 2018	Jun 30, 2018	Mar 31, 2018	Dec 31, 2017	Dec 31, 2018	Dec 31, 2017
Asset Quality							
Nonaccrual loans	\$ 13,147	\$ 13,399	\$ 20,415	\$ 22,572	\$ 25,264	\$ 13,147	\$ 25,264
Accruing loans 90 or more days past due	4,004	2,379	854	107	1,004	4,004	1,004
Total nonperforming loans	17,151	15,778	21,269	22,679	26,268	17,151	26,268
Repossessed assets	—	110	—	—	35	—	35
Other real estate	1,805	889	10,316	10,538	11,152	1,805	11,152
Total nonperforming assets	<u>\$ 18,956</u>	<u>\$ 16,777</u>	<u>\$ 31,585</u>	<u>\$ 33,217</u>	<u>\$ 37,455</u>	<u>\$ 18,956</u>	<u>\$ 37,455</u>
Nonperforming assets:							
Commercial and industrial (includes energy)	\$ 4,435	\$ 6,620	\$ 12,234	\$ 13,558	\$ 15,533	\$ 4,435	\$ 15,533
Construction, land development and other land loans	3,100	2,046	1,829	1,019	1,888	3,100	1,888
1-4 family residential (includes home equity)	8,135	4,527	4,884	5,440	5,845	8,135	5,845
Commercial real estate (includes multi-family residential)	2,982	3,254	12,038	12,992	13,533	2,982	13,533
Agriculture (includes farmland)	256	262	519	128	550	256	550
Consumer and other	48	68	81	80	106	48	106
Total	<u>\$ 18,956</u>	<u>\$ 16,777</u>	<u>\$ 31,585</u>	<u>\$ 33,217</u>	<u>\$ 37,455</u>	<u>\$ 18,956</u>	<u>\$ 37,455</u>
Number of loans/properties	<u>83</u>	<u>83</u>	<u>90</u>	<u>95</u>	<u>99</u>	<u>83</u>	<u>99</u>
Allowance for credit losses at end of period	<u>\$ 86,440</u>	<u>\$ 85,996</u>	<u>\$ 84,964</u>	<u>\$ 83,600</u>	<u>\$ 84,041</u>	<u>\$ 86,440</u>	<u>\$ 84,041</u>
Net charge-offs:							
Commercial and industrial (includes energy)	\$ (685)	\$ 657	\$ 1,047	\$ 8,016	\$ 3,822	\$ 9,035	\$ 13,073
Construction, land development and other land loans	97	(1)	(1)	123	(1)	218	(128)
1-4 family residential (includes home equity)	42	11	114	257	61	424	73
Commercial real estate (includes multi-family residential)	34	(10)	986	502	22	1,512	152
Agriculture (includes farmland)	(54)	(113)	(45)	(61)	(63)	(273)	(157)
Consumer and other	1,122	774	535	604	930	3,035	2,597
Total	<u>\$ 556</u>	<u>\$ 1,318</u>	<u>\$ 2,636</u>	<u>\$ 9,441</u>	<u>\$ 4,771</u>	<u>\$ 13,951</u>	<u>\$ 15,610</u>
Asset Quality Ratios							
Nonperforming assets to average interest-earning assets	0.10%	0.08%	0.16%	0.17%	0.19%	0.10%	0.19%
Nonperforming assets to loans and other real estate	0.18%	0.16%	0.31%	0.33%	0.37%	0.18%	0.37%
Net charge-offs to average loans (annualized)	0.02%	0.05%	0.10%	0.38%	0.19%	0.14%	0.16%
Allowance for credit losses to total loans	0.83%	0.84%	0.84%	0.84%	0.84%	0.83%	0.84%
Allowance for credit losses to total loans (excluding acquired loans accounted for under ASC Topics 310-20 and 310-30) ^(a)	0.88%	0.88%	0.89%	0.90%	0.91%	0.88%	0.91%

Prosperity Bancshares, Inc.[®]
Notes to Selected Financial Data (Unaudited)
(Dollars and share amounts in thousands, except per share data)

Consolidated Financial Highlights

NOTES TO SELECTED FINANCIAL DATA

Prosperity's management uses certain non-GAAP (generally accepted accounting principles) financial measures to evaluate its performance. Specifically, Prosperity reviews tangible book value per share, return on average tangible common equity, the tangible equity to tangible assets ratio and the efficiency ratio, excluding net gains and losses on the sale of assets and securities, for internal planning and forecasting purposes. In addition, due to the application of purchase accounting, Prosperity uses certain non-GAAP financial measures and ratios that exclude the impact of these items to evaluate its allowance for credit losses to total loans (excluding acquired loans accounted for under ASC Topics 310-20 and 310-30). Prosperity has included information below relating to these non-GAAP financial measures for the applicable periods presented.

	Three Months Ended				Year Ended		
	Dec 31, 2018	Sep 30, 2018	Jun 30, 2018	Mar 31, 2018	Dec 31, 2017	Dec 31, 2017	
Reconciliation of return on average common equity to return on average tangible common equity:							
Net income	\$ 83,331	\$ 82,523	\$ 81,597	\$ 74,361	\$ 67,138	\$ 321,812	\$ 272,165
Average shareholders' equity	\$ 4,038,396	\$ 3,977,235	\$ 3,918,364	\$ 3,866,539	\$ 3,816,884	\$ 3,947,833	\$ 3,750,727
Less: Average goodwill and other intangible assets	(1,934,425)	(1,935,886)	(1,937,395)	(1,938,909)	(1,940,495)	(1,936,639)	(1,942,999)
Average tangible shareholders' equity	\$ 2,103,971	\$ 2,041,349	\$ 1,980,969	\$ 1,927,630	\$ 1,876,389	\$ 2,011,194	\$ 1,807,728
Return on average tangible common equity ^(F)	15.84%	16.17%	16.48%	15.43%	14.31%	16.00%	15.06%
Reconciliation of book value per share to tangible book value per share:							
Shareholders' equity	\$ 4,052,824	\$ 3,995,697	\$ 3,935,452	\$ 3,876,145	\$ 3,824,154	\$ 4,052,824	\$ 3,824,154
Less: Goodwill and other intangible assets	(1,933,728)	(1,935,140)	(1,936,618)	(1,938,119)	(1,939,687)	(1,933,728)	(1,939,687)
Tangible shareholders' equity	\$ 2,119,096	\$ 2,060,557	\$ 1,998,834	\$ 1,938,026	\$ 1,884,467	\$ 2,119,096	\$ 1,884,467
Period end shares outstanding	69,847	69,838	69,838	69,819	69,491	69,847	69,491
Tangible book value per share:	\$ 30.34	\$ 29.50	\$ 28.62	\$ 27.76	\$ 27.12	\$ 30.34	\$ 27.12
Reconciliation of equity to assets ratio to period end tangible equity to period end tangible assets ratio:							
Tangible shareholders' equity	\$ 2,119,096	\$ 2,060,557	\$ 1,998,834	\$ 1,938,026	\$ 1,884,467	\$ 2,119,096	\$ 1,884,467
Total assets	\$22,693,402	\$22,612,583	\$22,570,740	\$22,472,314	\$22,587,292	\$22,693,402	\$22,587,292
Less: Goodwill and other intangible assets	(1,933,728)	(1,935,140)	(1,936,618)	(1,938,119)	(1,939,687)	(1,933,728)	(1,939,687)
Tangible assets	\$20,759,674	\$20,677,443	\$20,634,122	\$20,534,195	\$20,647,605	\$20,759,674	\$20,647,605
Period end tangible equity to period end tangible assets ratio:	10.21%	9.97%	9.69%	9.44%	9.13%	10.21%	9.13%
Reconciliation of allowance for credit losses to total loans to allowance for credit losses to total loans, excluding acquired loans:							
Allowance for credit losses	\$ 86,440	\$ 85,996	\$ 84,964	\$ 83,600	\$ 84,041	\$ 86,440	\$ 84,041
Total loans	\$10,370,313	\$10,292,846	\$10,146,565	\$10,011,416	\$10,020,773	\$10,370,313	\$10,020,773
Less: Fair value of acquired loans (acquired portfolio loan balances less loan marks)	\$ 520,595	\$ 572,095	\$ 622,534	\$ 681,888	\$ 740,157	\$ 520,595	\$ 740,157
Total loans less acquired loans	\$ 9,849,718	\$ 9,720,751	\$ 9,524,031	\$ 9,329,528	\$ 9,280,616	\$ 9,849,718	\$ 9,280,616
Allowance for credit losses to total loans, excluding acquired loans (non-GAAP basis)	0.88%	0.88%	0.89%	0.90%	0.91%	0.88%	0.91%
Reconciliation of efficiency ratio to efficiency ratio, excluding net gains and losses on the sale of assets and securities:							
Noninterest expense	\$ 80,804	\$ 81,760	\$ 83,602	\$ 80,054	\$ 81,088	\$ 326,220	\$ 313,101
Net interest income	\$ 157,248	\$ 157,319	\$ 161,803	\$ 153,223	\$ 156,050	\$ 629,593	\$ 616,863
Noninterest income	29,079	30,624	28,371	27,938	29,220	116,012	116,633
Less: net (loss) gain on sale of assets	(715)	4	(44)	—	41	(755)	(1,921)
Less: net (loss) gain on sale of securities	—	—	(13)	—	—	(13)	3,270
Noninterest income excluding net gains and losses on the sale of assets and securities	29,794	30,620	28,428	27,938	29,179	116,780	115,284
Total income excluding net gains and losses on the sale of assets and securities	\$ 187,042	\$ 187,939	\$ 190,231	\$ 181,161	\$ 185,229	\$ 746,373	\$ 732,147
Efficiency ratio, excluding net gains and losses on the sale of assets and securities	43.20%	43.50%	43.95%	44.19%	43.78%	43.71%	42.76%

Federal Financial Institutions Examination Council



**Consolidated Reports of Condition and Income for A Bank With
Domestic Offices Only - FFIEC 041**

Institution Name	PROSPERITY BANK
City	EL CAMPO
State	TX
Zip Code	77437
Call Report Report Date	9/30/2018
Report Type	041
RSSD-ID	664756
FDIC Certificate Number	16835
OCC Charter Number	0
ABA Routing Number	113122655
Last updated on	10/30/2018



Consolidated Reports of Condition and Income for A Bank With Domestic Offices Only - FFIEC 041

Report at the close of business September 30, 2018

(20180930) (RCON 9999)

This report is required by law: 12 U.S.C. §324 (State member banks); 12 U.S.C. §1817 (State non member banks); 12 U.S.C. §161 (National banks); and 12 U.S.C. §1464 (Savings associations).

Unless the context indicates otherwise, the term "bank" in this report form refers to both banks and savings associations.

This report form is to be filed by banks with branches and consolidated subsidiaries in U.S. territories and possessions, Edge or Agreement subsidiaries, foreign branches, consolidated foreign subsidiaries, or International Banking Facilities.

NOTE: Each bank's board of directors and senior management are responsible for establishing and maintaining an effective system of internal control, including controls over the Reports of Condition and Income. The Reports of Condition and Income are to be prepared in accordance with federal regulatory authority instructions. The Reports of Condition and Income must be signed by the Chief Financial Officer (CFO) of the reporting bank (or by the individual performing an equivalent function) and attested to by not less than two directors (trustees) for state non member banks and three directors for state member banks, national banks, and savings associations.

schedules) for this report date have been prepared in conformance with the instructions issued by the appropriate Federal regulatory authority and are true and correct to the best of my knowledge and belief.

We, the undersigned directors (trustees), attest to the correctness of the Reports of Condition and Income (including the supporting schedules) for this report date and declare that the Reports of Condition and Income have been examined by us and to the best of our knowledge and belief have been prepared in conformance with the instructions issued by the appropriate Federal regulatory authority and are true and correct.

I, the undersigned CFO (or equivalent) of the named bank, attest that the Reports of Condition and Income (including the supporting

Signature of Chief Financial Officer (or Equivalent)

Director (Trustee)

Date of Signature

Director (Trustee)

Director (Trustee)

Submission of Reports

Each bank must file its Reports of Condition and Income (Call Report) data by either:

- (a) Using computer software to prepare its Call Report and then submitting the report data directly to the FFIEC's Central Data Repository (CDR), an Internet-based system for datacollection (https://cdr.ffiec.gov/cdr/), or
(b) Completing its Call Report in paper form and arranging with a software vendor or another party to convert the data in to the electronic format that can be processed by the CDR. The software vendor or other party then must electronically submit the bank's data file to the CDR.

FDIC Certificate Number 16835 (RSSD 9050)

To fulfill the signature and attestation requirement for the Reports of Condition and Income for this report date, attach your bank's completed signature page (or a photocopy or a computer generated version of this page) to the hard-copy record of the data file submitted to the CDR that your bank must place in its files.

The appearance of your bank's hard-copy record of the submitted data file need not match exactly the appearance of the FFIEC's sample report forms, but should show at least the caption of each Call Report item and the reported amount.

For technical assistance with submissions to the CDR, please contact the CDR Help Desk by telephone at (888) CDR-3111, by fax at (703) 774-3946, or by e-mail at CDR.Help@ffiec.gov.

PROSPERITY BANK
Legal Title of Bank (RSSD 9017)

EL CAMPO
City (RSSD 9130)

TX
State Abbreviation (RSSD 9200)

77437
Zip Code (RSSD 9220)

The estimated average burden associated with this information collection is 50.4 hours per respondent and is estimated to vary from 20 to 775 hours per response, depending on individual circumstances. Burden estimates include the time for reviewing instructions, gathering and maintaining data in the required form, and completing the information collection, but exclude the time for compiling and maintaining business records in the normal course of a respondent's activities. A Federal agency may not conduct or sponsor, and an organization (or a person) is not required to respond to a collection of information, unless it displays a currently valid OMB control number. Comments concerning the accuracy of this burden estimate and suggestions for reducing this burden should be directed to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503, and to one of the following: Secretary, Board of Governors of the Federal Reserve System, 20th and C Streets, NW, Washington, DC 20551; Legislative and Regulatory Analysis Division, Office of the Comptroller of the Currency, Washington, DC 20219; Assistant Executive Secretary, Federal Deposit Insurance Corporation, Washington, DC 20429.

Consolidated Reports of Condition and Income for A Bank With Domestic Offices Only - FFIEC 041

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For information or assistance, national banks, state nonmember banks, and savings associations should contact the FDIC's Data Collection and Analysis Section, 550 17th Street, NW, Washington, DC 20429, toll free on (800) 688-FDIC(3342), Monday through Friday between 8:00 a.m. and 5:00 p.m., Eastern Time. State member banks should contact their Federal Reserve District Bank.

Board of Governors of the Federal Reserve System, Federal Deposit Insurance Corporation, Office of the Comptroller of the Currency
Legend: NR - Not Reported, CONF - Confidential, Accessible

Contact Information for the Reports of Condition and Income

To facilitate communication between the Agencies and the bank concerning the Reports of Condition and Income, please provide contact information for (1) the Chief Financial Officer (or equivalent) of the bank signing the reports for this quarter, and (2) the person at the bank—other than the Chief Financial Officer (or equivalent)—to whom questions about the reports should be directed. If the Chief Financial Officer (or equivalent) is the primary contact for questions about the reports, please provide contact information for another person at the bank who will serve as a secondary contact for communications between the Agencies and the bank concerning the Reports of Condition and Income. Enter “none” for the contact’s e-mail address or fax number if not available. Contact information for the Reports of Condition and Income is for the confidential use of the Agencies and will not be released to the public.

Chief Financial Officer (or Equivalent) Signing the Reports

CONF _____
Name (TEXT C490)

CONF _____
Title (TEXT C491)

CONF _____
E-mail Address (TEXT C492)

CONF _____
Area Code / Phone Number / Extension (TEXT C493)

CONF _____
Area Code / FAX Number (TEXT C494)

Other Person to Whom Questions about the Reports Should be Directed

CONF _____
Name (TEXT C495)

CONF _____
Title (TEXT C496)

CONF _____
E-mail Address (TEXT 4086)

CONF _____
Area Code / Phone Number / Extension (TEXT 8902)

CONF _____
Area Code / FAX Number (TEXT 9116)

Emergency Contact Information

This information is being requested so the Agencies can distribute critical, time-sensitive information to emergency contacts at banks. Please provide primary contact information for a senior official of the bank who has decision-making authority. Also provide information for a secondary contact if available. Enter “none” for the contact’s e-mail address or fax number if not available. Emergency contact information is for the confidential use of the Agencies and will not be released to the public.

Primary Contact

CONF _____
Name (TEXT C366)

CONF _____
Title (TEXT C367)

CONF _____
E-mail Address (TEXT C368)

CONF _____
Area Code / Phone Number / Extension (TEXT C369)

CONF _____
Area Code / FAX Number (TEXT C370)

Secondary Contact

CONF _____
Name (TEXT C371)

CONF _____
Title (TEXT C372)

CONF _____
E-mail Address (TEXT C373)

CONF _____
Area Code / Phone Number / Extension (TEXT C374)

CONF _____
Area Code / FAX Number (TEXT C375)

USA PATRIOT Act Section 314(a) Anti-Money Laundering

Contact Information

This information is being requested to identify points-of-contact who are in charge of your bank's USA PATRIOT Act Section 314(a) information requests. Bank personnel listed could be contacted by law enforcement officers or the Financial Crimes Enforcement Network (FinCEN) for additional information related to specific Section 314(a) search requests or other anti-terrorist financing and anti- money laundering matters. Communications sent by FinCEN to the bank for purposes other than Section 314(a) notifications will state the intended purpose and should be directed to the appropriate bank personnel for review. Any disclosure of customer records to law enforcement officers or FinCEN must be done in compliance with applicable law, including the Right to Financial Privacy Act (12 U.S.C. 3401 et seq.).

Please provide information for a primary and secondary contact. Information for a third and fourth contact may be provided at the bank's option. Enter "none" for the contact's e-mail address if not available. This contact information is for the confidential use of the Agencies, FinCEN, and law enforcement officers and will not be released to the public.

Primary Contact

CONF

Name (TEXT C437)

CONF

Title (TEXT C438)

CONF

E-mail Address (TEXT C439)

CONF

Area Code / Phone Number / Extension (TEXT C440)

Secondary Contact

CONF

Name (TEXT C442)

CONF

Title (TEXT C443)

CONF

E-mail Address (TEXT C444)

CONF

Area Code / Phone Number / Extension (TEXT 8902)

Third Contact

CONF

Name (TEXT C870)

CONF

Title (TEXT C871)

CONF

E-mail Address (TEXT C368)

CONF

Area Code / Phone Number / Extension (TEXT C873)

Fourth Contact

CONF

Name (TEXT C875)

CONF

Title (TEXT C876)

CONF

E-mail Address (TEXT C877)

CONF

Area Code / Phone Number / Extension (TEXT C878)

Schedule RI - Income Statement

Dollar amounts in thousands

1. Interest income:			1.
a. Interest and fee income on loans:			1.a.
1. Loans secured by real estate:			1.a.1.
a. Loans secured by 1-4 family residential properties.....	RIAD4435	84,802	1.a.1.a.
b. All other loans secured by real estate.....	RIAD4436	217,962	1.a.1.b.
2. Commercial and industrial loans.....	RIAD4012	50,952	1.a.2.
3. Loans to individuals for household, family, and other personal expenditures:			1.a.3.
a. Credit cards.....	RIADB485	641	1.a.3.a.
b. Other (includes revolving credit plans other than credit cards, automobile loans, and other consumer loans).....	RIADB486	3,919	1.a.3.b.
4. Not applicable			1.a.4.
5. All other loans ¹	RIAD4058	14,927	1.a.5.
6. Total interest and fee income on loans (sum of items 1.a.(1)(a) through 1.a.(5)).....	RIAD4010	373,203	1.a.6.
b. Income from lease financing receivables.....	RIAD4065	270	1.b.
c. Interest income on balances due from depository institutions ²	RIAD4115	872	1.c.
d. Interest and dividend income on securities:			1.d.
1. U.S. Treasury securities and U.S. Government agency obligations (excluding mortgage-backed securities).....	RIADB488	820	1.d.1.
2. Mortgage-backed securities.....	RIADB489	160,300	1.d.2.
3. All other securities (includes securities issued by states and political subdivisions in the U.S.).....	RIAD4060	4,675	1.d.3.
e. Not applicable			1.e.
f. Interest income on federal funds sold and securities purchased under agreements to resell.....	RIAD4020	12	1.f.
g. Other interest income.....	RIAD4518	1,409	1.g.
h. Total interest income (sum of items 1.a.(6) through 1.g.).....	RIAD4107	541,561	1.h.
2. Interest expense:			2.
a. Interest on deposits:			2.a.
1. Transaction accounts (interest-bearing demand deposits, NOW accounts, ATS accounts, and telephone and preauthorized transfer accounts).....	RIAD4508	1,500	2.a.1.
2. Nontransaction accounts:			2.a.2.
a. Savings deposits (includes MMDAs).....	RIAD0093	34,402	2.a.2.a.
b. Time deposits of \$250,000 or less.....	RIADHK03	10,493	2.a.2.b.
c. Time deposits of more than \$250,000.....	RIADHK04	3,152	2.a.2.c.
b. Expense of federal funds purchased and securities sold under agreements to repurchase.....	RIAD4180	1,327	2.b.
c. Interest on trading liabilities and other borrowed money.....	RIAD4185	16,602	2.c.
d. Interest on subordinated notes and debentures.....	RIAD4200	0	2.d.
e. Total interest expense (sum of items 2.a through 2.d.).....	RIAD4073	67,476	2.e.
3. Net interest income (item 1.h minus 2.e.).....	RIAD4074	474,085	3.
4. Provision for loan and lease losses.....	RIAD4230	15,350	4.
5. Noninterest income:			5.
a. Income from fiduciary activities ¹	RIAD4070	7,671	5.a.
b. Service charges on deposit accounts.....	RIAD4080	38,578	5.b.
c. Trading revenue ²	RIADA220	0	5.c.
d. Not available			5.d.
1. Fees and commissions from securities brokerage.....	RIADC886	2,096	5.d.1.
2. Investment banking, advisory, and underwriting fees and commissions.....	RIADC888	0	5.d.2.
3. Fees and commissions from annuity sales.....	RIADC887	0	5.d.3.

1. Includes interest and fee income on "Loans to depository institutions and acceptances of other banks," "Loans to finance agricultural production and other loans to farmers," "Obligations (other than securities and leases) of states and political subdivisions in the U.S.," and "Other loans."

2. Includes interest income on time certificates of deposit not held for trading.

1. For banks required to complete Schedule RC-T, items 14 through 22, income from fiduciary activities reported in Schedule RI, item 5.a, must equal the amount reported in Schedule RC-T, item 22.

2. For banks required to complete Schedule RI, Memorandum item 8, trading revenue reported in Schedule RI, item 5.c, must equal the sum of Memorandum items 8.a through 8.d.

Dollar amounts in thousands

4. Underwriting income from insurance and reinsurance activities.....	RIADC386	0	5.d.4.
5. Income from other insurance activities.....	RIADC387	0	5.d.5.
e. Venture capital revenue.....	RIADB491	0	5.e.
f. Net servicing fees.....	RIADB492	0	5.f.
g. Net securitization income.....	RIADB493	0	5.g.
h. Not applicable			5.h.
i. Net gains (losses) on sales of loans and leases.....	RIAD5416	2,590	5.i.
j. Net gains (losses) on sales of other real estate owned.....	RIAD5415	-127	5.j.
k. Net gains (losses) on sales of other assets ³	RIADB496	-43	5.k.
l. Other noninterest income [*]	RIADB497	33,014	5.l.
m. Total noninterest income (sum of items 5.a through 5.l).....	RIAD4079	83,779	5.m.
6. Not available			6.
a. Realized gains (losses) on held-to-maturity securities.....	RIAD3521	0	6.a.
b. Realized gains (losses) on available-for-sale securities.....	RIAD3196	-13	6.b.
7. Noninterest expense:			7.
a. Salaries and employee benefits.....	RIAD4135	147,759	7.a.
b. Expenses of premises and fixed assets (net of rental income) (excluding salaries and employee benefits and mortgage interest).....	RIAD4217	31,257	7.b.
c. Not available			7.c.
1. Goodwill impairment losses.....	RIADC216	0	7.c.1.
2. Amortization expense and impairment losses for other intangible assets.....	RIADC232	4,547	7.c.2.
d. Other noninterest expense [*]	RIAD4092	52,146	7.d.
e. Total noninterest expense (sum of items 7.a through 7.d).....	RIAD4093	235,709	7.e.
8. Not available			8.
a. Income (loss) before unrealized holding gains (losses) on equity securities not held for trading, applicable income taxes, and discontinued operations (item 3 plus or minus items 4, 5.m, 6.a, 6.b, and 7.e).....	RIADHT69	306,792	8.a.
b. Unrealized holding gains (losses) on equity securities not held for trading ⁴	RIADHT70	0	8.b.
c. Income (loss) before applicable income taxes and discontinued operations (sum of items 8.a and 8.b).....	RIAD4301	306,792	8.c.
9. Applicable income taxes (on item 8.c).....	RIAD4302	62,414	9.
10. Income (loss) before discontinued operations (item 8.c minus item 9).....	RIAD4300	244,378	10.
11. Discontinued operations, net of applicable income taxes (Describe on Schedule RI-E - Explanations) [*]	RIADFT28	0	11.
12. Net income (loss) attributable to bank and noncontrolling (minority) interests (sum of items 10 and 11).....	RIADG104	244,378	12.
13. LESS: Net income (loss) attributable to noncontrolling (minority) interests (if net income, report as a positive value; if net loss, report as a negative value).....	RIADG103	0	13.
14. Net income (loss) attributable to bank (item 12 minus item 13).....	RIAD4340	244,378	14.
1. Interest expense incurred to carry tax-exempt securities, loans, and leases acquired after August 7, 1986, that is not deductible for federal income tax purposes.....	RIAD4513	1,531	M.1.
<i>Memorandum item 2 is to be completed by banks with \$1 billion or more in total assets</i>			
2. Income from the sale and servicing of mutual funds and annuities (included in Schedule RI, item 8).....	RIAD8431	2,096	M.2.
3. Income on tax-exempt loans and leases to states and political subdivisions in the U.S. (included in Schedule RI, items 1.a and 1.b).....	RIAD4313	5,891	M.3.
4. Income on tax-exempt securities issued by states and political subdivisions in the U.S. (included in Schedule RI, item 1.d.(3)).....	RIAD4507	4,094	M.4.
5. Number of full-time equivalent employees at end of current period (round to nearest whole number).....	RIAD4150	3029	M.5.
<i>Memorandum item 6 is to be completed by:</i> <i>* banks with \$300 million or more in total assets, and</i> <i>* banks with less than \$300 million in total assets that have loans to finance agricultural product and other loans to farmers (Schedule RC-C, Part I, item 3) exceeding 5 percent of total loans</i>			
6. Interest and fee income on loans to finance agricultural production and other loans to farmers (included in Schedule RI, item 1.a.(5)).....	RIAD4024	7,392	M.6.
7. If the reporting institution has applied pushdown accounting this calendar year, report the date of the institution's acquisition (see instructions) ²	RIAD9106	00000000	M.7.

3. Exclude net gains (losses) on sales of trading assets and held-to-maturity and available-for-sale securities.

*. Describe on Schedule RI-E-Explanations

4. Item 8.b is to be completed only by institutions that have adopted ASU 2016-01, which includes provisions governing the accounting for investments in equity securities. See the instructions for further detail on ASU 2016-01.

2. For example, a bank acquired on March 1, 2016, would report 20160301.

Dollar amounts in thousands

8. Not applicable			M.8.
9. Net gains (losses) recognized in earnings on credit derivatives that economically hedge credit exposures held outside the trading account:			M.9.
a. Net gains (losses) on credit derivatives held for trading.....	RIADC889	0	M.9.a.
b. Net gains (losses) on credit derivatives held for purposes other than trading.....	RIADC890	0	M.9.b.
<i>To be completed by banks with \$300 million or more in total assets:</i>			
10. Credit losses on derivatives (see instructions).....	RIADA251	0	M.10.
11. Does the reporting bank have a Subchapter S election in effect for federal income tax purposes for the current tax year?.....	RIADA530	No	M.11.
<i>Memorandum item 12 is to be completed by banks that are required to complete Schedule RC-C, Part I, Memorandum items 8.b and 8.c and is to be completed semiannually in the June and December reports only.</i>			
12. Noncash income from negative amortization on closed-end loans secured by 1-4 family residential properties (included in Schedule RI, item 1.a.(1)(a)).....	RIADF228	NR	M.12.
<i>Memorandum item 13 is to be completed by banks that have elected to account for assets and liabilities under a fair value option.</i>			
13. Net gains (losses) recognized in earnings on assets and liabilities that are reported at fair value under a fair value option:			M.13.
a. Net gains (losses) on assets.....	RIADF551	NR	M.13.a.
1. Estimated net gains (losses) on loans attributable to changes in instrument-specific credit risk.....	RIADF552	NR	M.13.a.1.
b. Net gains (losses) on liabilities.....	RIADF553	NR	M.13.b.
1. Estimated net gains (losses) on liabilities attributable to changes in instrument-specific credit risk.....	RIADF554	NR	M.13.b.1.
14. Other-than-temporary impairment losses on held-to-maturity and available-for-sale debt securities.....	RIADJ321	0	M.14.
<i>Memorandum item 15 is to be completed by institutions with \$1 billion or more in total assets that answered "yes" to Schedule RC-E, Memorandum item 5.</i>			
15. Components of service charges on deposit accounts in domestic offices (sum of Memorandum items 15.a through 15.d must equal Schedule RI, item 5.b):			M.15.
a. Consumer overdraft-related service charges levied on those transaction account and nontransaction savings account deposit products intended primarily for individuals for personal, household, or family use.....	RIADH032	17,597	M.15.a.
b. Consumer account periodic maintenance charges levied on those transaction account and nontransaction savings account deposit products intended primarily for individuals for personal, household, or family use.....	RIADH033	3,564	M.15.b.
c. Consumer customer automated teller machine (ATM) fees levied on those transaction account and nontransaction savings account deposit products intended primarily for individuals for personal, household, or family use.....	RIADH034	1,995	M.15.c.
d. All other service charges on deposit accounts.....	RIADH035	15,421	M.15.d.

Schedule RI-A - Changes in Bank Equity Capital

Dollar amounts in thousands

1. Total bank equity capital most recently reported for the December 31, 2017, Reports of Condition and Income (i.e., after adjustments from amended Reports of Income).....	RIAD3217	3,806,973	1.
2. Cumulative effect of changes in accounting principles and corrections of material accounting errors [*]	RIADB507	0	2.
3. Balance end of previous calendar year as restated (sum of items 1 and 2).....	RIADB508	3,806,973	3.
4. Net income (loss) attributable to bank (must equal Schedule RI, item 14).....	RIAD4340	244,378	4.
5. Sale, conversion, acquisition, or retirement of capital stock, net (excluding treasury stock transactions).....	RIADB509	0	5.
6. Treasury stock transactions, net.....	RIADB510	0	6.
7. Changes incident to business combinations, net.....	RIAD4356	0	7.
8. LESS: Cash dividends declared on preferred stock.....	RIAD4470	0	8.
9. LESS: Cash dividends declared on common stock.....	RIAD4460	73,000	9.
10. Other comprehensive income ¹	RIADB511	577	10.
11. Other transactions with stockholders (including a parent holding company) (not included in items 5, 6, 8, or 9 above) [*]	RIAD4415	0	11.
12. Total bank equity capital end of current period (sum of items 3 through 11) (must equal Schedule RC, item 27.a)..	RIAD3210	3,978,928	12.

*. Describe on Schedule RI-E – Explanations.

1. Includes, but is not limited to, changes in net unrealized holding gains (losses) on available-for-sale securities, changes in accumulated net gains (losses) on cash flow hedges, and pension and other postretirement plan-related changes other than net periodic benefit cost.

Schedule RI-B Part I - Charge-offs and Recoveries on Loans and Leases

Part I includes charge-offs and recoveries through the allocated transfer risk reserve.

Dollar amounts in thousands		(Column A) Charge-offs Calendar year-to-date		(Column B) Recoveries Calendar year-to-date	
1. Loans secured by real estate:					1.
a. Construction, land development, and other land loans:					1.a.
1. 1-4 family residential construction loans.....	RIADC891	0	RIADC892	0	1.a.1.
2. Other construction loans and all land development and other land loans.....	RIADC893	34	RIADC894	10	1.a.2.
b. Secured by farmland.....	RIAD3584	0	RIAD3585	130	1.b.
c. Secured by 1-4 family residential properties:					1.c.
1. Revolving, open-end loans secured by 1-4 family residential properties and extended under lines of credit.....	RIAD5411	0	RIAD5412	0	1.c.1.
2. Closed-end loans secured by 1-4 family residential properties:					1.c.2.
a. Secured by first liens.....	RIADC234	499	RIADC217	13	1.c.2.a.
b. Secured by junior liens.....	RIADC235	0	RIADC218	7	1.c.2.b.
d. Secured by multifamily (5 or more) residential properties.....	RIAD3588	1,486	RIAD3589	0	1.d.
e. Secured by nonfarm nonresidential properties:					1.e.
1. Loans secured by owner-occupied nonfarm nonresidential properties.....	RIADC895	3	RIADC896	1	1.e.1.
2. Loans secured by other nonfarm nonresidential properties.....	RIADC897	0	RIADC898	10	1.e.2.
2. Not applicable					2.
3. Not applicable					3.
4. Commercial and industrial loans.....	RIAD4638	9,980	RIAD4608	392	4.
5. Loans to individuals for household, family, and other personal expenditures:					5.
a. Credit cards.....	RIADB514	142	RIADB515	25	5.a.
b. Automobile loans.....	RIADK129	0	RIADK133	22	5.b.
c. Other (includes revolving credit plans other than credit cards and other consumer loans).....	RIADK205	110	RIADK206	62	5.c.
6. Not applicable					6.
7. All other loans ²	RIAD4644	2,794	RIAD4628	981	7.
8. Lease financing receivables.....	RIAD4266	0	RIAD4267	0	8.
9. Total (sum of items 1 through 8).....	RIAD4635	15,048	RIAD4605	1,653	9.
1. Loans to finance commercial real estate, construction, and land development activities (not secured by real estate) included in Schedule RI-B, part I, items 4 and 7, above.....	RIAD5409	0	RIAD5410	2	M.1.
2. Not available					M.2.
<i>Memorandum items 2.a. through 2.d. are to be completed by banks with \$300 million or more in total assets:</i>					
a. Loans secured by real estate to non-U.S. addressees (domicile) (included in Schedule RI-B, part I, item 1, above).....	RIAD4652	0	RIAD4662	0	M.2.a.
b. Not applicable					M.2.b.
c. Commercial and industrial loans to non-U.S. addressees (domicile) (included in Schedule RI-B, part I, item 4, above).....	RIAD4646	0	RIAD4618	0	M.2.c.
d. Leases to individuals for household, family, and other personal expenditures (included in Schedule RI-B, part I, item 8, above).....	RIADF185	0	RIADF187	0	M.2.d.
<i>Memorandum item 3 are to be completed by:</i>					
<i>* banks with \$300 million or more in total assets, and</i>					
<i>* banks with less than \$300 million in total assets that have loans to finance agricultural production and other loans to farmers (Schedule RC-C, Part I, item 3) exceeding 5 percent of total loans:</i>					
3. Loans to finance agricultural production and other loans to farmers (Included in Schedule RI-B, part I, item 7, above).....	RIAD4655	25	RIAD4665	114	M.3.

Dollar amounts in thousands

Memorandum item 4 is to be completed by banks that (1) together with affiliated institutions, have outstanding credit card receivables (as defined in the instructions) that exceed \$500 million as of the report date, or (2) are credit card specialty banks as defined for Uniform Bank Performance Report purposes.

4. Uncollectible retail credit card fees and finance charges reversed against income (i.e., not included in charge-offs against the allowance for loan and lease losses).....

RIADC388	NR	M.4.
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2. Includes charge-offs and recoveries on "Loans to finance agricultural production and other loans to farmers," "Obligations (other than securities and leases) of states and political subdivisions in the U.S.," and "Loans to nondepository financial institutions and other loans."

Schedule RI-B Part II - Changes in Allowance for Loan and Lease Losses

Dollar amounts in thousands

1. Balance most recently reported for the December 31, 2017, Reports of Condition and Income (i.e., after adjustments from amended Reports of Income).....	RIADB522	84,041	1.
2. Recoveries (must equal part I, item 9, column B, above).....	RIAD4605	1,653	2.
3. LESS: Charge-offs (must equal part I, item 9, column A, above less Schedule RI-B, part II, item 4).....	RIADC079	15,048	3.
4. LESS: Write-downs arising from transfers of loans to a held-for-sale account.....	RIAD5523	0	4.
5. Provision for loan and lease losses (must equal Schedule RI, item 4).....	RIAD4230	15,350	5.
6. Adjustments (see instructions for this schedule)	RIADC233	0	6.
7. Balance end of current period (sum of items 1, 2, 5, and 6, less items 3 and 4) (must equal Schedule RC, item 4.c).....	RIAD3123	85,996	7.
1. Allocated transfer risk reserve included in Schedule RI-B, part II, item 7, above	RIADC435	0	M.1.
<i>Memorandum items 2 and 3 are to be completed by banks that (1) together with affiliated institutions, have outstanding credit card receivables (as defined in the instructions) that exceed \$500 million as of the report date, or (2) are credit card specialty banks as defined for Uniform Bank Performance Report purposes.</i>	RIADC389	NR	M.2.
2. Separate valuation allowance for uncollectible retail credit card fees and finance charges.....	RIADC390	NR	M.3.
<i>Memorandum item 4 is to be completed by all banks.</i>			
4. Amount of allowance for post-acquisition credit losses on purchased credit-impaired loans accounted for in accordance with FASB ASC 310-30 (former AICPA Statement of Position 03-3) (included in Schedule RI-B, Part II, item 7, above).	RIADC781	0	M.4.

* Describe on Schedule RI-E – Explanations.

Schedule RI-C - Disaggregated Data on the Allowance for Loan and Lease Losses

Schedule RI-C is to be completed by institutions with \$1 billion or more in total assets

	(Column A) Recorded Investment: Individually Evaluated for Impairment and Determined to be Impaired (ASC 310-10-35)	(Column B) Allowance Balance: Individually Evaluated for Impairment and Determined to be Impaired (ASC 310-10-35)	(Column C) Recorded Investment: Collectively Evaluated for Impairment (ASC 450-20)	(Column D) Allowance Balance: Collectively Evaluated for Impairment (ASC 450-20)	(Column E) Recorded Investment: Purchased Credit-Impaired Loans (ASC 310-30)	(Column F) Allowance Balance: Purchased Credit-Impaired Loans (ASC 310-30)	
Dollar amounts in thousands							
1. Real estate loans:							1.
a. Construction loans.....	RCO708 869	RCO709 0	RCO710 1,558,632	RCO711 14,970	RCO712 641	RCO713 0	1.a.
b. Commercial real estate loans.....	RCO714 2,518	RCO715 10	RCO716 4,017,469	RCO717 11,616	RCO719 4,690	RCO720 0	1.b.
c. Residential real estate loans.....	RCO721 4,427	RCO722 53	RCO723 2,677,236	RCO724 13,882	RCO725 4,077	RCO726 0	1.c.
2. Commercial loans ²	RCO727 5,506	RCO728 500	RCO729 1,871,454	RCO730 43,402	RCO731 152	RCO732 0	2.
3. Credit cards.....	RCO733 0	RCO734 0	RCO735 13,568	RCO736 260	RCO737 0	RCO738 0	3.
4. Other consumer loans.....	RCO739 68	RCO740 0	RCO741 103,514	RCO742 1,303	RCO743 0	RCO744 0	4.
5. Unallocated, if any.....				RCO745 0			5.
6. Total (for each column, sum of items 1.a through 5) ³	RCO746 13,388	RCO747 563	RCO748 10,241,873	RCO749 85,433	RCO750 9,560	RCO751 0	6.

2. Include all loans and leases not reported as real estate loans, credit cards, or other consumer loans in items 1, 3, or 4 of Schedule RI-C.

3. The sum of item 6, columns B, D, and F, must equal Schedule RC, item 4.c. Item 6, column E, must equal Schedule RC-C, Part I, Memorandum item 7.b. Item 6, column F, must equal Schedule RI-B, Part II, Memorandum item 4.

Schedule RI-E - Explanations

Schedule RI-E is to be completed each quarter on a calendar year-to-date basis.

Detail all adjustments in Schedule RI-A and RI-B, all extraordinary items and other adjustments in Schedule RI, and all significant items of other noninterest income and other noninterest expense in Schedule RI. (See instructions for details.)

Dollar amounts in thousands

		1.
1. Other noninterest income (from Schedule RI, item 5.) Itemize and describe amounts greater than \$100,000 that exceed 7 percent of Schedule RI, item 5.i:		
a. Income and fees from the printing and sale of checks.....	RIADC013	0
b. Earnings on/increase in value of cash surrender value of life insurance.....	RIADC014	3,932
c. Income and fees from automated teller machines (ATMs).....	RIADC016	4,498
d. Rent and other income from other real estate owned.....	RIAD4042	0
e. Safe deposit box rent.....	RIADC015	0
f. Bank card and credit card interchange fees.....	RIADF555	14,040
g. Income and fees from wire transfers.....	RIADT047	0
h. Disclose component and the dollar amount of that component:		
(TEXT4461) NR	RIAD4461	0
i. Disclose component and the dollar amount of that component:		
(TEXT4462) NR	RIAD4462	0
j. Disclose component and the dollar amount of that component:		
(TEXT4463) NR	RIAD4463	0
2. Other noninterest expense (from Schedule RI, item 7.d) Itemize and describe amounts greater than \$100,000 that exceed 7 percent of Schedule RI, item 7.d:		
a. Data processing expenses.....	RIADC017	6,318
b. Advertising and marketing expenses.....	RIAD0497	0
c. Directors' fees.....	RIAD4136	0
d. Printing, stationery, and supplies.....	RIADC018	0
e. Postage.....	RIAD8403	0
f. Legal fees and expenses.....	RIAD4141	0
g. FDIC deposit insurance assessments.....	RIAD4146	CONF
h. Accounting and auditing expenses.....	RIADF556	0
i. Consulting and advisory expenses.....	RIADF557	0
j. Automated teller machine (ATM) and interchange expenses.....	RIADF558	6,998
k. Telecommunications expenses.....	RIADF559	3,651
l. Other real estate owned expenses.....	RIADY923	0
m. Insurance expenses (not included in employee expenses, premises and fixed asset expenses, and other real estate owned expenses).....	RIADY924	0
n. Disclose component and the dollar amount of that component:		
(TEXT4464) NR	RIAD4464	0
o. Disclose component and the dollar amount of that component:		
(TEXT4467) NR	RIAD4467	0
p. Disclose component and the dollar amount of that component:		
(TEXT4468) NR	RIAD4468	0
3. Discontinued operations and applicable income tax effect (from Schedule RI, item 11) (itemize and describe each discontinued operation):		
a. Disclose component, the gross dollar amount of that component, and its related income tax:		
(TEXTFT29) NR	RIADFT29	0
3. Applicable income tax effect.....	RIADFT30	0
b. Disclose component, the gross dollar amount of that component, and its related income tax:		
(TEXTFT31) NR	RIADFT31	0
3. Applicable income tax effect.....	RIADFT32	0
4. Cumulative effect of changes in accounting principles and corrections of material accounting errors (from Schedule RI-A, item 2) (itemize and describe all such effects):		
a. Disclose component and the dollar amount of that component:		
(TEXTB526) NR	RIADB526	0

Dollar amounts in thousands

b. Disclose component and the dollar amount of that component:			4.b.
(TEXTB527) NR	RIADB527	0	4.b.1.
5. Other transactions with stockholders (including a parent holding company) (from Schedule RI-A, item 11) (itemize and describe all such transactions):			5.
a. Disclose component and the dollar amount of that component:			5.a.
(TEXT4498) NR	RIAD4498	0	5.a.1.
b. Disclose component and the dollar amount of that component:			5.b.
(TEXT4499) NR	RIAD4499	0	5.b.1.
6. Adjustments to allowance for loan and lease losses (from Schedule RI-B, part II, item 6) (itemize and describe all adjustments):			6.
a. Disclose component and the dollar amount of that component:			6.a.
(TEXT4521) NR	RIAD4521	0	6.a.1.
b. Disclose component and the dollar amount of that component:			6.b.
(TEXT4522) NR	RIAD4522	0	6.b.1.
7. Other explanations (the space below is provided for the bank to briefly describe, at its option, any other significant items affecting the Report of Income):			7.
a. Comments?.....	RIAD4769	No	7.a.
b. Other explanations.....	TEXT4769	NR	7.b.

Schedule RC - Balance Sheet

All schedules are to be reported in thousands of dollars. Unless otherwise indicated, report the amount outstanding as of the last business day of the quarter.

Dollar amounts in thousands

1. Cash and balances due from depository institutions (from Schedule RC-A):			1.
a. Noninterest-bearing balances and currency and coin ¹	RCON0081	246,108	1.a.
b. Interest-bearing balances ²	RCON0071	48,408	1.b.
2. Securities:			2.
a. Held-to-maturity securities (from Schedule RC-B, column A).....	RCON1754	9,410,994	2.a.
b. Available-for-sale securities (from Schedule RC-B, column D).....	RCON1773	93,739	2.b.
c. Equity securities with readily determinable fair values not held for trading ⁸	RCONJA22	0	2.c.
3. Federal funds sold and securities purchased under agreements to resell:			3.
a. Federal funds sold.....	RCONB987	639	3.a.
b. Securities purchased under agreements to resell ³	RCONB989	0	3.b.
4. Loans and lease financing receivables (from Schedule RC-C):			4.
a. Loans and leases held for sale.....	RCON5369	28,025	4.a.
b. Loans and leases held for investment.....	RCONB528	10,264,821	4.b.
c. LESS: Allowance for loan and lease losses.....	RCON3123	85,996	4.c.
d. Loans and leases held for investment, net of allowance (item 4.b minus 4.c).....	RCONB529	10,178,825	4.d.
5. Trading assets (from Schedule RC-D).....	RCON3545	83	5.
6. Premises and fixed assets (including capitalized leases).....	RCON2145	255,039	6.
7. Other real estate owned (from Schedule RC-M).....	RCON2150	889	7.
8. Investments in unconsolidated subsidiaries and associated companies.....	RCON2130	0	8.
9. Direct and indirect investments in real estate ventures.....	RCON3656	0	9.
10. Intangible assets (from Schedule RC-M).....	RCON2143	1,931,158	10.
11. Other assets (from Schedule RC-F).....	RCON2160	419,253	11.
12. Total assets (sum of items 1 through 11).....	RCON2170	22,613,160	12.
13. Deposits:			13.
a. In domestic offices (sum of totals of columns A and C from Schedule RC-E).....	RCON2200	16,769,049	13.a.
1. Noninterest-bearing ⁴	RCON6631	5,735,528	13.a.1.
2. Interest-bearing.....	RCON6636	11,033,522	13.a.2.
b. Not applicable			13.b.
14. Federal funds purchased and securities sold under agreements to repurchase:			14.
a. Federal funds purchased ⁵	RCONB993	0	14.a.
b. Securities sold under agreements to repurchase ⁶	RCONB995	297,126	14.b.
15. Trading liabilities (from Schedule RC-D).....	RCON3548	83	15.
16. Other borrowed money (includes mortgage indebtedness and obligations under capitalized leases) (from Schedule RC-M).....	RCON3190	1,501,207	16.
17. Not applicable			17.
18. Not applicable			18.
19. Subordinated notes and debentures ⁷	RCON3200	0	19.
20. Other liabilities (from Schedule RC-G).....	RCON2930	66,768	20.
21. Total liabilities (sum of items 13 through 20).....	RCON2948	18,634,233	21.
22. Not applicable			22.
23. Perpetual preferred stock and related surplus.....	RCON3838	0	23.

1. Includes cash items in process of collection and unposted debits.
2. Includes time certificates of deposit not held for trading.
8. Item 2.c is to be completed only by institutions that have adopted ASU 2016-01, which includes provisions governing the accounting for investments in equity securities. See the instructions for further detail on ASU 2016-01.
3. Includes all securities resale agreements, regardless of maturity.
4. Includes total demand deposits and noninterest-bearing time and savings deposits.
5. Report overnight Federal Home Loan Bank advances in Schedule RC, item 16, "Other borrowed money."
6. Includes all securities repurchase agreements, regardless of maturity.
7. Includes limited-life preferred stock and related surplus.

Dollar amounts in thousands

24. Common stock.....	RCON3230	520	24.
25. Surplus (exclude all surplus related to preferred stock).....	RCON3839	2,617,203	25.
26. Not available			26.
a. Retained earnings.....	RCON3632	1,360,741	26.a.
b. Accumulated other comprehensive income ¹	RCONB530	463	26.b.
c. Other equity capital components ²	RCONA130	0	26.c.
27. Not available			27.
a. Total bank equity capital (sum of items 23 through 26.c).....	RCON3210	3,978,927	27.a.
b. Noncontrolling (minority) interests in consolidated subsidiaries.....	RCON3000	0	27.b.
28. Total equity capital (sum of items 27.a and 27.b).....	RCONG105	3,978,927	28.
29. Total liabilities and equity capital (sum of items 21 and 28).....	RCON3300	22,613,160	29.
1. Indicate in the box at the right the number of the statement below that best describes the most comprehensive level of auditing work performed for the bank by independent external auditors as of any date during 2017.....	RCON6724	NR	M.1.
2. Bank's fiscal year-end date (report the date in MMDD format).....	RCON8678	NR	M.2.

Schedule RC-A - Cash and Balances Due From Depository Institutions

Schedule RC-A is to be completed only by banks with \$300 million or more in total assets.
 Exclude assets held for trading.

Dollar amounts in thousands

1. Cash items in process of collection, unposted debits, and currency and coin:			1.
a. Cash items in process of collection and unposted debits.....	RCON0020	146,700	1.a.
b. Currency and coin.....	RCON0080	98,666	1.b.
2. Balances due from depository institutions in the U.S.....	RCON0082	1,302	2.
3. Balances due from banks in foreign countries and foreign central banks.....	RCON0070	0	3.
4. Balances due from Federal Reserve Banks.....	RCON0090	47,847	4.
5. Total.....	RCON0010	294,515	5.

1. Includes, but is not limited to, net unrealized holding gains (losses) on available-for-sale securities, accumulated net gains (losses) on cash flow hedges, and accumulated defined benefit pension and other postretirement plan adjustments.
 2. Includes treasury stock and unearned Employee Stock Ownership Plan shares.

Schedule RC-B - Securities

Exclude assets held for trading.

Dollar amounts in thousands		(Column A) Held-to-maturity Amortized Cost	(Column B) Held-to-maturity Fair Value	(Column C) Available-for-sale Amortized Cost	(Column D) Available-for-sale Fair Value				
1. U.S. Treasury securities.....	RCON0211	0	RCON0213	0	RCON1286	0	RCON1287	0	1.
2. U.S. Government agency and sponsored agency obligations (exclude mortgage-backed securities) ¹	RCONHT50	28,725	RCONHT51	28,586	RCONHT52	0	RCONHT53	0	2.
3. Securities issued by states and political subdivisions in the U.S.....	RCON8496	255,781	RCON8497	258,131	RCON8498	1,158	RCON8499	1,162	3.
4. Mortgage-backed securities (MBS):									4.
a. Residential mortgage pass-through securities:									4.a.
1. Guaranteed by GNMA.....	RCONG300	48,941	RCONG301	49,170	RCONG302	9,714	RCONG303	9,901	4.a.1.
2. Issued by FNMA and FHLMC.....	RCONG304	9,077,008	RCONG305	8,744,181	RCONG306	68,946	RCONG307	69,294	4.a.2.
3. Other pass-through securities.....	RCONG308	0	RCONG309	0	RCONG310	0	RCONG311	0	4.a.3.
b. Other residential mortgage-backed securities (include CMOs, REMICs, and stripped MBS):									4.b.
1. Issued or guaranteed by U.S. Government agencies or sponsored agencies ¹	RCONG312	539	RCONG313	534	RCONG314	13,334	RCONG315	13,382	4.b.1.
2. Collateralized by MBS issued or guaranteed by U.S. Government agencies or sponsored agencies ¹	RCONG316	0	RCONG317	0	RCONG318	0	RCONG319	0	4.b.2.
3. All other residential MBS.....	RCONG320	0	RCONG321	0	RCONG322	0	RCONG323	0	4.b.3.
c. Commercial MBS:									4.c.
1. Commercial mortgage pass-through securities:									4.c.1.
a. Issued or guaranteed by FNMA, FHLMC, or GNMA.....	RCONK142	0	RCONK143	0	RCONK144	0	RCONK145	0	4.c.1a.
b. Other pass-through securities.....	RCONK146	0	RCONK147	0	RCONK148	0	RCONK149	0	4.c.1b.
2. Other commercial MBS:									4.c.2.
a. Issued or guaranteed by U.S. Government agencies or sponsored agencies ¹	RCONK150	0	RCONK151	0	RCONK152	0	RCONK153	0	4.c.2a.
b. All other commercial MBS.....	RCONK154	0	RCONK155	0	RCONK156	0	RCONK157	0	4.c.2b.
5. Asset-backed securities and structured financial products:									5.
a. Asset-backed securities (ABS).....	RCONC026	0	RCONC988	0	RCONC989	0	RCONC027	0	5.a.
b. Structured financial products.....	RCONHT58	0	RCONHT59	0	RCONHT60	0	RCONHT61	0	5.b.
6. Other debt securities:									6.
a. Other domestic debt securities.....	RCON1737	0	RCON1738	0	RCON1739	0	RCON1741	0	6.a.
b. Other foreign debt securities.....	RCON1742	0	RCON1743	0	RCON1744	0	RCON1746	0	6.b.
7. Investments in mutual funds and other equity securities with readily determinable fair values ²					RCONA510	NR	RCONA511	NR	7.
8. Total (sum of items 1 through 7) (total of column A must equal Schedule RC, item 2.a) (total of column D must equal Schedule RC, item 2.b).....	RCON1754	9,410,994	RCON1771	9,080,602	RCON1772	93,152	RCON1773	93,739	8.

Dollar amounts in thousands

1. Pledged securities ¹	RCON0416	5,450,276	M.1.
2. Maturity and repricing data for debt securities (excluding those in nonaccrual status):			M.2.
a. Securities issued by the U.S. Treasury, U.S. Government agencies, and states and political subdivisions in the U.S.; other non-mortgage debt securities; and mortgage pass-through securities other than those backed by closed-end first lien 1-4 family residential mortgages with a remaining maturity or next repricing date of:			M.2.a.
1. Three months or less.....	RCONA549	4,685	M.2.a.1.
2. Over three months through 12 months.....	RCONA550	43,691	M.2.a.2.
3. Over one year through three years.....	RCONA551	75,990	M.2.a.3.
4. Over three years through five years.....	RCONA552	67,917	M.2.a.4.
5. Over five years through 15 years.....	RCONA553	91,360	M.2.a.5.
6. Over 15 years.....	RCONA554	2,024	M.2.a.6.
b. Mortgage pass-through securities backed by closed-end first lien 1-4 family residential mortgages with a remaining maturity or next repricing date of:			M.2.b.
1. Three months or less.....	RCONA555	11,705	M.2.b.1.
2. Over three months through 12 months.....	RCONA556	145,908	M.2.b.2.
3. Over one year through three years.....	RCONA557	76,250	M.2.b.3.
4. Over three years through five years.....	RCONA558	136,829	M.2.b.4.
5. Over five years through 15 years.....	RCONA559	8,578,478	M.2.b.5.
6. Over 15 years.....	RCONA560	255,973	M.2.b.6.
c. Other mortgage-backed securities (include CMOs, REMICs, and stripped MBS; exclude mortgage pass-through securities) with an expected average life of: ⁶			M.2.c.
1. Three years or less.....	RCONA561	5,959	M.2.c.1.
2. Over three years.....	RCONA562	7,962	M.2.c.2.
d. Debt securities with a REMAINING MATURITY of one year or less (included in Memorandum items 2.a through 2.c above).....	RCONA248	51,078	M.2.d.
Memorandum item 3 is to be completed semiannually in the June and December reports only.			
3. Amortized cost of held-to-maturity securities sold or transferred to available-for-sale or trading securities during the calendar year-to-date (report the amortized cost at date of sale or transfer).....	RCON1778	NR	M.3.
4. Structured notes (included in the held-to-maturity and available-for-sale accounts in Schedule RC-B, items 2, 3, 5, and 6):			M.4.
a. Amortized cost.....	RCON8782	0	M.4.a.
b. Fair value.....	RCON8783	0	M.4.b.

1. Includes Small Business Administration "Guaranteed Loan Pool Certificates"; U.S. Maritime Administration obligations; Export-Import Bank participation certificates; and obligations (other than mortgage-backed securities) issued by the Farm Credit System, the Federal Home Loan Bank System, the Federal Home Loan Mortgage Corporation, the Federal National Mortgage Association, the Financing Corporation, Resolution Funding Corporation, the Student Loan Marketing Association, and the Tennessee Valley Authority.

1. U.S. Government agencies include, but are not limited to, such agencies as the Government National Mortgage Association (GNMA), the Federal Deposit Insurance Corporation (FDIC), and the National Credit Union Administration (NCUA). U.S. Government-sponsored agencies include, but are not limited to, such agencies as the Federal Home Loan Mortgage Corporation (FHLMC) and the Federal National Mortgage Association (FNMA).

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2. Report Federal Reserve stock, Federal Home Loan Bank stock, and bankers' bank stock in Schedule RC-F, item 4.

Dollar amounts in thousands		(Column A) Held-to-maturity Amortized Cost	(Column B) Held-to-maturity Fair Value	(Column C) Available-for-sale Amortized Cost	(Column D) Available-for-sale Fair Value				
<i>Memorandum items 5.a through 5.f are to be completed by banks with \$10 billion or more in total assets.</i>									
5. Asset-backed securities (ABS) (for each column, sum of Memorandum items 5.a through 5.f must equal Schedule RC-B, item 5.a): ¹						M.5.			
a. Credit card receivables.....	RCONB838	0	RCONB839	0	RCONB840	0	RCONB841	0	M5a
b. Home equity lines.....	RCONB842	0	RCONB843	0	RCONB844	0	RCONB845	0	M5b
c. Automobile loans.....	RCONB846	0	RCONB847	0	RCONB848	0	RCONB849	0	M5c
d. Other consumer loans.....	RCONB850	0	RCONB851	0	RCONB852	0	RCONB853	0	M5d
e. Commercial and industrial loans.....	RCONB854	0	RCONB855	0	RCONB856	0	RCONB857	0	M5e
f. Other.....	RCONB858	0	RCONB859	0	RCONB860	0	RCONB861	0	M5f
<i>Memorandum items 6.a through 6.g are to be completed by banks with \$10 billion or more in total assets. The \$10 billion asset size test is based on the total assets reported on the June 30, 2017, Report of Condition.</i>									
6. Structured financial products by underlying collateral or reference assets (for each column, sum of Memorandum items 6.a through 6.g must equal Schedule RC-B, item 5.b):						M.6.			
a. Trust preferred securities issued by financial institutions.....	RCONG348	0	RCONG349	0	RCONG350	0	RCONG351	0	M6a
b. Trust preferred securities issued by real estate investment trusts.....	RCONG352	0	RCONG353	0	RCONG354	0	RCONG355	0	M6b
c. Corporate and similar loans.....	RCONG356	0	RCONG357	0	RCONG358	0	RCONG359	0	M6c
d. 1-4 family residential MBS issued or guaranteed by U.S. government-sponsored enterprises (GSEs).....	RCONG360	0	RCONG361	0	RCONG362	0	RCONG363	0	M6d
e. 1-4 family residential MBS not issued or guaranteed by GSEs.....	RCONG364	0	RCONG365	0	RCONG366	0	RCONG367	0	M6e
f. Diversified (mixed) pools of structured financial products.....	RCONG368	0	RCONG369	0	RCONG370	0	RCONG371	0	M6f
g. Other collateral or reference assets.....	RCONG372	0	RCONG373	0	RCONG374	0	RCONG375	0	M6g

1. Includes held-to-maturity securities at amortized cost and available-for-sale securities at fair value.

6. Sum of Memorandum items 2.c.(1) and 2.c.(2) plus any nonaccrual "Other mortgage-backed securities" included in Schedule RC-N, item 9, column C, must equal Schedule RC-B, sum of items 4.b and 4.c.(2), columns A and D.

1. The \$10 billion asset size test is based on the total assets reported on the June 30, 2017, Report of Condition.

Schedule RC-C Part I - Loans and Leases

Do not deduct the allowance for loan and lease losses or the allocated transfer risk reserve from amounts reported in this schedule. Report (1) loans and leases held for sale at the lower of cost or fair value, (2) loans and leases held for investment, net of unearned income, and (3) loans and leases accounted for at fair value under a fair value option. Exclude assets held for trading and commercial paper.

Dollar amounts in thousands	(Column A) To Be Completed by Banks with \$300 Million or More in Total Assets		(Column B) To Be Completed by All Banks		
1. Loans secured by real estate:					1.
a. Construction, land development, and other land loans:					1.a.
1. 1-4 family residential construction loans.....			RCONF158	425,764	1.a.1.
2. Other construction loans and all land development and other land loans.....			RCONF159	1,134,378	1.a.2.
b. Secured by farmland (including farm residential and other improvements).....			RCON1420	517,454	1.b.
c. Secured by 1-4 family residential properties:					1.c.
1. Revolving, open-end loans secured by 1-4 family residential properties and extended under lines of credit.....			RCON1797	73,323	1.c.1.
2. Closed-end loans secured by 1-4 family residential properties:					1.c.2.
a. Secured by first liens.....			RCON5367	2,594,823	1.c.2.a.
b. Secured by junior liens.....			RCON5368	45,619	1.c.2.b.
d. Secured by multifamily (5 or more) residential properties.....			RCON1460	173,295	1.d.
e. Secured by nonfarm nonresidential properties:					1.e.
1. Loans secured by owner-occupied nonfarm nonresidential properties.....			RCONF160	1,494,769	1.e.1.
2. Loans secured by other nonfarm nonresidential properties.....			RCONF161	1,839,159	1.e.2.
2. Loans to depository institutions and acceptances of other banks.....			RCON1288	0	2.
a. To commercial banks in the U.S.....	RCONB531	0			2.a.
b. To other depository institutions in the U.S.....	RCONB534	0			2.b.
c. To banks in foreign countries.....	RCONB535	0			2.c.
3. Loans to finance agricultural production and other loans to farmers.....			RCON1590	188,296	3.
4. Commercial and industrial loans.....			RCON1766	1,245,610	4.
a. To U.S. addressees (domicile).....	RCON1763	1,245,567			4.a.
b. To non-U.S. addressees (domicile).....	RCON1764	43			4.b.
5. Not applicable					5.
6. Loans to individuals for household, family, and other personal expenditures (i.e., consumer loans) (includes purchased paper):					6.
a. Credit cards.....			RCONB538	13,568	6.a.
b. Other revolving credit plans.....			RCONB539	4,361	6.b.
c. Automobile loans.....			RCONK137	7,142	6.c.
d. Other consumer loans (includes single payment and installment loans other than automobile loans and all student loans).....			RCONK207	92,079	6.d.
7. Not applicable					7.
8. Obligations (other than securities and leases) of states and political subdivisions in the U.S.....			RCON2107	279,244	8.
9. Loans to nondepository financial institutions and other loans:					9.
a. Loans to nondepository financial institutions.....			RCONJ454	0	9.a.
b. Other loans.....			RCONJ464	145,253	9.b.
1. Loans for purchasing or carrying securities (secured and unsecured).....	RCON1545	56,969			9.b.1.
2. All other loans (exclude consumer loans).....	RCONJ451	88,284			9.b.2.
10. Lease financing receivables (net of unearned income).....			RCON2165	18,709	10.
a. Leases to individuals for household, family, and other personal expenditures (i.e., consumer leases).....	RCONF162	0			10.a.
b. All other leases.....	RCONF163	18,709			10.b.
11. LESS: Any unearned income on loans reflected in items 1-9 above.....			RCON2123	0	11.
12. Total loans and leases held for investment and held for sale (sum of items 1 through 10 minus item 11) (must equal Schedule RC, sum of items 4.a and 4.b).....			RCON2122	10,292,846	12.

Dollar amounts in thousands

1. Loans restructured in troubled debt restructurings that are in compliance with their modified terms (included in Schedule RC-C, part 1, and not reported as past due or nonaccrual in Schedule RC-N, Memorandum item 1):			M.1.
a. Construction, land development, and other land loans:			M.1.a.
1. 1-4 family residential construction loans.....	RCONK158	0	M.1.a.1.
2. Other construction loans and all land development and other land loans.....	RCONK159	0	M.1.a.2.
b. Loans secured by 1-4 family residential properties.....	RCONF576	0	M.1.b.
c. Secured by multifamily (5 or more) residential properties.....	RCONK160	0	M.1.c.
d. Secured by nonfarm nonresidential properties:			M.1.d.
1. Loans secured by owner-occupied nonfarm nonresidential properties.....	RCONK161	0	M.1.d.1.
2. Loans secured by other nonfarm nonresidential properties.....	RCONK162	0	M.1.d.2.
e. Commercial and industrial loans.....	RCONK256	0	M.1.e.
<i>Memorandum items 1.e.(1) and (2) are to be completed by banks with \$300 million or more in total assets (sum of Memorandum items 1.e(1) and (2) must equal Memorandum item 1.e):</i>			
1. To U.S. addressees (domicile).....	RCONK163	0	M.1.e.1.
2. To non-U.S. addressees (domicile).....	RCONK164	0	M.1.e.2.
f. All other loans (include loans to individuals for household, family, and other personal expenditures).....	RCONK165	0	M.1.f.
1. Loans secured by farmland.....	RCONK166	0	M.1.f.1.
2. Not applicable			M.1.f.2.
3. Not applicable			M.1.f.3.
4. Loans to individuals for household, family, and other personal expenditures:			M.1.f.4.
a. Credit cards.....	RCONK098	0	M.1.f.4.a.
b. Automobile loans.....	RCONK203	0	M.1.f.4.b.
c. Other (includes revolving credit plans other than credit cards and other consumer loans).....	RCONK204	0	M.1.f.4.c.
<i>Memorandum item 1.f.(6)(e) is to be completed by:</i> <i>• Banks with \$300 million or more in total assets</i> <i>• Banks with less than \$300 million in total assets that have loans to finance agricultural production and other loans to farmers (Schedule RC-C, Part I, item 3) exceeding 5 percent of total loans</i>			
5. Loans to finance agricultural production and other loans to farmers included in Schedule RC-C, part I, Memorandum item 1.f, above.....	RCONK168	0	M.1.f.5.
g. Total loans restructured in troubled debt restructurings that are in compliance with their modified terms (sum of Memorandum items 1.a.(1) through 1.f).....	RCONHK25	0	M.1.g.
2. Maturity and repricing data for loans and leases (excluding those in nonaccrual status):			M.2.
a. Closed-end loans secured by first liens on 1-4 family residential properties (reported in Schedule RC-C, part I, item 1.c.(2)(a), column B, above) with a remaining maturity or next repricing date of:			M.2.a.
1. Three months or less.....	RCONA564	64,979	M.2.a.1.
2. Over three months through 12 months.....	RCONA565	118,837	M.2.a.2.
3. Over one year through three years.....	RCONA566	58,275	M.2.a.3.
4. Over three years through five years.....	RCONA567	111,628	M.2.a.4.
5. Over five years through 15 years.....	RCONA568	1,573,852	M.2.a.5.
6. Over 15 years.....	RCONA569	662,968	M.2.a.6.
b. All loans and leases (reported in Schedule RC-C, part I, items 1 through 10, column B, above) EXCLUDING closed-end loans secured by first liens on 1-4 family residential properties (reported in Schedule RC-C, part I, item 1.c.(2)(a), column B, above) with a remaining maturity or next repricing date of:			M.2.b.
1. Three months or less.....	RCONA570	2,573,176	M.2.b.1.
2. Over three months through 12 months.....	RCONA571	463,722	M.2.b.2.
3. Over one year through three years.....	RCONA572	975,291	M.2.b.3.
4. Over three years through five years.....	RCONA573	1,035,094	M.2.b.4.
5. Over five years through 15 years.....	RCONA574	1,972,515	M.2.b.5.
6. Over 15 years.....	RCONA575	669,110	M.2.b.6.
c. Loans and leases (reported in Schedule RC-C, part I, items 1 through 10, column B, above) with a REMAINING MATURITY of one year or less (excluding those in nonaccrual status).....	RCONA247	1,172,714	M.2.c.
3. Loans to finance commercial real estate, construction, and land development activities (not secured by real estate) included in Schedule RC-C, part I, items 4 and 9, column B ⁶	RCON2746	73,793	M.3.
4. Adjustable rate closed-end loans secured by first liens on 1-4 family residential properties (included in Schedule RC-C, part I, item 1.c.(2)(a), column B).....	RCON5370	965,680	M.4.

6. Exclude loans secured by real estate that are included in Schedule RC-C, Part I, items 1.a through 1.e, column B.

Dollar amounts in thousands

To be completed by banks with \$300 million or more in total assets:

5. Loans secured by real estate to non-U.S. addressees (domicile) (included in Schedule RC-C, part I, items 1.a through 1.e, column B).....

RCONB837	3,455	M.5.
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Memorandum item 6 is to be completed by banks that (1) together with affiliated institutions, have outstanding credit card receivables (as defined in the instructions) that exceed \$500 million as of the report date or (2) are credit card specialty banks as defined for Uniform Bank Performance Report purposes.

6. Outstanding credit card fees and finance charges included in Schedule RC-C, part I, item 6.a.....

RCONC391	NR	M.6.
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Memorandum items 7.a, 7.b, 8.a, 8.b, and 8.c are to be completed semiannually in the June and December reports only. Memorandum item 7 is to be completed by all banks.

7. Purchased credit-impaired loans held for investment accounted for in accordance with FASB ASC 310-30 (former AICPA Statement of Position 03-3) (exclude loans held for sale):

a. Outstanding balance.....

		M.7.
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b. Amount included in Schedule RC-C, part I, items 1 through 9.....

RCONC779	NR	M.7.a.
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RCONC780	NR	M.7.b.
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8. Closed-end loans with negative amortization features secured by 1-4 family residential properties:

a. Total amount of closed-end loans with negative amortization features secured by 1-4 family residential properties (included in Schedule RC-C, part I, items 1.c.(2)(a) and 1.c.(2)(b)).....

		M.8.
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RCONF230	NR	M.8.a.
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Memorandum items 8.b and 8.c are to be completed by banks that had closed-end loans with negative amortization features secured by 1-4 family residential properties (as reported in Schedule RC-C, Part I, Memorandum item 8.a) as of December 31, 2017, that exceeded the lesser of \$100 million or 5 percent of total loans and leases, net of unearned income (as reported in Schedule RC-C, Part I, item 12, column B).

b. Total maximum remaining amount of negative amortization contractually permitted on closed-end loans secured by 1-4 family residential properties.....

RCONF231	NR	M.8.b.
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c. Total amount of negative amortization on closed-end loans secured by 1-4 family residential properties included in the amount reported in Memorandum item 8.a above.....

		M.8.
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RCONF232	NR	M.8.c.
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9. Loans secured by 1-4 family residential properties in process of foreclosure (included in Schedule RC-C, part I, items 1.c.(1), 1.c.(2)(a), and 1.c.(2)(b)).....

RCONF577	1,339	M.9.
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10. Not applicable

		M.10.
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Dollar amounts in thousands

11. Not applicable M.11.

Dollar amounts in thousands

Memorandum items 12.a, 12.b, 12.c, and 12.d are to be completed semiannually in the June and December reports only.

12. Loans (not subject to the requirements of FASB ASC 310-30 (former AICPA Statement of Position 03-3)) and leases held for investment that were acquired in business combinations with acquisition dates in the current calendar year:

	(Column A) Fair value of acquired loans and leases at acquisition date		(Column B) Gross contractual amounts receivable at acquisition date		(Column C) Best estimate at acquisition date of contractual cash flows not expected to be collected		
a. Loans secured by real estate.....	RCONG091	NR	RCONG092	NR	RCONG093	NR	M.12a
b. Commercial and industrial loans.....	RCONG094	NR	RCONG095	NR	RCONG096	NR	M.12b
c. Loans to individuals for household, family, and other personal expenditures.....	RCONG097	NR	RCONG098	NR	RCONG099	NR	M.12c
d. All other loans and all leases.....	RCONG100	NR	RCONG101	NR	RCONG102	NR	M.12d

Dollar amounts in thousands

Memoranda item 13 is to be completed by banks that had construction, land development, and other land loans in domestic offices (as reported in Schedule RC-C, Part I, item 1.a., column B) that exceeded 100 percent of total capital (as reported in Schedule RC-R, Part I, item 35.a) as of December 31, 2017.

13. Construction, land development, and other land loans in domestic offices with interest reserves:

a. Amount of loans that provide for the use of interest reserves (included in Schedule RC-C, part I, item 1.a, column B).....	RCONG376	323,673					M.13.a.
b. Amount of interest capitalized from interest reserves on construction, land development, and other land loans that is included in interest and fee income on loans during the quarter (included in Schedule RI, item 1.a.(1)(a)(2)).	RIADG377	3,443					M.13.b.

Memorandum item 14 is to be completed by all banks.

14. Pledged loans and leases..... M.14.

Memorandum item 15 is to be completed for the December report only.

15. Reverse mortgages:

a. Reverse mortgages outstanding that are held for investment (included in Schedule RC-C, item 1.c, above):							M.15.a.
1. Home Equity Conversion Mortgage (HECM) reverse mortgages.....	RCONJ466	NR					M.15.a.1.
2. Proprietary reverse mortgages.....	RCONJ467	NR					M.15.a.2.
b. Estimated number of reverse mortgage loan referrals to other lenders during the year from whom compensation has been received for services performed in connection with the origination of the reverse mortgages:							M.15.b.
1. Home Equity Conversion Mortgage (HECM) reverse mortgages.....	RCONJ468	NR					M.15.b.1.
2. Proprietary reverse mortgages.....	RCONJ469	NR					M.15.b.2.
c. Principal amount of reverse mortgage originations that have been sold during the year:							M.15.c.
1. Home Equity Conversion Mortgage (HECM) reverse mortgages.....	RCONJ470	NR					M.15.c.1.
2. Proprietary reverse mortgages.....	RCONJ471	NR					M.15.c.2.

Schedule RC-C Part II - Loans to Small Businesses and Small Farms

Report the number and amount currently outstanding as of the report date of business loans with "original amounts" of \$1,000,000 or less and farm loans with "original amounts" of \$500,000 or less. The following guidelines should be used to determine the "original amount" of a loan:
 (1) For loans drawn down under lines of credit or loan commitments, the "original amount" of the loan is the size of the line of credit or loan commitment when the line of credit or loan commitment was most recently approved, extended, or renewed prior to the report date. However, if the amount currently outstanding as of the report date exceeds this size, the "original amount" is the amount currently outstanding on the report date. (2) For loan participations and syndications, the "original amount" of the loan participation or syndication is the entire amount of the credit originated by the lead lender. (3) For all other loans, the "original amount" is the total amount of the loan at origination or the amount currently outstanding as of the report date, whichever is larger.

Dollar amounts in thousands

1. Indicate in the appropriate box at the right whether all or substantially all of the dollar volume of your bank's "Loans secured by nonfarm nonresidential properties" reported in Schedule RC-C, part I, items 1.e.(1) and 1.e.(2), and all or substantially all of the dollar volume of your bank's "Commercial and industrial loans" reported in Schedule RC-C, part I, item 4, have original amounts of \$100,000 or less.....	RCON6999	No	1.
<i>If YES, complete items 2.a and 2.b below, skip items 3 and 4, and go to item 5. If NO and your bank has loans outstanding in either loan category, skip items 2.a and 2.b, complete items 3 and 4 below, and go to item 5. If NO and your bank has no loans outstanding in both loan categories, skip items 2 through 4, and go to item 5</i>			2.
2. Report the total number of loans currently outstanding for each of the following Schedule RC-C, part I, loan categories:			
a. "Loans secured by nonfarm nonresidential properties" reported in Schedule RC-C, part I, items 1.e.(1) and 1.e.(2).....	RCON5562	NR	2.a.
b. "Commercial and industrial loans" reported in Schedule RC-C, part I, item 4 ¹	RCON5563	NR	2.b.

Dollar amounts in thousands

	(Column A) Number of Loans		(Column B) Amount Currently Outstanding		
3. Number and amount currently outstanding of "Loans secured by nonfarm nonresidential properties" reported in Schedule RC-C, part I, items 1.e.(1) and 1.e.(2):					3.
a. With original amounts of \$100,000 or less.....	RCON5564	498	RCON5565	20,868	3.a.
b. With original amounts of more than \$100,000 through \$250,000.....	RCON5566	911	RCON5567	104,869	3.b.
c. With original amounts of more than \$250,000 through \$1,000,000.....	RCON5568	1746	RCON5569	639,976	3.c.
4. Number and amount currently outstanding of "Commercial and industrial loans" reported in Schedule RC-C, part I, item 4:					4.
a. With original amounts of \$100,000 or less.....	RCON5570	3019	RCON5571	72,198	4.a.
b. With original amounts of more than \$100,000 through \$250,000.....	RCON5572	833	RCON5573	81,396	4.b.
c. With original amounts of more than \$250,000 through \$1,000,000.....	RCON5574	776	RCON5575	203,709	4.c.

Dollar amounts in thousands

5. Indicate in the appropriate box at the right whether all or substantially all of the dollar volume of your bank's "Loans secured by farmland (including farm residential and other improvements)" reported in Schedule RC-C, part I, item 1.b, and all or substantially all of the dollar volume of your bank's "Loans to finance agricultural production and other loans to farmers" reported in Schedule RC-C, part I, item 3, have original amounts of \$100,000 or less.....	RCON6860	No	5.
<i>If YES, complete items 6.a and 6.b below, and do not complete items 7 and 8. If NO and your bank has loans outstanding in either loan category, skip items 6.a and 6.b and complete items 7 and 8 below. If NO and your bank has no loans outstanding in both loan categories, do not complete items 6 through 8.</i>			6.
6. Report the total number of loans currently outstanding for each of the following Schedule RC-C, part I, loan categories:			
a. "Loans secured by farmland (including farm residential and other improvements)" reported in Schedule RC-C, part I, item 1.b.....	RCON5576	NR	6.a.
b. "Loans to finance agricultural production and other loans to farmers" reported in Schedule RC-C, part I, item 3.....	RCON5577	NR	6.b.

Dollar amounts in thousands

	(Column A) Number of Loans		(Column B) Amount Currently Outstanding		
7. Number and amount currently outstanding of "Loans secured by farmland (including farm residential and other improvements)" reported in Schedule RC-C, part I, item 1.b:					7.
a. With original amounts of \$100,000 or less.....	RCON5578	430	RCON5579	19,519	7.a.
b. With original amounts of more than \$100,000 through \$250,000.....	RCON5580	655	RCON5581	84,183	7.b.
c. With original amounts of more than \$250,000 through \$500,000.....	RCON5582	446	RCON5583	121,356	7.c.
8. Number and amount currently outstanding of "Loans to finance agricultural production and other loans to farmers" reported in Schedule RC-C, part I, item 3:					8.
a. With original amounts of \$100,000 or less.....	RCON5584	912	RCON5585	18,688	8.a.
b. With original amounts of more than \$100,000 through \$250,000.....	RCON5586	175	RCON5587	17,609	8.b.
c. With original amounts of more than \$250,000 through \$500,000.....	RCON5588	111	RCON5589	20,194	8.c.

Schedule RC-D - Trading Assets and Liabilities

RC-D is to be completed by banks that reported total trading assets of \$10 million or more in any of the four preceding calendar quarters and all banks meeting the FDIC's definition of a large or highly complex institution for deposit insurance assessment purposes.

Dollar amounts in thousands

1. U.S. Treasury securities.....	RCON3531	0	1.
2. U.S. Government agency obligations (exclude mortgage-backed securities).....	RCON3532	0	2.
3. Securities issued by states and political subdivisions in the U.S.....	RCON3533	0	3.
4. Mortgage-backed securities (MBS):			4.
a. Residential mortgage pass-through securities issued or guaranteed by FNMA, FHLMC, or GNMA.....	RCONG379	0	4.a.
b. Other residential MBS issued or guaranteed by U.S. Government agencies or sponsored agencies (include CMOs, REMICs, and stripped MBS).....	RCONG380	0	4.b.
c. All other residential MBS.....	RCONG381	0	4.c.
d. Commercial MBS issued or guaranteed by U.S. Government agencies or sponsored agencies ¹	RCONK197	0	4.d.
e. All other commercial MBS.....	RCONK198	0	4.e.
5. Other debt securities:			5.
a. Structured financial products.....	RCONHT62	0	5.a.
b. All other debt securities.....	RCONG386	0	5.b.
6. Loans:			6.
a. Loans secured by real estate:			6.a.
1. Loans secured by 1-4 family residential properties.....	RCONHT63	0	6.a.1.
2. All other loans secured by real estate.....	RCONHT64	0	6.a.2.
b. Commercial and industrial loans.....	RCONF614	0	6.b.
c. Loans to individuals for household, family, and other personal expenditures (i.e., consumer loans) (includes purchased paper).....	RCONHT65	0	6.c.
d. Other loans.....	RCONF618	0	6.d.
7. Not applicable			7.
8. Not applicable			8.
9. Other trading assets.....	RCON3541	0	9.
10. Not applicable			10.
11. Derivatives with a positive fair value.....	RCON3543	83	11.
12. Total trading assets (sum of items 1 through 11) (must equal Schedule RC, item 5).....	RCON3545	83	12.
13. Not available			13.
a. Liability for short positions.....	RCON3546	0	13.a.
b. Other trading liabilities.....	RCONF624	0	13.b.
14. Derivatives with a negative fair value.....	RCON3547	83	14.
15. Total trading liabilities (sum of items 13.a through 14) (must equal Schedule RC, item 15).....	RCON3548	83	15.
1. Unpaid principal balance of loans measured at fair value (reported in Schedule RC-D, items 6.a.(1) through 6.d):			M.1.
a. Loans secured by real estate:			M.1.a.
1. Loans secured by 1-4 family residential properties.....	RCONHT66	0	M.1.a.1.
2. All other loans secured by real estate.....	RCONHT67	0	M.1.a.2.
b. Commercial and industrial loans.....	RCONF632	0	M.1.b.
c. Loans to individuals for household, family, and other personal expenditures (i.e., consumer loans) (includes purchased paper).....	RCONHT68	0	M.1.c.
d. Other loans.....	RCONF636	0	M.1.d.

1. Banks with \$300 million or more in total assets should provide the requested information for "Commercial and industrial loans" based on the loans reported in Schedule RC-C, Part I, item 4.a, column A, "Commercial and industrial loans to U.S. addressees."

1. U.S. Government agencies include, but are not limited to, such agencies as the Government National Mortgage Association (GNMA), the Federal Deposit Insurance Corporation (FDIC), and the National Credit Union Administration (NCUA). U.S. Government-sponsored agencies include, but are not limited to, such agencies as the Federal Home Loan Mortgage Corporation (FHLMC) and the Federal National Mortgage Association (FNMA).

Schedule RC-E - Deposit Liabilities

Dollar amounts in thousands		(Column A) Transaction Accounts Total transaction accounts (including total demand deposits)	(Column B) Transaction Accounts Memo: Total demand deposits (included in column A)	(Column C) Nontransaction Accounts Total nontransaction accounts (including MMDAs)			
Deposits of:							
1. Individuals, partnerships, and corporations (include all certified and official checks).....	RCONB549	1,231,739		RCONB550	13,279,989	1.	
2. U.S. Government.....	RCON2202	0		RCON2520	0	2.	
3. States and political subdivisions in the U.S.....	RCON2203	215,905		RCON2530	2,036,678	3.	
4. Commercial banks and other depository institutions in the U.S.....	RCONB551	3,553		RCONB552	1,185	4.	
5. Banks in foreign countries.....	RCON2213	0		RCON2236	0	5.	
6. Foreign governments and official institutions (including foreign central banks).....	RCON2216	0		RCON2377	0	6.	
7. Total (sum of items 1 through 6) (sum of columns A and C must equal Schedule RC, item 13.a).....	RCON2215	1,451,197	RCON2210	1,132,879	RCON2385	15,317,852	7.

Dollar amounts in thousands

1. Selected components of total deposits (i.e., sum of item 7, columns A and C):			M.1.
a. Total Individual Retirement Accounts (IRAs) and Keogh Plan accounts.....	RCON6835	304,976	M.1.a.
b. Total brokered deposits.....	RCON2365	0	M.1.b.
c. Brokered deposits of \$250,000 or less (fully insured brokered deposits) ²	RCONHK05	0	M.1.c.
d. Maturity data for brokered deposits:			M.1.d.
1. Brokered deposits of \$250,000 or less with a remaining maturity of one year or less (included in Memorandum item 1.c above).....	RCONHK06	0	M.1.d.1.
2. Not applicable.....			M.1.d.2.
3. Brokered deposits of more than \$250,000 with a remaining maturity of one year or less (included in Memorandum item 1.b above).....	RCONK220	0	M.1.d.3.
e. Preferred deposits (uninsured deposits of states and political subdivisions in the U.S. reported in item 3 above which are secured or collateralized as required under state law) (to be completed for the December report only).....	RCON5590	NR	M.1.e.
f. Estimated amount of deposits obtained through the use of deposit listing services that are not brokered deposits.....	RCONK223	0	M.1.f.
g. Total reciprocal deposits (as of the report date).....	RCONJH83	22,078	M.1.g.
h. Total reciprocal deposits as of June 30, 2018.....	RCONJH84	41,217	M.1.h.
2. Components of total nontransaction accounts (sum of Memorandum items 2.a through 2.d must equal item 7, column C above):			M.2.
a. Savings deposits:			M.2.a.
1. Money market deposit accounts (MMDAs).....	RCON6810	10,936,096	M.2.a.1.
2. Other savings deposits (excludes MMDAs).....	RCON0352	2,291,952	M.2.a.2.
b. Total time deposits of less than \$100,000.....	RCON6648	837,685	M.2.b.
c. Total time deposits of \$100,000 through \$250,000.....	RCONJ473	689,517	M.2.c.
d. Total time deposits of more than \$250,000.....	RCONJ474	562,602	M.2.d.
e. Individual Retirement Accounts (IRAs) and Keogh Plan accounts of \$100,000 or more included in Memorandum items 2.c and 2.d above.....	RCONF233	90,797	M.2.e.
3. Maturity and repricing data for time deposits of \$250,000 or less:			M.3.
a. Time deposits of \$250,000 or less with a remaining maturity or next repricing date of: ^{1, 2}			M.3.a.
1. Three months or less.....	RCONHK07	351,226	M.3.a.1.
2. Over three months through 12 months.....	RCONHK08	830,360	M.3.a.2.
3. Over one year through three years.....	RCONHK09	261,097	M.3.a.3.
4. Over three years.....	RCONHK10	84,520	M.3.a.4.
b. Time deposits of \$250,000 or less with a REMAINING MATURITY of one year or less (included in Memorandum items 3.a.(1) and 3.a.(2) above) ³	RCONHK11	1,181,586	M.3.b.
4. Maturity and repricing data for time deposits of more than \$250,000:			M.4.
a. Time deposits of more than \$250,000 with a remaining maturity or next repricing date of: ^{1, 4}			M.4.a.
1. Three months or less.....	RCONHK12	107,290	M.4.a.1.
2. Over three months through 12 months.....	RCONHK13	343,750	M.4.a.2.
3. Over one year through three years.....	RCONHK14	86,025	M.4.a.3.
4. Over three years.....	RCONHK15	25,537	M.4.a.4.
b. Time deposits of more than \$250,000 with a REMAINING MATURITY of one year or less (included in Memorandum items 4.a.(1) and 4.a.(2) above) ³	RCONK222	451,040	M.4.b.
5. Does your institution offer one or more consumer deposit account products, i.e., transaction account or nontransaction savings account deposit products intended primarily for individuals for personal, household, or family use?.....	RCONP752	Yes	M.5.
<i>Memorandum items 6 and 7 are to be completed by institutions with \$1 billion or more in total assets that answered "Yes" to Memorandum item 5 above.</i>			M.6.
6. Components of total transaction account deposits of individuals, partnerships, and corporations (sum of Memorandum items 6.a and 6.b must be less than or equal to item 1, column A, above): ⁵			M.6.
a. Total deposits in those noninterest-bearing transaction account deposit products intended primarily for individuals for personal, household, or family use.....	RCONP753	440,369	M.6.a.

2. The dollar amount used as the basis for reporting in Memorandum item 1.c reflects the deposit insurance limit in effect on the report date.
 1, 2. Report fixed-rate time deposits by remaining maturity and floating rate time deposits by next repricing date.
 3. Report both fixed-and floating-rate time deposits by remaining maturity. Exclude floating-rate time deposits with a next repricing date of one year or less that have a remaining maturity of over one year.
 1, 4. Report fixed-rate time deposits by remaining maturity and floating rate time deposits by next repricing date.
 3. Report both fixed-and floating-rate time deposits by remaining maturity. Exclude floating-rate time deposits with a next repricing date of one year or less that have a remaining maturity of over one year.
 5. The \$1 billion asset size test is based on the total assets reported on the June 30, 2017, Report of Condition.

Dollar amounts in thousands

b. Total deposits in those interest-bearing transaction account deposit products intended primarily for individuals for personal, household, or family use.....	RCONP754	63,584	M.6.b.
7. Components of total nontransaction account deposits of individuals, partnerships, and corporations (sum of Memorandum items 7.a.(1), 7.a.(2), 7.b.(1), and 7.b.(2) plus all time deposits of individuals, partnerships, and corporations must equal item 1, column C, above):			M.7.
a. Money market deposit accounts (MMDAs) of individuals, partnerships, and corporations (sum of Memorandum items 7.a.(1) and 7.a.(2) must be less than or equal to Memorandum item 2.a.(1) above):			M.7.a.
1. Total deposits in those MMDA deposit products intended primarily for individuals for personal, household, or family use.....	RCONP756	3,760,681	M.7.a.1.
2. Deposits in all other MMDAs of individuals, partnerships, and corporations.....	RCONP757	5,323,225	M.7.a.2.
b. Other savings deposit accounts of individuals, partnerships, and corporations (sum of Memorandum items 7.b.(1) and 7.b.(2) must be less than or equal to Memorandum item 2.a.(2) above):			M.7.b.
1. Total deposits in those other savings deposit account deposit products intended primarily for individuals for personal, household, or family use.....	RCONP758	2,027,928	M.7.b.1.
2. Deposits in all other savings deposit accounts of individuals, partnerships, and corporations.....	RCONP759	264,024	M.7.b.2.

Schedule RC-F - Other Assets

Dollar amounts in thousands

1. Accrued interest receivable ¹	RCONB556	56,902	1.
2. Net deferred tax assets ²	RCON2148	0	2.
3. Interest-only strips receivable (not in the form of a security) ³	RCONHT80	0	3.
4. Equity investments without readily determinable fair values ⁴	RCON1752	83,745	4.
5. Life insurance assets:			5.
a. General account life insurance assets.....	RCONK201	137,886	5.a.
b. Separate account life insurance assets.....	RCONK202	57,359	5.b.
c. Hybrid account life insurance assets.....	RCONK270	61,319	5.c.
6. All other assets (itemize and describe amounts greater than \$100,000 that exceed 25% of this item).....	RCON2168	22,042	6.
a. Prepaid expenses.....	RCON2166	4,477	6.a.
b. Repossessed personal property (including vehicles).....	RCON1578	0	6.b.
c. Derivatives with a positive fair value held for purposes other than trading.....	RCONC010	0	6.c.
d. FDIC loss-sharing indemnification assets.....	RCONJ448	0	6.d.
e. Computer software.....	RCONFT33	0	6.e.
f. Accounts receivable.....	RCONFT34	0	6.f.
g. Receivables from foreclosed government-guaranteed mortgage loans.....	RCONFT35	0	6.g.
h. Disclose component and the dollar amount of that component:			6.h.
1. Describe component.....	TEXT3549	NR	6.h.1.
2. Amount of component.....	RCON3549	0	6.h.2.
i. Disclose component and the dollar amount of that component:			6.i.
1. Describe component.....	TEXT3550	NR	6.i.1.
2. Amount of component.....	RCON3550	0	6.i.2.
j. Disclose component and the dollar amount of that component:			6.j.
1. Describe component.....	TEXT3551	NR	6.j.1.
2. Amount of component.....	RCON3551	0	6.j.2.
7. Total (sum of items 1 through 6) (must equal Schedule RC, item 11).....	RCON2160	419,253	7.

1. Include accrued interest receivable on loans, leases, debt securities, and other interest-bearing assets.
 2. See discussion of deferred income taxes in Glossary entry on "income taxes."
 3. Report interest-only strips receivable in the form of a security as available-for-sale securities in Schedule RC, item 2.b, or as trading assets in Schedule RC, item 5, as appropriate.
 4. Include Federal Reserve stock, Federal Home Loan Bank stock, and bankers' bank stock.

Schedule RC-G - Other Liabilities

Dollar amounts in thousands

1. Not available			1.
a. Interest accrued and unpaid on deposits ¹	RCON3645	3,754	1.a.
b. Other expenses accrued and unpaid (includes accrued income taxes payable).....	RCON3646	60,015	1.b.
2. Net deferred tax liabilities ²	RCON3049	1,869	2.
3. Allowance for credit losses on off-balance sheet credit exposures.....	RCONB557	0	3.
4. All other liabilities (itemize and describe amounts greater than \$100,000 that exceed 25 percent of this item).....	RCON2938	1,130	4.
a. Accounts payable.....	RCON3066	0	4.a.
b. Deferred compensation liabilities.....	RCONC011	0	4.b.
c. Dividends declared but not yet payable.....	RCON2932	0	4.c.
d. Derivatives with a negative fair value held for purposes other than trading.....	RCONC012	0	4.d.
e. Disclose component and the dollar amount of that component:			4.e.
1. Describe component.....	TEXT3552	Click here for value	4.e.1.
2. Amount of component.....	RCON3552	1,044	4.e.2.
f. Disclose component and the dollar amount of that component:			4.f.
1. Describe component.....	TEXT3553	NR	4.f.1.
2. Amount of component.....	RCON3553	0	4.f.2.
g. Disclose component and the dollar amount of that component:			4.g.
1. Describe component.....	TEXT3554	NR	4.g.1.
2. Amount of component.....	RCON3554	0	4.g.2.
5. Total.....	RCON2930	66,768	5.

(TEXT3552) SBA Fees Payable

1. For savings banks, include "dividends" accrued and unpaid on deposits.
 2. See discussion of deferred income taxes in Glossary entry on "income taxes."

Schedule RC-K - Quarterly Averages

Dollar amounts in thousands

1. Interest-bearing balances due from depository institutions.....	RCON3381	62,978	1.
2. U.S. Treasury securities and U.S. Government agency obligations (excluding mortgage-backed securities) ²	RCONB558	20,303	2.
3. Mortgage-backed securities ²	RCONB559	9,349,279	3.
4. All other debt securities and equity securities with readily determinable fair values not held for trading purposes ⁵	RCONB560	277,457	4.
5. Federal funds sold and securities purchased under agreements to resell.....	RCON3365	505	5.
6. Loans:			6.
a. Total loans.....	RCON3360	10,208,171	6.a.
b. Loans secured by real estate:			6.b.
1. Loans secured by 1-4 family residential properties.....	RCON3465	2,694,924	6.b.1.
2. All other loans secured by real estate.....	RCON3466	5,747,845	6.b.2.
c. Commercial and industrial loans.....	RCON3387	1,362,868	6.c.
d. Loans to individuals for household, family, and other personal expenditures:			6.d.
1. Credit cards.....	RCONB561	14,224	6.d.1.
2. Other (includes revolving credit plans other than credit cards, automobile loans, and other consumer loans).....	RCONB562	109,195	6.d.2.
<i>Item 7 is to be completed by banks with total trading assets of \$10 million or more in any of the four preceding calendar quarters and all banks meeting the FDIC's definition of a large or highly complex institution for deposit insurance assessment purposes.</i>			
7. Trading assets.....	RCON3401	51	7.
8. Lease financing receivables (net of unearned income).....	RCON3484	13,716	8.
9. Total assets ⁵	RCON3368	22,646,507	9.
10. Interest-bearing transaction accounts (interest-bearing demand deposits, NOW accounts, ATS accounts, and telephone and preauthorized transfer accounts).....	RCON3485	367,968	10.
11. Nontransaction accounts:			11.
a. Savings deposits (includes MMDAs).....	RCONB563	13,511,110	11.a.
b. Time deposits of \$250,000 or less.....	RCONHK16	1,501,924	11.b.
c. Time deposits of more than \$250,000.....	RCONHK17	553,729	11.c.
12. Federal funds purchased and securities sold under agreements to repurchase.....	RCON3353	288,706	12.
<i>To be completed by banks with \$100 million or more in total assets:</i>			
13. Other borrowed money (includes mortgage indebtedness and obligations under capitalized leases).....	RCON3355	1,447,328	13.
<i>Memorandum item 1 is to be completed by:</i> <i>• banks with \$300 million or more in total assets, and</i> <i>• banks with less than \$300 million in total assets that have loans to finance agricultural production and other loans to farmers (Schedule RC-C, Part 1, item 3) exceeding 5 percent of total loans.</i>			
1. Loans to finance agricultural production and other loans to farmers	RCON3386	199,866	M.1.

2. Quarterly averages for all debt securities should be based on amortized cost.
5. Item 4 is to be completed only by insured state banks that have adopted ASU 2016-01, which includes provisions governing the accounting for investments in equity securities, and have been approved to hold grandfathered equity investments. See instructions for further detail on ASU 2016-01.
5. The quarterly average for total assets should reflect all debt securities (not held for trading) at amortized cost, equity securities with readily determinable fair values at the lower of cost or fair value, and equity securities without readily determinable fair values at historical cost.

Schedule RC-L - Derivatives and Off-Balance Sheet Items

Please read carefully the instructions for the preparation of Schedule RC-L. Some of the amounts reported in Schedule RC-L are regarded as volume indicators and not necessarily as measures of risk.

Dollar amounts in thousands

1. Unused commitments:					1.
a. Revolving, open-end lines secured by 1-4 family residential properties, i.e., home equity lines.....	RCON3814	63,605			1.a.
<i>Item 1.a.(1) is to be completed for the December report only.</i>					
1. Unused commitments for reverse mortgages outstanding that are held for investment in domestic offices (included in item 1.a. above).....	RCONHT72	NR			1.a.1.
b. Credit card lines (Sum of items 1.b.(1) and 1.b.(2) must equal item 1.b.).....	RCON3815	43,474			1.b.
<i>Items 1.b.(1) and 1.b.(2) are to be completed by banks with either \$300 million or more in total assets or \$300 million or more in credit card lines.1 (Sum of items 1.b.(1) and 1.b.(2) must equal item 1.b)</i>					
<i>Items 1.b.(1) and 1.b.(2) are to be completed semiannually in the June and December reports only.</i>					
1. Unused consumer credit card lines.....	RCONJ455	NR			1.b.1.
2. Other unused credit card lines.....	RCONJ456	NR			1.b.2.
c. Commitments to fund commercial real estate, construction, and land development loans:					1.c.
1. Secured by real estate:					1.c.1.
a. 1-4 family residential construction loan commitments.....	RCONF164	380,356			1.c.1.a.
b. Commercial real estate, other construction loan, and land development loan commitments.....	RCONF165	1,063,752			1.c.1.b.
2. Not secured by real estate.....	RCON6550	33,516			1.c.2.
d. Securities underwriting.....	RCON3817	0			1.d.
e. Other unused commitments:					1.e.
1. Commercial and industrial loans.....	RCONJ457	667,028			1.e.1.
2. Loans to financial institutions.....	RCONJ458	0			1.e.2.
3. All other unused commitments.....	RCONJ459	278,754			1.e.3.
2. Financial standby letters of credit.....	RCON3819	38,083			2.
<i>Item 2.a is to be completed by banks with \$1 billion or more in total assets.</i>					
a. Amount of financial standby letters of credit conveyed to others.....	RCON3820	0			2.a.
3. Performance standby letters of credit.....	RCON3821	24,765			3.
<i>Item 3.a is to be completed by banks with \$1 billion or more in total assets</i>					
a. Amount of performance standby letters of credit conveyed to others.....	RCON3822	0			3.a.
4. Commercial and similar letters of credit.....	RCON3411	0			4.
5. Not applicable					5.
6. Securities lent and borrowed:					6.
a. Securities lent (including customers' securities lent where the customer is indemnified against loss by the reporting bank).....	RCON3433	0			6.a.
b. Securities borrowed.....	RCON3432	0			6.b.

Dollar amounts in thousands

	(Column A) Sold Protection		(Column B) Purchased Protection		
7. Credit derivatives:					7.
a. Notional amounts:					7.a.
1. Credit default swaps.....	RCONC968	0	RCONC969	0	7.a.1.
2. Total return swaps.....	RCONC970	0	RCONC971	0	7.a.2.
3. Credit options.....	RCONC972	0	RCONC973	0	7.a.3.
4. Other credit derivatives.....	RCONC974	0	RCONC975	0	7.a.4.
b. Gross fair values:					7.b.
1. Gross positive fair value.....	RCONC219	0	RCONC221	0	7.b.1.
2. Gross negative fair value.....	RCONC220	0	RCONC222	0	7.b.2.

Dollar amounts in thousands

c. Notional amounts by regulatory capital treatment: ¹				7.c.
1. Positions covered under the Market Risk Rule:				7.c.1.
a. Sold protection.....	RCONG401	0		7.c.1.a.
b. Purchased protection.....	RCONG402	0		7.c.1.b.
2. All other positions:				7.c.2.
a. Sold protection.....	RCONG403	0		7.c.2.a.
b. Purchased protection that is recognized as a guarantee for regulatory capital purposes.....	RCONG404	0		7.c.2.b.
c. Purchased protection that is not recognized as a guarantee for regulatory capital purposes.....	RCONG405	0		7.c.2.c.

Dollar amounts in thousands		(Column A) Remaining Maturity of One Year or Less	(Column B) Remaining Maturity of Over One Year Through Five Years	(Column C) Remaining Maturity of Over Five Years			
d. Notional amounts by remaining maturity:					7.d.		
1. Sold credit protection: ²					7.d.1.		
a. Investment grade.....	RCONG406	0	RCONG407	0	RCONG408	0	7.d.1.a.
b. Subinvestment grade.....	RCONG409	0	RCONG410	0	RCONG411	0	7.d.1.b.
2. Purchased credit protection: ³					7.d.2.		
a. Investment grade.....	RCONG412	0	RCONG413	0	RCONG414	0	7.d.2.a.
b. Subinvestment grade.....	RCONG415	0	RCONG416	0	RCONG417	0	7.d.2.b.

Dollar amounts in thousands

8. Not applicable			8.
9. All other off-balance sheet liabilities (exclude derivatives) (itemize and describe each component of this item over 25% of Schedule RC, item 27.a, "Total bank equity capital")	RCON3430	0	9.
a. Not applicable			9.a.
b. Commitments to purchase when-issued securities	RCON3434	0	9.b.
c. Standby letters of credit issued by another party (e.g., a Federal Home Loan Bank) on the bank's behalf	RCONC978	0	9.c.
d. Disclose component and the dollar amount of that component:			9.d.
1. Describe component	TEXT3555	NR	9.d.1.
2. Amount of component	RCON3555	0	9.d.2.
e. Disclose component and the dollar amount of that component:			9.e.
1. Describe component	TEXT3556	NR	9.e.1.
2. Amount of component	RCON3556	0	9.e.2.
f. Disclose component and the dollar amount of that component:			9.f.
(TEXT3557) NR	RCON3557	0	9.f.1.
10. All other off-balance sheet assets (exclude derivatives) (itemize and describe each component of this item over 25% of Schedule RC, item 27.a, "Total bank equity capital")	RCON5591	0	10.
a. Commitments to sell when-issued securities	RCON3435	0	10.a.
b. Disclose component and the dollar amount of that component:			10.b.
1. Describe component	TEXT5592	NR	10.b.1.
2. Amount of component	RCON5592	0	10.b.2.
c. Disclose component and the dollar amount of that component:			10.c.
1. Describe component	TEXT5593	NR	10.c.1.
2. Amount of component	RCON5593	0	10.c.2.
d. Disclose component and the dollar amount of that component:			10.d.
1. Describe component	TEXT5594	NR	10.d.1.
2. Amount of component	RCON5594	0	10.d.2.
e. Disclose component and the dollar amount of that component:			10.e.
1. Describe component	TEXT5595	NR	10.e.1.
2. Amount of component	RCON5595	0	10.e.2.
<i>Items 11.a and 11.b are to be completed semiannually in the June and December reports only.</i>			
11. Year-to-date merchant credit card sales volume:			11.
a. Sales for which the reporting bank is the acquiring bank	RCONC223	NR	11.a.
b. Sales for which the reporting bank is the agent bank with risk	RCONC224	NR	11.b.

1. Sum of items 7.c.(1)(a) and 7.c.(2)(a), must equal sum of items 7.a.(1) through (4), column A. Sum of items 7.c.(1)(b), 7.c.(2)(b), and 7.c.(2)(c) must equal sum of items 7.a.(1) through (4), column B.

2. Sum of items 7.d.(1)(a) and (b), columns A through C, must equal sum of items 7.a.(1) through (4), column A.

3. Sum of items 7.d.(2)(a) and (b), columns A through C, must equal sum of items 7.a.(1) through (4), column B.

Dollar amounts in thousands		(Column A) Interest Rate Contracts	(Column B) Foreign Exchange Contracts	(Column C) Equity Derivative Contracts	(Column D) Commodity and Other Contracts				
12. Gross amounts (e.g., notional amounts):						12.			
a. Futures contracts.....	RCON8693	0	RCON8694	0	RCON8695	0	RCON8696	0	12.a.
b. Forward contracts.....	RCON8697	5,803	RCON8698	0	RCON8699	0	RCON8700	0	12.b.
c. Exchange-traded option contracts:									12.c.
1. Written options.....	RCON8701	0	RCON8702	0	RCON8703	0	RCON8704	0	12c1.
2. Purchased options.....	RCON8705	0	RCON8706	0	RCON8707	0	RCON8708	0	12c2.
d. Over-the-counter option contracts:									12.d.
1. Written options.....	RCON8709	12,742	RCON8710	0	RCON8711	0	RCON8712	0	12d1.
2. Purchased options.....	RCON8713	0	RCON8714	0	RCON8715	0	RCON8716	0	12d2.
e. Swaps.....									12.e.
13. Total gross notional amount of derivative contracts held for trading.....	RCONA126	13,267	RCONA127	0	RCON8723	0	RCON8724	0	13.
14. Total gross notional amount of derivative contracts held for purposes other than trading.....									14.
a. Interest rate swaps where the bank has agreed to pay a fixed rate.....	RCONA589	0							14.a.
15. Gross fair values of derivative contracts:									15.
a. Contracts held for trading:									15.a.
1. Gross positive fair value.....	RCON8733	83	RCON8734	0	RCON8735	0	RCON8736	0	15a1.
2. Gross negative fair value.....	RCON8737	83	RCON8738	0	RCON8739	0	RCON8740	0	15a2.
b. Contracts held for purposes other than trading:									15.b.
1. Gross positive fair value.....	RCON8741	1	RCON8742	0	RCON8743	0	RCON8744	0	15b1.
2. Gross negative fair value.....	RCON8745	1	RCON8746	0	RCON8747	0	RCON8748	0	15b2.

Dollar amounts in thousands		(Column A) Banks and Securities Firms	(Column B)	(Column C) Hedge Funds	(Column D) Sovereign Governments	(Column E) Corporations and All Other Counterparties		
16. Over-the counter derivatives:							16.	
a. Net current credit exposure.....		RCONG418	83			RCONG422	0	16.a.
b. Fair value of collateral:								16.b.
1. Cash - U.S. dollar.....	RCONG423	260				RCONG427	0	16.b.1.
2. Cash - Other currencies.....	RCONG428	0				RCONG432	0	16.b.2.
3. U.S. Treasury securities.....	RCONG433	0				RCONG437	0	16.b.3.
4. Not applicable								16.b.4.
5. Not applicable								16.b.5.
6. Not applicable								16.b.6.
7. All other collateral.....	RCONG453	0				RCONG457	0	16.b.7.
8. Total fair value of collateral (sum of items 16.b.(1) through (7)).....	RCONG458	260				RCONG462	0	16.b.8.

Schedule RC-M - Memoranda

Dollar amounts in thousands

1. Extensions of credit by the reporting bank to its executive officers, directors, principal shareholders, and their related interests as of the report date:			1.
a. Aggregate amount of all extensions of credit to all executive officers, directors, principal shareholders, and their related interests.....	RCON6164	2,475	1.a.
b. Number of executive officers, directors, and principal shareholders to whom the amount of all extensions of credit by the reporting bank (including extensions of credit to related interests) equals or exceeds the lesser of \$500,000 or 5 percent of total capital as defined for this purpose in agency regulations.....	RCON6165	1	1.b.
2. Intangible assets:			2.
a. Mortgage servicing assets.....	RCON3164	0	2.a.
1. Estimated fair value of mortgage servicing assets.....	RCONA590	0	2.a.1.
b. Goodwill.....	RCON3163	1,896,863	2.b.
c. All other intangible assets.....	RCONJF76	34,295	2.c.
d. Total (sum of items 2.a., 2.b., and 2.c) (must equal Schedule RC, item 10).....	RCON2143	1,931,158	2.d.
3. Other real estate owned:			3.
a. Construction, land development, and other land.....	RCON5508	789	3.a.
b. Farmland.....	RCON5509	0	3.b.
c. 1-4 family residential properties.....	RCON5510	100	3.c.
d. Multifamily (5 or more) residential properties.....	RCON5511	0	3.d.
e. Nonfarm nonresidential properties.....	RCON5512	0	3.e.
f. Total (sum of items 3.a through 3.e) (must equal Schedule RC, item 7).....	RCON2150	889	3.f.
4. Cost of equity securities with readily determinable fair values not held for trading.....	RCONJA29	NR	4.
5. Other borrowed money:			5.
a. Federal Home Loan Bank advances:			5.a.
1. Advances with a remaining maturity or next repricing date of: ¹			5.a.1.
a. One year or less.....	RCONF055	1,500,102	5.a.1.a.
b. Over one year through three years.....	RCONF056	756	5.a.1.b.
c. Over three years through five years.....	RCONF057	0	5.a.1.c.
d. Over five years.....	RCONF058	349	5.a.1.d.
2. Advances with a remaining maturity of one year or less (included in item 5.a.(1)(a) above) ²	RCON2651	1,500,102	5.a.2.
3. Structured advances (included in items 5.a.(1)(a) - (d) above).....	RCONF059	0	5.a.3.
b. Other borrowings:			5.b.
1. Other borrowings with a remaining maturity of next repricing date of: ³			5.b.1.
a. One year or less.....	RCONF060	0	5.b.1.a.
b. Over one year through three years.....	RCONF061	0	5.b.1.b.
c. Over three years through five years.....	RCONF062	0	5.b.1.c.
d. Over five years.....	RCONF063	0	5.b.1.d.
2. Other borrowings with a remaining maturity of one year or less (included in item 5.b.(1)(a) above) ⁴	RCONB571	0	5.b.2.
c. Total (sum of items 5.a.(1)(a)-(d) and items 5.b.(1)(a)-(d)) (must equal Schedule RC, item 16).....	RCON3190	1,501,207	5.c.
6. Does the reporting bank sell private label or third party mutual funds and annuities?.....	RCONB569	Yes	6.
7. Assets under the reporting bank's management in proprietary mutual funds and annuities.....	RCONB570	0	7.
8. Internet Web site addresses and physical office trade names:			8.
a. Uniform Resource Locator (URL) of the reporting institution's primary Internet Web site (home page), if any (Example: www.examplebank.com):.....	TEXT4087	Click here for value	8.a.
b. URLs of all other public-facing Internet Web sites that the reporting institution uses to accept or solicit deposits from the public, if any (Example: www.examplebank.biz): ¹			8.b.
1. URL 1.....	TE01N528	NR	8.b.1.

1. Report fixed-rate advances by remaining maturity and floating-rate advances by next repricing date.
 2. Report both fixed- and floating-rate advances by remaining maturity. Exclude floating-rate advances with a next repricing date of one year or less that have a remaining maturity of over one year.
 3. Report fixed-rate other borrowings by remaining maturity and floating-rate other borrowings by next repricing date.
 4. Report both fixed- and floating-rate other borrowings by remaining maturity. Exclude floating-rate other borrowings with a next repricing date of one year or less that have a remaining maturity of over one year.
 1. Report only highest level URLs (for example, report www.examplebank.biz, but do not also report www.examplebank.biz/checking). Report each top level domain name used (for example, report both www.examplebank.biz and www.examplebank.net).

Dollar amounts in thousands

2. URL 2.....	TE02N528	NR	8.b.2.
3. URL 3.....	TE03N528	NR	8.b.3.
4. URL 4.....	TE04N528	NR	8.b.4.
5. URL 5.....	TE05N528	NR	8.b.5.
6. URL 6.....	TE06N528	NR	8.b.6.
7. URL 7.....	TE07N528	NR	8.b.7.
8. URL 8.....	TE08N528	NR	8.b.8.
9. URL 9.....	TE09N528	NR	8.b.9.
10. URL 10.....	TE10N528	NR	8.b.10.
c. Trade names other than the reporting institution's legal title used to identify one or more of the institution's physical offices at which deposits are accepted or solicited from the public, if any:			8.c.
1. Trade name 1.....	TE01N529	NR	8.c.1.
2. Trade name 2.....	TE02N529	NR	8.c.2.
3. Trade name 3.....	TE03N529	NR	8.c.3.
4. Trade name 4.....	TE04N529	NR	8.c.4.
5. Trade name 5.....	TE05N529	NR	8.c.5.
6. Trade name 6.....	TE06N529	NR	8.c.6.
<i>Item 9 is to be completed annually in the December report only.</i>			
9. Do any of the bank's Internet Web sites have transactional capability, i.e., allow the bank's customers to execute transactions on their accounts through the Web site?.....	RCON4088	NR	9.
10. Secured liabilities:			10.
a. Amount of "Federal funds purchased" that are secured (included in Schedule RC, item 14.a.).....	RCONF064	0	10.a.
b. Amount of "Other borrowings" that are secured (included in Schedule RC-M, items 5.b.(1)(a) - (d)).....	RCONF065	0	10.b.
11. Does the bank act as trustee or custodian for Individual Retirement Accounts, Health Savings Accounts, and other similar accounts?.....	RCONG463	Yes	11.
12. Does the bank provide custody, safekeeping, or other services involving the acceptance of orders for the sale or purchase of securities?.....	RCONG464	Yes	12.
13. Assets covered by loss-sharing agreements with the FDIC:			13.
a. Loans and leases (included in Schedule RC, items 4.a and 4.b):			13.a.
1. Loans secured by real estate:			13.a.1.
a. Construction, land development, and other land loans:			13.a.1.a.
1. 1-4 family residential construction loans.....	RCONK169	0	13.a.1.a.1.
2. Other construction loans and all land development and other land loans.....	RCONK170	0	13.a.1.a.2.
b. Secured by farmland.....	RCONK171	0	13.a.1.b.
c. Secured by 1-4 family residential properties:			13.a.1.c.
1. Revolving, open-end loans secured by 1-4 family residential properties and extended under lines of credit.....	RCONK172	0	13.a.1.c.1.
2. Closed-end loans secured by 1-4 family residential properties:			13.a.1.c.2.
a. Secured by first liens.....	RCONK173	0	13.a.1.c.2a.
b. Secured by junior liens.....	RCONK174	0	13.a.1.c.2b.
d. Secured by multifamily (5 or more) residential properties.....	RCONK175	0	13.a.1.d.
e. Secured by nonfarm nonresidential properties:			13.a.1.e.
1. Loans secured by owner-occupied nonfarm nonresidential properties.....	RCONK176	0	13.a.1.e.1.
2. Loans secured by other nonfarm nonresidential properties.....	RCONK177	0	13.a.1.e.2.
2. Not applicable			13.a.2.
3. Not applicable			13.a.3.
4. Not applicable			13.a.4.
5. All other loans and all leases.....	RCONK183	0	13.a.5.
b. Other real estate owned (included in Schedule RC, item 7):			13.b.
1. Construction, land development, and other land.....	RCONK187	0	13.b.1.
2. Farmland.....	RCONK188	0	13.b.2.
3. 1-4 family residential properties.....	RCONK189	0	13.b.3.
4. Multifamily (5 or more) residential properties.....	RCONK190	0	13.b.4.
5. Nonfarm nonresidential properties.....	RCONK191	0	13.b.5.

Dollar amounts in thousands

6. Not applicable			13.b.6.
7. Portion of covered other real estate owned included in items 13.b.(1) through (5) above that is protected by FDIC loss-sharing agreements.....	RCONK192	0	13.b.7.
c. Debt securities (included in Schedule RC, items 2.a and 2.b).....	RCONJ461	0	13.c.
d. Other assets (exclude FDIC loss-sharing indemnification assets).....	RCONJ462	0	13.d.
<i>Items 14.a and 14.b are to be completed annually in the December report only.</i>			
14. Captive insurance and reinsurance subsidiaries:			14.
a. Total assets of captive insurance subsidiaries ¹	RCONK193	NR	14.a.
b. Total assets of captive reinsurance subsidiaries ¹	RCONK194	NR	14.b.
<i>Item 15 is to be completed by institutions that are required or have elected to be treated as a Qualified Thrift Lender.</i>			
15. Qualified Thrift Lender (QTL) test:			15.
a. Does the institution use the Home Owners' Loan Act (HOLA) QTL test or the Internal Revenue Service Domestic Building and Loan Association (IRS DBLA) test to determine its QTL compliance? (for the HOLA QTL test, enter 1; for the IRS DBLA test, enter 2).....	RCONL133	NR	15.a.
b. Has the institution been in compliance with the HOLA QTL test as of each month end during the quarter or the IRS DBLA test for its most recent taxable year, as applicable?.....	RCONL135	NR	15.b.
<i>Item 16.a and, if appropriate, items 16.c and 16.d are to be completed semiannually in the June and December reports only. Item 16.b is to be completed annually in the June report only.</i>			
16. International remittance transfers offered to consumers:			16.
a. As of the report date, did your institution offer to consumers in any state any of the following mechanisms for sending international remittance transfers?			16.a.
1. International wire transfers.....	RCONN517	NR	16.a.1.
2. International ACH transactions.....	RCONN518	NR	16.a.2.
3. Other proprietary services operated by your institution.....	RCONN519	NR	16.a.3.
4. Other proprietary services operated by another party.....	RCONN520	NR	16.a.4.
b. Did your institution provide more than 100 international remittance transfers in the previous calendar year or does your institution estimate that it will provide more than 100 international remittance transfers in the current calendar year?.....	RCONN521	NR	16.b.
<i>Items 16.c and 16.d are to be completed by institutions that answered "Yes" to item 16.b in the current report or, if item 16.b is not required to be completed in the current report, in the most recent prior report in which item 16.b was required to be completed.</i>			
c. Indicate which of the mechanisms described in items 16.a.(1), (2), and (3) above is the mechanism that your institution estimates accounted for the largest number of international remittance transfers your institution provided during the two calendar quarters ending on the report date. (For international wire transfers, enter 1; for international ACH transactions, enter 2; for other proprietary services operated by your institution, enter 3. If your institution did not provide any international remittance transfers using the mechanisms described in items 16.a.(1), (2), and (3) above during the two calendar quarters ending on the report date, enter 0.).....	RCONN522	NR	16.c.
d. Estimated number and dollar value of international remittance transfers provided by your institution during the two calendar quarters ending on the report date:			16.d.
1. Estimated number of international remittance transfers.....	RCONN523	NR	16.d.1.
2. Estimated dollar value of international remittance transfers.....	RCONN524	NR	16.d.2.
3. Estimated number of international remittance transfers for which your institution applied the temporary exception.....	RCONN527	NR	16.d.3.

(TEXT4087) <http://www.prosperitybankusa.com>

1. Report total assets before eliminating intercompany transactions between the consolidated insurance or reinsurance subsidiary and other offices or consolidated subsidiaries of the reporting bank.

Schedule RC-N - Past Due and Nonaccrual Loans Leases and Other Assets

Amounts reported in Schedule RC-N, items 1 through 8, include guaranteed and unguaranteed portions of past due and nonaccrual loans and leases. Report in items 10 and 11 below certain guaranteed loans and leases that have already been included in the amounts reported in items 1 through 8

Dollar amounts in thousands		(Column A) Past due 30 through 89 days and still accruing	(Column B) Past due 90 days or more and still accruing	(Column C) Nonaccrual			
1. Loans secured by real estate:					1.		
a. Construction, land development, and other land loans:					1.a.		
1. 1-4 family residential construction loans.....	RCONF172	1,608	RCONF174	710	RCONF176	869	1.a.1.
2. Other construction loans and all land development and other land loans.....	RCONF173	1,888	RCONF175	0	RCONF177	0	1.a.2.
b. Secured by farmland.....	RCON3493	914	RCON3494	0	RCON3495	262	1.b.
c. Secured by 1-4 family residential properties:							1.c.
1. Revolving, open-end loans secured by 1-4 family residential properties and extended under lines of credit.....	RCON5398	0	RCON5399	0	RCON5400	50	1.c.1.
2. Closed-end loans secured by 1-4 family residential properties:							1.c.2.
a. Secured by first liens.....	RCONC236	5,368	RCONC237	0	RCONC229	4,285	1.c.2a.
b. Secured by junior liens.....	RCONC238	155	RCONC239	0	RCONC230	92	1.c.2b.
d. Secured by multifamily (5 or more) residential properties.....	RCON3499	344	RCON3500	0	RCON3501	0	1.d.
e. Secured by nonfarm nonresidential properties:							1.e.
1. Loans secured by owner-occupied nonfarm nonresidential properties.....	RCONF178	6,178	RCONF180	0	RCONF182	2,256	1.e.1.
2. Loans secured by other nonfarm nonresidential properties.....	RCONF179	4,592	RCONF181	781	RCONF183	0	1.e.2.
2. Loans to depository institutions and acceptances of other banks.....	RCONB834	0	RCONB835	0	RCONB836	0	2.
3. Not applicable							3.
4. Commercial and industrial loans.....	RCON1606	7,479	RCON1607	888	RCON1608	5,517	4.
5. Loans to individuals for household, family, and other personal expenditures:							5.
a. Credit cards.....	RCONB575	37	RCONB576	0	RCONB577	0	5.a.
b. Automobile loans.....	RCONK213	11	RCONK214	0	RCONK215	0	5.b.
c. Other (includes revolving credit plans other than credit cards and other consumer loans).....	RCONK216	696	RCONK217	0	RCONK218	68	5.c.
6. Not applicable							6.
7. All other loans ¹	RCON5459	42	RCON5460	0	RCON5461	0	7.
8. Lease financing receivables.....	RCON1226	0	RCON1227	0	RCON1228	0	8.
9. Total loans and leases (sum of items 1 through 8).....	RCON1406	29,312	RCON1407	2,379	RCON1403	13,399	9.
10. Debt securities and other assets (exclude other real estate owned and other repossessed assets).....	RCON3505	0	RCON3506	0	RCON3507	0	10.
11. Loans and leases reported in items 1 through 8 above that are wholly or partially guaranteed by the U.S. Government, excluding loans and leases covered by loss-sharing agreements with the FDIC:	RCONK036	459	RCONK037	0	RCONK038	0	11.
a. Guaranteed portion of loans and leases included in item 11 above, excluding rebooked "GNMA loans".....	RCONK039	344	RCONK040	0	RCONK041	0	11.a.
b. Rebooked "GNMA loans" that have been repurchased or are eligible for repurchase included in item 11 above.....	RCONK042	0	RCONK043	0	RCONK044	0	11.b.
12. Loans and leases reported in items 1 through 8 above that are covered by loss-sharing agreements with the FDIC:							12.
a. Loans secured by real estate:							12.a.
1. Construction, land development, and other land loans:							12.a.1.
a. 1-4 family residential construction loans.....	RCONK045	0	RCONK046	0	RCONK047	0	12.a.1a.
b. Other construction loans and all land development and other land loans.....	RCONK048	0	RCONK049	0	RCONK050	0	12.a.1b.
2. Secured by farmland.....	RCONK051	0	RCONK052	0	RCONK053	0	12.a.2.
3. Secured by 1-4 family residential properties:							12.a.3.
a. Revolving, open-end loans secured by 1-4 family residential properties and extended under lines of credit.....	RCONK054	0	RCONK055	0	RCONK056	0	12.a.3a.
b. Closed-end loans secured by 1-4 family residential properties:							12.a.3b.

1. Includes past due and nonaccrual "Loans to finance agricultural productions and other loans to farmers," "Obligations (other than securities and leases) of states and political subdivisions in the U.S.," and "Loans to nondepository financial institutions and other loans."

Dollar amounts in thousands	(Column A) Past due 30 through 89 days and still accruing		(Column B) Past due 90 days or more and still accruing		(Column C) Nonaccrual		
1. Secured by first liens.....	RCONK057	0	RCONK058	0	RCONK059	0	12a.1
2. Secured by junior liens.....	RCONK060	0	RCONK061	0	RCONK062	0	12a.2
4. Secured by multifamily (5 or more) residential properties.....	RCONK063	0	RCONK064	0	RCONK065	0	12a.4
5. Secured by nonfarm nonresidential properties:							12a.5
a. Loans secured by owner-occupied nonfarm nonresidential properties.....	RCONK066	0	RCONK067	0	RCONK068	0	12a.5a
b. Loans secured by other nonfarm nonresidential properties.....	RCONK069	0	RCONK070	0	RCONK071	0	12a.5b
b. Not applicable							12.b.
c. Not applicable							12.c.
d. Not applicable							12.d.
e. All other loans and all leases.....	RCONK087	0	RCONK088	0	RCONK089	0	12.e.
f. Portion of covered loans and leases included in items 12.a through 12.e above that is protected by FDIC loss-sharing agreements.....	RCONK102	0	RCONK103	0	RCONK104	0	12.f.
1. Loans restructured in troubled debt restructurings included in Schedule RC-N, items 1 through 7, above (and not reported in Schedule RC-C, Part I, Memorandum item 1):							M.1.
a. Construction, land development, and other land loans:							M.1.a.
1. 1-4 family residential construction loans.....	RCONK105	0	RCONK106	0	RCONK107	0	M1a.1.
2. Other construction loans and all land development and other land loans.....	RCONK108	0	RCONK109	0	RCONK110	109	M1a.2.
b. Loans secured by 1-4 family residential properties.....	RCONF661	0	RCONF662	0	RCONF663	0	M.1.b.
c. Secured by multifamily (5 or more) residential properties.....	RCONK111	0	RCONK112	0	RCONK113	0	M.1.c.
d. Secured by nonfarm nonresidential properties:							M.1.d.
1. Loans secured by owner-occupied nonfarm nonresidential properties.....	RCONK114	0	RCONK115	0	RCONK116	13	M1d.1.
2. Loans secured by other nonfarm nonresidential properties.....	RCONK117	0	RCONK118	0	RCONK119	0	M1d.2.
e. Commercial and industrial loans.....	RCONK257	0	RCONK258	0	RCONK259	303	M.1.e.
<i>Memorandum items 1.e.(1) and (2) are to be completed by banks with \$300 million or more in total assets (sum of Memorandum items 1.e.(1) and (2) must equal Memorandum item 1.e.):</i>							
1. To U.S. addressees (domicile).....	RCONK120	0	RCONK121	0	RCONK122	303	M1e.1.
2. To non-U.S. addressees (domicile).....	RCONK123	0	RCONK124	0	RCONK125	0	M1e.2.
f. All other loans (include loans to individuals for household, family, and other personal expenditures).....	RCONK126	0	RCONK127	0	RCONK128	30	M.1.f.
<i>Itemize loan categories included in Memorandum item 1.f, above that exceed 10 percent of total loans restructured in troubled debt restructurings that are past due 30 days or more or in nonaccrual status (sum of Memorandum items 1.a through 1.e plus 1.f, columns A through C):</i>							
1. Loans secured by farmland.....	RCONK130	0	RCONK131	0	RCONK132	0	M1f.1.
2. Not applicable							M1f.2.
3. Not applicable							M1f.3.
4. Loans to individuals for household, family, and other personal expenditures:							M1f.4.
a. Credit cards.....	RCONK274	0	RCONK275	0	RCONK276	0	M1f.4a.
b. Automobile loans.....	RCONK277	0	RCONK278	0	RCONK279	0	M1f.4b.
c. Other (includes revolving credit plans other than credit cards and other consumer loans).....	RCONK280	0	RCONK281	0	RCONK282	0	M1f.4c.
<i>Memorandum item 1.f.(6)(a) is to be completed by:</i>							
• Banks with \$300 million or more in total assets							
• Banks with less than \$300 million in total assets that have loans to finance agricultural production and other loans to farmers (Schedule RC-C, Part I, item 3) exceeding 5 percent of total loans							
5. Loans to finance agricultural production and other loans to farmers included in Schedule RC-N, Memorandum item 1.f, above.....	RCONK138	0	RCONK139	0	RCONK140	0	M.1.f.5.
g. Total loans restructured in troubled debt restructurings included in Schedule RC-N, items 1 through 7, above and not reported in Schedule RC-C, Part I, Memorandum item 1 (sum of items Memorandum item 1.a.(1) through Memorandum item 1.f.) ²	RCONHK26	0	RCONHK27	0	RCONHK28	455	M.1.g.

2. Exclude amounts reported in Memorandum items 1.f.(1) through 1.f.(5) when calculating the total in Memorandum item 1.g.

Dollar amounts in thousands		(Column A) Past due 30 through 89 days and still accruing	(Column B) Past due 90 days or more and still accruing	(Column C) Nonaccrual				
2. Loans to finance commercial real estate, construction, and land development activities (not secured by real estate) included in Schedule RC-N, items 4 and 7, above.....		RCON6558	0	RCON6559	0	RCON6560	0	M.2.
3. Not available								M.3.
<i>Memorandum items 3.a through 3.d are to be completed by banks with \$300 million or more in total assets:</i>								
a. Loans secured by real estate to non-U.S. addressees (domicile) (included in Schedule RC-N, item 1, above).....		RCON1248	71	RCON1249	0	RCON1250	0	M.3.a.
b. Loans to and acceptances of foreign banks (included in Schedule RC-N, item 2, above).....		RCON5380	0	RCON5381	0	RCON5382	0	M.3.b.
c. Commercial and industrial loans to non-U.S. addressees (domicile) (included in Schedule RC-N, item 4, above).....		RCON1254	0	RCON1255	0	RCON1256	0	M.3.c.
d. Leases to individuals for household, family, and other personal expenditures (included in Schedule RC-N, item 8, above).....		RCONF166	0	RCONF167	0	RCONF168	0	M.3.d.
<i>Memorandum item 4 is to be completed by:</i>								
• banks with \$300 million or more in total assets								
• banks with less than \$300 million in total assets that have loans to finance agricultural production and other loans to farmers (Schedule RC-C, Part I, item 3) exceeding 5 percent of total loans:								
4. Loans to finance agricultural production and other loans to farmers (included in Schedule RC-N, item 7, above).....		RCON1594	22	RCON1597	0	RCON1583	0	M.4.
5. Loans and leases held for sale (included in Schedule RC-N, items 1 through 8, above).....		RCONC240	0	RCONC241	0	RCONC226	0	M.5.

Dollar amounts in thousands				
6. Not applicable				M.6.

Dollar amounts in thousands				
<i>Memorandum items 7, 8, 9.a, and 9.b are to be completed semiannually in the June and December reports only.</i>				
7. Additions to nonaccrual assets during the previous six months.....		RCONC410		NR M.7.
8. Nonaccrual assets sold during the previous six months.....		RCONC411		NR M.8.

Dollar amounts in thousands		(Column A) Past due 30 through 89 days and still accruing	(Column B) Past due 90 days or more and still accruing	(Column C) Nonaccrual				
9. Purchased credit-impaired loans accounted for in accordance with FASB ASC 310-30 (former AICPA Statement of Position 03-3):					M.9.			
a. Outstanding balance.....		RCONL183	NR	RCONL184	NR	RCONL185	NR	M.9.a.
b. Amount included in Schedule RC-N, items 1 through 7, above.....		RCONL186	NR	RCONL187	NR	RCONL188	NR	M.9.b.

Schedule RC-O - Other Data for Deposit Insurance and FICO Assessments

All FDIC-insured depository institutions must complete items 1 and 2, 4 through 9, 10, and 11, Memorandum item 1, and, if applicable, item 9.a, Memorandum items 2, 3, and 6 through 18 each quarter. Unless otherwise indicated, complete items 1 through 11 and Memorandum items 1 through 3 on an "unconsolidated single FDIC certificate number basis" (see instructions) and complete Memorandum items 6 through 18 on a fully consolidated basis.

Dollar amounts in thousands

1. Total deposit liabilities before exclusions (gross) as defined in Section 3(l) of the Federal Deposit Insurance Act and FDIC regulations.....	RCONF236	16,772,804	1.
2. Total allowable exclusions, including interest accrued and unpaid on allowable exclusions.....	RCONF237	0	2.
3. Not applicable			3.
4. Average consolidated total assets for the calendar quarter.....	RCONK652	22,646,507	4.
a. Averaging method used (for daily averaging, enter 1; for weekly averaging, enter 2).....	RCONK653	1	4.a.
5. Average tangible equity for the calendar quarter ¹	RCONK654	2,035,110	5.
6. Holdings of long-term unsecured debt issued by other FDIC-insured depository institutions.....	RCONK655	0	6.
7. Unsecured "Other borrowings" with a remaining maturity of (sum of items 7.a through 7.d must be less than or equal to Schedule RC-M, items 5.b.(1)(a)-(d) minus item 10.b):			7.
a. One year or less.....	RCONG465	0	7.a.
b. Over one year through three years.....	RCONG466	0	7.b.
c. Over three years through five years.....	RCONG467	0	7.c.
d. Over five years.....	RCONG468	0	7.d.
8. Subordinated notes and debentures with a remaining maturity of (sum of items 8.a through 8.d must equal Schedule RC, item 19):			8.
a. One year or less.....	RCONG469	0	8.a.
b. Over one year through three years.....	RCONG470	0	8.b.
c. Over three years through five years.....	RCONG471	0	8.c.
d. Over five years.....	RCONG472	0	8.d.
9. Reciprocal brokered deposits (included in Schedule RC-E, part I, Memorandum item 1.b).....	RCONG803	0	9.
<i>Item 9.a is to be completed on a fully consolidated basis by all institutions that own another insured depository institution.</i>			
a. Fully consolidated reciprocal brokered deposits.....	RCONL190	NR	9.a.
10. Banker's bank certification: Does the reporting institution meet both the statutory definition of a banker's bank and the business conduct test set forth in FDIC regulations? If the answer to item 10 is "YES," complete items 10.a and 10.b.....	RCONK656	No	10.
<i>If the answer to item 10 is "YES," complete items 10.a and 10.b.</i>			
a. Banker's bank deduction.....	RCONK657	NR	10.a.
b. Banker's bank deduction limit.....	RCONK658	NR	10.b.
11. Custodial bank certification: Does the reporting institution meet the definition of a custodial bank set forth in FDIC regulations? If the answer to item 11 is "YES," complete items 11.a and 11.b.....	RCONK659	No	11.
<i>If the answer to item 11 is "YES," complete items 11.a and 11.b.</i>			
a. Custodial bank deduction.....	RCONK660	NR	11.a.
b. Custodial bank deduction limit.....	RCONK661	NR	11.b.
1. Total deposit liabilities of the bank (including related interest accrued and unpaid) less allowable exclusions (including related interest accrued and unpaid) (sum of Memorandum items 1.a.(1), 1.b.(1), 1.c.(1), and 1.d.(1) must equal Schedule RC-O, item 1 less item 2):			M.1.
a. Deposit accounts (excluding retirement accounts) of \$250,000 or less: ¹			M.1.a.
1. Amount of deposit accounts (excluding retirement accounts) of \$250,000 or less.....	RCONF049	8,241,129	M.1.a.1.
2. Number of deposit accounts (excluding retirement accounts) of \$250,000 or less.....	RCONF050	560683	M.1.a.2.
b. Deposit accounts (excluding retirement accounts) of more than \$250,000: ¹			M.1.b.
1. Amount of deposit accounts (excluding retirement accounts) of more than \$250,000.....	RCONF051	8,226,261	M.1.b.1.
2. Number of deposit accounts (excluding retirement accounts) of more than \$250,000.....	RCONF052	9338	M.1.b.2.
c. Retirement deposit accounts of \$250,000 or less: ¹			M.1.c.
1. Amount of retirement deposit accounts of \$250,000 or less.....	RCONF045	286,240	M.1.c.1.
2. Number of retirement deposit accounts of \$250,000 or less.....	RCONF046	14728	M.1.c.2.
d. Retirement deposit accounts of more than \$250,000: ¹			M.1.d.
1. Amount of retirement deposit accounts of more than \$250,000.....	RCONF047	19,174	M.1.d.1.
2. Number of retirement deposit accounts of more than \$250,000.....	RCONF048	53	M.1.d.2.

1. See instructions for averaging methods. For deposit insurance assessment purposes, tangible equity is defined as Tier 1 capital as set forth in the banking agencies' regulatory capital standards and reported in Schedule RC-R, Part I, item 26, except as described in the instructions.
 1. The dollar amounts used as the basis for reporting in Memorandum items 1.a through 1.d reflect the deposit insurance limits in effect on the report date.

Dollar amounts in thousands

<i>Memorandum item 2 is to be completed by banks with \$1 billion or more in total assets.</i>			
2. Estimated amount of uninsured deposits, including related interest accrued and unpaid (see instructions) ³	RCON5597	6,694,255	M.2.
3. Has the reporting institution been consolidated with a parent bank or savings association in that parent bank's or parent savings association's Call Report? If so, report the legal title and FDIC Certificate Number of the parent bank or parent savings association:			M.3.
a. Legal title.....	TEXTA545	NR	M.3.a.
b. FDIC Certificate Number.....	RCONA545	0	M.3.b.
4. Not applicable			M.4.
5. Not applicable			M.5.
<i>Memorandum items 6 through 12 are to be completed by "large institutions" and "highly complex institutions" as defined in FDIC regulations.</i>			
6. Criticized and classified items:			M.6.
a. Special mention.....	RCONK663	CONF	M.6.a.
b. Substandard.....	RCONK664	CONF	M.6.b.
c. Doubtful.....	RCONK665	CONF	M.6.c.
d. Loss.....	RCONK666	CONF	M.6.d.
7. "Nontraditional 1-4 family residential mortgage loans" as defined for assessment purposes only in FDIC regulations:			M.7.
a. Nontraditional 1-4 family residential mortgage loans.....	RCONN025	CONF	M.7.a.
b. Securitizations of nontraditional 1-4 family residential mortgage loans.....	RCONN026	CONF	M.7.b.
8. "Higher-risk consumer loans" as defined for assessment purposes only in FDIC regulations:			M.8.
a. Higher-risk consumer loans.....	RCONN027	CONF	M.8.a.
b. Securitizations of higher-risk consumer loans.....	RCONN028	CONF	M.8.b.
9. "Higher-risk commercial and industrial loans and securities" as defined for assessment purposes only in FDIC regulations:			M.9.
a. Higher-risk commercial and industrial loans and securities.....	RCONN029	CONF	M.9.a.
b. Securitizations of higher-risk commercial and industrial loans and securities.....	RCONN030	CONF	M.9.b.
10. Commitments to fund construction, land development, and other land loans secured by real estate:			M.10.
a. Total unfunded commitments.....	RCONK676	1,255,187	M.10.a.
b. Portion of unfunded commitments guaranteed or insured by the U.S. government (including the FDIC).....	RCONK677	0	M.10.b.
11. Amount of other real estate owned recoverable from the U.S. government under guarantee or insurance provisions (excluding FDIC loss-sharing agreements).....	RCONK669	0	M.11.
12. Nonbrokered time deposits of more than \$250,000 (included in Schedule RC-E, Memorandum item 2.d).....	RCONK678	562,602	M.12.
<i>Memorandum item 13.a is to be completed by "large institutions" and "highly complex institutions" as defined in FDIC regulations. Memorandum items 13.b through 13.h are to be completed by "large institutions" only.</i>			
13. Portion of funded loans and securities guaranteed or insured by the U.S. government (including FDIC loss-sharing agreements):			M.13.
a. Construction, land development, and other land loans secured by real estate.....	RCONN177	0	M.13.a.
b. Loans secured by multifamily residential and nonfarm nonresidential properties.....	RCONN178	4,008	M.13.b.
c. Closed-end loans secured by first liens on 1-4 family residential properties.....	RCONN179	12	M.13.c.
d. Closed-end loans secured by junior liens on 1-4 family residential properties and revolving, open-end loans secured by 1-4 family residential properties and extended under lines of credit.....	RCONN180	0	M.13.d.
e. Commercial and industrial loans.....	RCONN181	6,412	M.13.e.
f. Credit card loans to individuals for household, family, and other personal expenditures.....	RCONN182	0	M.13.f.
g. All other loans to individuals for household, family, and other personal expenditures.....	RCONN183	0	M.13.g.
h. Non-agency residential mortgage-backed securities.....	RCONM863	0	M.13.h.
<i>Memorandum items 14 and 15 are to be completed by "highly complex institutions" as defined in FDIC regulations.</i>			
14. Amount of the institution's largest counterparty exposure.....	RCONK673	CONF	M.14.
15. Total amount of the institution's 20 largest counterparty exposures.....	RCONK674	CONF	M.15.
<i>Memorandum item 16 is to be completed by "large institutions" and "highly complex institutions" as defined in FDIC regulations.</i>			
16. Portion of loans restructured in troubled debt restructurings that are in compliance with their modified terms and are guaranteed or insured by the U.S. government (including the FDIC) (included in Schedule RC-C, part I, Memorandum item 1).....	RCONL189	0	M.16.
<i>Memorandum item 17 is to be completed on a fully consolidated basis by those "large institutions" and "highly complex institutions" as defined in FDIC regulations that own another insured depository institution.</i>			
17. Selected fully consolidated data for deposit insurance assessment purposes:			M.17.
a. Total deposit liabilities before exclusions (gross) as defined in Section 3(l) of the Federal Deposit Insurance Act and FDIC regulations.....	RCONL194	NR	M.17.a.

3. Uninsured deposits should be estimated based on the deposit insurance limits set forth in Memorandum items 1.a through 1.d.

Dollar amounts in thousands

b. Total allowable exclusions, including interest accrued and unpaid on allowable exclusions.....	RCONL195	NR	M.17.b.
c. Unsecured "Other borrowings" with a remaining maturity of one year or less.....	RCONL196	NR	M.17.c.
d. Estimated amount of uninsured deposits, including related interest accrued and unpaid.....	RCONL197	NR	M.17.d.

	(Column A) Two-Year Probability of Default (PD) <= 1%	(Column B) Two-Year Probability of Default (PD) 1.01-4%	(Column C) Two-Year Probability of Default (PD) 4.01-7%	(Column D) Two-Year Probability of Default (PD) 7.01-10%	(Column E) Two-Year Probability of Default (PD) 10.01-14%	(Column F) Two-Year Probability of Default (PD) 14.01-16%	(Column G) Two-Year Probability of Default (PD) 16.01-18%	(Column H) Two-Year Probability of Default (PD) 18.01-20%	(Column I) Two-Year Probability of Default (PD) 20.01-22%	(Column J) Two-Year Probability of Default (PD) 22.01-26%	(Column K) Two-Year Probability of Default (PD) 26.01-30%	(Column L) Two-Year Probability of Default (PD) > 30%	(Column M) Two-Year Probability of Default (PD) Unscoreable	(Column N) Two-Year Probability of Default (PD) Total	(Column O) PDs Were Derived Using	
Dollar amounts in thousands																
18. Outstanding balance of 1-4 family residential mortgage loans, consumer loans, and consumer leases by two-year probability of default:															M1B	
a. "Nontraditional 1-4 family residential mortgage loans" as defined for assessment purposes only in FDIC regulations.....	RCONM964 CONF	RCONM965 CONF	RCONM966 CONF	RCONM967 CONF	RCONM968 CONF	RCONM969 CONF	RCONM970 CONF	RCONM971 CONF	RCONM972 CONF	RCONM973 CONF	RCONM974 CONF	RCONM975 CONF	RCONM976 CONF	RCONM977 CONF	RCONM978 CONF	M1B
b. Closed-end loans secured by first liens on 1-4 family residential properties.....	RCONM979 CONF	RCONM980 CONF	RCONM981 CONF	RCONM982 CONF	RCONM983 CONF	RCONM984 CONF	RCONM985 CONF	RCONM986 CONF	RCONM987 CONF	RCONM988 CONF	RCONM989 CONF	RCONM990 CONF	RCONM991 CONF	RCONM992 CONF	RCONM993 CONF	M1B
c. Closed-end loans secured by junior liens on 1-4 family residential properties.....	RCONM994 CONF	RCONM995 CONF	RCONM996 CONF	RCONM997 CONF	RCONM998 CONF	RCONM999 CONF	RCONN001 CONF	RCONN002 CONF	RCONN003 CONF	RCONN004 CONF	RCONN005 CONF	RCONN006 CONF	RCONN007 CONF	RCONN008 CONF	RCONN009 CONF	M1B
d. Revolving, open-end loans secured by 1-4 family residential properties and extended under lines of credit.....	RCONN010 CONF	RCONN011 CONF	RCONN012 CONF	RCONN013 CONF	RCONN014 CONF	RCONN015 CONF	RCONN016 CONF	RCONN017 CONF	RCONN018 CONF	RCONN019 CONF	RCONN020 CONF	RCONN021 CONF	RCONN022 CONF	RCONN023 CONF	RCONN024 CONF	M1B
e. Credit cards.....	RCONN040 CONF	RCONN041 CONF	RCONN042 CONF	RCONN043 CONF	RCONN044 CONF	RCONN045 CONF	RCONN046 CONF	RCONN047 CONF	RCONN048 CONF	RCONN049 CONF	RCONN050 CONF	RCONN051 CONF	RCONN052 CONF	RCONN053 CONF	RCONN054 CONF	M1B
f. Automobile loans.....	RCONN055 CONF	RCONN056 CONF	RCONN057 CONF	RCONN058 CONF	RCONN059 CONF	RCONN060 CONF	RCONN061 CONF	RCONN062 CONF	RCONN063 CONF	RCONN064 CONF	RCONN065 CONF	RCONN066 CONF	RCONN067 CONF	RCONN068 CONF	RCONN069 CONF	M1B
g. Student loans.....	RCONN070 CONF	RCONN071 CONF	RCONN072 CONF	RCONN073 CONF	RCONN074 CONF	RCONN075 CONF	RCONN076 CONF	RCONN077 CONF	RCONN078 CONF	RCONN079 CONF	RCONN080 CONF	RCONN081 CONF	RCONN082 CONF	RCONN083 CONF	RCONN084 CONF	M1B
h. Other consumer loans and revolving credit plans other than credit cards.....	RCONN085 CONF	RCONN086 CONF	RCONN087 CONF	RCONN088 CONF	RCONN089 CONF	RCONN090 CONF	RCONN091 CONF	RCONN092 CONF	RCONN093 CONF	RCONN094 CONF	RCONN095 CONF	RCONN096 CONF	RCONN097 CONF	RCONN098 CONF	RCONN099 CONF	M1B
i. Consumer leases.....	RCONN100 CONF	RCONN101 CONF	RCONN102 CONF	RCONN103 CONF	RCONN104 CONF	RCONN105 CONF	RCONN106 CONF	RCONN107 CONF	RCONN108 CONF	RCONN109 CONF	RCONN110 CONF	RCONN111 CONF	RCONN112 CONF	RCONN113 CONF	RCONN114 CONF	M1B
j. Total.....	RCONN115 CONF	RCONN116 CONF	RCONN117 CONF	RCONN118 CONF	RCONN119 CONF	RCONN120 CONF	RCONN121 CONF	RCONN122 CONF	RCONN123 CONF	RCONN124 CONF	RCONN125 CONF	RCONN126 CONF	RCONN127 CONF	RCONN128 CONF		M1B

Schedule RC-P - 1-4 Family Residential Mortgage Banking Activities

Schedule RC-P is to be completed by banks at which either 1-4 family residential mortgage loan originations and purchases for resale from all sources, loan sales, or quarter-end loans held for sale or trading exceed \$10 million for two consecutive quarters.

Dollar amounts in thousands

1. Retail originations during the quarter of 1-4 family residential mortgage loans for sale ¹	RCONHT81	44,770	1.
2. Wholesale originations and purchases during the quarter of 1-4 family residential mortgage loans for sale ²	RCONHT82	0	2.
3. 1-4 family residential mortgage loans sold during the quarter.....	RCONHT83	44,512	3.
4. 1-4 family residential mortgage loans held for sale or trading at quarter-end (included in Schedule RC, items 4.a and 5).....	RCONHT84	28,025	4.
5. Noninterest income for the quarter from the sale, securitization, and servicing of 1-4 family residential mortgage loans (included in Schedule RI, items 5.c, 5.f, 5.g, and 5.i).....	RIADHT85	829	5.
6. Repurchases and indemnifications of 1-4 family residential mortgage loans during the quarter.....	RCONHT86	0	6.
7. Representation and warranty reserves for 1-4 family residential mortgage loans sold:			7.
a. For representations and warranties made to U.S. government agencies and government-sponsored agencies..	RCONL191	CONF	7.a.
b. For representations and warranties made to other parties.....	RCONL192	CONF	7.b.
c. Total representation and warranty reserves (sum of items 7.a and 7.b).....	RCONM288	0	7.c.

Schedule RC-Q - Assets and Liabilities Measured at Fair Value on a Recurring Basis

Schedule RC-Q is to be completed by banks that:

- (1) Have elected to report financial instruments or servicing assets and liabilities at fair value under a fair value option with changes in fair value recognized in earnings, or
- (2) Are required to complete Schedule RC-D, Trading Assets and Liabilities.

Dollar amounts in thousands

	(Column A) Total Fair Value Reported on Schedule RC	(Column B) LESS: Amounts Netted in the Determination of Total Fair Value	(Column C) Level 1 Fair Value Measurements	(Column D) Level 2 Fair Value Measurements	(Column E) Level 3 Fair Value Measurements	
1. Available-for-sale debt securities and equity securities with readily determinable fair values not held for trading purposes ¹	RCONJA36 93,739	RCONG474 0	RCONG475 0	RCONG476 93,739	RCONG477 0	1.
2. Not applicable						2.
3. Loans and leases held for sale.....	RCONG483 0	RCONG484 0	RCONG485 0	RCONG486 0	RCONG487 0	3.
4. Loans and leases held for investment.....	RCONG488 0	RCONG489 0	RCONG490 0	RCONG491 0	RCONG492 0	4.
5. Trading assets:						5.
a. Derivative assets.....	RCON3543 83	RCONG493 0	RCONG494 0	RCONG495 83	RCONG496 0	5.a.
b. Other trading assets.....	RCONG497 0	RCONG498 0	RCONG499 0	RCONG500 0	RCONG501 0	5.b.
1. Nontrading securities at fair value with changes in fair value reported in current earnings (included in Schedule RC-Q, item 5.b, above).....	RCONF240 0	RCONF684 0	RCONF692 0	RCONF241 0	RCONF242 0	5.b.1.
6. All other assets.....	RCONG391 0	RCONG392 0	RCONG395 0	RCONG396 0	RCONG804 0	6.
7. Total assets measured at fair value on a recurring basis (sum of items 1 through 5.b plus item 6).....	RCONG502 93,822	RCONG503 0	RCONG504 0	RCONG505 93,822	RCONG506 0	7.
8. Deposits.....	RCONF252 0	RCONF686 0	RCONF694 0	RCONF253 0	RCONF254 0	8.
9. Not applicable						9.
10. Trading liabilities:						10.
a. Derivative liabilities.....	RCON3547 83	RCONG612 0	RCONG513 0	RCONG514 83	RCONG515 0	10.a.
b. Other trading liabilities.....	RCONG516 0	RCONG517 0	RCONG518 0	RCONG519 0	RCONG520 0	10.b.
11. Not applicable						11.
12. Not applicable						12.
13. All other liabilities.....	RCONG805 0	RCONG806 0	RCONG807 0	RCONG808 0	RCONG809 0	13.

1. Exclude originations and purchases of 1-4 family residential mortgage loans that are held for investment.
 2. Exclude originations and purchases of 1-4 family residential mortgage loans that are held for investment.
 1. For institutions that have adopted ASU 2016-01, which includes provisions governing the accounting for investments in equity securities, the amount reported in item 1, column A, must equal the sum of Schedule RC, items 2.b and 2.c. For institutions that have not adopted ASU 2016-01, the amount reported in item 1, column A, must equal Schedule RC, item 2.b.

Dollar amounts in thousands

	(Column A) Total Fair Value Reported on Schedule RC	(Column B) LESS: Amounts Netted in the Determination of Total Fair Value	(Column C) Level 1 Fair Value Measurements	(Column D) Level 2 Fair Value Measurements	(Column E) Level 3 Fair Value Measurements	
14. Total liabilities measured at fair value on a recurring basis (sum of items 8 through 13).....	RCONG531 83	RCONG532 0	RCONG533 0	RCONG534 83	RCONG535 0	14.
1. All other assets (itemize and describe amounts included in Schedule RC-Q, item 6, that are greater than \$100,000 and exceed 25% of item 6):						M.1.
a. Mortgage servicing assets.....	RCONG536 0	RCONG537 0	RCONG538 0	RCONG539 0	RCONG540 0	M.1.a.

	(Column A) Total Fair Value Reported on Schedule RC	(Column B) LESS: Amounts Netted in the Determination of Total Fair Value	(Column C) Level 1 Fair Value Measurements	(Column D) Level 2 Fair Value Measurements	(Column E) Level 3 Fair Value Measurements	
Dollar amounts in thousands						
b. Nontrading derivative assets.....	RCONG541	RCONG542	RCONG543	RCONG544	RCONG545	M.1.b.
	0	0	0	0	0	

Dollar amounts in thousands			
c. Disclose component and the dollar amount of that component:			
1. Describe component.....		TEXTG546	NR

	(Column A) Total Fair Value Reported on Schedule RC	(Column B) LESS: Amounts Netted in the Determination of Total Fair Value	(Column C) Level 1 Fair Value Measurements	(Column D) Level 2 Fair Value Measurements	(Column E) Level 3 Fair Value Measurements	
Dollar amounts in thousands						
2. Amount of component.....	RCONG546	RCONG547	RCONG548	RCONG549	RCONG550	M.1.c.2.
	0	0	0	0	0	

Dollar amounts in thousands			
d. Disclose component and the dollar amount of that component:			
1. Describe component.....		TEXTG551	NR

	(Column A) Total Fair Value Reported on Schedule RC	(Column B) LESS: Amounts Netted in the Determination of Total Fair Value	(Column C) Level 1 Fair Value Measurements	(Column D) Level 2 Fair Value Measurements	(Column E) Level 3 Fair Value Measurements	
Dollar amounts in thousands						
2. Amount of component.....	RCONG551	RCONG552	RCONG553	RCONG554	RCONG555	M.1.d.2.
	0	0	0	0	0	

Dollar amounts in thousands			
e. Disclose component and the dollar amount of that component:			
1. Describe component.....		TEXTG556	NR

	(Column A) Total Fair Value Reported on Schedule RC	(Column B) LESS: Amounts Netted in the Determination of Total Fair Value	(Column C) Level 1 Fair Value Measurements	(Column D) Level 2 Fair Value Measurements	(Column E) Level 3 Fair Value Measurements	
Dollar amounts in thousands						
2. Amount of component.....	RCONG556	RCONG557	RCONG558	RCONG559	RCONG560	M.1.e.2.
	0	0	0	0	0	

Dollar amounts in thousands			
f. Disclose component and the dollar amount of that component:			
1. Describe component.....		TEXTG561	NR

	(Column A) Total Fair Value Reported on Schedule RC	(Column B) LESS: Amounts Netted in the Determination of Total Fair Value	(Column C) Level 1 Fair Value Measurements	(Column D) Level 2 Fair Value Measurements	(Column E) Level 3 Fair Value Measurements	
Dollar amounts in thousands						
2. Amount of component.....	RCONG561	RCONG562	RCONG563	RCONG564	RCONG565	M.1.f.2.
	0	0	0	0	0	
2. All other liabilities (itemize and describe amounts included in Schedule RC-Q, item 13, that are greater than \$100,000 and exceed 25% of item 13):						
a. Loan commitments (not accounted for as derivatives).....	RCONF261	RCONF689	RCONF697	RCONF262	RCONF263	M.2.a.
	0	0	0	0	0	
b. Nontrading derivative liabilities.....	RCONG566	RCONG567	RCONG568	RCONG569	RCONG570	M.2.b.
	0	0	0	0	0	

Dollar amounts in thousands			
c. Disclose component and the dollar amount of that component:			
1. Describe component.....	TEXTG571		NR

	(Column A) Total Fair Value Reported on Schedule RC	(Column B) LESS: Amounts Netted in the Determination of Total Fair Value	(Column C) Level 1 Fair Value Measurements	(Column D) Level 2 Fair Value Measurements	(Column E) Level 3 Fair Value Measurements	
Dollar amounts in thousands						
2. Amount of component.....	RCONG571	RCONG572	RCONG573	RCONG574	RCONG575	M.2.c.1.
	0	0	0	0	0	

Dollar amounts in thousands			
d. Disclose component and the dollar amount of that component:			
1. Describe component.....	TEXTG576		NR

	(Column A) Total Fair Value Reported on Schedule RC	(Column B) LESS: Amounts Netted in the Determination of Total Fair Value	(Column C) Level 1 Fair Value Measurements	(Column D) Level 2 Fair Value Measurements	(Column E) Level 3 Fair Value Measurements	
Dollar amounts in thousands						
2. Amount of component.....	RCONG576	RCONG577	RCONG578	RCONG579	RCONG580	M.2.d.2.
	0	0	0	0	0	

Dollar amounts in thousands			
e. Disclose component and the dollar amount of that component:			
1. Describe component.....	TEXTG581		NR

	(Column A) Total Fair Value Reported on Schedule RC	(Column B) LESS: Amounts Netted in the Determination of Total Fair Value	(Column C) Level 1 Fair Value Measurements	(Column D) Level 2 Fair Value Measurements	(Column E) Level 3 Fair Value Measurements	
Dollar amounts in thousands						
2. Amount of component.....	RCONG581	RCONG582	RCONG583	RCONG584	RCONG585	M.2.e.2.
	0	0	0	0	0	

Dollar amounts in thousands			
f. Disclose component and the dollar amount of that component:			
1. Describe component.....	TEXTG586		NR

	(Column A) Total Fair Value Reported on Schedule RC	(Column B) LESS: Amounts Netted in the Determination of Total Fair Value	(Column C) Level 1 Fair Value Measurements	(Column D) Level 2 Fair Value Measurements	(Column E) Level 3 Fair Value Measurements	
Dollar amounts in thousands						
2. Amount of component.....	RCONG586 0	RCONG587 0	RCONG588 0	RCONG589 0	RCONG590 0	M.2.f.2.

Dollar amounts in thousands				
3. Loans measured at fair value (included in Schedule RC-C, Part I, items 1 through 9):				M.3.
a. Loans secured by real estate:				M.3.a.
1. Secured by 1-4 family residential properties.....	RCONHT87	0		M.3.a.1.
2. All other loans secured by real estate.....	RCONHT88	0		M.3.a.2.
b. Commercial and industrial loans.....	RCONF585	0		M.3.b.
c. Loans to individuals for household, family, and other personal expenditures (i.e., consumer loans) (includes purchased paper).....	RCONHT89	0		M.3.c.
d. Other loans.....	RCONF589	0		M.3.d.
4. Unpaid principal balance of loans measured at fair value (reported in Schedule RC-Q, Memorandum item 3):				M.4.
a. Loans secured by real estate:				M.4.a.
1. Secured by 1-4 family residential properties.....	RCONHT91	0		M.4.a.1.
2. All other loans secured by real estate.....	RCONHT92	0		M.4.a.2.
b. Commercial and industrial loans.....	RCONF597	0		M.4.b.
c. Loans to individuals for household, family, and other personal expenditures (i.e., consumer loans) (includes purchased paper).....	RCONHT93	0		M.4.c.
d. Other loans.....	RCONF601	0		M.4.d.

Schedule RC-R Part I - Regulatory Capital Components and Ratios

Part I is to be completed on a consolidated basis.

Dollar amounts in thousands

1. Common stock plus related surplus, net of treasury stock and unearned employee stock ownership plan (ESOP) shares.....	RCOAP742	2,617,723	1.
2. Retained earnings.....	RCON3632	1,360,741	2.
3. Accumulated other comprehensive income (AOCI).....	RCOAB530	463	3.
a. AOCI opt-out election (enter "1" for Yes; enter "0" for No.) (Advanced approaches institutions must enter "0" for No.).....	RCOAP838	1	3.a.
4. Common equity tier 1 minority interest includable in common equity tier 1 capital.....	RCOAP839	0	4.
5. Common equity tier 1 capital before adjustments and deductions (sum of items 1 through 4).....	RCOAP840	3,978,927	5.
6. LESS: Goodwill net of associated deferred tax liabilities (DTLs).....	RCOAP841	1,896,863	6.
7. LESS: Intangible assets (other than goodwill and mortgage servicing assets (MSAs)), net of associated DTLs.....	RCOAP842	34,295	7.
8. LESS: Deferred tax assets (DTAs) that arise from net operating loss and tax credit carryforwards, net of any related valuation allowances and net of DTLs.....	RCOAP843	0	8.
9. AOCI-related adjustments (items 9.a through 9.e are effective January 1, 2015) (if entered "1" for Yes in item 3.a, complete only items 9.a through 9.e; if entered "0" for No in item 3.a, complete only item 9.f):			9.
a. LESS: Net unrealized gains (losses) on available-for-sale securities (if a gain, report as a positive value; if a loss, report as a negative value).....	RCOAP844	463	9.a.
b. LESS: Net unrealized loss on available-for-sale preferred stock classified as an equity security under GAAP and available-for-sale equity exposures (report loss as a positive value).....	RCOAP845	NR	9.b.
c. LESS: Accumulated net gains (losses) on cash flow hedges (if a gain, report as a positive value; if a loss, report as a negative value).....	RCOAP846	0	9.c.
d. LESS: Amounts recorded in AOCI attributed to defined benefit postretirement plans resulting from the initial and subsequent application of the relevant GAAP standards that pertain to such plans (if a gain, report as a positive value; if a loss, report as a negative value).....	RCOAP847	0	9.d.
e. LESS: Net unrealized gains (losses) on held-to-maturity securities that are included in AOCI (if a gain, report as a positive value; if a loss, report as a negative value).....	RCOAP848	0	9.e.
f. LESS: Accumulated net gain (loss) on cash flow hedges included in AOCI, net of applicable income taxes, that relate to the hedging of items that are not recognized at fair value on the balance sheet (if a gain, report as a positive value; if a loss, report as a negative value) (To be completed only by institutions that entered "0" for No in item 3.a.).....	RCOAP849	NR	9.f.
10. Other deductions from (additions to) common equity tier 1 capital before threshold-based deductions:			10.
a. LESS: Unrealized net gain (loss) related to changes in the fair value of liabilities that are due to changes in own credit risk (if a gain, report as a positive value; if a loss, report as a negative value).....	RCOAP258	0	10.a.
b. LESS: All other deductions from (additions to) common equity tier 1 capital before threshold-based deductions.	RCOAP850	0	10.b.
11. LESS: Non-significant investments in the capital of unconsolidated financial institutions in the form of common stock that exceed the 10 percent threshold for non-significant investments.....	RCOAP851	0	11.
12. Subtotal (item 5 minus items 6 through 11).....	RCOAP852	2,047,306	12.
13. LESS: Significant investments in the capital of unconsolidated financial institutions in the form of common stock, net of associated DTLs, that exceed the 10 percent common equity tier 1 capital deduction threshold.....	RCOAP853	0	13.
14. LESS: MSAs, net of associated DTLs, that exceed the 10 percent common equity tier 1 capital deduction threshold.....	RCOAP854	0	14.
15. LESS: DTAs arising from temporary differences that could not be realized through net operating loss carrybacks, net of related valuation allowances and net of DTLs, that exceed the 10 percent common equity tier 1 capital deduction threshold.....	RCOAP855	0	15.
16. LESS: Amount of significant investments in the capital of unconsolidated financial institutions in the form of common stock, net of associated DTLs; MSAs, net of associated DTLs; and DTAs arising from temporary differences that could not be realized through net operating loss carrybacks, net of related valuation allowances and net of DTLs; that exceeds the 15 percent common equity tier 1 capital deduction threshold.....	RCOAP856	0	16.
17. LESS: Deductions applied to common equity tier 1 capital due to insufficient amounts of additional tier 1 capital and tier 2 capital to cover deductions.....	RCOAP857	0	17.
18. Total adjustments and deductions for common equity tier 1 capital (sum of items 13 through 17).....	RCOAP858	0	18.
19. Common equity tier 1 capital (item 12 minus item 18).....	RCOAP859	2,047,306	19.
20. Additional tier 1 capital instruments plus related surplus.....	RCOAP860	0	20.
21. Non-qualifying capital instruments subject to phase out from additional tier 1 capital	RCOAP861	0	21.
22. Tier 1 minority interest not included in common equity tier 1 capital.....	RCOAP862	0	22.
23. Additional tier 1 capital before deductions (sum of items 20, 21, and 22).....	RCOAP863	0	23.
24. LESS: Additional tier 1 capital deductions.....	RCOAP864	0	24.
25. Additional tier 1 capital (greater of item 23 minus item 24, or zero).....	RCOAP865	0	25.
26. Tier 1 capital (sum of items 19 and 25).....	RCOA8274	2,047,306	26.
27. Tier 2 capital instruments plus related surplus.....	RCOAP866	0	27.

Dollar amounts in thousands

28. Non-qualifying capital instruments subject to phase out from tier 2 capital.....	RCOAP867	0	28.
29. Total capital minority interest that is not included in tier 1 capital.....	RCOAP868	0	29.
30. Allowance for loan and lease losses and eligible credit reserves includable in tier 2 capital			30.
a. Allowance for loan and lease losses includable in tier 2 capital.....	RCOA5310	85,996	30.a.
b. (Advanced approaches institutions that exit parallel run only): Eligible credit reserves includable in tier 2 capital.....	RCOW5310	NR	30.b.
31. Unrealized gains on available-for-sale preferred stock classified as an equity security under GAAP and available-for-sale equity exposures includable in tier 2 capital.....	RCOAQ257	NR	31.
32. Tier 2 capital before deductions			32.
a. Tier 2 capital before deductions (sum of items 27 through 30.a, plus item 31).....	RCOAP870	85,996	32.a.
b. (Advanced approaches institutions that exit parallel run only): Tier 2 capital before deductions (sum of items 27 through 29, plus items 30.b and 31).....	RCOWP870	NR	32.b.
33. LESS: Tier 2 capital deductions.....	RCOAP872	0	33.
34. Tier 2 capital			34.
a. Tier 2 capital (greater of item 32.a minus item 33, or zero).....	RCOA5311	85,996	34.a.
b. (Advanced approaches institutions that exit parallel run only): Tier 2 capital (greater of item 32.b minus item 33, or zero).....	RCOW5311	NR	34.b.
35. Total capital			35.
a. Total capital (sum of items 26 and 34.a).....	RCOA3792	2,133,302	35.a.
b. (Advanced approaches institutions that exit parallel run only): Total capital (sum of items 26 and 34.b).....	RCOW3792	NR	35.b.
36. Average total consolidated assets.....	RCON3368	22,646,507	36.
37. LESS: Deductions from common equity tier 1 capital and additional tier 1 capital (sum of items 6, 7, 8, 10.b, 11, 13 through 17, and certain elements of item 24 - see instructions).....	RCOAP875	1,931,158	37.
38. LESS: Other deductions from (additions to) assets for leverage ratio purposes.....	RCOAB596	0	38.
39. Total assets for the leverage ratio (item 36 minus items 37 and 38).....	RCOAA224	20,715,349	39.
40. Total risk-weighted assets			40.
a. Total risk-weighted assets (from Schedule RC-R, Part II, item 31).....	RCOAA223	12,920,635	40.a.
b. (Advanced approaches institutions that exit parallel run only): Total risk-weighted assets using advanced approaches rule (from FFIEC 101 Schedule A, item 60).....	RCOWA223	NR	40.b.

Dollar amounts in thousands

	(Column A) Percentage	(Column B) Percentage			
41. Common equity tier 1 capital ratio (Column A: item 19 divided by item 40.a) (Advanced approaches institutions that exit parallel run only: Column B: item 19 divided by item 40.b).....	RCOAP793	15.8452%	RCOWP793	NR	41.
42. Tier 1 capital ratio (Column A: item 26 divided by item 40.a) (Advanced approaches institutions that exit parallel run only: Column B: item 26 divided by item 40.b).....	RCOA7206	15.8452%	RCOW7206	NR	42.
43. Total capital ratio (Column A: item 35.a divided by item 40.a) (Advanced approaches institutions that exit parallel run only: Column B: item 35.b divided by item 40.b).....	RCOA7205	16.5108%	RCOW7205	NR	43.

Dollar amounts in thousands

44. Tier 1 leverage ratio (item 26 divided by item 39).....	RCOA7204	9.8830%	44.
45. Advanced approaches institutions only: Supplementary leverage ratio information:			45.
a. Total leverage exposure.....	RCOAH015	NR	45.a.
b. Supplementary leverage ratio.....	RCOAH036	NR	45.b.
46. Institution-specific capital buffer necessary to avoid limitations on distributions and discretionary bonus payments:			46.
a. Capital conservation buffer.....	RCOAH311	8.5108%	46.a.
b. (Advanced approaches institutions that exit parallel run only): Total applicable capital buffer.....	RCOWH312	NR	46.b.
<i>institutions must complete items 47 and 48 if the amount in item 46.a (or the lower of item 46.a or 46.b for an advanced approaches institution that has exited parallel run) is less than or equal to the applicable minimum capital conservation buffer:</i>			
47. Eligible retained income.....	RCOAH313	NR	47.
48. Distributions and discretionary bonus payments during the quarter (effective January 1, 2016).....	RCOAH314	NR	48.

Schedule RC-R Part II - Risk-Weighted Assets

Institutions are required to assign a 100 percent risk weight to all assets not specifically assigned a risk weight under Subpart D of the federal banking agencies' regulatory capital rules and not deducted from tier 1 or tier 2 capital.

Dollar amounts in thousands											
	(Column A) Totals from Schedule RC	(Column B) Adjustments to Totals Reported In Column A	(Column C) Allocation by Risk-Weight Category 0%	(Column D) Allocation by Risk-Weight Category 2%	(Column E) Allocation by Risk-Weight Category 4%	(Column F) Allocation by Risk-Weight Category 10%	(Column G) Allocation by Risk-Weight Category 20%	(Column H) Allocation by Risk-Weight Category 50%	(Column I) Allocation by Risk-Weight Category 100%	(Column J) Allocation by Risk-Weight Category 150%	
1. Cash and balances due from depository institutions.....	RCOND957 294,515	RCONS396 0	RCOND958 146,513				RCOND959 148,002	RCONS397 0	RCOND960 0	RCONS398 0	1.
2. Securities:											2.
a. Held-to-maturity securities.....	RCOND961 9,410,994	RCONS399 0	RCOND962 49,480	RCONHJ74 0	RCONHJ75 0		RCOND963 9,348,651	RCOND964 12,863	RCOND965 0	RCONS400 0	2.a.
b. Available-for-sale debt securities and equity securities with readily determinable fair values not held for trading.....	RCONJA21 93,739	RCONS402 587	RCOND967 22,927	RCONHJ76 0	RCONHJ77 0		RCOND968 70,225	RCOND969 0	RCOND970 0	RCONS403 0	2.b.
3. Federal funds sold and securities purchased under agreements to resell:											3.
a. Federal funds sold.....	RCOND971 639		RCOND972 0				RCOND973 639	RCONS410 0	RCOND974 0	RCONS411 0	3.a.
b. Securities purchased under agreements to resell.....	RCONH171 0	RCONH172 0									3.b.
4. Loans and leases held for sale:											4.
a. Residential mortgage exposures.....	RCONS413 28,025	RCONS414 0	RCONH173 0				RCONS415 0	RCONS416 0	RCONS417 28,025		4.a.
b. High volatility commercial real estate exposures.....	RCONS419 0	RCONS420 0	RCONH174 0				RCONH175 0	RCONH176 0	RCONH177 0	RCONS421 0	4.b.
c. Exposures past due 90 days or more or on nonaccrual ³	RCONS423 0	RCONS424 0	RCONS425 0	RCONHJ78 0	RCONHJ79 0		RCONS426 0	RCONS427 0	RCONS428 0	RCONS429 0	4.c.

Dollar amounts in thousands										
	(Column K) Allocation by Risk-Weight Category 250%	(Column L) Allocation by Risk-Weight Category 300%	(Column M) Allocation by Risk-Weight Category 400%	(Column N) Allocation by Risk-Weight Category 600%	(Column O) Allocation by Risk-Weight Category 625%	(Column P) Allocation by Risk-Weight Category 937.5%	(Column Q) Allocation by Risk-Weight Category 1,250%	(Column R) Application of Other Risk-Weighting Approaches Exposure Amount	(Column S) Application of Other Risk-Weighting Approaches Risk-Weighted Asset Amount	
1. Cash and balances due from depository institutions										1.
2. Securities:										2.
a. Held-to-maturity securities										2.a.
b. Available-for-sale debt securities and equity securities with readily determinable fair values not held for trading.....	RCONH270 NR	RCONS405 0		RCONS406 0				RCONH271 0	RCONH272 0	2.b.
3. Federal funds sold and securities purchased under agreements to resell:										3.
a. Federal funds sold										3.a.
b. Securities purchased under agreements to resell										3.b.

3. For loans and leases held for sale, exclude residential mortgage exposures, high volatility commercial real estate exposures, or sovereign exposures that are past due 90 days or more or on nonaccrual.

	(Column K) Allocation by Risk-Weight Category 250%	(Column L) Allocation by Risk-Weight Category 300%	(Column M) Allocation by Risk-Weight Category 400%	(Column N) Allocation by Risk-Weight Category 600%	(Column O) Allocation by Risk-Weight Category 625%	(Column P) Allocation by Risk-Weight Category 937.5%	(Column Q) Allocation by Risk-Weight Category 1,250%	(Column R) Application of Other Risk-Weighting Approaches Exposure Amount	(Column S) Application of Other Risk-Weighting Approaches Risk-Weighted Asset Amount	
Dollar amounts in thousands										
4. Loans and leases held for sale:										4.
a. Residential mortgage exposures.....								RCONH273 0	RCONH274 0	4.a.
b. High volatility commercial real estate exposures.....								RCONH275 0	RCONH276 0	4.b.

	(Column K) Allocation by Risk-Weight Category 250%	(Column L) Allocation by Risk-Weight Category 300%	(Column M) Allocation by Risk-Weight Category 400%	(Column N) Allocation by Risk-Weight Category 600%	(Column O) Allocation by Risk-Weight Category 625%	(Column P) Allocation by Risk-Weight Category 937.5%	(Column Q) Allocation by Risk-Weight Category 1,250%	(Column R) Application of Other Risk-Weighting Approaches Exposure Amount	(Column S) Application of Other Risk-Weighting Approaches Risk-Weighted Asset Amount	
Dollar amounts in thousands										
4. Loans and leases held for sale (continued):										4.
d. All other exposures.....								RCONH279 0	RCONH280 0	4.d.
5. Loans and leases held for investment:										5.
a. Residential mortgage exposures.....								RCONH281 0	RCONH282 0	5.a.
b. High volatility commercial real estate exposures.....								RCONH283 0	RCONH284 0	5.b.
c. Exposures past due 90 days or more or on nonaccrual ¹¹								RCONH285 0	RCONH286 0	5.c.
d. All other exposures.....								RCONH287 0	RCONH288 0	5.d.
6. LESS: Allowance for loan and lease losses										6.
7. Trading assets.....	RCONH289 NR	RCONH186 0	RCONH290 0	RCONH187 0				RCONH291 0	RCONH292 0	7.
8. All other assets ¹²	RCONH293 NR	RCONH188 0	RCONS470 0	RCONS471 0				RCONH294 0	RCONH295 0	8.
a. Separate account bank-owned life insurance.....								RCONH296 136,171	RCONH297 90,306	8.a.
b. Default fund contributions to central counterparties.....								RCONH298 0	RCONH299 0	8.b.

6. For loans and leases held for sale, exclude residential mortgage exposures, high volatility commercial real estate exposures, or sovereign exposures that are past due 90 days or more or on nonaccrual.
 7. For loans and leases, net of unearned income, exclude residential mortgage exposures, high volatility commercial real estate exposures, or sovereign exposures that are past due 90 days or more or on nonaccrual.
 8. Includes premises and fixed assets; other real estate owned; investments in unconsolidated subsidiaries and associated companies; direct and indirect investments in real estate ventures; intangible assets; and other assets.
 11. For loans and leases, net of unearned income, exclude residential mortgage exposures, high volatility commercial real estate exposures, or sovereign exposures that are past due 90 days or more or on nonaccrual.
 12. Includes premises and fixed assets; other real estate owned; investments in unconsolidated subsidiaries and associated companies; direct and indirect investments in real estate ventures; intangible assets; and other assets.

Dollar amounts in thousands

	(Column A) Totals	(Column B) Adjustments to Totals Reported in Column A	(Column Q) Exposure Amount 1,250%	(Column T) Total Risk-Weighted Asset Amount by Calculation Methodology SSFA	(Column U) Total Risk-Weighted Asset Amount by Calculation Methodology Gross-Up	
9. On-balance sheet securitization exposures:						9.
a. Held-to-maturity securities.....	RCONS475 0	RCONS476 0	RCONS477 0	RCONS478 0	RCONS479 0	9.a.
b. Available-for-sale securities.....	RCONS480 0	RCONS481 0	RCONS482 0	RCONS483 0	RCONS484 0	9.b.
c. Trading assets.....	RCONS485 0	RCONS486 0	RCONS487 0	RCONS488 0	RCONS489 0	9.c.
d. All other on-balance sheet securitization exposures.....	RCONS490 0	RCONS491 0	RCONS492 0	RCONS493 0	RCONS494 0	9.d.
10. Off-balance sheet securitization exposures.....	RCONS495 0	RCONS496 0	RCONS497 0	RCONS498 0	RCONS499 0	10.

	(Column A) Totals From Schedule RC	(Column B) Adjustments to Totals Reported in Column A	(Column C) Allocation by Risk-Weight Category 0%	(Column D) Allocation by Risk-Weight Category 2%	(Column E) Allocation by Risk-Weight Category 4%	(Column F) Allocation by Risk-Weight Category 10%	(Column G) Allocation by Risk-Weight Category 20%	(Column H) Allocation by Risk-Weight Category 50%	(Column I) Allocation by Risk-Weight Category 100%	(Column J) Allocation by Risk-Weight Category 150%	
Dollar amounts in thousands											
11. Total balance sheet assets ¹⁴	RCON2170 22,613,160	RCONS500 1,838,973	RCOND987 218,920	RCONHJ90 0	RCONHJ91 0		RCOND988 9,777,398	RCOND989 2,901,209	RCOND990 6,594,760	RCONS503 1,145,729	11.

	(Column K) Allocation by Risk-Weight Category 250%	(Column L) Allocation by Risk-Weight Category 300%	(Column M) Allocation by Risk-Weight Category 400%	(Column N) Allocation by Risk-Weight Category 600%	(Column O) Allocation by Risk-Weight Category 625%	(Column P) Allocation by Risk-Weight Category 937.5%	(Column Q) Allocation by Risk-Weight Category 1,250%	(Column R) Application of Other Risk-Weighting Approaches Exposure Amount	
Dollar amounts in thousands									
11. Total balance sheet assets ¹⁴	RCONS504 NR	RCONS505 0	RCONS506 0	RCONS507 0			RCONS510 0	RCONH300 136,171	11.

	(Column A) Face, Notional, or Other Amount	(Column B) Credit Equivalent Amount	(Column C) Allocation by Risk-Weight Category 0%	(Column D) Allocation by Risk-Weight Category 2%	(Column E) Allocation by Risk-Weight Category 4%	(Column F) Allocation by Risk-Weight Category 10%	(Column G) Allocation by Risk-Weight Category 20%	(Column H) Allocation by Risk-Weight Category 50%	(Column I) Allocation by Risk-Weight Category 100%	(Column J) Allocation by Risk-Weight Category 150%	
Dollar amounts in thousands											
12. Financial standby letters of credit	RCOND991 38,083	RCOND992 38,083	RCOND993 0	RCONHJ92 0	RCONHJ93 0		RCOND994 6,308	RCOND995 0	RCOND996 31,775	RCONS511 0	12.
13. Performance standby letters of credit and transaction-related contingent items	RCOND997 24,765	RCOND998 12,383	RCOND999 0				RCONG603 2,477	RCONG604 0	RCONG605 9,906	RCONS512 0	13.
14. Commercial and similar letters of credit with an original maturity of one year or less	RCONG606 0	RCONG607 0	RCONG608 0	RCONHJ94 0	RCONHJ95 0		RCONG609 0	RCONG610 0	RCONG611 0	RCONS513 0	14.
15. Retained recourse on small business obligations sold with recourse	RCONG612 0	RCONG613 0	RCONG614 0				RCONG615 0	RCONG616 0	RCONG617 0	RCONS514 0	15.

	(Column A) Face, Notional, or Other Amount	(Column B) Credit Equivalent Amount	(Column C) Allocation by Risk-Weight Category 0%	(Column D) Allocation by Risk-Weight Category 2%	(Column E) Allocation by Risk-Weight Category 4%	(Column F) Allocation by Risk-Weight Category 10%	(Column G) Allocation by Risk-Weight Category 20%	(Column H) Allocation by Risk-Weight Category 50%	(Column I) Allocation by Risk-Weight Category 100%	(Column J) Allocation by Risk-Weight Category 150%	
Dollar amounts in thousands											
16. Repo-style transactions ²¹	RCONS515 297,126	RCONS516 297,126	RCONS517 297,126	RCONS518 0	RCONS519 0		RCONS520 0	RCONS521 0	RCONS522 0	RCONS523 0	16.
17. All other off-balance sheet liabilities	RCONG618 0	RCONG619 0	RCONG620 0				RCONG621 0	RCONG622 0	RCONG623 0	RCONS524 0	17.
18. Unused commitments:											18.
a. Original maturity of one year or less	RCONS525 989,235	RCONS526 197,847	RCONS527 0	RCONHJ96 0	RCONHJ97 0		RCONS528 0	RCONS529 0	RCONS530 0	RCONS531 197,847	18.a.

14. For each of columns A through R of item 11, report the sum of items 1 through 9. For item 11, the sum of columns B through R must equal column A. Item 11, column A, must equal Schedule RC, item 12.
 21. Includes securities purchased under agreements to resell (reverse repos), securities sold under agreements to repurchase (repos), securities borrowed, and securities lent.
 *. Excludes unused commitments to asset-backed commercial paper conduits.

	(Column A) Face, Notional, or Other Amount	(Column B) Credit Equivalent Amount	(Column C) Allocation by Risk-Weight Category 0%	(Column D) Allocation by Risk-Weight Category 2%	(Column E) Allocation by Risk-Weight Category 4%	(Column F) Allocation by Risk-Weight Category 10%	(Column G) Allocation by Risk-Weight Category 20%	(Column H) Allocation by Risk-Weight Category 50%	(Column I) Allocation by Risk-Weight Category 100%	(Column J) Allocation by Risk-Weight Category 150%	
Dollar amounts in thousands											
b. Original maturity exceeding one year.....	RCONG624 1,541,250	RCONG625 770,625	RCONG626 0	RCONHJ98 0	RCONHJ99 0		RCONG627 0	RCONG628 0	RCONG629 770,625	RCONS539 0	18.b.
19. Unconditionally cancelable commitments.....	RCONS540 0	RCONS541 0									19.
20. Over-the-counter derivatives.....		RCONS542 150	RCONS543 0	RCONHK00 0	RCONHK01 0	RCONS544 0	RCONS545 116	RCONS546 0	RCONS547 34	RCONS548 0	20.
21. Centrally cleared derivatives.....		RCONS549 0	RCONS550 0	RCONS551 0	RCONS552 0		RCONS554 0	RCONS555 0	RCONS556 0	RCONS557 0	21.
22. Unsettled transactions (failed trades) ²²	RCONH191 0		RCONH193 0				RCONH194 0	RCONH195 0	RCONH196 0	RCONH197 0	22.

22. For item 22, the sum of columns C through Q must equal column A.

	(Column O) Allocation by Risk-Weight Category 625%	(Column P) Allocation by Risk-Weight Category 937.5%	(Column Q) Allocation by Risk-Weight Category 1,250%	(Column R) Application of Other Risk-Weighting Approaches Credit Equivalent Amount	(Column S) Application of Other Risk-Weighting Approaches Risk-Weighted Asset Amount	
Dollar amounts in thousands						
16. Repo-style transactions ²⁴				RCONH301 0	RCONH302 0	16.
17. All other off-balance sheet liabilities.....						17.
18. Unused commitments:						18.
a. Original maturity of one year or less.....				RCONH303 0	RCONH304 0	18.a.
b. Original maturity exceeding one year.....				RCONH307 0	RCONH308 0	18.b.
19. Unconditionally cancelable commitments.....						19.
20. Over-the-counter derivatives.....				RCONH309 0	RCONH310 0	20.
21. Centrally cleared derivatives.....						21.
22. Unsettled transactions (failed trades) ²⁵	RCONH198 0	RCONH199 0	RCONH200 0			22.

24. Includes securities purchased under agreements to resell (reverse repos), securities sold under agreements to repurchase (repos), securities borrowed, and securities lent.

*. Excludes unused commitments to asset-backed commercial paper conduits.

25. For item 22, the sum of columns C through Q must equal column A.

Dollar amounts in thousands									
(Column C) Allocation by Risk-Weight Category 0%	(Column D) Allocation by Risk-Weight Category 2%	(Column E) Allocation by Risk-Weight Category 4%	(Column F) Allocation by Risk-Weight Category 10%	(Column G) Allocation by Risk-Weight Category 20%	(Column H) Allocation by Risk-Weight Category 50%	(Column I) Allocation by Risk-Weight Category 100%	(Column J) Allocation by Risk-Weight Category 150%		
23. Total assets, derivatives, off-balance sheet items, and other items subject to risk weighting by risk-weight category (for each of columns C through P, sum of items 11 through 22; for column Q, sum of items 10 through 22).....	RCONG630 516,046	RCONS558 0	RCONS559 0	RCONS560 0	RCONG631 9,786,299	RCONG632 2,901,209	RCONG633 7,407,100	RCONS561 1,343,576	23.
24. Risk weight factor									24.
25. Risk-weighted assets by risk-weight category (for each column, item 23 multiplied by item 24).....	RCONG634 0	RCONS569 0	RCONS570 0	RCONS571 0	RCONG635 1,957,260	RCONG636 1,450,605	RCONG637 7,407,100	RCONS572 2,015,364	25.

Dollar amounts in thousands								
(Column K) Allocation by Risk-Weight Category 250%	(Column L) Allocation by Risk-Weight Category 300%	(Column M) Allocation by Risk-Weight Category 400%	(Column N) Allocation by Risk-Weight Category 600%	(Column O) Allocation by Risk-Weight Category 625%	(Column P) Allocation by Risk-Weight Category 937.5%	(Column Q) Allocation by Risk-Weight Category 1,250%		
23. Total assets, derivatives, off-balance sheet items, and other items subject to risk weighting by risk-weight category (for each of columns C through P, sum of items 11 through 22; for column Q, sum of items 10 through 22).....	RCONS562 NR	RCONS563 0	RCONS564 0	RCONS565 0	RCONS566 0	RCONS567 0	RCONS568 0	23.
24. Risk weight factor								24.
25. Risk-weighted assets by risk-weight category (for each column, item 23 multiplied by item 24).....	RCONS573 NR	RCONS574 0	RCONS575 0	RCONS576 0	RCONS577 0	RCONS578 0	RCONS579 0	25.

Dollar amounts in thousands

26. Risk-weighted assets base for purposes of calculating the allowance for loan and lease losses 1.25 percent threshold.....	RCONS580	12,920,636	26.
27. Standardized market-risk weighted assets (applicable only to banks that are covered by the market risk capital rule).....	RCONS581	0	27.
28. Risk-weighted assets before deductions for excess allowance of loan and lease losses and allocated risk transfer risk reserve ²⁷	RCONB704	12,920,635	28.
29. LESS: Excess allowance for loan and lease losses.....	RCONA222	0	29.
30. LESS: Allocated transfer risk reserve.....	RCON3128	0	30.
31. Total risk-weighted assets (item 28 minus items 29 and 30).....	RCONG641	12,920,635	31.
1. Current credit exposure across all derivative contracts covered by the regulatory capital rules.....	RCONG642	83	M.1.

Dollar amounts in thousands

	(Column A) With a remaining maturity of One year or less	(Column B) With a remaining maturity of Over one year through five years	(Column C) With a remaining maturity of Over five years	
2. Notional principal amounts of over-the-counter derivative contracts:				M.2.
a. Interest rate.....	RCONS582 5,803	RCONS583 13,267	RCONS584 0	M.2.a.
b. Foreign exchange rate and gold.....	RCONS585 0	RCONS586 0	RCONS587 0	M.2.b.
c. Credit (investment grade reference asset).....	RCONS588 0	RCONS589 0	RCONS590 0	M.2.c.
d. Credit (non-investment grade reference asset).....	RCONS591 0	RCONS592 0	RCONS593 0	M.2.d.
e. Equity.....	RCONS594 0	RCONS595 0	RCONS596 0	M.2.e.
f. Precious metals (except gold).....	RCONS597 0	RCONS598 0	RCONS599 0	M.2.f.
g. Other.....	RCONS600 0	RCONS601 0	RCONS602 0	M.2.g.
3. Notional principal amounts of centrally cleared derivative contracts:				M.3.
a. Interest rate.....	RCONS603 0	RCONS604 0	RCONS605 0	M.3.a.
b. Foreign exchange rate and gold.....	RCONS606 0	RCONS607 0	RCONS608 0	M.3.b.
c. Credit (investment grade reference asset).....	RCONS609 0	RCONS610 0	RCONS611 0	M.3.c.
d. Credit (non-investment grade reference asset).....	RCONS612 0	RCONS613 0	RCONS614 0	M.3.d.
e. Equity.....	RCONS615 0	RCONS616 0	RCONS617 0	M.3.e.
f. Precious metals (except gold).....	RCONS618 0	RCONS619 0	RCONS620 0	M.3.f.
g. Other.....	RCONS621 0	RCONS622 0	RCONS623 0	M.3.g.

Schedule RC-S - Servicing Securitization and Asset Sale Activities

Dollar amounts in thousands

	(Column A) 1-4 Family Residential Loans	(Column G) All Other Loans, All Leases, and All Other Assets	
1. Outstanding principal balance of assets sold and securitized by the reporting bank with servicing retained or with recourse or other seller-provided credit enhancements.....	RCONB705 0	RCONB711 0	1.
2. Maximum amount of credit exposure arising from recourse or other seller-provided credit enhancements provided to structures reported in item 1.....	RCONHU09 0	RCONHU15 0	2.
3. Not applicable			3.
4. Past due loan amounts included in item 1:			4.
a. 30-89 days past due.....	RCONB733 0	RCONB739 0	4.a.
b. 90 days or more past due.....	RCONB740 0	RCONB746 0	4.b.
5. Charge-offs and recoveries on assets sold and securitized with servicing retained or with recourse or other seller-provided credit enhancements (calendar year-to-date):			5.
a. Charge-offs.....	RIADB747 0	RIADB753 0	5.a.
b. Recoveries.....	RIADB754 0	RIADB760 0	5.b.
<i>Items 6 and 10 are to be completed by banks with \$10 billion or more in total assets.</i>			
6. Total amount of ownership (or seller's) interest carried as securities or loans.....		RCONHU19 0	6.
7. Not applicable			7.
8. Not applicable			8.

27. Sum of items 2.b through 20, column S; items 9.a, 9.b, 9.c, 9.d, and 10, columns T and U; item 25, columns C through Q; and item 27 (if applicable).

Dollar amounts in thousands	(Column A) 1-4 Family Residential Loans		(Column G) All Other Loans, All Leases, and All Other Assets		
9. Maximum amount of credit exposure arising from credit enhancements provided by the reporting bank to other institutions' securitization structures in the form of standby letters of credit, purchased subordinated securities, and other enhancements.....	RCONB776	0	RCONB782	0	9.
10. Reporting bank's unused commitments to provide liquidity to other institutions' securitization structures.....	RCONB783	0	RCONB789	0	10.
11. Assets sold with recourse or other seller-provided credit enhancements and not securitized by the reporting bank.....	RCONB790	0	RCONB796	0	11.
12. Maximum amount of credit exposure arising from recourse or other seller-provided credit enhancements provided to assets reported in item 11.....	RCONB797	0	RCONB803	0	12.

Dollar amounts in thousands					
1. Not applicable					M.1.
2. Outstanding principal balance of assets serviced for others (includes participations serviced for others):					M.2.
a. Closed-end 1-4 family residential mortgages serviced with recourse or other servicer-provided credit enhancements.....	RCONB804	0			M.2.a.
b. Closed-end 1-4 family residential mortgages serviced with no recourse or other servicer-provided credit enhancements.....	RCONB805	0			M.2.b.
c. Other financial assets (includes home equity lines) ¹	RCONA591	0			M.2.c.
d. 1-4 family residential mortgages serviced for others that are in process of foreclosure at quarter-end (includes closed-end and open-end loans).....	RCONF699	0			M.2.d.
3. Asset-backed commercial paper conduits: ^a					M.3.
a. Maximum amount of credit exposure arising from credit enhancements provided to conduit structures in the form of standby letters of credit, subordinated securities, and other enhancements:					M.3.a.
1. Conduits sponsored by the bank, a bank affiliate, or the bank's holding company.....	RCONB806	0			M.3.a.1.
2. Conduits sponsored by other unrelated institutions.....	RCONB807	0			M.3.a.2.
b. Unused commitments to provide liquidity to conduit structures:					M.3.b.
1. Conduits sponsored by the bank, a bank affiliate, or the bank's holding company.....	RCONB808	0			M.3.b.1.
2. Conduits sponsored by other unrelated institutions.....	RCONB809	0			M.3.b.2.
4. Outstanding credit card fees and finance charges ²	RCONC407	0			M.4.

1. Memorandum item 2.c is to be completed if the principal balance of other financial assets serviced for others is more than \$10 million.
 2. Memorandum items 3.a.(1) through 3.b.(2) are to be completed by banks with \$1 billion or more in total assets.
 3. Memorandum item 4 is to be completed by banks that (1) together with affiliated institutions, have outstanding credit card receivables (as defined in the instructions) that exceed \$500 million as of the report date, or (2) are credit card specialty banks as defined for Uniform Bank Performance Report purposes.

Schedule RC-T - Fiduciary and Related Services

Dollar amounts in thousands

1. Does the institution have fiduciary powers? (If "NO," do not complete Schedule RC-T.).....	RCONA345	Yes	1.
2. Does the institution exercise the fiduciary powers it has been granted?.....	RCONA346	Yes	2.
3. Does the institution have any fiduciary or related activity (in the form of assets or accounts) to report in this schedule? (If "NO," do not complete the rest of Schedule RC-T.).....	RCONB867	Yes	3.

Dollar amounts in thousands

	(Column A) Managed Assets		(Column B) Non-Managed Assets		(Column C) Number of Managed Accounts		(Column D) Number of Non-Managed Accounts		
4. Personal trust and agency accounts.....	RCONB868	768,632	RCONB869	3,004	RCONB870	697	RCONB871	5	4.
5. Employee benefit and retirement-related trust and agency accounts:									5.
a. Employee benefit - defined contribution.....	RCONB872	137,916	RCONB873	236,999	RCONB874	81	RCONB875	32	5.a.
b. Employee benefit - defined benefit.....	RCONB876	83,346	RCONB877	0	RCONB878	3	RCONB879	0	5.b.
c. Other employee benefit and retirement-related accounts.....	RCONB880	114,081	RCONB881	18,426	RCONB882	365	RCONB883	51	5.c.
6. Corporate trust and agency accounts.....	RCONB884	0	RCONB885	0	RCONC001	0	RCONC002	0	6.
7. Investment management and investment advisory agency accounts.....	RCONB886	542,871	RCONJ253	0	RCONB888	370	RCONJ254	0	7.
8. Foundation and endowment trust and agency accounts.....	RCONJ255	164,012	RCONJ256	0	RCONJ257	54	RCONJ258	0	8.
9. Other fiduciary accounts.....	RCONB890	0	RCONB891	0	RCONB892	0	RCONB893	0	9.
10. Total fiduciary accounts (sum of items 4 through 9).....	RCONB894	1,810,858	RCONB895	258,429	RCONB896	1570	RCONB897	88	10.
11. Custody and safekeeping accounts.....			RCONB898	203,353			RCONB899	114	11.
12. Not applicable									12.
13. Individual Retirement Accounts, Health Savings Accounts, and other similar accounts (included in items 5.c and 11).....	RCONJ259	114,081	RCONJ260	18,426	RCONJ261	365	RCONJ262	51	13.

Dollar amounts in thousands

14. Personal trust and agency accounts.....	RIADB904	4,490	14.
15. Employee benefit and retirement-related trust and agency accounts:			15.
a. Employee benefit - defined contribution.....	RIADB905	850	15.a.
b. Employee benefit - defined benefit.....	RIADB906	135	15.b.
c. Other employee benefit and retirement-related accounts.....	RIADB907	422	15.c.
16. Corporate trust and agency accounts.....	RIADA479	0	16.
17. Investment management and investment advisory agency accounts.....	RIADJ315	819	17.
18. Foundation and endowment trust and agency accounts.....	RIADJ316	470	18.
19. Other fiduciary accounts.....	RIADA480	0	19.
20. Custody and safekeeping accounts.....	RIADB909	107	20.
21. Other fiduciary and related services income.....	RIADB910	378	21.
22. Total gross fiduciary and related services income (sum of items 14 through 21) (must equal Schedule RI, item 5.a).....	RIAD4070	7,671	22.
23. Less: Expenses.....	RIADC058	NR	23.
24. Less: Net losses from fiduciary and related services.....	RIADA488	NR	24.
25. Plus: Intracompany income credits for fiduciary and related services.....	RIADB911	NR	25.
26. Net fiduciary and related services income.....	RIADA491	NR	26.

Dollar amounts in thousands	(Column A) Personal Trust and Agency and Investment Management Agency Accounts		(Column B) Employee Benefit and Retirement-Related Trust and Agency Accounts		(Column C) All Other Accounts		
1. Managed assets held in fiduciary accounts:							M.1.
a. Noninterest-bearing deposits.....	RCONJ263	NR	RCONJ264	NR	RCONJ265	NR	M.1.a.
b. Interest-bearing deposits.....	RCONJ266	NR	RCONJ267	NR	RCONJ268	NR	M.1.b.
c. U.S. Treasury and U.S. Government agency obligations.....	RCONJ269	NR	RCONJ270	NR	RCONJ271	NR	M.1.c.
d. State, county, and municipal obligations.....	RCONJ272	NR	RCONJ273	NR	RCONJ274	NR	M.1.d.
e. Money market mutual funds.....	RCONJ275	NR	RCONJ276	NR	RCONJ277	NR	M.1.e.
f. Equity mutual funds.....	RCONJ278	NR	RCONJ279	NR	RCONJ280	NR	M.1.f.
g. Other mutual funds.....	RCONJ281	NR	RCONJ282	NR	RCONJ283	NR	M.1.g.
h. Common trust funds and collective investment funds.....	RCONJ284	NR	RCONJ285	NR	RCONJ286	NR	M.1.h.
i. Other short-term obligations.....	RCONJ287	NR	RCONJ288	NR	RCONJ289	NR	M.1.i.
j. Other notes and bonds.....	RCONJ290	NR	RCONJ291	NR	RCONJ292	NR	M.1.j.
k. Investments in unregistered funds and private equity investments.....	RCONJ293	NR	RCONJ294	NR	RCONJ295	NR	M.1.k.
l. Other common and preferred stocks.....	RCONJ296	NR	RCONJ297	NR	RCONJ298	NR	M.1.l.
m. Real estate mortgages.....	RCONJ299	NR	RCONJ300	NR	RCONJ301	NR	M.1.m.
n. Real estate.....	RCONJ302	NR	RCONJ303	NR	RCONJ304	NR	M.1.n.
o. Miscellaneous assets.....	RCONJ305	NR	RCONJ306	NR	RCONJ307	NR	M.1.o.
p. Total managed assets held in fiduciary accounts (for each column, sum of Memorandum items 1.a through 1.o).....	RCONJ308	NR	RCONJ309	NR	RCONJ310	NR	M.1.p.

Dollar amounts in thousands	(Column A) Managed Assets		(Column B) Number of Managed Accounts		
q. Investments of managed fiduciary accounts in advised or sponsored mutual funds.....	RCONJ311	NR	RCONJ312	NR	M.1.q.

Dollar amounts in thousands	(Column A) Number of Issues		(Column B) Principal Amount Outstanding		
2. Corporate trust and agency accounts:					M.2.
a. Corporate and municipal trusteeships.....	RCONB927	NR	RCONB928	NR	M.2.a.
1. Issues reported in Memorandum item 2.a that are in default.....	RCONJ313	NR	RCONJ314	NR	M.2.a.1.
b. Transfer agent, registrar, paying agent, and other corporate agency.....	RCONB929	NR			M.2.b.

Dollar amounts in thousands	(Column A) Number of Funds		(Column B) Market Value of Fund Assets		
<i>Memoranda items 3.a through 3.g are to be completed by banks with collective investment funds and common trust funds with a total market value of \$1 billion or more as of the preceding December 31.</i>					M.3.
3. Collective investment funds and common trust funds:					
a. Domestic equity.....	RCONB931	NR	RCONB932	NR	M.3.a.
b. International/Global equity.....	RCONB933	NR	RCONB934	NR	M.3.b.
c. Stock/Bond blend.....	RCONB935	NR	RCONB936	NR	M.3.c.
d. Taxable bond.....	RCONB937	NR	RCONB938	NR	M.3.d.
e. Municipal bond.....	RCONB939	NR	RCONB940	NR	M.3.e.
f. Short term investments/Money market.....	RCONB941	NR	RCONB942	NR	M.3.f.
g. Specialty/Other.....	RCONB943	NR	RCONB944	NR	M.3.g.
h. Total collective investment funds (sum of Memorandum items 3.a through 3.g).....	RCONB945	0	RCONB946	0	M.3.h.

Dollar amounts in thousands	(Column A) Gross Losses Managed Accounts		(Column B) Gross Losses Non-Managed Accounts		(Column C) Recoveries		
4. Fiduciary settlements, surcharges, and other losses:							M.4.
a. Personal trust and agency accounts.....	RIADB947	NR	RIADB948	NR	RIADB949	NR	M.4.a.
b. Employee benefit and retirement-related trust and agency accounts....	RIADB950	NR	RIADB951	NR	RIADB952	NR	M.4.b.
c. Investment management agency accounts.....	RIADB953	NR	RIADB954	NR	RIADB955	NR	M.4.c.
d. Other fiduciary accounts and related services.....	RIADB956	NR	RIADB957	NR	RIADB958	NR	M.4.d.
e. Total fiduciary settlements, surcharges, and other losses (sum of Memorandum items 4.a through 4.d) (sum of columns A and B minus column C must equal Schedule RC-T, item 24).....	RIADB959	NR	RIADB960	NR	RIADB961	NR	M.4.e.

Schedule RC-V - Variable Interest Entities

Dollar amounts in thousands	(Column A) Securitization Vehicles		(Column B) Other VIEs		
1. Assets of consolidated variable interest entities (VIEs) that can be used only to settle obligations of the consolidated VIEs:					1.
a. Cash and balances due from depository institutions.....	RCONJ981	0	RCONJF84	0	1.a.
b. Securities not held for trading.....	RCONHU20	0	RCONHU21	0	1.b.
c. Loans and leases held for investment, net of allowance, and held for sale.....	RCONHU22	0	RCONHU23	0	1.c.
d. Other real estate owned.....	RCONK009	0	RCONJF89	0	1.d.
e. Other assets.....	RCONJF91	0	RCONJF90	0	1.e.
2. Liabilities of consolidated VIEs for which creditors do not have recourse to the general credit of the reporting bank:					2.
a. Other borrowed money.....	RCONJF92	0	RCONJF85	0	2.a.
b. Other liabilities.....	RCONJF93	0	RCONJF86	0	2.b.
3. All other assets of consolidated VIEs (not included in items 1.a. through 1.e above).....	RCONK030	0	RCONJF87	0	3.
4. All other liabilities of consolidated VIEs (not included in items 2.a and 2.b above).....	RCONK033	0	RCONJF88	0	4.

Dollar amounts in thousands			
5. Total assets of asset-backed commercial paper (ABCP) conduit VIEs.....	RCONJF77		0 5.
6. Total liabilities of ABCP conduit VIEs.....	RCONJF78		0 6.

Optional Narrative Statement Concerning the Amounts Reported in the Reports of Condition and Income

Dollar amounts in thousands			
1. Comments?.....	RCON6979		No 1.
2. Bank Management Statement.....	TEXT6980		NR 2.

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**
Washington, D.C. 20549

FORM 10-K

(Mark One)

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For The Fiscal Year Ended December 31, 2018

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from _____ to _____
Commission File Number 001-35388

PROSPERITY BANCSHARES, INC.®

(Exact name of registrant as specified in its charter)

Texas
(State or other jurisdiction of
incorporation or organization)

74-2331986
(I.R.S. Employer
Identification No.)

Prosperity Bank Plaza
4295 San Felipe
Houston, Texas
(Address of principal executive offices)

77027
(Zip Code)

Registrant's Telephone Number, Including Area Code: (281) 269-7199

Securities registered pursuant to Section 12(b) of the Act:

Common Stock, par value
\$1.00 per share
(Title of each class)

New York Stock Exchange, Inc.
(Name of each exchange on which registered)

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment of this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer	<input checked="" type="checkbox"/>	Accelerated Filer	<input type="checkbox"/>
Non-accelerated Filer	<input type="checkbox"/>	Smaller Reporting Company	<input type="checkbox"/>
		Emerging Growth Company	<input type="checkbox"/>

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

The aggregate market value of the shares of common stock held by non-affiliates as of June 29, 2018, based on the closing price of the common stock on the New York Stock Exchange on June 29, 2018 was approximately \$4.54 billion.

As of February 22, 2019, the number of outstanding shares of common stock was 69,846,825.

Documents Incorporated by Reference:

Portions of the Company's Proxy Statement relating to the 2019 Annual Meeting of Shareholders, which will be filed within 120 days after December 31, 2018, are incorporated by reference into Part III, Items 10-14 of this Annual Report on Form 10-K.

PROSPERITY BANCSHARES, INC.®
2018 ANNUAL REPORT ON FORM 10-K

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PART I

ITEM 1. BUSINESS

General

Prosperity Bancshares, Inc.[®], a Texas corporation (the “Company”), was formed in 1983 as a vehicle to acquire the former Allied Bank in Edna, Texas, which was chartered in 1949 as The First National Bank of Edna and is now known as Prosperity Bank. The Company is a registered financial holding company that derives substantially all of its revenues and income from the operation of its bank subsidiary, Prosperity Bank[®] (“Prosperity Bank[®]” or the “Bank”). The Bank provides a wide array of financial products and services to small and medium-sized businesses and consumers. As of December 31, 2018, the Bank operated 242 full service banking locations: 65 in the Houston area, including The Woodlands; 29 in the South Texas area, including Corpus Christi and Victoria; 33 in the Dallas/Fort Worth area; 22 in the East Texas area; 29 in the Central Texas area, including Austin and San Antonio; 34 in the West Texas area, including Lubbock, Midland-Odessa and Abilene; 16 in the Bryan/College Station area; 6 in the Central Oklahoma area; and 8 in the Tulsa, Oklahoma area. The Company’s principal executive office is located at Prosperity Bank Plaza, 4295 San Felipe in Houston, Texas and its telephone number is (281) 269-7199. The Company’s website address is www.prosperitybankusa.com.

The Company’s market consists of the communities served by its banking centers. The diverse nature of the economies in each local market served by the Company provides the Company with a varied customer base and allows the Company to spread its lending risk throughout a number of different industries including professional service firms and their principals, manufacturing, tourism, recreation, petrochemicals, farming and ranching. The Company’s market areas outside of Houston, Dallas, Corpus Christi, San Antonio, Lubbock, Austin, Tulsa and Oklahoma City are dominated by either small community banks or branches of larger regional banks. Management believes that the Company, through its responsive customer service and community banking philosophy, combined with the sophistication of a larger regional bank holding company, has a competitive advantage in its market areas and excellent growth opportunities through acquisitions, new banking center locations and additional business development.

Operating under a community banking philosophy, the Company seeks to develop broad customer relationships based on service and convenience while maintaining its prudent approach to lending and sound asset quality. The Company has grown through a combination of internal growth, the acquisition of community banks and branches of banks and the opening of new banking centers. As a result of its stable customer relationships, the Company is able to maintain a low cost of funds. Utilizing that and employing stringent cost controls, the Company has been profitable in every year of its existence, including the periods of adverse economic conditions in Texas and Oklahoma.

In addition to internal growth, the Company completed the following acquisitions within the last ten years (through December 31, 2018):

Acquired Entity	Acquired Bank	Completion Date	Number of Banking Centers Acquired ⁽¹⁾
Banco Popular, NA (6 branches)	N/A	2008	5
1st Choice Bancorp	1st Choice Bank	2008	1
Franklin Bank (from FDIC, as receiver) ⁽²⁾	N/A	2008	33
U.S. Bank (3 branches)	N/A	2010	3
First Bank (19 branches)	N/A	2010	15
Texas Bankers, Inc.	Bank of Texas	2012	2
The Bank Arlington	The Bank Arlington	2012	1
American State Financial Corporation	American State Bank	2012	37
Community National Bank	Community National Bank	2012	1
East Texas Financial Services, Inc.	Firstbank	2013	4
Coppermark Bancshares, Inc.	Coppermark Bank	2013	6
FVNB Corp.	First Victoria National Bank	2013	20
F&M Bancorporation Inc.	The F&M Bank & Trust Company	2014	11
Tradition Bancshares, Inc.	Tradition Bank	2016	7

(1) The number of banking centers added does not include any locations of the acquired entity that were closed and consolidated with existing banking centers of the Company upon consummation of the transaction or closed after consummation of the transaction.

(2) The Company assumed approximately \$3.6 billion of deposits and acquired certain assets, including 33 banking centers, from the Federal Deposit Insurance Corporation (“FDIC”), acting in its capacity as receiver for Franklin Bank.

Acquisition

Acquisition of Tradition Bancshares, Inc.—On January 1, 2016, the Company completed the acquisition of Tradition Bancshares, Inc. (“Tradition”) and its wholly-owned subsidiary Tradition Bank headquartered in Houston, Texas. Tradition Bank operated 7 banking offices in the Houston, Texas area, including its main office in Bellaire, 3 banking centers in Katy and 1 banking center in The Woodlands.

As of December 31, 2015, Tradition, on a consolidated basis, reported total assets of \$548.0 million, total loans of \$253.3 million, total deposits of \$488.9 million and shareholders’ equity of \$43.1 million. Under the terms of the definitive agreement, the Company issued 679,528 shares of Company common stock plus \$39.0 million in cash for all outstanding shares of Tradition capital stock, for a total merger consideration of \$71.5 million, based on the Company’s closing stock price of \$47.86 on December 31, 2015. During 2016, the Company recognized goodwill of \$32.0 million, which is calculated as the excess of both the consideration exchanged and liabilities assumed compared with the fair value of the assets acquired. Additionally, the Company recognized \$5.6 million of core deposit intangibles during 2016.

Available Information

The Company’s website address is www.prosperitybankusa.com. The Company makes available free of charge on or through its website its Annual Report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and all amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended (“Exchange Act”), as soon as reasonably practicable after such material is electronically filed with or furnished to the Securities and Exchange Commission. Information contained on the Company’s website is not incorporated by reference into this Annual Report on Form 10-K and is not part of this or any other report.

Officers and Associates

The Company's directors and officers are important to the Company's success and play a key role in the Company's business development efforts by actively participating in civic and public service activities in the communities served by the Company.

The Company has invested heavily in its officers and associates by recruiting talented officers in its market areas and providing them with economic incentives. The senior management team has substantial experience in the Houston, Dallas, Austin, Bryan/College Station, East Texas, South Texas, West Texas, Oklahoma City and Tulsa markets and the surrounding communities in which the Company has a presence. Each banking center location is overseen by a local president or manager with knowledge of the community and lending expertise in the specific industries found in the community. The Company entrusts its banking center presidents and managers with authority and flexibility within general parameters with respect to product pricing and decision making in order to minimize the bureaucratic structure of larger banks. The Company operates each banking center as a separate profit center, maintaining separate data with respect to each banking center's net interest income, efficiency ratio, deposit growth, loan growth and overall profitability. Banking center presidents and managers are accountable for performance in these areas and compensated accordingly.

As of December 31, 2018, the Company and the Bank had 3,036 full-time equivalent associates, 818 of whom were officers of the Bank. The Company provides medical and hospitalization insurance to its full-time associates. The Company considers its relations with associates to be good. Neither the Company nor the Bank is a party to any collective bargaining agreement.

Banking Activities

The Company, through the Bank, offers a variety of traditional loan and deposit products to its customers, which consist primarily of consumers and small and medium-sized businesses. The Bank tailors its products to the specific needs of customers in a given market. At December 31, 2018, the Bank maintained approximately 581,800 separate deposit accounts including certificates of deposit and 50,800 separate loan accounts. At December 31, 2018, noninterest-bearing demand deposits were 32.8% of the Bank's total deposits. For the year ended December 31, 2018, the Company's average cost of funds was 0.52% and the Company's average cost of deposits (excluding all borrowings) was 0.42%.

The Company has been an active real estate lender, with commercial real estate (including multifamily residential), 1-4 family residential and construction, land development and other land loans comprising 34.1%, 23.5% and 15.7%, respectively, of the Company's total loans as of December 31, 2018. The Company also offers commercial loans, agricultural loans, loans for automobiles and other consumer durables, home equity loans, debit and credit cards, internet banking and other cash management services, mobile banking, trust and wealth management, retail brokerage services, mortgage banking services and automated telephone banking. The Company offers businesses a broad array of loan products including term loans, lines of credit and loans for working capital, business expansion and the purchase of equipment and machinery; land development and interim construction loans for builders; and owner-occupied and non-owner occupied commercial real estate loans.

By offering certificates of deposit, interest checking accounts, savings accounts and overdraft protection at competitive rates, the Company gives its depositors a full range of traditional deposit products.

As of December 31, 2018, the Company maintains a trust department with total assets of \$2.16 billion, including managed assets of \$1.71 billion. The trust department provides trust services in the Company's various market areas.

Business Strategies

The Company's main objective is to increase deposits and loans through internal growth, as well as through acquisition opportunities, while maintaining efficiency, individualized customer service and maximizing profitability. To achieve this objective, the Company has employed the following strategic goals:

Continue Community Banking Emphasis. Although the Company has significantly grown in the last several years, it intends to continue operating as a community banking organization focused on meeting the specific needs of consumers and small and medium-sized businesses in its market areas. The Company provides a high degree of responsiveness combined with a wide variety of banking products and services. The Company staffs its banking centers with experienced bankers who possess lending expertise in the specific industries found in the given community, and gives them authority within general parameters to make certain pricing and credit decisions, avoiding the bureaucratic structure of larger banks. Each banking center has its own listed local business telephone number. Customers are served by a local banker with decision making authority.

Expand Market Share Through Internal Growth and a Disciplined Acquisition Strategy. The Company intends to continue seeking opportunities, both inside and outside its existing markets, to expand either by acquiring existing banks or branches of banks or by establishing new banking centers. All of the Company's acquisitions have been accretive to earnings within 12 months after acquisition date and generally have supplied the Company with relatively low-cost deposits which have been used to fund the Company's lending and investing activities. However, future acquisitions, if any, may not be accretive to earnings within any particular time period. Factors used by the Company to evaluate expansion opportunities include (1) the similarity in management and operating philosophies, (2) whether the acquisition will be accretive to earnings and enhance shareholder value, (3) whether the acquisition will strategically expand the Company's geographic footprint and (4) the opportunity to enhance the Company's market presence in existing market areas.

Increase Loan Volume and Diversify Loan Portfolio. While maintaining its prudent approach to lending, the Company has emphasized both new and existing loan products, focusing on increasing its commercial real estate and commercial loan portfolios. During 2018, the Company's total loans increased from \$10.02 billion to \$10.37 billion or 3.5%. Construction, land development and other land loans increased 7.5%, and represented 15.7% of the total loan portfolio as of December 31, 2018. Commercial real estate loans (including multifamily residential) increased 6.7%, and represented 34.1% of the total portfolio, as of December 31, 2018.

Maintain Sound Asset Quality. The Company continues to maintain the sound asset quality that has been representative of its historical loan portfolio. As the Company continues to diversify and increase its lending activities and acquire loans in acquisitions, it may face higher risks of nonpayment and increased risks in the event of prolonged economic downturns. The Company intends to continue to employ the strict underwriting guidelines and comprehensive loan review process that have contributed to its low incidence of nonperforming assets and its minimal charge-offs in relation to its size. Nonperforming assets were 0.18% of total loans and other real estate at December 31, 2018.

Continue Focus on Efficiency. The Company plans to maintain its stringent cost control practices and policies. The Company has invested significantly in the infrastructure required to centralize many of its critical operations, such as data processing and loan processing. For its banking centers, which the Company operates as independent profit centers, the Company supplies complete support in the areas of loan review, loan processing, internal audit, compliance and training. Management believes that this centralized infrastructure can accommodate additional growth while enabling the Company to minimize operational costs through economies of scale.

Enhance Cross-Selling. The Company uses incentives and friendly competition to encourage cross-selling efforts and increase cross-selling results among its associates. Officers and associates have access to each customer's existing and related account relationships and are better able to inform customers of additional products when customers visit or call the various banking centers or use their drive-in facilities. In addition, the Company includes product information in monthly statements and other mailings.

Competition

The banking business is highly competitive, and the profitability of the Company depends principally on its ability to compete in its market areas. The Company competes with other commercial banks, savings banks, savings and loan associations, credit unions, finance companies, mutual funds, insurance companies, brokerage and investment banking firms, asset-based nonbank lenders and certain other nonfinancial entities, including retail stores that may maintain their own credit programs and certain governmental organizations that may offer more favorable financing than the Company. The Company believes it has been able to compete effectively with other financial institutions by

emphasizing customer service, technology and responsive decision-making with respect to loans, by establishing long-term customer relationships and building customer loyalty and by providing products and services designed to address the specific needs of its customers.

Supervision and Regulation

The supervision and regulation of bank holding companies and their subsidiaries is intended primarily for the protection of depositors, the Deposit Insurance Fund (“DIF”) of the FDIC and the banking system as a whole, and not for the protection of the bank holding company’s shareholders or creditors. The banking agencies have broad enforcement power over bank holding companies and banks including the power to impose substantial fines and other penalties for violations of laws and regulations.

The following description summarizes some of the laws to which the Company and the Bank are subject. References in this Annual Report on Form 10-K to applicable statutes and regulations are brief summaries thereof, do not purport to be complete, and are qualified in their entirety by reference to such statutes and regulations.

The Company

The Company is a financial holding company pursuant to the Gramm-Leach-Bliley Act and a bank holding company registered under the Bank Holding Company Act of 1956, as amended (“BHCA”). Accordingly, the Company is subject to supervision, regulation and examination by the Board of Governors of the Federal Reserve System (“Federal Reserve Board”). The Gramm-Leach-Bliley Act, the BHCA and other federal laws subject financial and bank holding companies to particular restrictions on the types of activities in which they may engage, and to a range of supervisory requirements and activities, including regulatory enforcement actions for violations of laws and regulations. Further, since the Company has securities registered with the Securities and Exchange Commission and traded on the New York Stock Exchange, it is also subject to the supervision and regulation of these organizations.

Regulatory Restrictions on Dividends. The Company is regarded as a legal entity separate and distinct from the Bank. The principal source of the Company’s revenues is dividends received from the Bank. As described in more detail below, federal and state law places limitations on the amount that banks may pay in dividends, which the Bank must adhere to when paying dividends to the Company. It is the policy of the Federal Reserve Board that bank holding companies should pay cash dividends on common stock only out of income available over the past year and only if the prospective rate of earnings retention is consistent with the organization’s expected capital needs and financial condition. The Federal Reserve Board’s policy provides that bank holding companies should not maintain a level of cash dividends that undermines the bank holding company’s ability to serve as a source of strength to its banking subsidiaries. The Federal Reserve Board is authorized to limit or prohibit the payment of dividends if, in the Federal Reserve Board’s opinion, the payment of dividends would constitute an unsafe or unsound practice in light of a bank holding company’s financial condition. In addition, the Federal Reserve Board has indicated that each bank holding company should carefully review its dividend policy, and has discouraged payment ratios that are at maximum allowable levels, which is the maximum dividend amount that may be issued and allow the company to still maintain its target Tier 1 capital ratio, unless both asset quality and capital are very strong.

Stress Testing. Prior to the enactment of the Economic Growth, Regulatory Relief, and Consumer Protection Act (“EGRRCPA”), institutions with average total consolidated assets greater than \$10 billion, such as the Company and the Bank, were required by the Dodd-Frank Wall Street Reform and Consumer Protection Act (the “Dodd-Frank Act”) to conduct an annual company-run stress test of capital and consolidated earnings and losses under scenarios provided by bank regulatory agencies. EGRRCPA changed the stress testing threshold from institutions with \$10 billion in consolidated assets to institutions with \$100 billion consolidated assets. As a result, the Company and the Bank are no longer required to conduct the Company-run stress test.

Source of Strength. Under Federal Reserve Board policy, a bank holding company has historically been required to act as a source of financial strength to each of its banking subsidiaries. The Dodd-Frank Act codified this policy as a statutory requirement. Under this requirement, the Company is expected to commit resources to support the Bank, including support at times when the Company may not be in a financial position to provide such resources. Any capital loans by a bank holding company to any of its subsidiary banks are subordinate in right of payment to deposits and to certain other indebtedness of such subsidiary banks. As discussed below, a bank holding company, in certain circumstances, could be required to guarantee the capital plan of an undercapitalized banking subsidiary.

In the event of a bank holding company's bankruptcy under Chapter 11 of the U.S. Bankruptcy Code, the trustee will be deemed to have assumed and is required to cure immediately any deficit under any commitment by the debtor holding company to any of the federal banking agencies to maintain the capital of an insured depository institution. Any claim for breach of such obligation will generally have priority over most other unsecured claims.

Scope of Permissible Activities. Under the BHCA, bank holding companies generally may not acquire a direct or indirect interest in or control of more than 5% of the voting shares of any company that is not a bank or bank holding company and may not engage in activities other than those of banking, managing or controlling banks or furnishing services to or performing services for its subsidiaries, except that it may engage in, directly or indirectly, certain activities that the Federal Reserve Board has determined to be so closely related to banking or managing and controlling banks as to be a proper incident thereto. In approving acquisitions or the addition of activities, the Federal Reserve Board considers, among other things, whether the acquisition or the additional activities can reasonably be expected to produce benefits to the public, such as greater convenience, increased competition, or gains in efficiency, that outweigh such possible adverse effects as undue concentration of resources, decreased or unfair competition, conflicts of interest or unsound banking practices.

Notwithstanding the foregoing, the Gramm-Leach-Bliley Act eliminated the barriers to affiliations among banks, securities firms, insurance companies and other financial service providers and permits bank holding companies to become financial holding companies and thereby affiliate with securities firms and insurance companies and engage in other activities that are financial in nature. The Gramm-Leach-Bliley Act defines "financial in nature" to include securities underwriting, dealing and market making; sponsoring mutual funds and investment companies; insurance underwriting and agency; merchant banking activities; and activities that the Federal Reserve Board has determined to be closely related to banking. Generally, no regulatory approval will be required for a financial holding company, such as the Company, to acquire a company, other than a bank or savings association, engaged in activities that are financial in nature or incidental to activities that are financial in nature as determined by the Federal Reserve Board.

The Company's financial holding company status depends upon it maintaining its status as "well capitalized" and "well managed" under applicable Federal Reserve Board regulations. If a financial holding company ceases to meet these requirements, the Federal Reserve Board may impose corrective capital and/or managerial requirements on the financial holding company and place limitations on its ability to conduct the broader financial activities permissible for financial holding companies. Until the financial holding company returns to compliance, it may not acquire a company engaged in such financial activities without prior approval of the Federal Reserve Board. In addition, the Federal Reserve Board may require divestiture of the holding company's depository institutions and/or its non-bank subsidiaries if the deficiencies persist.

While the Federal Reserve Board is the "umbrella" regulator for financial holding companies and has the power to examine banking organizations engaged in new activities, regulation and supervision of activities which are financial in nature or determined to be incidental to such financial activities will be handled along functional lines. Accordingly, activities of subsidiaries of a financial holding company will be regulated by the agency or authorities with the most experience regulating that activity as it is conducted in a financial holding company.

Safe and Sound Banking Practices. Bank holding companies are not permitted to engage in unsafe and unsound banking practices. The Federal Reserve Board's Regulation Y, for example, generally requires a holding company to give the Federal Reserve Board prior notice of any redemption or repurchase of its own equity securities if the consideration to be paid, together with the consideration paid for any repurchases or redemptions in the preceding year, is equal to 10% or more of the company's consolidated net worth. The Federal Reserve Board may oppose the transaction if it believes that the transaction would constitute an unsafe or unsound practice or would violate any law or regulation. Depending upon the circumstances, the Federal Reserve Board could take the position that paying a dividend would constitute an unsafe or unsound banking practice.

The Federal Reserve Board has broad authority to prohibit activities of bank holding companies and their nonbanking subsidiaries which represent unsafe and unsound banking practices or which constitute violations of laws or regulations, and can assess civil money penalties for certain activities conducted on a knowing and reckless basis if those activities caused a substantial loss to a depository institution. The penalties can be in excess of \$1.0 million for each day the activity continues.

Anti-Tying Restrictions. Bank holding companies and their affiliates are prohibited from tying the provision of certain services, such as extensions of credit, to other services offered by a holding company or its affiliates.

Basel III Capital Adequacy Requirements. In July 2013, the Federal Reserve Board and the FDIC published the Basel III Capital Rules establishing a new comprehensive capital framework for U.S. banking organizations. The rules implemented the Basel Committee's December 2010 framework known as "Basel III" for strengthening international capital standards as well as certain provisions of the Dodd-Frank Act. The Basel III Capital Rules define the components of capital and address other issues affecting the numerator in banking institutions' regulatory capital ratio calculations and also address risk weights and other issues affecting the denominator. The Basel III Capital Rules became effective for the Company and the Bank on January 1, 2015, subject to a phase-in period for certain provisions.

The Basel III Capital Rules, among other things, include a capital measure called "Common Equity Tier 1" ("CET1") and specify that Tier 1 capital consists of CET1 and "Additional Tier 1 capital" instruments meeting specified requirements. The Basel III Capital Rules also provide for a number of deductions from and adjustments to CET1. These include, for example, the requirement that certain deferred tax assets and significant investments in non-consolidated financial entities be deducted from CET1 to the extent that any one such category exceeds 10% of CET1 or all such items, in the aggregate, exceed 15% of CET1. Implementation of the deductions and other adjustments to CET1 began on January 1, 2015 and are being phased-in over a four-year transition period (beginning at 40% on January 1, 2015 and increasing by an additional 20% per year thereafter). In October 2017, however, the banking agencies proposed rules to modify the thresholds for deductions from CET1 and in connection with that rule proposal, in November 2017, extended the transition period for financial institutions with assets less than \$50 billion, like the Company and the Bank. Under the Basel III Capital Rules, trust preferred securities no longer included in Tier 1 capital of bank holding companies may be included as Tier 2 capital on a permanent basis.

The Basel III Capital Rules also require a capital conservation buffer, composed entirely of CET1 that is designed to absorb losses during periods of economic stress and has the effect of increasing the minimum required risk-weighted capital ratios, but has no effect on the leverage ratio. The implementation of the capital conservation buffer began on January 1, 2016 at the 0.625% level and was phased in over a four-year period (increasing by that amount on each subsequent January 1, until it reached 2.5% on January 1, 2019). The required phase-in buffer during 2018 was 1.875%. The Basel III Capital Rules also provide for a "countercyclical capital buffer" that is applicable to only certain covered institutions and does not have any current applicability to the Company or the Bank. Banking institutions with a ratio of CET1 to risk-weighted assets below the effective minimum (4.5% plus the capital conservation buffer and, if applicable, the countercyclical capital buffer) face constraints on dividends, equity repurchases and compensation based on the amount of the shortfall.

The minimum capital ratios under the Basel III Capital Rule, including the capital conservation buffer, that were effective as of January 1, 2018 are (1) 6.375% CET1 to risk-weighted assets, (2) 7.875% Tier 1 capital to risk-weighted assets, (3) 9.875% total capital (that is, Tier 1 plus Tier 2) to risk-weighted assets and (4) 4.0% Tier 1 capital to average quarterly assets as reported on consolidated financial statements (known as the "leverage ratio"). As of December 31, 2018, the Company's ratio of CET1 to risk-weighted assets was 16.32%, Tier 1 capital to risk-weighted assets was 16.32%, total capital to risk-weighted assets was 16.99% and Tier 1 capital to average quarterly assets was 10.23%.

Beginning January 1, 2019, the Basel III Capital Rules require the Company to maintain an additional capital conservation buffer of 2.5% CET1, effectively resulting in minimum ratios of (1) CET1 to risk-weighted assets of 7.0%, (2) Tier 1 capital to risk-weighted assets of 8.5%, (3) total capital to risk-weighted assets of 10.5% and (4) a leverage ratio of 4.0%.

With respect to the Bank, the Basel III Capital Rules also revise the "prompt corrective action" regulations as discussed below under "The Bank—Corrective Measures for Capital Deficiencies."

The Basel III Capital Rules prescribe a standardized approach for risk weightings that expands the risk-weighting categories from the general risk-based capital rules to a larger and more risk-sensitive number of categories, depending on the nature of the assets, generally ranging from 0% for U.S. government and agency securities, to 600% for certain equity exposures, and resulting in higher risk weights for a variety of asset categories.

In addition, in June 2016, the Financial Accounting Standards Board issued Accounting Standards Update No. 2016-13, “*Financial Instruments—Credit Losses, Topic 326, Measurement of Credit Losses on Financial Instruments*” (“ASU 2016-13”), that will replace the current approach under generally accepted accounting principles (“GAAP”) for establishing allowances for credit losses, which generally considers only past events and current conditions, with a forward-looking methodology, known as CECL, that reflects the expected credit losses over the lives of financial assets, starting when such assets are first acquired. Under the revised methodology, credit losses will be measured based on past events, current conditions and reasonable and supportable forecasts that affect the collectability of financial assets. The standard is expected to result in increases to allowance levels generally and will require the application of the revised methodology to existing financial assets through a one-time adjustment to retained earnings upon initial effectiveness. The new accounting standard may also result in an adverse impact on the regulatory capital of banking institutions. In December 2018, the federal banking regulators issued a final rule that would provide an optional three-year phase in period for the day-one regulatory capital effects of the adoption of ASU 2016-13. The impact of this rule will depend on whether the Company elects to phase in the impact of the standard. The standard will be effective for the Company beginning in 2020. See “Notes to Consolidated Financial Statements—Note 1—Summary of Accounting Policies—Pending Accounting Pronouncements” for additional information about the standard.

The federal banking agencies’ risk-based and leverage capital ratios are minimum supervisory ratios generally applicable to banking organizations that meet certain specified criteria. Banking organizations not meeting these criteria are expected to operate with capital positions well above the minimum ratios. The federal bank regulatory agencies may set capital requirements for a particular banking organization that are higher than the minimum ratios when circumstances warrant. Federal Reserve Board guidelines also provide that banking organizations experiencing internal growth or making acquisitions will be expected to maintain strong capital positions substantially above the minimum supervisory levels, without significant reliance on intangible assets.

Liquidity Requirements. Historically, regulation and monitoring of bank and bank holding company liquidity has been addressed as a supervisory matter, without required formulaic measures. The Basel III liquidity framework requires banks and bank holding companies to measure their liquidity against specific liquidity tests that, although similar in some respects to liquidity measures historically applied by banks and regulators for management and supervisory purposes, are now required by regulation.

One test, referred to as the liquidity coverage ratio (“LCR”), is designed to ensure that a banking entity maintains an adequate level of unencumbered high-quality liquid assets equal to the entity’s expected net cash outflow for a 30-day time horizon (or, if greater, 25% of its expected total cash outflow) under an acute liquidity stress scenario. The other test, referred to as the net stable funding ratio (“NSFR”), is designed to promote more medium- and long-term funding of the assets and activities of banking entities over a one-year time horizon. Neither the LCR rule (including proposed amendments to the rule) nor the proposed NSFR rule apply to U.S. banking organizations with less than \$50 billion in total consolidated assets such as the Company and the Bank.

Imposition of Liability for Undercapitalized Subsidiaries. Bank regulators are required to take “prompt corrective action” to resolve problems associated with insured depository institutions whose capital declines below certain levels. In the event an institution becomes “undercapitalized,” it must submit a capital restoration plan. The capital restoration plan will not be accepted by the regulators unless each company having control of the undercapitalized institution guarantees the subsidiary’s compliance with the capital restoration plan up to a certain specified amount. Any such guarantee from a depository institution’s holding company is entitled to a priority of payment in bankruptcy.

The aggregate liability of the holding company of an undercapitalized bank is limited to the lesser of 5% of the institution’s assets at the time it became undercapitalized or the amount necessary to cause the institution to be “adequately capitalized.” The bank regulators have greater power in situations where an institution becomes “significantly” or “critically” undercapitalized or fails to submit a capital restoration plan. For example, a bank holding company controlling such an institution can be required to obtain prior Federal Reserve Board approval of proposed dividends, or might be required to consent to a consolidation or to divest the troubled institution or other affiliates.

Acquisitions by Bank Holding Companies. The BHCA requires every bank holding company to obtain the prior approval of the Federal Reserve Board before it may acquire all or substantially all of the assets of any bank, or

ownership or control of any voting shares of any bank, if after such acquisition it would own or control, directly or indirectly, 5% or more of the voting shares of such bank. In approving bank acquisitions by bank holding companies, the Federal Reserve Board is required to consider, among other things, the financial and managerial resources and future prospects of the bank holding company and the banks concerned, the convenience and needs of the communities to be served and various competitive factors.

Control Acquisitions. The Change in Bank Control Act prohibits a person or group of persons from acquiring “control” of a bank holding company unless the Federal Reserve Board has been notified and has not objected to the transaction. Under a rebuttable presumption established by the Federal Reserve Board, the acquisition of 10% or more of a class of voting stock of a bank holding company with a class of securities registered under Section 12 of the Exchange Act, such as the Company, would, under the circumstances set forth in the presumption, constitute acquisition of control of the Company.

In addition, a person may not acquire 25% (5% in the case of an acquiror that is a bank holding company) or more of a bank holding company’s or bank’s voting securities, or otherwise obtain control or a controlling influence over a bank holding company or bank without the approval of the Federal Reserve Board. In 2008, the Federal Reserve Board issued a policy statement on equity investments in bank holding companies and banks, which allows the Federal Reserve Board to generally be able to conclude that an entity’s investment is not “controlling” if the entity does not own in excess of 15% of the voting power and 33% of the total equity of the bank holding company or bank. Depending on the nature of the overall investment and the capital structure of the banking organization, the Federal Reserve Board will permit, based on the policy statement, noncontrolling investments in the form of voting and nonvoting shares that represent in the aggregate (1) less than one-third of the total equity of the banking organization (and less than one-third of any class of voting securities, assuming conversion of all convertible nonvoting securities held by the entity) and (2) less than 15% of any class of voting securities of the banking organization.

The Volcker Rule. The Volcker Rule under the Dodd-Frank Act prohibits banks and their affiliates from engaging in proprietary trading and investing in and sponsoring certain hedge funds and private equity funds. Since neither the Company nor the Bank engages in the types of trading or investing covered by the Volcker Rule, the Volcker Rule does not currently have any effect on the operations of the Company or the Bank.

The Bank

The Bank is a Texas-chartered banking association, the deposits of which are insured by the DIF of the FDIC. The Bank is not a member of the Federal Reserve System, therefore the Bank is subject to supervision and regulation by the FDIC and the Texas Department of Banking. Such supervision and regulation subject the Bank to special restrictions, requirements, potential enforcement actions and periodic examination by the FDIC and the Texas Department of Banking. Because the Federal Reserve Board regulates the Company, the Federal Reserve Board also has supervisory authority which affects the Bank. Further, because the Bank has total assets of over \$10 billion, the Bank is also subject to supervision and regulation by the Consumer Financial Protection Bureau (“CFPB”). The CFPB regulates the offering and provision of consumer financial products and services under the federal consumer financial laws.

Equivalence to National Bank Powers. The Texas Constitution, as amended in 1986, provides that a Texas-chartered bank has the same rights and privileges that are or may be granted to national banks domiciled in Texas. To the extent that the Texas laws and regulations may have allowed state-chartered banks to engage in a broader range of activities than national banks, the Federal Deposit Insurance Corporation Improvement Act (“FDICIA”) has operated to limit this authority. FDICIA provides that no state bank or subsidiary thereof may engage as principal in any activity not permitted for national banks, unless the institution complies with applicable capital requirements and the FDIC determines that the activity poses no significant risk to the DIF. In general, statutory restrictions on the activities of banks are aimed at protecting the safety and soundness of depository institutions.

Financial Modernization. Under the Gramm-Leach-Bliley Act, a national bank may establish a financial subsidiary and engage, subject to limitations on investment, in activities that are financial in nature, other than insurance underwriting as principal, insurance company portfolio investment, real estate development, real estate investment, annuity issuance and merchant banking activities. To do so, a bank must be well capitalized, well managed and have a CRA rating of satisfactory or better. Subsidiary banks of a financial holding company or national banks

with financial subsidiaries must remain well capitalized and well managed in order to continue to engage in activities that are financial in nature without regulatory actions or restrictions, which could include divestiture of the financial-in-nature subsidiary or subsidiaries. In addition, a financial holding company or a bank may not acquire a company that is engaged in activities that are financial in nature unless each of the subsidiary banks of the financial holding company or the bank has a CRA rating of satisfactory or better.

Although the powers of state chartered banks are not specifically addressed in the Gramm-Leach-Bliley Act, Texas-chartered banks such as the Bank, will have the same if not greater powers as national banks through the parity provision contained in the Texas Constitution.

Branching. Pursuant to the Dodd-Frank Act, banks are permitted to engage in de novo interstate branching if the laws of the state where the new branch is to be established would permit the establishment of the branch if it were chartered by such state, subject to applicable regulatory review and approval requirements. The Dodd-Frank Act also modified certain regulatory requirements for interstate mergers and acquisitions, including that the acquiring bank must be well capitalized and well managed. Texas law provides that a Texas-chartered bank can establish a branch anywhere in Texas or any other state, subject to federal law requirements, provided that the branch is approved in advance by the Texas Department of Banking. The branch must also be approved by the FDIC, which considers a number of factors, including financial history, capital adequacy, earnings prospects, character of management, needs of the community and consistency with corporate powers.

Restrictions on Transactions with Affiliates and Insiders. Transactions between the Bank and its nonbanking affiliates, including the Company, are subject to Section 23A and Section 23B of the Federal Reserve Act. In general, Section 23A imposes limits on the amount of such transactions to 10% of the Bank's capital stock and surplus and requires that such transactions be secured by designated amounts of specified collateral. It also limits the amount of advances to third parties which are collateralized by the securities or obligations of the Company or its subsidiaries. Section 23B generally requires that certain transactions between the Bank and its affiliates be on terms substantially the same, or at least as favorable to the Bank, as those prevailing at the time for comparable transactions with or involving other nonaffiliated persons.

Loans to directors, executive officers, principal shareholders and their related interests (collectively referred to herein as "insiders") are subject to restrictions contained in the Federal Reserve Act and Regulation O, which apply to all insured institutions and their subsidiaries and holding companies. Insiders are subject to enforcement actions for knowingly accepting loans in violation of applicable restrictions.

Restrictions on Distribution of Subsidiary Bank Dividends and Assets. Dividends paid by the Bank have provided a substantial part of the Company's operating funds and for the foreseeable future it is anticipated that dividends paid by the Bank to the Company will continue to be the Company's principal source of operating funds. Capital adequacy requirements serve to limit the amount of dividends that may be paid by the Bank. Under federal law, the Bank cannot pay a dividend if, after paying the dividend, the Bank will be "undercapitalized." The FDIC may declare a dividend payment to be unsafe and unsound even though the Bank would continue to meet its capital requirements after the dividend. The Bank is also subject to limitations on the payment of dividends under Texas law. Because the Company is a legal entity separate and distinct from its subsidiaries, its right to participate in the distribution of assets of any subsidiary upon the subsidiary's liquidation or reorganization will be subject to the prior claims of the subsidiary's creditors. In the event of a liquidation or other resolution of an insured depository institution, the claims of depositors and other general or subordinated creditors are entitled to a priority of payment over the claims of holders of any obligation of the institution to its shareholders, including any depository institution holding company (such as the Company) or any shareholder or creditor thereof.

Consumer Financial Protection. The Bank is subject to a number of federal and state consumer protection laws that extensively govern its relationship with its customers. These laws include the Equal Credit Opportunity Act, the Fair Credit Reporting Act, the Truth in Lending Act, the Truth in Savings Act, the Electronic Fund Transfer Act, the Expedited Funds Availability Act, the Home Mortgage Disclosure Act, the Fair Housing Act, the Real Estate Settlement Procedures Act, the Fair Debt Collection Practices Act, the Service Members Civil Relief Act and these laws' respective state-law counterparts, as well as state usury laws and laws regarding unfair and deceptive acts and practices. These and other federal laws, among other things, require disclosures of the cost of credit and terms of deposit accounts, provide substantive consumer rights, prohibit discrimination in credit transactions, regulate the use of credit report information, provide financial privacy protections, prohibit unfair, deceptive and abusive practices,

restrict the Bank's ability to raise interest rates and subject the Bank to substantial regulatory oversight. Violations of applicable consumer protection laws can result in significant potential liability from litigation brought by customers, including actual damages, restitution and attorneys' fees. Federal bank regulators, state attorneys general and state and local consumer protection agencies may also seek to enforce consumer protection requirements and obtain these and other remedies, including regulatory sanctions, customer rescission rights and civil money penalties in each jurisdiction in which the Bank operates. Failure to comply with consumer protection requirements may also result in the Bank's failure to obtain any required regulatory approval for merger or other acquisition transactions the Bank may wish to pursue or its prohibition from engaging in such transactions even if approval is not required.

The Dodd-Frank Act established the CFPB, which has supervisory, examination and enforcement authority over depository institutions with total assets of \$10 billion or greater and other providers of consumer financial products or services. The CFPB has broad rulemaking authority for a wide range of federal consumer financial laws, including, among other things, the authority to prohibit "unfair, deceptive or abusive" acts and practices. The CFPB can issue cease-and-desist orders against banks and other entities that violate federal consumer financial laws and may also institute a civil action against an entity in violation of federal consumer financial laws in order to impose a civil penalty or injunction.

Customer Information Security. The federal banking agencies have adopted guidelines for safeguarding confidential, personal, nonpublic customer information. These guidelines require each financial institution, under the supervision and ongoing oversight of its board of directors or an appropriate committee thereof, to create, implement and maintain a comprehensive written information security program designed to ensure the security and confidentiality of customer information, protect against any anticipated threats or hazard to the security or integrity of such information and protect against unauthorized access to or use of such information that could result in substantial harm or inconvenience to any customer. The Bank has adopted a customer information security program to comply with these requirements.

Examinations. The FDIC periodically examines and evaluates state non-member banks, like the Bank. The Texas Department of Banking also conducts examinations of Texas-chartered banks, but may accept the results of a federal examination in lieu of conducting an independent examination. Additionally, the FDIC and Texas Department of Banking may elect to conduct a joint examination. Because the Bank has total assets of over \$10 billion, the CFPB also has examination authority with respect to the Bank's compliance with federal consumer protection laws.

Capital Adequacy Requirements. The FDIC has adopted regulations establishing minimum requirements for the capital adequacy of insured institutions. The FDIC may establish higher minimum requirements if, for example, a bank has previously received special attention or has a high susceptibility to interest rate risk.

The FDIC's risk-based capital guidelines generally require state banks to have minimum ratios of CET1 to risk-weighted assets of 4.5%, Tier 1 capital to total risk-weighted assets of 6.0% and total capital to total risk-weighted assets of 8.0%. The capital categories have the same definitions for the Bank as for the Company. As of December 31, 2018, the Bank's ratio of CET1 to risk-weighted assets was 16.24%, Tier 1 capital to total risk-weighted assets was 16.24% and its ratio of total capital to total risk-weighted assets was 16.90%.

The FDIC's leverage guidelines require state banks to maintain Tier 1 capital of no less than 4.0% of average total assets. As of December 31, 2018, the Bank's ratio of Tier 1 capital to average quarterly assets (leverage ratio) was 10.18%.

Corrective Measures for Capital Deficiencies. The federal banking regulators are required to take "prompt corrective action" with respect to capital-deficient institutions. Agency regulations define, for each capital category, the levels at which institutions are "well-capitalized," "adequately capitalized," "undercapitalized," "significantly undercapitalized" and "critically undercapitalized."

- A bank is "well capitalized" if it has a total risk-based capital ratio of 10.0% or higher; a CET1 capital ratio of 6.5% or higher; a Tier 1 risk-based capital ratio of 8.0% or higher; a leverage ratio of 5.0% or higher; and is not subject to any written agreement, order or directive requiring it to maintain a specific capital level for any capital measure.

- A bank is “adequately capitalized” if it has a total risk-based capital ratio of 8.0% or higher; a CET1 capital ratio of 4.5% or higher; a Tier 1 risk-based capital ratio of 6.0% or higher; a leverage ratio of 4.0% or higher; and does not meet the criteria for a well capitalized bank.
- A bank is “undercapitalized” if it has a total risk-based capital ratio of less than 8.0%; a CET1 capital ratio less than 4.5%; a Tier 1 risk-based capital ratio of less than 6.0% or a leverage ratio of less than 4.0%.
- A bank is “significantly undercapitalized” if it has a total risk-based capital ratio of less than 6.0%; a CET1 capital ratio less than 3.0%; a Tier 1 risk-based capital ratio of less than 4.0% or a leverage ratio of less than 3.0%.
- A bank is “critically undercapitalized” if it has a tangible equity ratio to total assets that is equal to or less than 2.0%.

At December 31, 2018, the Bank was classified as “well-capitalized” for purposes of the FDIC’s prompt corrective action regulations in effect as of such date.

In addition to requiring undercapitalized institutions to submit a capital restoration plan, agency regulations contain broad restrictions on certain activities of undercapitalized institutions including asset growth, acquisitions, branch establishment and expansion into new lines of business. With certain exceptions, an insured depository institution is prohibited from making capital distributions, including dividends, and is prohibited from paying management fees to control persons if the institution would be undercapitalized after any such distribution or payment.

As an institution’s capital decreases, the FDIC’s enforcement powers become more severe. A significantly undercapitalized institution is subject to mandated capital raising activities, restrictions on interest rates paid and transactions with affiliates, removal of management and other restrictions. The FDIC has only very limited discretion in dealing with a critically undercapitalized institution and is virtually required to appoint a receiver or conservator.

Banks with risk-based capital and leverage ratios below the required minimums may also be subject to certain administrative actions, including the termination of deposit insurance upon notice and hearing, or a temporary suspension of insurance without a hearing in the event the institution has no tangible capital.

Deposit Insurance Assessments. The deposits of the Bank are insured up to applicable limits by the DIF, and the Bank must pay deposit insurance assessments to the FDIC for such deposit insurance protection. A depository institution’s DIF assessment is calculated by multiplying its assessment rate by the assessment base, which is defined as the average consolidated total assets less the average tangible equity of the depository institution. The initial base assessment rate is based on its capital level and CAMELS ratings, certain financial measures to assess an institution’s ability to withstand asset related stress and funding related stress and, in some cases, additional discretionary adjustments by the FDIC to reflect additional risk factors.

The FDIC’s DIF restoration plan was designed to ensure that the fund reserve ratio reached 1.35% by September 30, 2020, as required by the Dodd-Frank Act. At least semi-annually, the FDIC updates its loss and income projections for the fund and, if needed, increases or decreases assessment rates, following notice-and-comment rulemaking, if required.

In August 2016, the FDIC announced that the DIF reserve ratio had surpassed 1.15% as of June 30, 2016. As a result, beginning in the third quarter of 2016, the initial assessment ranges for all institutions were adjusted downward such that the initial base deposit insurance assessment rate ranges from three to 30 basis points on an annualized basis (basis points representing cents per \$100 of assessable assets). After the effect of potential base-rate adjustments, the total base assessment rate could range from 1.5 to 40 basis points on an annualized basis. Further, in November 2018, the FDIC announced that the DIF reserve ratio had reached 1.36%. Since the DIF reserve ratio exceeded 1.35% required by the Dodd-Frank Act, the FDIC formally exited the DIF restoration plan. As a result, the quarterly surcharges on insured depository institutions with total consolidated assets of \$10 billion or more, like the Bank, were suspended after the third quarter of 2018. However, no changes to the base assessment rates were made.

Interchange Fees. Under the Durbin Amendment to the Dodd-Frank Act, the Federal Reserve Board adopted rules establishing standards for assessing whether the interchange fees that may be charged with respect to certain electronic debit transactions are “reasonable and proportional” to the costs incurred by issuers for processing such transactions. Interchange fees, or “swipe” fees, are charges that merchants pay to the Bank and other card-issuing banks for processing electronic payment transactions. Federal Reserve Board rules applicable to financial institutions that have assets of \$10 billion or more provide that the maximum permissible interchange fee for an electronic debit transaction is the sum of 21 cents per transaction and 5 basis points multiplied by the value of the transaction. An upward adjustment of no more than 1 cent to an issuer’s debit card interchange fee is allowed if the card issuer develops and implements policies and procedures reasonably designed to achieve certain fraud-prevention standards. The Federal Reserve Board also has rules governing routing and exclusivity that require issuers to offer at least two unaffiliated networks for routing transactions on each debit or prepaid product.

Concentrated Commercial Real Estate Lending Regulations. The federal banking agencies, including the FDIC, have promulgated guidance governing financial institutions with concentrations in commercial real estate lending. The guidance provides that a bank has a concentration in commercial real estate lending if (1) total reported loans for construction, land development and other land represent 100% or more of total capital or (2) total reported loans secured by multifamily and non-farm residential properties and loans for construction, land development and other land represent 300% or more of total capital and the bank’s commercial real estate loan portfolio has increased 50% or more during the prior 36 months. Owner occupied loans are excluded from this second category. If a concentration is present, management must employ heightened risk management practices that address the following key elements: including board and management oversight and strategic planning, portfolio management, development of underwriting standards, risk assessment and monitoring through market analysis and stress testing, and maintenance of increased capital levels as needed to support the level of commercial real estate lending.

Community Reinvestment Act. The Community Reinvestment Act of 1977 (“CRA”) and the regulations issued thereunder are intended to encourage banks to help meet the credit needs of their communities, including low and moderate income neighborhoods, consistent with the safe and sound operations of the banks. These regulations also provide for regulatory assessment of a bank’s CRA record when considering applications to establish branches, merger applications and applications to acquire the assets and assume the liabilities of another bank. The Financial Institutions Reform, Recovery, and Enforcement Act (“FIRREA”) requires federal banking agencies to make public a rating of a bank’s performance under the CRA. In the case of a financial holding company or a bank holding company, the CRA performance records of the banks involved in the transaction are reviewed in connection with the filing of an application to acquire ownership or control of shares or assets of a bank or to merge with any other bank holding company. An unsatisfactory record can substantially delay or block the transaction.

Anti-Money Laundering and Anti-Terrorism Legislation. A major focus of governmental policy on financial institutions in recent years has been aimed at combating money laundering and terrorist financing. The USA PATRIOT Act of 2001 (the “USA Patriot Act”) substantially broadened the scope of United States anti-money laundering laws and regulations by imposing significant new compliance and due diligence obligations, creating new crimes and penalties and expanding the extra-territorial jurisdiction of the United States. The United States Treasury Department has issued and, in some cases, proposed a number of regulations that apply various requirements of the USA Patriot Act to financial institutions. These regulations impose obligations on financial institutions to maintain appropriate policies, procedures and controls to detect, prevent and report money laundering and terrorist financing and to verify the identity of their customers. The regulations also impose specific due diligence requirements on financial institutions that maintain correspondent or private banking relationships with non-U.S. financial institutions or persons. Failure of a financial institution to maintain and implement adequate programs to combat money laundering and terrorist financing, or to comply with all of the relevant laws or regulations, could have serious financial, legal and reputational consequences for the institution and could block or substantially delay a merger or other acquisition transaction.

Office of Foreign Assets Control Regulation. The United States has imposed economic sanctions that affect transactions with designated foreign countries, nationals and others. These are typically known as the “OFAC” rules based on their administration by the U.S. Treasury Department Office of Foreign Assets Control (“OFAC”). The OFAC-administered sanctions targeting countries take many different forms. Generally, however, they contain one or more of the following elements: (1) restrictions on trade with or investment in a sanctioned country, including prohibitions against direct or indirect imports from and exports to a sanctioned country and prohibitions on

“U.S. persons” engaging in financial transactions relating to making investments in, or providing investment-related advice or assistance to, a sanctioned country; and (2) a blocking of assets in which the government or specially designated nationals of the sanctioned country have an interest, by prohibiting transfers of property subject to U.S. jurisdiction (including property in the possession or control of U.S. persons). Blocked assets (e.g., property and bank deposits) cannot be paid out, withdrawn, set off or transferred in any manner without a license from OFAC. Failure to comply with these sanctions could have serious financial, legal and reputational consequences, including substantial delay or blocking of a merger or other acquisition transaction.

Incentive Compensation. In June 2010, the Federal Reserve Board, OCC and FDIC issued comprehensive final guidance on incentive compensation policies intended to ensure that the incentive compensation policies of banking organizations do not undermine the safety and soundness of such organizations by encouraging excessive risk-taking. The guidance, which covers all employees that have the ability to materially affect the risk profile of an organization, either individually or as part of a group, is based upon the key principles that a banking organization’s incentive compensation arrangements should (1) provide incentives that do not encourage risk-taking beyond the organization’s ability to effectively identify and manage risks, (2) be compatible with effective internal controls and risk management and (3) be supported by strong corporate governance, including active and effective oversight by the organization’s Board of Directors.

These three principles are incorporated into the proposed revised rules on incentive-based payment arrangements at specified covered institutions released in May 2016 by a number of federal agencies, including the Federal Reserve Board, FDIC and SEC. The proposed revised rules would establish general qualitative requirements applicable to all covered institutions, including the Company and the Bank, that have at least \$1 billion in total assets, which would include (1) prohibiting incentive arrangements that encourage inappropriate risks by providing excessive compensation; (2) prohibiting incentive arrangements that encourage inappropriate risks that could lead to a material financial loss; (3) establishing requirements for performance measures to appropriately balance risk and reward; (4) requiring Board of Director oversight of incentive arrangements; and (5) mandating appropriate record-keeping. Under the proposed rule, larger financial institutions with total consolidated assets of at least \$50 billion would also be subject to additional requirements.

The Federal Reserve Board and FDIC review, as part of the regular, risk-focused examination process, the incentive compensation arrangements of banking organizations, such as the Company, that are not “large, complex banking organizations.” These reviews are tailored to each organization based on the scope and complexity of the organization’s activities and the prevalence of incentive compensation arrangements. The findings of this supervisory initiative will be included in reports of examination. Deficiencies will be incorporated into the organization’s supervisory ratings, which can affect the organization’s ability to make acquisitions and take other actions. Enforcement actions may be taken against a banking organization if its incentive compensation arrangements, or related risk-management control or governance processes, pose a risk to the organization’s safety and soundness and the organization is not taking prompt and effective measures to correct the deficiencies.

Legislative and Regulatory Initiatives

From time to time, various legislative and regulatory initiatives are introduced in Congress and state legislatures, as well as by regulatory agencies. Such initiatives may include proposals to expand or contract the powers of bank holding companies and depository institutions or proposals to substantially change the financial institution regulatory system. Such legislation could change banking statutes and the operating environment of the Company in substantial and unpredictable ways. If enacted, such legislation could increase or decrease the cost of doing business, limit or expand permissible activities or affect the competitive balance among banks, savings associations, credit unions, and other financial institutions. The Company cannot predict whether any such legislation will be enacted, and, if enacted, the effect that it, or any implementing regulations, would have on the financial condition or results of operations of the Company. A change in statutes, regulations or regulatory policies applicable to the Company or the Bank could have a material effect on the Company’s business, financial condition and results of operations.

Effect on Economic Environment

The policies of regulatory authorities, including the monetary policy of the Federal Reserve Board, have a significant effect on the operating results of bank holding companies and their subsidiaries. Among the means

available to the Federal Reserve Board to affect the money supply are open market operations in U.S. government securities, changes in the discount rate on member bank borrowings and changes in reserve requirements against member bank deposits. These means are used in varying combinations to influence overall growth and distribution of bank loans, investments and deposits; and their use may affect interest rates charged on loans or paid for deposits.

Federal Reserve Board monetary policies have materially affected the operating results of commercial banks in the past and are expected to continue to do so in the future. The nature of future monetary policies and the effect of such policies on the business and earnings of the Company and its subsidiaries cannot be predicted.

ITEM 1A. RISK FACTORS

An investment in the Company's common stock involves risks. The following is a description of the material risks and uncertainties that the Company believes affect its business and an investment in the common stock. Additional risks and uncertainties that the Company is unaware of, or that it currently deems immaterial, also may become important factors that affect the Company and its business. If any of the risks described in this Annual Report on Form 10-K were to occur, the Company's financial condition, results of operations and cash flows could be materially and adversely affected. If this were to happen, the value of the common stock could decline significantly and all or part of an investment could be lost.

Risks Associated with the Company's Business

The Company's business is subject to interest rate risk, and fluctuations in interest rates may adversely affect its financial condition and results of operations.

The majority of the Company's assets are monetary in nature, and, as a result, the Company is subject to significant risk from changes in interest rates. Changes in interest rates can impact the Company's net interest income as well as the valuation of its assets and liabilities. The Company's earnings are significantly dependent on its net interest income. Net interest income is the difference between the interest income earned on loans, investments and other interest-earning assets and the interest expense paid on deposits, borrowings and other interest-bearing liabilities.

Changes in monetary policy, including changes in interest rates, could influence the interest the Company receives on loans and securities and the amount of interest it pays on deposits and borrowings, and could also affect (1) the Company's ability to originate loans and obtain deposits, (2) the fair value of the Company's financial assets and liabilities and (3) the average duration of the Company's mortgage-backed securities portfolio. If the interest rates paid on deposits and other borrowings increase at a faster rate than the interest rates received on loans and other investments, the Company's net interest income, and therefore earnings, could be adversely affected. Earnings also could be adversely affected if the interest rates received on loans and other investments decrease more quickly than the interest rates paid on deposits and other borrowings. Further, the Company's assets and liabilities may react differently to changes in overall market rates or conditions because there may be mismatches between the repricing or maturity characteristics of the assets and liabilities. Any substantial, unexpected, prolonged change in market interest rates could have a material adverse effect on the Company's business, financial condition and results of operations.

The Company's business depends on its ability to successfully manage credit risk.

The Company's business depends on its ability to successfully measure and manage credit risk. As a lender, the Company is exposed to the risk that the principal of, or interest on, a loan will not be repaid timely or at all or that the value of any collateral supporting a loan will be insufficient to cover the Company's outstanding exposure. In addition, the Company is exposed to risks with respect to the period of time over which the loan may be repaid, risks relating to proper loan underwriting, risks resulting from changes in economic and industry conditions, and risks inherent in dealing with individual loans and borrowers. The creditworthiness of a borrower is affected by many factors including local market conditions and general economic conditions. If the overall economic climate in the United States, generally, or the Company's market areas, specifically, experiences material disruption, the Company's borrowers may experience difficulties in repaying their loans, the collateral the Company holds may decrease in value or become illiquid, and the level of nonperforming loans, charge-offs and delinquencies could rise and require significant

additional provisions for credit losses. Additional factors related to the credit quality of commercial loans include the quality of the management of the business and the borrower's ability both to properly evaluate changes in the supply and demand characteristics affecting their market for products and services and to effectively respond to those changes. Additional factors related to the credit quality of commercial real estate loans include tenant vacancy rates and the quality of management of the property.

The Company's risk management practices, such as monitoring the concentration of the Company's loans within specific industries and the Company's credit approval, review and administrative practices, may not adequately reduce credit risk, and the Company's credit administration personnel, policies and procedures may not adequately adapt to changes in economic or any other conditions affecting customers and the quality of the loan portfolio. Many of the Company's loans are made to small and medium-sized businesses that are less able to withstand competitive, economic and financial pressures than larger borrowers. Consequently, the Company may have significant exposure if any of these borrowers becomes unable to pay their loan obligations as a result of economic or market conditions, or personal circumstances, such as divorce or death. A failure to effectively measure and limit the credit risk associated with the Company's loan portfolio may result in loan defaults, foreclosures and additional charge-offs, and may necessitate that the Company significantly increase its allowance for credit losses, each of which could adversely affect the Company's net income. As a result, the Company's inability to successfully manage credit risk could have a material adverse effect on the Company's business, financial condition and results of operations.

The Company's allowance for credit losses may not be sufficient to cover actual credit losses, which could adversely affect its earnings.

As a lender, the Company is exposed to the risk that its loan customers may not repay their loans according to the terms of these loans and the collateral securing the payment of these loans may be insufficient to fully compensate the Company for the outstanding balance of the loan plus the costs to dispose of the collateral. The Company maintains an allowance for credit losses in an attempt to cover estimated losses inherent in its loan portfolio. Additional credit losses will likely occur in the future and may occur at a rate greater than the Company has experienced to date. The determination of the appropriate level of the allowance inherently involves a high degree of subjectivity and requires the Company to make significant estimates of current credit risks, future trends and general economic conditions, all of which may undergo material changes. If the Company's assumptions prove to be incorrect or if it experiences significant credit losses in future periods, its current allowance may not be sufficient to cover actual credit losses and adjustments may be necessary to allow for different economic conditions or adverse developments in its loan portfolio. A material addition to the allowance could cause net income, and possibly capital, to decrease.

In addition, federal and state regulators periodically review the Company's allowance for credit losses and may require the Company to increase its provision for credit losses or recognize further charge-offs, based on judgments different than those of the Company's management. An increase in the Company's allowance for credit losses or charge-offs as required by these regulatory agencies could have a material adverse effect on the Company's operating results and financial condition.

In addition, in June 2016, the Financial Accounting Standards Board issued a new accounting standard, ASU 2016-13, that will replace the current approach under GAAP for establishing allowances for credit losses, which generally considers only past events and current conditions, with a forward-looking methodology, known as CECL, that reflects the expected credit losses over the lives of financial assets, starting when such assets are first acquired. Under the revised methodology, credit losses will be measured based on past events, current conditions and reasonable and supportable forecasts that affect the collectability of financial assets. The standard is expected to result in increases to allowance levels generally and will require the application of the revised methodology to existing financial assets through a one-time adjustment to retained earnings upon initial effectiveness. The standard will be effective for us beginning in 2020. See "Notes to Consolidated Financial Statements—Note 1—Summary of Accounting Policies—Pending Accounting Pronouncements" for additional information about the standard.

The Company's profitability depends significantly on local economic conditions.

The Company's success depends primarily on the general economic conditions of the primary markets in Texas and Oklahoma in which it operates and where its loans are concentrated. The local economic conditions in Texas and Oklahoma have a significant impact on the Company's commercial, real estate and construction, land development

and other land loans; the ability of its borrowers to repay their loans; and the value of the collateral securing these loans. Accordingly, if the population or income growth in the Company's market areas is slower than projected, income levels, deposits and housing starts could be adversely affected and could result in a reduction of the Company's expansion, growth and profitability. In addition, due to the large number of oil and gas companies in the Company's market areas, the volatility in oil prices may negatively impact economic conditions in these areas. If the Company's market areas experience a downturn or a recession for a prolonged period of time, the Company could experience significant increases in nonperforming loans, which could lead to operating losses, impaired liquidity and eroding capital. A significant decline in general economic conditions, caused by inflation, an increase or decline in commodity prices, recession, weather extremes, acts of terrorism, outbreaks of hostilities or other international or domestic calamities, unemployment or other factors could impact these local economic conditions and could negatively affect the Company's financial condition, results of operations and cash flows.

If the Company is not able to continue its historical levels of growth, it may not be able to maintain its historical earnings trends.

To achieve its past levels of growth, the Company has focused on both internal growth and acquisitions. The Company may not be able to sustain its historical rate of growth or may not be able to grow at all. More specifically, the Company may not be able to obtain the financing necessary to fund additional growth and may not be able to find suitable acquisition candidates. Various factors, such as economic conditions, competition and heightened regulatory scrutiny, may impede or prohibit the opening of new banking centers and the completion of acquisitions. Further, the Company may be unable to attract and retain experienced bankers, which could adversely affect its internal growth. If the Company is not able to continue its historical levels of growth, it may not be able to maintain its historical earnings trends.

If the Company is unable to manage its growth effectively, its operations and profitability could be negatively affected.

The Company faces a variety of risks and difficulties pursuing its growth strategy, including:

- finding suitable markets for expansion;
- finding suitable candidates for acquisition;
- attracting funding to support additional growth;
- maintaining asset quality;
- attracting and retaining qualified management;
- managing execution risks;
- maintaining adequate regulatory capital; and
- scaling technology platforms.

In addition, in order to manage its growth and maintain adequate information and reporting systems within its organization, the Company must identify, hire and retain additional qualified associates, particularly in the accounting and operational areas of its business.

If the Company does not manage its growth effectively, its business, financial condition, results of operations and future prospects could be negatively affected, and the Company may not be able to continue to implement its business strategy and successfully conduct its operations.

If the Company is unable to identify and acquire other financial institutions and successfully integrate its acquired businesses, its business and earnings may be negatively affected.

The market for acquisitions remains highly competitive, and the Company may be unable to find acquisition candidates in the future that fit its acquisition and growth strategy. To the extent that the Company is unable to find suitable acquisition candidates, an important component of its growth strategy may be lost.

Acquisitions of financial institutions involve operational risks and uncertainties and acquired companies may have unforeseen liabilities, exposure to asset quality problems, key employee and customer retention problems and other problems that could negatively affect the Company's organization. The Company may not be able to complete future acquisitions; and, if completed, the Company may not be able to successfully integrate the operations, management, products and services of the entities that it acquires and eliminate redundancies. The integration process could result in the loss of key employees or disruption of the combined entity's ongoing business or inconsistencies in standards, controls, procedures and policies that adversely affect the Company's ability to maintain relationships with customers and employees or achieve the anticipated benefits of the transaction. The integration process may also require significant time and attention from the Company's management that they would otherwise direct at servicing existing business and developing new business. The Company's inability to find suitable acquisition candidates or failure to successfully integrate the entities it acquires into its existing operations may increase its operating costs significantly and adversely affect its business and earnings.

Acquisitions may be delayed, impeded, or prohibited due to regulatory issues.

Acquisitions by financial institutions are subject to approval by a variety of federal and state regulatory agencies. The process for obtaining these required regulatory approvals has become substantially more difficult in recent years. Regulatory approvals could be delayed, impeded, restrictively conditioned or denied due to existing or new regulatory issues the Company has, or may have, with regulatory agencies, including, without limitation, issues related to Bank Secrecy Act compliance, Community Reinvestment Act issues, fair lending laws, fair housing laws, consumer protection laws, unfair, deceptive, or abusive acts or practices regulations and other similar laws and regulations. The Company may fail to pursue, evaluate or complete strategic and competitively significant acquisition opportunities as a result of its inability, or perceived or anticipated inability, to obtain regulatory approvals in a timely manner, under reasonable conditions or at all. Difficulties associated with potential acquisitions that may result from these factors could have a material adverse effect on the Company's business, financial condition and results of operations.

Negative publicity could damage the Company's reputation and business.

Reputation risk, or the risk to earnings and capital from negative public opinion, is inherent in the Company's business. Negative public opinion could adversely affect the Company's ability to keep and attract customers and expose it to adverse legal and regulatory consequences. Negative public opinion could result from the Company's actual or alleged conduct in any number of activities, including lending practices, corporate governance, regulatory compliance, mergers and acquisitions, and disclosure, sharing or inadequate protection of customer information, and from actions taken by government regulators and community organizations in response to that conduct. Negative public opinion could also result from adverse news or publicity that impairs the reputation of the financial services industry generally.

The Company's dependence on loans secured by real estate subjects it to risks relating to fluctuations in the real estate market that could adversely affect its financial condition, results of operations and cash flows.

Approximately 81.1% of the Company's total loans as of December 31, 2018 consisted of loans included in the real estate loan portfolio, with 39.3% in commercial real estate (including farmland and multifamily residential), 26.1% in residential real estate (including home equity) and 15.7% in construction, land development and other land loans. The real estate collateral in each case provides an alternate source of repayment in the event of default by the borrower and may deteriorate in value during the time the credit is extended. A weakening of the real estate market in the Company's primary market areas could have an adverse effect on the demand for new loans, the ability of borrowers to repay outstanding loans, the value of real estate and other collateral securing the loans and the value of real estate owned by the Company. If real estate values decline, it is also more likely that the Company would be required to increase its allowance for credit losses, which could adversely affect its financial condition, results of operations and cash flows.

The Company's commercial real estate and commercial loans expose it to increased credit risks, and these risks will increase if the Company succeeds in increasing these types of loans.

The Company, while maintaining its conservative approach to lending, has emphasized both new and existing loan products, focusing on managing its commercial real estate (including farmland and multifamily residential) and

commercial loan portfolios, and intends to continue to increase its lending activities and acquire loans in possible future acquisitions. As a result, commercial real estate and commercial loans as a proportion of its portfolio could increase. As of December 31, 2018, commercial real estate (including farmland and multifamily residential) and commercial loans totaled \$5.57 billion. In general, commercial real estate loans and commercial loans yield higher returns and often generate a deposit relationship, but also pose greater credit risks than do owner-occupied residential real estate loans. These types of loans are also typically larger than residential real estate loans. Accordingly, the deterioration of one or several of these loans could cause a significant increase in nonperforming loans, which could result in a loss of earnings from these loans and an increase in the provision for credit losses and net charge-offs.

The Company makes both secured and some unsecured commercial loans. Unsecured loans generally involve a higher degree of risk of loss than do secured loans because, without collateral, repayment is wholly dependent upon the success of the borrowers' businesses. Secured commercial loans are generally collateralized by accounts receivable, inventory, equipment or other assets owned by the borrower and include a personal guaranty of the business owner. Compared to real estate, that type of collateral is more difficult to monitor, its value is harder to ascertain, it may depreciate more rapidly and it may not be as readily saleable if repossessed. Further, commercial loans generally will be serviced primarily from the operation of the business, which may not be successful, while commercial real estate loans generally will be serviced from income on the properties securing the loans. As the Company's various commercial loan portfolios increase, the corresponding risks and potential for losses from these loans will also increase.

The Company may be adversely affected by weaknesses in the commercial real estate market.

As of December 31, 2018, commercial real estate loans (including multifamily residential) comprised approximately 34.1% of the Company's loan portfolio. Commercial real estate loans generally involve a greater degree of credit risk than residential real estate loans because they typically have larger balances and are more affected by adverse conditions in the economy. Because payments on loans secured by commercial real estate often depend upon the successful operation and management of the properties and the businesses which operate from within them, repayment of such loans may be affected by factors outside the borrower's control, such as adverse conditions in the real estate market or the economy or changes in government regulations. The Company's failure to have adequate risk management policies, procedures and controls could adversely affect its ability to increase this portfolio going forward and could result in an increased rate of delinquencies in, and increased losses from, this portfolio, which, accordingly, could have a material adverse effect on the Company's business, financial condition and results of operations.

Failure to compete effectively for customers could adversely affect the Company's growth and profitability, which could have a material adverse effect on the Company's business, financial condition and results of operations.

The Company faces substantial competition in all areas of its operations from a variety of different competitors, many of which are larger and may have more financial resources. These competitors primarily include national, regional, and community banks within the various markets where the Company operates. The Company also faces competition from many other types of financial institutions, including savings and loans, credit unions, finance companies, brokerage firms, insurance companies and other financial intermediaries. The financial services industry could become even more competitive as a result of legislative, regulatory and technological changes and continued consolidation. Also, technology and other changes have lowered barriers to entry and made it possible for non-banks to offer products and services functionally equivalent to those provided by banks. The process of eliminating banks as intermediaries, known as "disintermediation," could result in the loss of fee income, as well as the loss of customer deposits and the related income generated from those deposits. Further, many of the Company's competitors have fewer regulatory constraints and may have lower cost structures. Additionally, due to their size, many competitors may be able to achieve economies of scale and, as a result, may offer a broader range of products and services as well as better pricing for those products and services than the Company can. Failure to compete effectively for deposit, loan and other banking customers in the Company's market areas could adversely affect the Company's growth and profitability, which, in turn, could have a material adverse effect on the Company's business, financial condition and results of operations.

Liquidity risk could impair the Company's ability to fund operations and jeopardize its financial condition.

Liquidity is essential to the Company's business. An inability to raise funds through deposits, borrowings, the sale of loans and other sources could have a substantial negative effect on its liquidity. The Company's access to funding sources in amounts adequate to finance its activities or on terms which are acceptable to it could be impaired by factors that affect the Company specifically or the financial services industry or economy in general. Factors that could detrimentally impact the Company's access to liquidity sources include a decrease in the level of its business activity as a result of a downturn in the markets in which its loans are concentrated or adverse regulatory action against it. The Company's ability to borrow could also be impaired by factors that are not specific to it, such as a disruption in the financial markets or negative views and expectations about the prospects for the financial services industry in light of the recent turmoil faced by banking organizations and the continued deterioration in credit markets.

The Company relies on customer deposits as a significant source of funding, and its deposits may decrease in the future.

The Company relies on customer deposits as a significant source of funding. Competition among U.S. banks for customer deposits is intense, and may increase the cost of deposits or prevent new deposits, and may otherwise negatively affect the Company's ability to grow its deposit base. The Company's deposit accounts may decrease in the future, and any such decrease could have an adverse impact on its sources of funding, which impact could be material. Any changes the Company makes to the rates offered on its deposit products to remain competitive with other financial institutions may adversely affect its profitability and liquidity. The demand for the deposit products the Company offers may also be reduced due to a variety of factors such as demographic patterns, changes in customer preferences, reductions in consumers' disposable income, regulatory actions that decrease customer access to particular products or the availability of competing products.

If the goodwill that the Company recorded in connection with a business acquisition becomes impaired, it could require charges to earnings.

Goodwill represents the amount by which the acquisition cost exceeds the fair value of net assets the Company acquired in the purchase of another financial institution. The Company reviews goodwill for impairment at least annually, or more frequently if events or changes in circumstances indicate the carrying value of the asset might be impaired.

The Company determines impairment by comparing the implied fair value of the reporting unit goodwill with the carrying amount of that goodwill. If the carrying amount of the reporting unit goodwill exceeds the implied fair value of that goodwill, an impairment loss is recognized in an amount equal to that excess. Any such adjustments are reflected in the Company's results of operations in the periods in which they become known. At December 31, 2018, the Company's goodwill totaled \$1.90 billion. Although the Company has not recorded any such impairment charges since it initially recorded the goodwill, the Company's future evaluations of goodwill could result in findings of impairment and related write-downs, which may have a material adverse effect on its financial condition and results of operations.

The Company's accounting estimates and risk management processes rely on analytical and forecasting models and tools that may prove to be inaccurate.

The processes the Company uses to estimate its probable credit losses and to measure the fair value of financial instruments, as well as the processes used to estimate the effects of changing interest rates and other market measures on the Company's financial condition and results of operations, depend upon the use of analytical and forecasting models and tools. These models and tools reflect assumptions that may not be accurate, particularly in times of market stress or other unforeseen circumstances. Even if these assumptions are accurate, the models and tools may prove to be inadequate or inaccurate because of other flaws in their design or their implementation. Any such failure in the Company's analytical or forecasting models and tools could have a material adverse effect on the Company's business, financial condition and results of operations.

The Company may be adversely affected by the soundness of other financial institutions.

Financial services institutions are interrelated as a result of trading, clearing, counterparty or other relationships. The Company has exposure to many different industries and counterparties, and routinely executes transactions with counterparties in the financial services industry, including commercial banks, brokers and dealers, investment banks and other institutional clients. Many of these transactions expose the Company to credit risk in the event of a default by a counterparty or client. In addition, the Company's credit risk may be exacerbated when the collateral held by the Company cannot be realized upon or is liquidated at prices not sufficient to recover the full amount of the credit or derivative exposure due to the Company. Any such losses could have a material adverse effect on the Company's financial condition, results of operations and cash flows.

The Company may need to raise additional capital in the future and such capital may not be available when needed on acceptable terms or at all.

The Company may need to raise additional capital in the future to provide it with sufficient capital resources and liquidity to meet regulatory capital requirements or its commitments and business needs. In addition, the Company may elect to raise additional capital to support its business or to finance acquisitions, if any. If needed, the Company's ability to raise additional capital will depend on many things, including conditions in the capital markets at that time, which are outside its control, and its financial performance.

Such capital may not be available to the Company on acceptable terms or at all. Any occurrence that may limit the Company's access to the capital markets, such as a decline in the confidence of investors, depositors of the Bank or counterparties participating in the capital markets, may adversely affect the Company's capital costs and its ability to raise capital and, in turn, its liquidity. Moreover, if the Company needs to raise capital in the future, it may have to do so when many other financial institutions are also seeking to raise capital and would have to compete with those institutions for investors. An inability to raise additional capital on acceptable terms when needed could have a material adverse effect on the Company's business, financial condition and results of operations.

New lines of business or new products and services may subject the Company to additional risks.

From time to time, the Company may implement or acquire new lines of business or offer new products and services within existing lines of business. There are substantial risks and uncertainties associated with these efforts, particularly in instances where the markets are not fully developed. In developing and marketing new lines of business and/or new products and services, the Company may invest significant time and resources. Initial timetables for the introduction and development of new lines of business and/or new products or services may not be achieved and price and profitability targets may not prove feasible. External factors, such as compliance with regulations, competitive alternatives and shifting market preferences, may also impact the successful implementation of a new line of business or a new product or service. Furthermore, any new line of business and/or new product or service could have a significant impact on the effectiveness of the Company's system of internal controls. Failure to successfully manage these risks in the development and implementation of new lines of business or new products or services could have a material adverse effect on the Company's business, financial condition and results of operations.

An interruption in or breach in security of the Company's information systems may result in a loss of customer business and have an adverse effect on the Company's results of operations, financial condition and cash flows.

The Company relies heavily on communications and information systems to conduct its business. Any failure, interruption or breach in security of these systems, whether caused by physical damage, hackers, viruses or other malware, could jeopardize the security of information stored in and transmitted through the Company's computer systems and network infrastructure as well as result in failures or disruptions in the Company's customer relationship management, general ledger, deposits, servicing or loan origination systems. While the Company maintains specific "cyber" insurance coverage, which the Company expects would apply in the event of various breach scenarios, the amount of coverage may not be adequate in any particular case. In addition, cyber threat scenarios are inherently difficult to predict and can take many forms, some of which may not be covered under the Company's cyber insurance coverage. Although the Company, with the help of third-party service providers, has and intends to continue to implement security technology and operational procedures to prevent such damage, these security measures may not entirely mitigate these risks. In addition, increases in cyber threats and the sophistication of bad actors, advances in

computer capabilities, new discoveries in the field of cryptography or other developments could result in a compromise or breach of the algorithms the Company and its third-party service providers use to protect client transaction data. The occurrence of any such failures, interruptions or security breaches could damage the Company's reputation, result in a loss of customer business, subject the Company to additional regulatory scrutiny or expose the Company to civil litigation and possible financial liability, any of which could have a material adverse effect on the Company's results of operations, financial condition and cash flows.

The Company is subject to certain risks in connection with its use of technology.

The financial services industry is undergoing rapid technological changes with frequent introductions of new technology-driven products and services. The Company's future success depends in part upon its ability to address the needs of its customers by using technology to provide products and services that will satisfy customer demands for convenience as well as create additional efficiencies in its operations. Many of the Company's competitors have substantially greater resources to invest in technological improvements. The Company may not be able to effectively implement new technology-driven products and services or be successful in marketing these products and services to its customers, which may negatively affect the Company's results of operations, financial condition and cash flows. Further, as technology advances, the ability to initiate transactions and access data has become more widely distributed among mobile devices, personal computers, automated teller machines, remote deposit capture sites and similar access points. These technological advances increase cybersecurity risk. While the Company maintains programs intended to prevent or limit the effects of cybersecurity risk, there is no assurance that unauthorized transactions or unauthorized access to customer information will not occur. The financial, reputational and regulatory impact of unauthorized transactions or unauthorized access to customer information could be significant.

The Company's operations rely on external vendors, which may fail to provide adequate services.

The Company relies on certain external vendors to provide products and services necessary to maintain its day-to-day operations. These third parties provide key components of the Company's business operations such as data processing, recording and monitoring transactions, online banking interfaces and services, Internet connections and network access. While the Company has selected these third-party vendors carefully, it does not control their actions. Any complications caused by these third parties, including those resulting from disruptions in communication services provided by a vendor, failure of a vendor to handle current or higher volumes, cyber-attacks and security breaches at a vendor, failure of a vendor to provide services for any reason or poor performance of services, could adversely affect the Company's ability to deliver products and services to its customers and otherwise conduct its business. Financial or operational difficulties of a third-party vendor could also hurt the Company's operations if those difficulties interfere with the vendor's ability to provide services. Furthermore, the Company's vendors could also be sources of operational and information security risk, including from breakdowns or failures of their own systems or capacity constraints, and reputational risk. Replacing these third-party vendors could also create significant delay and expense. Problems caused by external vendors could be disruptive to the Company's operations, which could have a material adverse impact on the Company's business and, in turn, the Company's financial condition and results of operations.

The Company's business may be adversely affected by consolidations of technology vendors.

The Company relies on certain external vendors for core products and services. Consolidations among core vendors may have the effect of decreasing price competition that may lead to higher vendor costs and may also increase systemic risk from vendors that could affect the Company's operations.

The Company's business may be adversely affected by security breaches at third parties.

The Company's customers interact with their own and other third-party systems, which pose operational risks to the Company. The Company may be adversely affected by data breaches at retailers and other third parties who maintain data relating to the Company's customers that involve the theft of customer data, including the theft of customers' debit card, credit card, wire transfer and other identifying and/or access information used to make purchases or payments at such retailers and to other third parties. Despite third-party security risks that are beyond the Company's control, the Company offers its customers protection against fraud and attendant losses for unauthorized use of debit and credit cards in order to stay competitive in the marketplace. Offering such protection to customers exposes the Company to significant expenses and potential losses related to reimbursing the Company's customers

for fraud losses, reissuing the compromised cards and increased monitoring for suspicious activity. In the event of a data breach at one or more retailers of considerable magnitude, the Company's business, financial condition and results of operations may be adversely affected.

The Company is subject to claims and litigation pertaining to intellectual property.

Banking and other financial services companies, such as the Company, rely on technology companies to provide information technology products and services necessary to support their day-to-day operations. Technology companies frequently enter into litigation based on allegations of patent infringement or other violations of intellectual property rights. In addition, patent holding companies seek to monetize patents they have purchased or otherwise obtained. Competitors of the Company's vendors, or other individuals or companies, have from time to time claimed to hold intellectual property sold to the Company by its vendors. Such claims may increase in the future as the financial services sector becomes more reliant on information technology vendors. The plaintiffs in these actions frequently seek injunctions and substantial damages.

Regardless of the scope or validity of such patents or other intellectual property rights, or the merits of any claims by potential or actual litigants, the Company may have to engage in protracted litigation. Such litigation is often expensive, time-consuming, disruptive to the Company's operations and distracting to management. If the Company were to be found to have infringed one or more patents or other intellectual property rights, it may be required to pay substantial damages or royalties to a third-party. In certain cases, the Company may consider entering into licensing agreements for disputed intellectual property, although no assurance can be given that such licenses can be obtained on acceptable terms or that litigation will not occur. These licenses may also significantly increase the Company's operating expenses. If legal matters related to intellectual property claims were resolved against the Company or settled, the Company could be required to make payments in amounts that could have a material adverse effect on its business, financial condition and results of operations.

The Company is subject to claims and litigation pertaining to fiduciary responsibility.

From time to time, customers make claims and take legal action pertaining to the Company's performance of its fiduciary responsibilities. Whether customer claims and legal action related to the Company's performance of its fiduciary responsibilities are founded or unfounded, if such claims and legal actions are not resolved in a manner favorable to the Company, they may result in significant financial liability, adversely affect the market perception of the Company and its products and services and/or impact customer demand for those products and services. Any financial liability or reputation damage could have a material adverse effect on the Company's business, financial condition and results of operations.

The Company operates in a highly regulated environment and, as a result, is subject to extensive regulation and supervision.

The Company and the Bank are subject to extensive federal and state regulation and supervision. Banking regulations are primarily intended to protect depositors' funds, federal deposit insurance funds and the banking system as a whole, not the Company's shareholders. These regulations affect the Company's lending practices, capital structure, investment practices, dividend policy and growth, among other things. Congress and federal regulatory agencies continually review banking laws, regulations and policies for possible changes. Any change in applicable regulations or federal or state legislation could have a substantial impact on the Company, the Bank and their respective operations.

The Dodd-Frank Act, enacted in July 2010, instituted major changes to the banking and financial institutions regulatory regimes in light of the performance of and government intervention in the financial services sector during the several years prior to the implementation of such Act. Additional legislation and regulations or regulatory policies, including the EGRRCPA enacted in May 2018, and other changes in interpretation or implementation of statutes, regulations or policies, could significantly affect the Company's powers, authority and operations, or the powers, authority and operations of the Bank in substantial and unpredictable ways. Further, regulators have significant discretion and power to prevent or remedy unsafe or unsound practices or violations of laws by banks and bank holding companies in the performance of their supervisory and enforcement duties. Government authorities, including the bank regulatory agencies, are pursuing aggressive enforcement actions with respect to compliance and other legal

matters involving financial activities, which heightens the risks associated with actual and perceived compliance failures. The exercise of this regulatory discretion and power could have a negative impact on the Company. Further, failure to comply with laws, regulations or policies could result in sanctions by regulatory agencies, civil money penalties and/or reputation damage. In some instances, directives issued to enforce such actions may be confidential and thus, in those instances, the Company would not be permitted to publicly disclose these actions. Any of the foregoing could have a material adverse effect on the Company's business, financial condition and results of operations.

The Company's risk management framework may not be effective in identifying, managing or mitigating risks and/or losses to it.

The Company has implemented a risk management framework to identify and manage its risk exposure, which is reviewed and overseen by the Company's Risk Committee. This framework consists of various processes, systems and strategies, and is designed to manage the types of risk to which the Company is subject, including, among others, credit, market, liquidity, operational, financial, interest rate, legal and regulatory, compliance, strategic, reputation, fiduciary and general economic risks. The Company's framework also includes financial or other modeling methodologies, which involves management assumptions and judgment. In addition, under this framework, the Company has developed a risk appetite statement to detail its risk tolerance levels at an enterprise-wide level. This risk management framework may not be effective under all circumstances, and it may not adequately identify, manage or mitigate all or any risk or loss to the Company. If this framework is not effective, the Company may be subject to potentially adverse regulatory consequences and could suffer unexpected losses and its financial condition or results of operations could be materially adversely affected.

The Company is subject to losses resulting from fraudulent and negligent acts on the part of loan applicants, correspondents or other third parties.

The Company relies heavily upon information supplied by third parties, including the information contained in credit applications, property appraisals, title information, equipment pricing and valuation and employment and income documentation, in deciding which loans the Company will originate, as well as the terms of those loans. If any of the information upon which the Company relies is misrepresented, either fraudulently or inadvertently, and the misrepresentation is not detected prior to asset funding, the value of the asset may be significantly lower than expected, or the Company may fund a loan that it would not have funded or on terms it would not have extended. Whether a misrepresentation is made by the applicant or another third party, the Company generally bears the risk of loss associated with the misrepresentation. A loan subject to a material misrepresentation is typically unsellable or subject to repurchase if it is sold prior to detection of the misrepresentation. The sources of the misrepresentations are often difficult to locate, and it is often difficult to recover any of the monetary losses the Company may suffer.

The Company is subject to environmental liability risk associated with lending activities.

A significant portion of the Company's loan portfolio is secured by real property. During the ordinary course of business, the Company may foreclose on and take title to properties securing certain loans, and there is a risk that hazardous or toxic substances could be found on these properties. If hazardous or toxic substances are found, the Company may be liable for remediation costs, as well as for personal injury and property damage. Environmental laws may require the Company to incur substantial expenses and may materially reduce the affected property's value or limit the Company's ability to use or sell the affected property. In addition, future laws or more stringent interpretations or enforcement policies with respect to existing laws may increase the Company's exposure to environmental liability. Although the Company has policies and procedures to perform an environmental review before initiating any foreclosure action on real property, these reviews may not be sufficient to detect all potential environmental hazards. The remediation costs and any other financial liabilities associated with an environmental hazard could have a material adverse effect on the Company's financial condition and results of operations.

Risks Associated with the Company's Common Stock

The Company's corporate organizational documents and the provisions of Texas law to which it is subject may delay or prevent a change in control of the Company that a shareholder may favor.

The Company's amended and restated articles of incorporation and amended and restated bylaws contain various provisions which may delay, discourage or prevent an attempted acquisition or change of control of the Company. These provisions include:

- a Board of Directors classified into three classes of directors with the directors of each class having staggered three-year terms;
- a provision that any special meeting of the Company's shareholders may be called only by the chairman of the board and chief executive officer, the president, a majority of the Board of Directors or the holders of at least 50% of the Company's shares entitled to vote at the meeting; and
- a provision establishing certain advance notice procedures for nomination of candidates for election as directors and for shareholder proposals to be considered at an annual or special meeting of shareholders.

The Company's articles of incorporation provide for noncumulative voting for directors and authorize the Board of Directors to issue shares of its preferred stock without shareholder approval and upon such terms as the Board of Directors may determine. The issuance of the Company's preferred stock could have the effect of making it more difficult for a third party to acquire, or of discouraging a third party from acquiring, a controlling interest in the Company. In addition, certain provisions of Texas law, including a provision which restricts certain business combinations between a Texas corporation and certain affiliated shareholders, may delay, discourage or prevent an attempted acquisition or change in control of the Company.

There are restrictions on the Company's ability to pay dividends.

Holders of the Company's common stock are only entitled to receive such dividends as the Company's Board of Directors may declare out of funds legally available for such payments. Although the Company has historically declared cash dividends on its common stock, it is not required to do so and there can be no assurance that the Company will pay dividends in the future. Any declaration and payment of dividends on common stock will depend upon the Company's earnings and financial condition, liquidity and capital requirements, the general economic and regulatory climate, the Company's ability to service any equity or debt obligations senior to the common stock and other factors deemed relevant by the Board of Directors.

The Company's principal source of funds to pay dividends on the shares of common stock is cash dividends that the Company receives from the Bank. Various banking laws applicable to the Bank limit the payment of dividends and other distributions by the Bank to the Company, and may therefore limit the Company's ability to pay dividends on its common stock.

There may be extreme fluctuations in the Company's stock price.

The trading price for the Company's common stock may fluctuate significantly in response to a variety of factors outside the Company's control, including, among other things:

- actual or anticipated variations in quarterly results of operations;
- recommendations by securities analysts;
- failure to meet analysts' revenue or earnings estimates;
- operating and stock price performance of other companies that investors deem comparable to the Company;
- news reports relating to trends, concerns and other issues in the financial services industry;

- perceptions in the marketplace regarding the Company and/or its competitors;
- new technology used, or services offered, by competitors;
- cybersecurity breaches;
- actions by institutional shareholders;
- significant acquisitions or business combinations, strategic partnerships, joint ventures or capital commitments by or involving the Company or its competitors;
- failure to integrate acquisitions or realize anticipated benefits from acquisitions;
- changes in government regulations;
- geopolitical conditions such as acts or threats of terrorism or military conflicts;
- general market conditions, including real or anticipated changes in the strength of the Texas and Oklahoma economies; and
- industry factors and general economic and political conditions and events, such as economic slowdowns or recessions, interest rate changes, oil price volatility or credit loss.

ITEM 1B. UNRESOLVED STAFF COMMENTS

None.

ITEM 2. PROPERTIES

As of December 31, 2018, the Company conducted business at 242 full-service banking centers. The Company's principal executive office is located at Prosperity Bank Plaza, 4295 San Felipe, in the Galleria area in Houston, Texas. The Company also owns or leases other facilities in which its banking centers are located as listed below by geographical market area. The expiration dates of the leases range from 2019 to 2032 and do not include renewal periods which may be available at the Company's option.

The following table sets forth specific information regarding the banking centers located in each of the Company's geographical market areas at December 31, 2018:

Geographical Area	Number of Banking Centers	Number of Leased Banking Centers	Deposits at December 31, 2018 (dollars in thousands)
Bryan/College Station area	16	—	\$ 1,169,338
Houston area	65	13	5,615,482
Central Texas area	29	2	1,530,485
Dallas/Fort Worth area	33	6	1,645,199
East Texas area	22	—	776,706
West Texas area	34	6	2,398,128
South Texas area	29	2	2,633,150
Central Oklahoma area	6	1	634,214
Tulsa Oklahoma area	8	2	853,856
	242	32	\$ 17,256,558

ITEM 3. LEGAL PROCEEDINGS

The Company and the Bank are defendants, from time to time, in legal actions arising from transactions conducted in the ordinary course of business. The Company and the Bank believe, after consultations with legal counsel, that the ultimate liability, if any, arising from such actions will not have a material adverse effect on their financial statements.

ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

PART II.

ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED SHAREHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

Common Stock Information

The Company's common stock is listed on the New York Stock Exchange under the symbol "PB." As of February 22, 2019, there were 69,846,825 shares outstanding and 3,068 shareholders of record. The number of beneficial owners is unknown to the Company at this time.

Dividends

Holders of common stock are entitled to receive dividends when, as and if declared by the Company's Board of Directors out of funds legally available therefor. Although the Company has declared dividends on its common stock since 1994, and paid quarterly dividends aggregating \$1.49 per share for 2018 and \$1.38 per share for 2017, the Company could discontinue payment of dividends in the future. Future dividends on the common stock will depend upon the Company's earnings and financial condition, liquidity and capital requirements, the general economic and regulatory climate, the Company's ability to service any equity or debt obligations senior to the common stock and other factors deemed relevant by the Board of Directors of the Company.

As a holding company, the Company is ultimately dependent upon its subsidiaries to provide funding for its operating expenses, debt service and dividends. Various banking laws applicable to the Bank limit the payment of dividends and other distributions by the Bank to the Company, and may therefore limit the Company's ability to pay dividends on its common stock. Regulatory authorities could impose administratively stricter limitations on the ability of the Bank to pay dividends to the Company if such limits were deemed appropriate to preserve certain capital adequacy requirements.

In addition, the Federal Reserve Board has indicated that bank holding companies should carefully review their dividend policy in relation to the organization's overall asset quality, level of current and prospective earnings and level, composition and quality of capital. The guidance provides that the Company should inform and consult with the Federal Reserve Board prior to declaring and paying a dividend that exceeds earnings for the period for which the dividend is being paid or that could result in an adverse change to the Company's capital structure.

The cash dividends declared per share by quarter (and paid on the first business day of the subsequent quarter) for the Company's last two fiscal years were as follows:

	2018	2017
Fourth Quarter	\$ 0.41	\$ 0.36
Third Quarter	0.36	0.34
Second Quarter	0.36	0.34
First Quarter	0.36	0.34

Recent Sales of Unregistered Securities

None.

Securities Authorized for Issuance under Equity Compensation Plans

As of December 31, 2018, the Company had restricted stock issued under its 2004 and 2012 stock incentive plans, both of which were approved by the Company's shareholders. The following table provides information as of December 31, 2018 regarding the Company's equity compensation plans under which the Company's equity securities are authorized for issuance:

Plan Category	Number of securities to be issued upon exercise of outstanding options, warrants and rights (a)	Weighted-average exercise price of outstanding options, warrants and rights (b)	Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a)) (c)
Equity compensation plans approved by security holders	—	\$ —	528,152 ⁽¹⁾
Equity compensation plans not approved by security holders	—	—	—
	—	\$ —	528,152

- (1) All of these awards are available under the Company's 2012 Stock Incentive Plan. The Company's other stock award plans have expired, and no new awards may be issued thereunder.

Purchases of Equity Securities by the Issuer and Affiliated Purchasers

The following table details the Company's repurchases of shares of its common stock during the three months ended December 31, 2018:

Period	Total Number of Shares Purchased	Weighted Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Program	Maximum Number of Shares That May Yet Be Purchased Under the Plan at the End of the Period ⁽¹⁾
October 1 - October 31, 2018	—	\$ —	—	3,474,496
November 1 - November 30, 2018	—	—	—	3,474,496
December 1 - December 31, 2018	—	—	—	3,474,496
Total	—	\$ —	—	

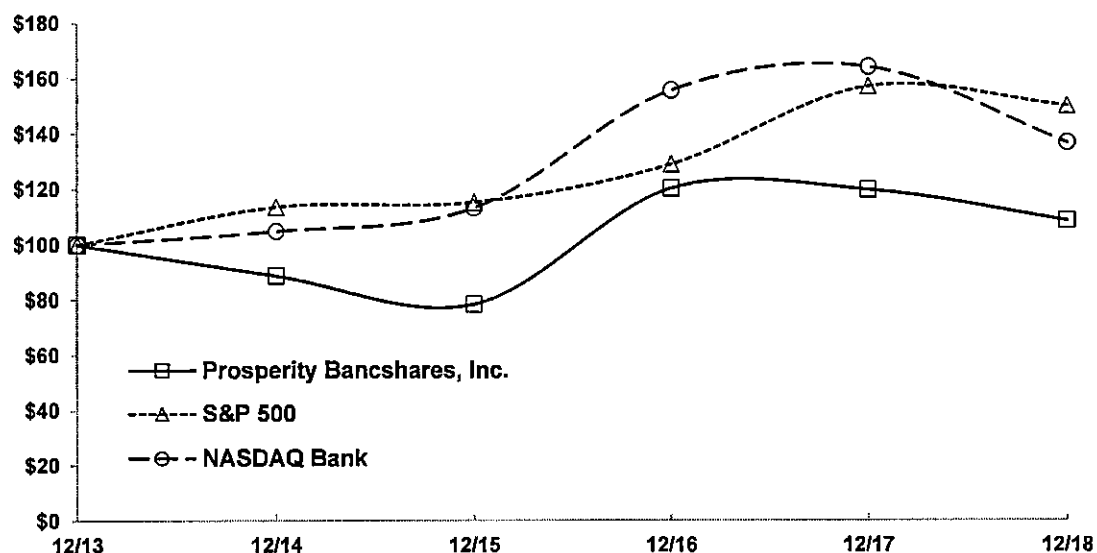
- (1) On January 19, 2018, the Company announced a stock repurchase program that authorized the repurchase of up to 5%, or approximately 3.47 million shares, of the Company's outstanding common stock over a two-year period expiring on January 16, 2020, at the discretion of management. Under the stock repurchase program, the Company could repurchase shares from time to time at prevailing market prices, through open-market purchases or privately negotiated transactions, depending upon market conditions. No purchases were made under this program during the year ended December 31, 2018. See "Management's Discussion and Analysis of Financial Condition and Results of Operations—Financial Condition—Share Repurchases" for additional information.

Performance Graph

The following Performance Graph compares the cumulative total shareholder return on the Company's common stock for the period beginning at the close of trading on December 31, 2013 to December 31, 2018, with the cumulative total return of the S&P 500 Total Return Index and the Nasdaq Bank Index for the same period. Dividend reinvestment has been assumed. The Performance Graph assumes \$100 invested on December 31, 2013 in the Company's common stock, the S&P 500 Total Return Index and the Nasdaq Bank Index. The historical stock price performance for the Company's common stock shown on the graph below is not necessarily indicative of future stock performance.

COMPARISON OF 5 YEAR CUMULATIVE TOTAL RETURN*

Among Prosperity Bancshares, Inc., the S&P 500 Index, and the NASDAQ Bank Index



* \$100 invested on 12/31/13 in stock or index, including reinvestment of dividends. Fiscal year ending December 31.

	12/13	12/14	12/15	12/16	12/17	12/18
Prosperity Bancshares, Inc.	\$ 100.00	\$ 88.79	\$ 78.41	\$ 120.36	\$ 119.93	\$ 108.90
S&P 500	100.00	113.69	115.26	129.05	157.22	150.33
NASDAQ Bank	100.00	104.89	113.29	155.71	164.24	136.99

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ITEM 6. SELECTED CONSOLIDATED FINANCIAL DATA

The following selected consolidated financial data of the Company for, and as of the end of, each of the years in the five-year period ended December 31, 2018, is derived from and should be read in conjunction with the Company's consolidated financial statements and the notes thereto appearing elsewhere in this Annual Report on Form 10-K.

	As of and for the Years Ended December 31,				
	2018	2017	2016 ⁽¹⁾	2015	2014 ⁽¹⁾
	(In thousands, except per share data)				
Income Statement Data:					
Interest income	\$ 727,209	\$ 677,355	\$ 675,779	\$ 669,701	\$ 714,795
Interest expense	97,616	60,492	43,159	39,191	43,641
Net interest income	629,593	616,863	632,620	630,510	671,154
Provision for credit losses	16,350	14,325	24,000	7,560	18,275
Net interest income after provision for credit losses	613,243	602,538	608,620	622,950	652,879
Noninterest income	116,012	116,633	118,425	120,781	120,832
Noninterest expense	326,220	313,101	318,387	313,536	327,962
Income before taxes	403,035	406,070	408,658	430,195	445,749
Provision for income taxes	81,223	133,905	134,192	143,549	148,308
Net income	\$ 321,812	\$ 272,165	\$ 274,466	\$ 286,646	\$ 297,441
Per Share Data:					
Basic earnings per share	\$ 4.61	\$ 3.92	\$ 3.94	\$ 4.09	\$ 4.32
Diluted earnings per share	4.61	3.92	3.94	4.09	4.32
Book value per share	58.02	55.03	52.41	49.45	46.50
Cash dividends declared per share	1.4900	1.3800	1.2400	1.1175	0.9925
Dividend payout ratio	32.33%	35.23%	31.42%	27.30%	22.99%
Weighted average shares outstanding (basic)	69,821	69,484	69,674	70,033	68,855
Weighted average shares outstanding (diluted)	69,821	69,484	69,680	70,049	68,911
Shares outstanding at end of period	69,847	69,491	69,491	70,022	69,780
Balance Sheet Data (at period end):					
Total assets	\$22,693,402	\$22,587,292	\$22,331,072	\$22,037,216	\$21,507,733
Securities	9,408,966	9,672,116	9,726,086	9,502,427	9,045,776
Loans	10,370,313	10,020,773	9,622,060	9,438,589	9,244,183
Allowance for credit losses	86,440	84,041	85,326	81,384	80,762
Total goodwill and intangibles	1,933,728	1,939,687	1,946,629	1,918,244	1,933,138
Other real estate owned	1,805	11,152	15,463	2,963	3,237
Total deposits	17,256,558	17,821,460	17,307,302	17,681,119	17,693,158
Federal funds purchased and other borrowings	1,031,126	505,223	990,781	491,399	8,724
Junior subordinated debentures	—	—	—	—	167,531
Total shareholders' equity	4,052,824	3,824,154	3,642,311	3,462,910	3,244,826

(Table continued on the next page)

	As of and for the Years Ended December 31,				
	2018	2017	2016 ⁽¹⁾	2015	2014 ⁽¹⁾
	(In thousands, except per share data)				
Average Balance Sheet Data:					
Total assets	\$22,632,745	\$22,340,201	\$21,880,762	\$21,618,604	\$20,596,929
Securities	9,664,404	9,681,763	9,401,669	9,541,443	8,723,011
Loans	10,141,625	9,822,225	9,629,714	9,200,765	8,988,069
Allowance for credit losses	84,511	84,410	84,189	80,894	72,714
Total goodwill and intangibles	1,936,639	1,942,999	1,947,979	1,934,099	1,853,350
Total deposits	17,106,500	17,015,372	17,348,387	17,157,864	16,690,344
Junior subordinated debentures	—	—	2,081	29,443	154,902
Total shareholders' equity	3,947,833	3,750,727	3,566,931	3,368,788	3,080,324
Performance Ratios:					
Return on average assets	1.42%	1.22%	1.25%	1.33%	1.44%
Return on average common equity	8.15%	7.26%	7.69%	8.51%	9.66%
Net interest margin (tax equivalent)	3.18%	3.19%	3.35%	3.38%	3.80%
Efficiency ratio ⁽²⁾	43.71%	42.76%	42.50%	41.87%	41.81%
Asset Quality Ratios⁽³⁾:					
Nonperforming assets to total loans and other real estate	0.18%	0.37%	0.50%	0.46%	0.40%
Net charge-offs to average loans	0.14%	0.16%	0.21%	0.08%	0.05%
Allowance for credit losses to total loans	0.83%	0.84%	0.89%	0.86%	0.87%
Allowance for credit losses to nonperforming loans ⁽⁴⁾	504.0%	319.9%	261.8%	201.8%	240.3%
Capital Ratios⁽⁵⁾:					
Leverage ratio	10.23% ⁽⁶⁾	9.31% ⁽⁶⁾	8.68% ⁽⁶⁾	7.97% ⁽⁶⁾	7.69%
Average shareholders' equity to average total assets	17.44%	16.79%	16.30%	15.58%	14.96%
CET1 capital ratio ⁽⁵⁾	16.32% ⁽⁶⁾	15.08% ⁽⁶⁾	14.48% ⁽⁶⁾	13.55% ⁽⁶⁾	N/A
Tier 1 risk-based capital ratio	16.32% ⁽⁶⁾	15.08% ⁽⁶⁾	14.48% ⁽⁶⁾	13.55% ⁽⁶⁾	13.80%
Total risk-based capital ratio	16.99% ⁽⁶⁾	15.74% ⁽⁶⁾	15.20% ⁽⁶⁾	14.25% ⁽⁶⁾	14.56%

- (1) The Company completed one acquisition during the twelve-month periods ended December 31, 2016 and 2014.
- (2) Represents a non-GAAP financial measure. Calculated by dividing total noninterest expense, excluding credit loss provision, by net interest income plus noninterest income, excluding net gains and losses on the sale of securities and assets. Additionally, taxes are not part of this calculation. See "Management's Discussion and Analysis of Financial Consolidation and Results of Operations—Results of Operations—Efficiency Ratio" on page 41 for calculation methodology and details.
- (3) At period end, except for net charge-offs to average loans and average shareholders' equity to average total assets, which are for periods ended at such dates.
- (4) Nonperforming loans consist of nonaccrual loans, loans contractually past due 90 days or more and any other loan management deems to be nonperforming.
- (5) CET1 capital ratio is required under the Basel III Capital Rules effective January 1, 2015.
- (6) Calculated pursuant to the phase-in provisions of the Basel III Capital Rules.

ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

SPECIAL CAUTIONARY NOTICE REGARDING FORWARD-LOOKING STATEMENTS

Statements and financial discussion and analysis contained in this Annual Report on Form 10-K that are not statements of historical fact constitute forward-looking statements made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements are based on assumptions and involve a number of risks and uncertainties, many of which are beyond the Company's control. Forward-looking statements can be identified by words such as "believes," "intends," "expects," "plans," "will" and similar references to future periods. Many possible events or factors could affect the future financial results and performance of the Company and could cause such results or performance to differ materially from those expressed in the forward-looking statements. These possible events or factors include, but are not limited to:

- changes in the strength of the United States economy in general and the strength of the local economies in which the Company conducts operations resulting in, among other things, a deterioration in credit quality or reduced demand for credit, including the result and effect on the Company's loan portfolio and allowance for credit losses;
- changes in interest rates and market prices, which could reduce the Company's net interest margins, asset valuations and expense expectations;
- changes in the levels of loan prepayments and the resulting effects on the value of the Company's loan portfolio;
- changes in local economic and business conditions, including commodity prices, which adversely affect the Company's customers and their ability to transact profitable business with the company, including the ability of the Company's borrowers to repay their loans according to their terms or a change in the value of the related collateral;
- increased competition for deposits and loans adversely affecting rates and terms;
- the timing, impact and other uncertainties of any future acquisitions, including the Company's ability to identify suitable future acquisition candidates, the success or failure in the integration of their operations, and the ability to enter new markets successfully and capitalize on growth opportunities;
- the possible impairment of goodwill associated with an acquisition and possible adverse short-term effects on the results of operations;
- increased credit risk in the Company's assets and increased operating risk caused by a material change in commercial, consumer and/or real estate loans as a percentage of the total loan portfolio;
- the concentration of the Company's loan portfolio in loans collateralized by real estate;
- the failure of assumptions underlying the establishment of and provisions made to the allowance for credit losses;
- changes in the availability of funds resulting in increased costs or reduced liquidity;
- a deterioration or downgrade in the credit quality and credit agency ratings of the securities in the Company's securities portfolio;
- increased asset levels and changes in the composition of assets and the resulting impact on the Company's capital levels and regulatory capital ratios;
- the Company's ability to acquire, operate and maintain cost effective and efficient systems without incurring unexpectedly difficult or expensive but necessary technological changes;
- the loss of senior management or operating personnel and the potential inability to hire qualified personnel at reasonable compensation levels;
- government intervention in the U.S. financial system;

- changes in statutes and government regulations or their interpretations applicable to financial holding companies and the Company's present and future banking and other subsidiaries, including changes in tax requirements and tax rates;
- the effect of changes in accounting policies and practices, as may be adopted by the regulatory agencies, as well as the Public Company Accounting Oversight Board, the Financial Accounting Standards Board and other accounting standard setters;
- poor performance by external vendors;
- the cost and effects of a failure, interruption, or breach of security of our systems;
- the failure of analytical and forecasting models and tools used by the Company to estimate probable credit losses and to measure the fair value of financial instruments;
- additional risks from new lines of businesses or new products and services;
- claims or litigation related to intellectual property or fiduciary responsibilities;
- the failure of the Company's enterprise risk management framework to identify or address risks adequately;
- a failure in or breach of operational or security systems of the Company's infrastructure, or those of its third-party vendors and other service providers, including as a result of cyber attacks;
- potential risk of environmental liability associated with lending activities;
- acts of terrorism, an outbreak of hostilities or other international or domestic calamities, weather or other acts of God and other matters beyond the Company's control; and
- other risks and uncertainties described in this Annual Report on Form 10-K or in the Company's other reports and documents filed with the Securities and Exchange Commission.

A forward-looking statement may include a statement of the assumptions or bases underlying the forward-looking statement. The Company believes it has chosen these assumptions or bases in good faith and that they are reasonable. However, the Company cautions that assumptions or bases almost always vary from actual results, and the differences between assumptions or bases and actual results can be material. Therefore, the Company cautions against placing undue reliance on its forward-looking statements. The forward-looking statements speak only as of the date the statements are made. The Company undertakes no obligation to publicly update or otherwise revise any forward-looking statements, whether as a result of new information, future events or otherwise.

Management's Discussion and Analysis of Financial Condition and Results of Operations analyzes the major elements of the Company's balance sheets and statements of income. This section should be read in conjunction with the Company's consolidated financial statements and accompanying notes and other detailed information appearing elsewhere in this Annual Report on Form 10-K.

Overview

The Company generates the majority of its revenues from interest income on loans, service charges and fees on customer accounts and income from investment in securities. The Company also earns revenues from various additional products and services it provides, including trust services, mortgage lending, brokerage, credit card and independent sales organization sponsorship operations. The Company's revenues are partially offset by interest expense paid on deposits and other borrowings and noninterest expenses such as administrative and occupancy expenses. Net interest income is the difference between interest income on earning assets such as loans and securities and interest expense on liabilities such as deposits and borrowings which are used to fund those assets. Net interest income is the Company's largest source of revenue. The level of interest rates and the volume and mix of earning assets and interest-bearing liabilities impact net interest income and margin.

Three principal components of the Company's growth strategy are internal growth, efficient operations and acquisitions, including strategic merger transactions. The Company focuses on continual internal growth. Each banking center is operated as a separate profit center, maintaining separate data with respect to its net interest income, efficiency ratio, deposit growth, loan growth and overall profitability. Banking center presidents and managers are accountable for performance in these areas and compensated accordingly. The Company also focuses on maintaining efficiency and stringent cost control practices and policies. The Company has centralized many of its critical operations, such as data processing and loan processing. Management believes that this centralized infrastructure can accommodate substantial additional growth while enabling the Company to minimize operational costs through certain economies of scale. The Company also intends to continue to seek expansion opportunities.

Net income was \$321.8 million, \$272.2 million and \$274.5 million for the years ended December 31, 2018, 2017 and 2016, respectively, and diluted earnings per share were \$4.61, \$3.92 and \$3.94, respectively, for these same periods. The change in net income during 2018 was principally due to lower corporate tax rates and an increase in interest income, partially offset by an increase in interest expense. The change in net income during 2017 was principally due to an increase in interest expense and a decrease in loan discount accretion. The Company posted returns on average assets of 1.42%, 1.22% and 1.25% and returns on average common equity of 8.15%, 7.26% and 7.69% for the years ended December 31, 2018, 2017 and 2016, respectively. The Company's efficiency ratio was 43.71% in 2018, 42.76% in 2017 and 42.50% in 2016. The efficiency ratio is calculated by dividing total noninterest expense (excluding credit loss provisions) by the sum of net interest income and noninterest income. Because the ratio is a measure of revenues and expenses resulting from the Company's lending activities and fee-based banking services, net gains and losses on the sale of assets and securities are not included. Additionally, taxes are not part of this calculation.

Total assets at December 31, 2018 and 2017 were \$22.69 billion and \$22.59 billion, respectively. Total deposits were \$17.26 billion at December 31, 2018, a decrease of \$564.9 million or 3.2% compared with \$17.82 billion at December 31, 2017. Total loans were \$10.37 billion at December 31, 2018, an increase of \$349.5 million or 3.5% compared with \$10.02 billion at December 31, 2017. At December 31, 2018, the Company had \$17.2 million in nonperforming loans, and its allowance for credit losses was \$86.4 million compared with \$26.3 million in nonperforming loans and an allowance for credit losses of \$84.0 million at December 31, 2017. Shareholders' equity was \$4.05 billion and \$3.82 billion at December 31, 2018 and 2017, respectively.

Acquisition

Acquisition of Tradition Bancshares, Inc.—On January 1, 2016, the Company completed the acquisition of Tradition Bancshares, Inc. ("Tradition") and its wholly-owned subsidiary Tradition Bank headquartered in Houston, Texas. Tradition Bank operated 7 banking offices in the Houston, Texas area, including its main office in Bellaire, 3 banking centers in Katy and 1 banking center in The Woodlands.

As of December 31, 2015, Tradition, on a consolidated basis, reported total assets of \$548.0 million, total loans of \$253.3 million, total deposits of \$488.9 million and shareholders' equity of \$43.1 million. Under the terms of the definitive agreement, the Company issued 679,528 shares of its common stock plus \$39.0 million in cash for all outstanding shares of Tradition capital stock, for total merger consideration of \$71.5 million, based on the Company's closing stock price of \$47.86. During 2016, the Company recognized goodwill of \$32.0 million, which is calculated as the excess of both the consideration exchanged and liabilities assumed compared with the fair value of the assets acquired. Additionally, the Company recognized \$5.6 million of core deposit intangibles during 2016.

Critical Accounting Policies

The Company's significant accounting policies are integral to understanding the results reported. The Company's accounting policies are described in detail in Note 1 to the consolidated financial statements, appearing elsewhere in this Annual Report on Form 10-K. The Company believes that of its significant accounting policies, the following may involve a higher degree of judgment and complexity:

Allowance for Credit Losses—The allowance for credit losses is established through charges to earnings in the form of a provision for credit losses. The Company’s allowance for credit losses consists of two elements: (1) specific valuation allowances based on probable losses on impaired loans; and (2) a general valuation allowance based on historical loan loss experience, general economic conditions and other qualitative risk factors both internal and external to the Company. The allowance for acquired credit losses is calculated as described under the heading “Accounting for Acquired Loans and the Allowance for Acquired Credit Losses” below. Management has established an allowance for credit losses which it believes is adequate for estimated losses in the Company’s loan portfolio. Based on an evaluation of the portfolio, management presents a quarterly review of the allowance for credit losses to the Bank’s Board of Directors, indicating any change in the allowance since the last review and any recommendations as to adjustments in the allowance. In making its evaluation, management considers factors such as historical loan loss experience, the amount of nonperforming assets and related collateral, the volume, growth and composition of the portfolio, current economic conditions that may affect the borrower’s ability to pay and the value of collateral, the evaluation of the portfolio through its internal loan review process and other relevant factors. Portions of the allowance may be allocated for specific credits; however, the entire allowance is available for any credit that, in management’s judgment, should be charged off. Charge-offs occur when loans are deemed to be uncollectible. For further discussion of the methodology used in the determination of the allowance for credit losses, see “Financial Condition—Allowance for Credit Losses” below and Note 1 to the consolidated financial statements.

Accounting for Acquired Loans and the Allowance for Acquired Credit Losses—The Company accounts for its acquisitions using the acquisition method of accounting. Accordingly, the assets, including loans, and liabilities of the acquired entity were recorded at their fair values at the acquisition date. No allowance for credit losses related to the acquired loans is recorded on the acquisition date, as the fair value of the acquired loans incorporates assumptions regarding credit risk. These fair value estimates associated with acquired loans, and based on a discounted cash flow model, include estimates related to market interest rates and undiscounted projections of future cash flows that incorporate expectations of prepayments and the amount and timing of principal, interest and other cash flows, as well as any shortfalls thereof.

At period-end after acquisition, the fair-valued acquired loans from each acquisition are reassessed to determine whether an addition to the allowance for credit losses is appropriate due to further credit quality deterioration. For further discussion of the methodology used in the determination of the allowance for credit losses for acquired loans, see “Financial Condition—Allowance for Credit Losses” below. For further discussion of the Company’s acquisition and loan accounting, see Note 1 to the consolidated financial statements.

Goodwill and Intangible Assets—Goodwill and intangible assets that have indefinite useful lives are subject to an impairment test at least annually, or more often, if events or circumstances indicate that it is more likely than not that the fair value of the Company’s reporting unit is below the carrying value of its equity. Under Accounting Standards Codification (“ASC”) Topic 350-20, “Intangibles—Goodwill and Other—Goodwill,” companies have the option to first assess qualitative factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount as a basis for determining the need to perform step one of the annual test for goodwill impairment. An entity has an unconditional option to bypass the qualitative assessment described in the following paragraph for any reporting unit in any period and proceed directly to performing the first step of the goodwill impairment test. An entity may resume performing the qualitative assessment in any subsequent period. The Company currently utilizes a qualitative assessment for its annual goodwill impairment analysis.

If the Company bypasses the qualitative assessment, a two-step goodwill impairment test is performed. The two-step process begins with an estimation of the fair value of the Company’s reporting unit compared with its carrying value. If the carrying amount exceeds the fair value of the reporting unit, a second test is completed comparing the implied fair value of the reporting unit’s goodwill to its carrying value to measure the amount of impairment.

The Company had no intangible assets with indefinite useful lives at December 31, 2018. Core deposit intangible assets that are subject to amortization are being amortized on a non-pro rata basis over the years expected to be benefited, which the Company believes is between ten and fifteen years. These core deposit intangible assets are reviewed for impairment if circumstances indicate their value may not be recoverable based on a comparison of fair value to carrying value. Based on the Company’s annual goodwill impairment test as of September 30, 2018, management does not believe any of its goodwill is impaired as of December 31, 2018, because the fair value of the Company’s equity exceeded its carrying value. While the Company believes no impairment existed at December 31,

2018, under accounting standards applicable at that date, different conditions or assumptions, or changes in cash flows or profitability, if significantly negative or unfavorable, could have a material adverse effect on the outcome of the Company's impairment evaluation and financial condition or future results of operations.

Other-Than-Temporarily Impaired Securities—When the fair value of a security is below its amortized cost, and depending on the length of time the condition exists and the extent the fair market value is below amortized cost, additional analysis is performed to determine whether an other-than-temporary impairment exists. Available for sale and held to maturity securities are analyzed quarterly for possible other-than-temporary impairment. The analysis considers (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, (3) whether the market decline was affected by macroeconomic conditions and (4) whether the entity has the intent to sell the debt security or more likely than not will be required to sell the debt security before its anticipated recovery. Often, the information available to conduct these assessments is limited and rapidly changing, making estimates of fair value subject to judgment. If actual information or conditions are different than estimated, the extent of the impairment of the security may be different than previously estimated, which could have a material effect on the Company's results of operations and financial condition.

Fair Values of Financial Instruments—The Company determines the fair market values of financial instruments based on the fair value hierarchy established which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. There are three levels of inputs that may be used to measure fair value. Level 1 inputs include quoted active market prices, where available. If such quoted market prices are not available, Level 2 inputs are used. These inputs are based upon internally developed analytical tools that primarily use observable, market-based parameters. Level 3 inputs are unobservable inputs which are typically based on an entity's own assumptions, as there is little, if any, related market activity. The Company's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment and considers factors specific to the asset or liability.

Tax Cuts and Jobs Act

The Tax Cuts and Jobs Act was enacted on December 22, 2017 and made widespread changes to the U.S. tax code effective January 1, 2018. Under ASC Topic 740 "*Income Taxes*," the Company was required to recalculate its deferred tax assets and liabilities to account for the future impact of lower corporate tax rates and lost deductions on these assets and liabilities. The recalculation resulted in a one-time non-cash charge of \$1.4 million recorded to income tax expense for the year ended December 31, 2017.

Results of Operations

Net Interest Income

The Company's operating results depend primarily on its net interest income, which is the difference between interest income on interest-earning assets, including securities and loans, and interest expense incurred on interest-bearing liabilities, including deposits and other borrowed funds. Interest rate fluctuations, as well as changes in the amount and type of earning assets and liabilities, combine to affect net interest income. The Company's net interest income is affected by changes in the amount and mix of interest-earning assets and interest-bearing liabilities, referred to as a "volume change." It is also affected by changes in yields earned on interest-earning assets and rates paid on interest-bearing deposits and other borrowed funds, referred to as a "rate change."

2018 versus 2017. Net interest income before the provision for credit losses for 2018 was \$629.6 million compared with \$616.9 million for 2017, an increase of \$12.7 million or 2.1%. The increase in net interest income was primarily due to higher yields on interest-earning assets and an increase in average loans, partially offset by higher rates on deposits and other borrowings. Additionally, net interest income was impacted by a decrease in loan discount accretion. Interest income was \$727.2 million in 2018, an increase of \$49.9 million or 7.4% compared with 2017. Interest income on loans was \$504.0 million for 2018, an increase of \$35.6 million or 7.6% compared with 2017. This was primarily due to higher loan yields and an increase in average loans of \$319.4 million or 3.3%, partially offset by a decrease in loan discount accretion of \$8.0 million. The Company had \$17.7 million of total outstanding discounts on purchased loans, of which \$16.4 million was accretable at December 31, 2018. Interest income on securities was \$221.9 million during 2018, an increase of \$13.7 million or 6.6% compared with 2017 due primarily to higher yields

on securities. Average interest-bearing liabilities decreased \$194.0 million or 1.5% during 2018 compared with 2017. The average rate on interest-bearing liabilities increased from 0.46% to 0.75% during the same time period, resulting in an increase in interest expense of \$37.1 million. The total cost of funds increased to 0.52% during 2018 from 0.33% during 2017.

Net interest margin, defined as net interest income divided by average interest-earning assets, on a tax equivalent basis, was 3.18% for 2018, a decrease of 1 basis point compared with 3.19% for 2017.

2017 versus 2016. Net interest income before the provision for credit losses for 2017 was \$616.9 million compared with \$632.6 million for 2016, a decrease of \$15.8 million or 2.5%. The decrease in net interest income was primarily due to a decrease in loan discount accretion of \$17.1 million and a 13-basis-point increase in the average rate on interest-bearing liabilities, partially offset by an increase in average interest-earning assets of \$474.1 million or 2.5%. Interest income was \$677.4 million in 2017, an increase of \$1.6 million or 0.2% compared with 2016. Interest income on loans was \$468.3 million for 2017, a decrease of \$6.7 million or 1.4% compared with 2016. This was primarily due to a decrease in loan discount accretion of \$17.1 million, partially offset by an increase in average loans of \$192.5 million or 2.0%. The Company had \$34.7 million of total outstanding discounts on purchased loans, of which \$28.7 million was accretable at December 31, 2017. Interest income on securities was \$208.2 million during 2017, an increase of \$7.8 million or 3.9% compared with 2016 due primarily to an increase in average securities of \$280.1 million or 3.0%. Average interest-bearing liabilities increased \$62.8 million or 0.5% during 2017 compared with 2016. The average rate on interest-bearing liabilities increased from 0.33% to 0.46% during the same time period, resulting in an increase in interest expense of \$17.3 million. The total cost of funds increased to 0.33% during 2017 from 0.24% during 2016.

Net interest margin, defined as net interest income divided by average interest-earning assets, on a tax equivalent basis, was 3.19% for 2017, a decrease of 16 basis points compared with 3.35% for 2016.

The following table presents, for the periods indicated, the total dollar amount of average balances, interest income from average interest-earning assets and the resultant yields, as well as the interest expense on average interest-bearing liabilities, expressed both in dollars and rates. Except as indicated in the footnotes, no tax-equivalent adjustments were made and all average balances are daily average balances. Any nonaccruing loans have been included in the table as loans carrying a zero yield.

	Years Ended December 31,								
	2018			2017			2016		
	Average Outstanding Balance	Interest Earned/ Paid	Average Yield/ Rate	Average Outstanding Balance	Interest Earned/ Paid	Average Yield/ Rate	Average Outstanding Balance	Interest Earned/ Paid	Average Yield/ Rate
(Dollars in thousands)									
Assets									
Interest-Earning Assets:									
Loans	\$ 10,141,625	\$ 503,963	4.97%	\$ 9,822,225	\$ 468,338	4.77%	\$ 9,629,714	\$ 475,059	4.93%
Investment securities	9,664,404	221,909	2.30%	9,681,763	208,189	2.15%	9,401,669	200,375	2.13%
Federal funds sold and other earning assets	82,521	1,337	1.62%	83,324	828	0.99%	81,804	345	0.42%
Total interest-earning assets	<u>19,888,550</u>	<u>727,209</u>	3.66%	<u>19,587,312</u>	<u>677,355</u>	3.46%	<u>19,113,187</u>	<u>675,779</u>	3.54%
Allowance for credit losses	(84,511)			(84,410)			(84,189)		
Noninterest-earning assets	<u>2,828,706</u>			<u>2,837,299</u>			<u>2,851,764</u>		
Total assets	<u>\$22,632,745</u>			<u>\$22,340,201</u>			<u>\$21,880,762</u>		
Liabilities and Shareholders' Equity									
Interest-Bearing Liabilities:									
Interest-bearing demand deposits	\$ 3,937,479	\$ 20,072	0.51%	\$ 3,816,996	\$ 11,703	0.31%	\$ 4,066,799	\$ 9,843	0.24%
Savings and money market deposits	5,417,014	30,999	0.57%	5,561,853	18,705	0.34%	5,658,441	15,016	0.27%
Certificates and other time deposits	2,101,287	20,313	0.97%	2,289,296	15,904	0.69%	2,505,526	14,266	0.57%
Federal funds purchased and other borrowings	1,189,459	24,241	2.04%	1,142,897	12,908	1.13%	524,492	3,065	0.58%
Securities sold under repurchase agreements	300,429	1,991	0.66%	328,652	1,272	0.39%	319,551	932	0.29%
Junior subordinated debentures	—	—	—	—	—	—	2,081	37	1.78%
Total interest-bearing liabilities	<u>12,945,668</u>	<u>97,616</u>	0.75%	<u>13,139,694</u>	<u>60,492</u>	0.46%	<u>13,076,890</u>	<u>43,159</u>	0.33%
Noninterest-Bearing Liabilities:									
Noninterest-bearing demand deposits	5,650,720			5,347,227			5,117,621		
Other liabilities	88,524			102,553			119,320		
Total liabilities	<u>18,684,912</u>			<u>18,589,474</u>			<u>18,313,831</u>		
Shareholders' equity	<u>3,947,833</u>			<u>3,750,727</u>			<u>3,566,931</u>		
Total liabilities and shareholders' equity	<u>\$22,632,745</u>			<u>\$22,340,201</u>			<u>\$21,880,762</u>		
Net interest rate spread			2.91%			3.00%			3.21%
Net interest income and margin ⁽¹⁾		<u>\$629,593</u>	3.17%		<u>\$616,863</u>	3.15%		<u>\$632,620</u>	3.31%
Net interest income and margin (tax equivalent) ⁽²⁾		<u>\$633,208</u>	3.18%		<u>\$624,707</u>	3.19%		<u>\$640,285</u>	3.35%

(1) The net interest margin is equal to net interest income divided by average interest-earning assets.

(2) In order to make pretax income and resultant yields on tax-exempt investments and loans comparable to those on taxable investments and loans, a tax equivalent adjustment has been computed using a federal income tax rate of 21% for the year ended December 31, 2018 and 35% for the years ended December 31, 2017 and 2016 and other applicable effective tax rates.

The following table presents information regarding the dollar amount of changes in interest income and interest expense for the periods indicated for each major component of interest-earning assets and interest-bearing liabilities and distinguishes between the changes attributable to changes in volume and changes in interest rates. Changes in interest income and interest expense related to purchase accounting adjustments are allocated to rate. For purposes of this table, changes attributable to both rate and volume which cannot be segregated have been allocated to rate.

	Years Ended December 31,					
	2018 vs. 2017			2017 vs. 2016		
	Increase (Decrease) Due to Change in		Total	Increase (Decrease) Due to Change in		Total
	Volume	Rate		Volume	Rate	
(Dollars in thousands)						
Interest-Earning assets:						
Loans	\$ 15,229	\$ 20,396	\$ 35,625	\$ 9,497	\$ (16,218)	\$ (6,721)
Securities	(373)	14,093	13,720	5,970	1,844	7,814
Federal funds sold and other temporary investments	(8)	517	509	6	477	483
Total increase (decrease) in interest income	<u>14,848</u>	<u>35,006</u>	<u>49,854</u>	<u>15,473</u>	<u>(13,897)</u>	<u>1,576</u>
Interest-Bearing liabilities:						
Interest-bearing demand deposits	369	8,000	8,369	(605)	2,465	1,860
Savings and money market accounts	(487)	12,781	12,294	(256)	3,945	3,689
Certificates of deposit	(1,306)	5,715	4,409	(1,231)	2,869	1,638
Other borrowings	526	10,807	11,333	3,613	6,230	9,843
Securities sold under repurchase agreements	(109)	828	719	27	313	340
Junior subordinated debentures	—	—	—	(37)	—	(37)
Total (decrease) increase in interest expense	<u>(1,007)</u>	<u>38,131</u>	<u>37,124</u>	<u>1,511</u>	<u>15,822</u>	<u>17,333</u>
Increase (decrease) in net interest income	<u>\$ 15,855</u>	<u>\$ (3,125)</u>	<u>\$ 12,730</u>	<u>\$ 13,962</u>	<u>\$ (29,719)</u>	<u>\$ (15,757)</u>

Provision for Credit Losses

The Company's provision for credit losses is established through charges to income in the form of the provision in order to bring the Company's allowance for credit losses to a level deemed appropriate by management based on the factors discussed under "Financial Condition—Allowance for Credit Losses." The allowance for credit losses at December 31, 2018 was \$86.4 million, representing 0.83% of total loans as of such date. Acquired loans were recorded at fair value based on a discounted cash flow valuation methodology that considers, among other things, interest rates, projected default rates, loss given defaults and recovery rates, with no carryover of any existing allowance for credit losses. The provision for credit losses for the year ended December 31, 2018 was \$16.4 million compared with \$14.3 million for the year ended December 31, 2017 and \$24.0 million for the year ended December 31, 2016. Net charge-offs for the years ended December 31, 2018, 2017 and 2016 were \$14.0 million, \$15.6 million and \$20.1 million, respectively.

Noninterest Income

The Company's primary sources of recurring noninterest income are nonsufficient funds ("NSF") fees, credit, debit and ATM card income, and service charges on deposit accounts. Additionally, the Company generates recurring noninterest income from its various additional products and services, including trust services, mortgage lending, brokerage and independent sales organization sponsorship operations. Noninterest income does not include loan origination fees, which are recognized over the life of the related loan as an adjustment to yield using the interest method. For the year ended December 31, 2018, noninterest income totaled \$116.0 million, a decrease of \$621 thousand or 0.5% compared with 2017. The decrease was primarily due to the gain on sale of securities during 2017, partially offset by a lower net loss on sale of assets during 2018.

For the year ended December 31, 2017, noninterest income totaled \$116.6 million, a decrease of \$1.8 million or 1.5% compared with 2016. The decrease was primarily due to the net loss on sale of assets and decreases in mortgage and brokerage income, partially offset by a gain on sale of securities and an increase in service charges on deposit accounts.

The following table presents, for the periods indicated, the major categories of noninterest income:

	Years Ended December 31,		
	2018	2017	2016
	(Dollars in thousands)		
Nonsufficient funds fees	\$ 33,163	\$ 32,354	\$ 33,536
Credit card, debit card and ATM card income	25,046	24,425	23,561
Service charges on deposit accounts	20,652	21,327	18,832
Trust income	10,178	9,200	8,120
Mortgage income	3,355	4,053	7,076
Brokerage income	2,617	1,950	4,571
Bank owned life insurance income	5,284	5,430	5,663
Net (loss) gain on sale of assets	(755)	(1,921)	1,864
Net (loss) gain on sale of securities	(13)	3,270	—
Other	16,485	16,545	15,202
Total noninterest income	<u>\$ 116,012</u>	<u>\$ 116,633</u>	<u>\$ 118,425</u>

Noninterest Expense

For the year ended December 31, 2018, noninterest expense totaled \$326.2 million, an increase of \$13.1 million or 4.2% compared with 2017. This increase was primarily due to higher salaries and benefits.

For the year ended December 31, 2017, noninterest expense totaled \$313.1 million, a decrease of \$5.3 million or 1.7% compared with 2016. This decrease was primarily due to decreases in salaries and benefits and amortization of core deposit intangibles, partially offset by the write-down of other real estate.

The following table presents, for the periods indicated, the major categories of noninterest expense:

	Years Ended December 31,		
	2018	2017	2016
	(Dollars in thousands)		
Salaries and employee benefits ⁽¹⁾	\$ 207,517	\$ 192,409	\$ 197,897
Non-staff expenses:			
Net occupancy and equipment	22,760	22,402	23,058
Credit and debit card, data processing and software amortization	17,790	17,230	17,050
Regulatory assessments and FDIC insurance	13,261	14,311	12,735
Core deposit intangibles amortization	5,959	6,942	9,200
Depreciation	12,365	12,215	13,094
Communications ⁽²⁾	10,032	10,592	11,561
Other real estate expense ⁽³⁾	722	3,271	514
Other	35,814	33,729	33,278
Total noninterest expense	<u>\$ 326,220</u>	<u>\$ 313,101</u>	<u>\$ 318,387</u>

(1) Total salaries and employee benefits include \$10.5 million, \$6.9 million and \$9.5 million in 2018, 2017 and 2016, respectively, in stock-based compensation expense.

(2) Communications expense includes telephone, data circuits, postage, and courier expenses.

(3) Other real estate expense is net of rental income and gains and losses on sales of real estate.

Salaries and Employee Benefits. Salaries and employee benefits were \$207.5 million for the year ended December 31, 2018, an increase of \$15.1 million or 7.9% compared with 2017. This change was primarily due to an increase in compensation for all associates following the enactment of the Tax Cuts and Jobs Act and an increase in stock based compensation expense. Salaries and employee benefits were \$192.4 million for the year ended December 31, 2017, a decrease of \$5.5 million or 2.8% compared with 2016. This change was primarily due to a decrease in stock based compensation expense and commissions. The number of full-time equivalent associates employed by the Company were 3,036, 3,017 and 3,035 at December 31, 2018, 2017 and 2016, respectively. Total salaries and benefits for the year ended December 31, 2018 include \$10.5 million in stock-based compensation expense compared with \$6.9 million and \$9.5 million recorded for the years ended December 31, 2017 and 2016, respectively.

Net Occupancy and Equipment: Net occupancy and equipment expense was \$22.8 million for the year ended December 31, 2018, an increase of \$358 thousand or 1.6%, compared with 2017. Net occupancy and equipment expense was \$22.4 million for the year ended December 31, 2017, a decrease of \$656 thousand or 2.8%, compared with \$23.1 million for the year ended December 31, 2016.

Credit and Debit Card, Data Processing and Software Amortization. Credit and Debit card, data processing and software amortization expenses were \$17.8 million for the year ended December 31, 2018, an increase of \$560 thousand or 3.3% compared with 2017. Credit and Debit card, data processing and software amortization expenses were \$17.2 million for the year ended December 31, 2017, an increase of \$180 thousand or 1.1% compared with 2016.

Regulatory Assessments and FDIC Insurance. Regulatory assessments and FDIC insurance assessments were \$13.3 million for the year ended December 31, 2018, a decrease of \$1.1 million or 7.3%, compared with \$14.3 million for the year ended December 31, 2017. This decrease was primarily due to the elimination of the FDIC temporary surcharge imposed on large banks by the Dodd-Frank Act. Assessments for the year ended December 31, 2017 increased \$1.6 million or 12.4% to \$14.3 million compared with \$12.7 million for the year ended December 31, 2016.

Core Deposit Intangibles Amortization. Core deposit intangibles (“CDI”) amortization was \$6.0 million for the year ended December 31, 2018, a decrease of \$983 thousand or 14.2% compared with \$6.9 million for the year ended December 31, 2017. This change was primarily due certain intangible assets that fully amortized during 2018. CDI amortization decreased \$2.3 million or 24.5% to \$6.9 million at December 31, 2017, compared with \$9.2 million for the year ended December 31, 2016. This change was primarily due to certain intangible assets that fully amortized during 2017. CDI are being amortized on a non-pro rata basis over an estimated life of 10 to 15 years.

Other Real Estate. Other real estate expense was \$722 thousand for the year ended December 31, 2018, a decrease of \$2.5 million or 77.9%, compared with \$3.3 million for the year ended December 31, 2017. This change was primarily due to the write-down of other real estate during 2017. Other real estate expense increased \$2.8 million or 536.4% to \$3.3 million for the year ended December 31, 2017, compared with \$514 thousand for the year ended December 31, 2016. This change was primarily due to the write-down of other real estate.

Efficiency Ratio

The Company’s efficiency ratio is a supplemental financial measure utilized in management’s internal evaluation of the Company and is not calculated based on GAAP. A GAAP-based efficiency ratio is calculated by dividing total noninterest expense, excluding credit loss provisions, by net interest income plus total noninterest income, as shown in the Consolidated Statements of Income. The Company’s efficiency ratio, as calculated and used by the Company, excludes from noninterest income the net gains and losses on the sale of securities and assets, which can vary widely from period to period. Taxes are not included in either calculation. An increase in the efficiency ratio indicates that more resources are being utilized to generate the same volume of income, while a decrease would indicate a more efficient allocation of resources. The Company’s efficiency ratio calculated pursuant to GAAP was 43.75% for the year ended December 31, 2018 compared with 42.69% for the year ended December 31, 2017 and 42.39% for the year ended December 31, 2016. The efficiency ratio, excluding net gains and losses on the sale of securities and assets, was 43.71% for the year ended December 31, 2018, compared with 42.76% for the year ended December 31, 2017 and 42.50% for the year ended December 31, 2016.

Income Taxes

The amount of federal and state income tax expense is influenced by the amount of pre-tax income, the amount of tax-exempt income and the amount of other nondeductible expenses. As a result of the Tax Cuts and Jobs Act enacted in December 2017, the Company recorded a one-time non-cash charge of \$1.4 million to income tax expense to account for the future impact of lower corporate tax rates and lost deductions on deferred tax assets and liabilities as of December 31, 2017.

Income tax expense was \$81.2 million for the year ended December 31, 2018, a decrease of \$52.7 million or 39.3% compared with \$133.9 million for the year ended December 31, 2017. The decrease was primarily attributable to the reduction in corporate tax rates by the Tax Cuts and Jobs Act. Income tax expense decreased \$287 thousand or 0.2% for the year ended December 31, 2017, compared with \$134.2 million for the year ended December 31, 2016. The decrease was primarily attributable to lower pre-tax net earnings, partially offset by the one-time non-cash charge related to the Tax Cuts and Jobs Act. The effective tax rate for the years ended December 31, 2018, 2017 and 2016 was 20.2%, 33.0% and 32.8%, respectively. The effective income tax rates differed from the U.S. statutory rate of 21% during 2018 and 35% during 2017 and 2016 primarily due to the effect of tax-exempt income from loans and securities.

Impact of Inflation

The Company's consolidated financial statements and related notes included in this Annual Report on Form 10-K have been prepared in accordance with GAAP. These require the measurement of financial position and operating results in terms of historical dollars, without considering changes in the relative value of money over time due to inflation or recession.

Unlike many industrial companies, substantially all of the Company's assets and liabilities are monetary in nature. As a result, interest rates have a more significant impact on the Company's performance than the effects of general levels of inflation. Interest rates may not necessarily move in the same direction or in the same magnitude as the prices of goods and services. However, noninterest expenses do reflect general levels of inflation.

Financial Condition

Loan Portfolio

At December 31, 2018, total loans were \$10.37 billion, an increase of \$349.5 million or 3.5%, compared with \$10.02 billion at December 31, 2017. Loans at December 31, 2018 included \$29.4 million of loans held for sale. At December 31, 2018, total loans were 60.1% of deposits and 45.7% of total assets. At December 31, 2017, total loans were \$10.02 billion, an increase of \$398.7 million or 4.1%, compared with \$9.62 billion at December 31, 2016. Loans at December 31, 2017 included \$31.4 million of loans held for sale.

The following table summarizes the Company's total loan portfolio by type of loan as of the dates indicated:

	December 31,									
	2018		2017		2016		2015		2014	
	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent
	(Dollars in thousands)									
Commercial and industrial	\$ 1,483,571	14.3%	\$ 1,479,910	14.8%	\$ 1,539,439	16.0%	\$ 1,692,246	17.9%	\$ 1,806,267	19.5%
Real estate:										
Construction, land development and other land loans	1,622,289	15.7%	1,509,137	15.1%	1,263,923	13.1%	1,073,198	11.4%	1,026,475	11.1%
1-4 family residential ⁽¹⁾	2,438,949	23.5%	2,454,548	24.5%	2,439,348	25.3%	2,360,798	25.0%	2,250,251	24.3%
Home equity	267,960	2.6%	285,312	2.8%	278,483	2.9%	279,867	2.9%	271,930	3.0%
Commercial real estate (including multifamily residential) ⁽²⁾	3,538,557	34.1%	3,315,627	33.1%	3,162,109	32.9%	3,131,083	33.2%	3,030,340	32.8%
Farmland	545,373	5.2%	502,841	5.0%	484,588	5.0%	434,349	4.6%	361,943	3.9%
Agriculture	184,128	1.8%	187,277	1.9%	187,748	2.0%	214,469	2.3%	189,703	2.1%
Consumer	120,851	1.2%	116,393	1.1%	130,703	1.4%	142,363	1.5%	160,595	1.7%
Other	168,635	1.6%	169,728	1.7%	135,719	1.4%	110,216	1.2%	146,679	1.6%
Total loans ⁽³⁾	<u>\$10,370,313</u>	<u>100.0%</u>	<u>\$10,020,773</u>	<u>100.0%</u>	<u>\$9,622,060</u>	<u>100.0%</u>	<u>\$9,438,589</u>	<u>100.0%</u>	<u>\$9,244,183</u>	<u>100.0%</u>

- (1) Includes loans held for sale of \$29.4 million, \$31.4 million, \$27.0 million, \$23.9 million and \$8.6 million at December 31, 2018, 2017, 2016, 2015 and 2014, respectively.
- (2) Commercial real estate loans include approximately \$1.52 billion, \$1.52 billion, \$1.46 billion, \$1.42 billion and \$1.51 billion of owner-occupied loans for the years ended December 31, 2018, 2017, 2016, 2015 and 2014, respectively.
- (3) Includes fair value discounts on acquired loans of \$17.7 million, \$34.7 million, \$59.4 million, \$94.7 million and \$161.4 million at December 31, 2018, 2017, 2016, 2015 and 2014, respectively.

The Company separates its loan portfolio into two general categories of loans: (1) loans originated by Prosperity Bank and made pursuant to the Company's loan policy and procedures in effect at the time the loan was made are referred to as "legacy loans" and (2) "acquired loans," which are loans acquired in a business combination. Those acquired loans that are renewed or substantially modified after the date of the business combination, thereby subjecting them to the Company's allowance for credit losses methodology, are referred to as "acquired legacy loans." If a renewal or substantial modification of an acquired loan is underwritten by the Company with a new credit analysis, the loan may no longer be categorized as an acquired loan. For example, acquired loans to one borrower may be combined into a new loan with a new loan number and categorized as a legacy loan. Acquired loans with a fair value discount or premium at the date of the business combination that remained at the reporting date are referred to as "fair-valued acquired loans." All fair-valued acquired loans are further categorized into "Non-PCI loans" and "PCI loans" (purchased credit impaired loans). Acquired loans with evidence of credit quality deterioration at acquisition for which it is probable that the Company would not be able to collect all contractual amounts due are PCI loans.

The following tables summarize the Company's legacy and acquired loan portfolios broken out into legacy loans, acquired legacy loans, Non-PCI loans and PCI loans as of the dates indicated.

	December 31, 2018				
	Acquired Loans				
	Legacy Loans	Acquired Legacy Loans	Non-PCI Loans	PCI Loans	Total Loans
	(dollars in thousands)				
Residential mortgage loans held for sale	\$ 29,367	\$ —	\$ —	\$ —	\$ 29,367
Commercial and industrial	1,281,069	170,221	32,130	151	1,483,571
Real estate:					
Construction, land development and other land loans	1,595,052	11,101	15,644	492	1,622,289
1-4 family residential (including home equity)	2,446,160	73,809	153,456	4,117	2,677,542
Commercial real estate (including multi-family residential)	3,003,176	276,849	255,066	3,466	3,538,557
Farmland	485,101	13,431	46,479	362	545,373
Agriculture	139,849	44,208	71	—	184,128
Consumer and other	257,484	22,841	9,161	—	289,486
Total loans held for investment	<u>9,207,891</u>	<u>612,460</u>	<u>512,007</u>	<u>8,588</u>	<u>10,340,946</u>
Total	<u>\$9,237,258</u>	<u>\$ 612,460</u>	<u>\$ 512,007</u>	<u>\$ 8,588</u>	<u>\$10,370,313</u>

	December 31, 2017				
	Acquired Loans				
	Legacy Loans	Acquired Legacy Loans	Non-PCI Loans	PCI Loans	Total Loans
	(dollars in thousands)				
Residential mortgage loans held for sale	\$ 31,389	\$ —	\$ —	\$ —	\$ 31,389
Commercial and industrial	1,196,539	226,972	53,347	3,052	1,479,910
Real estate:					
Construction, land development and other land loans	1,443,925	23,890	40,453	869	1,509,137
1-4 family residential (including home equity)	2,412,531	74,362	217,014	4,564	2,708,471
Commercial real estate (including multi-family residential)	2,650,333	317,905	334,271	13,118	3,315,627
Farmland	429,298	14,772	58,390	381	502,841
Agriculture	134,847	51,712	718	—	187,277
Consumer and other	244,044	28,097	13,980	—	286,121
Total loans held for investment	<u>8,511,517</u>	<u>737,710</u>	<u>718,173</u>	<u>21,984</u>	<u>9,989,384</u>
Total	<u>\$8,542,906</u>	<u>\$ 737,710</u>	<u>\$ 718,173</u>	<u>\$ 21,984</u>	<u>\$10,020,773</u>

The Company offers a broad range of short to medium-term commercial loans, primarily collateralized, to businesses for working capital (including inventory and receivables), business expansion (including acquisitions of real estate and improvements) and the purchase of equipment and machinery. Historically, the Company has originated loans for its own account, including all loans in the 1-4 family residential category, and has not securitized its loans. However, the Company does originate longer-term residential mortgage loans for sale into the secondary market. The purpose of a particular loan generally determines its structure.

Loans to borrowers with aggregate debt relationships over \$1.0 million and below \$3.5 million are evaluated and acted upon on a daily basis by two of the company-wide loan concurrence officers. Loans to borrowers with aggregate debt relationships above \$3.5 million are evaluated and acted upon by an officers' loan committee that meets weekly.

Commercial and Industrial Loans. In nearly all cases, the Company's commercial loans are made in the Company's market areas and are underwritten on the basis of the borrower's ability to service the debt from income. As a general practice, the Company takes as collateral a lien on any available real estate, equipment or other assets owned by the borrower and obtains a personal guaranty of the borrower or principal. Working capital loans are primarily collateralized by short-term assets whereas term loans are primarily collateralized by long-term assets. In general, commercial loans involve more credit risk than residential mortgage loans and commercial mortgage loans and, therefore, usually yield a higher return. The increased risk in commercial loans is due to the type of collateral securing these loans as well as the expectation that commercial loans generally will be serviced principally from the operations of the business, and those operations may not be successful. Historical trends have shown these types of loans to have higher delinquencies than mortgage loans. As a result of these additional complexities, variables and risks, commercial loans require more thorough underwriting and servicing than other types of loans.

Included in commercial loans are (1) commitments to oil and gas producers secured by proven, developed and producing reserves and (2) commitments to service, equipment and midstream companies secured mainly by accounts receivable, inventory and equipment. Mineral reserve values supporting commitments to producers are normally re-determined semi-annually using reserve studies prepared by a third-party or the Company's oil and gas engineer. Accounts receivable and inventory borrowing bases for service companies are typically re-determined monthly. Funding requests by both producers and service companies are monitored relative to the most recently determined borrowing base. As of December 31, 2018, the Company had \$114.2 million in funded commitments outstanding to oil and gas production companies and \$128.6 million in unfunded commitments, for a total of \$242.8 million. This compares with funded commitments to production companies of \$112.2 million as of December 31, 2017 and \$63.0 million in unfunded commitments, for a total of \$175.2 million. Total unfunded commitments to producers include letters of credit issued in lieu of oil well plugging bonds. As of December 31, 2018, the Company had outstanding \$258.3 million in funded commitments to service companies and \$109.9 million in unfunded commitments for a total of \$368.2 million. This compares with funded commitments to service companies of \$188.3 million as of December 31, 2017 and \$90.6 million in unfunded commitments, for a total of \$278.9 million.

Commercial Real Estate. The Company makes commercial real estate loans collateralized by owner-occupied and nonowner-occupied real estate to finance the purchase of real estate. The Company's commercial real estate loans are collateralized by first liens on real estate, typically have variable interest rates (or five year or less fixed rates) and amortize over a 15- to 20-year period. Payments on loans secured by nonowner-occupied properties are often dependent on the successful operation or management of the properties. Accordingly, repayment of these loans may be subject to adverse conditions in the real estate market or the economy to a greater extent than other types of loans. The Company seeks to minimize these risks in a variety of ways, including giving careful consideration to the property's operating history, future operating projections, current and projected occupancy, location and physical condition, in connection with underwriting these loans. The underwriting analysis also includes credit verification, analysis of global cash flow, appraisals and a review of the financial condition of the borrower.

1-4 Family Residential Loans. The Company's lending activities also include the origination of 1-4 family residential mortgage loans (including home equity loans) collateralized by owner-occupied and nonowner-occupied residential properties located in the Company's market areas. The Company offers a variety of mortgage loan portfolio products which generally are amortized over five to 25 years. Loans collateralized by 1-4 family residential real estate generally have been originated in amounts of no more than 89% of appraised value or have mortgage insurance. The Company requires mortgage title insurance and hazard insurance. The Company retains these portfolio loans for its own account rather than selling them into the secondary market. By doing so, the Company incurs interest rate risk as well as the risks associated with nonpayments on such loans. The Company's mortgage department also offers a variety of mortgage loan products which are generally amortized over 30 years, including FHA and VA loans. The Company sells these longer-term loans into the secondary market.

Construction, Land Development and Other Land Loans. The Company makes loans to finance the construction of residential and nonresidential properties. Construction loans generally are collateralized by first liens on real estate and have floating interest rates. The Company conducts periodic inspections, either directly or through an agent, prior to approval of periodic draws on these loans. Underwriting guidelines similar to those described above are also used in the Company's construction lending activities. Construction loans involve additional risks attributable to the fact that loan funds are advanced upon the security of a project under construction, and the project is of uncertain value prior to its completion. Because of uncertainties inherent in estimating construction costs, the market value of the completed project and the effects of governmental regulation on real property, it can be difficult to accurately evaluate the total funds required to complete a project and the related loan to value ratio. As a result of these uncertainties, construction lending often involves the disbursement of substantial funds with repayment dependent, in part, on the success of the ultimate project rather than the ability of a borrower or guarantor to repay the loan. If the Company is forced to foreclose on a project prior to completion, the Company may not be able to recover all of the unpaid portion of the loan. In addition, the Company may be required to fund additional amounts to complete a project and may have to hold the property for an indeterminate period of time. Although the Company has underwriting procedures designed to identify what it believes to be acceptable levels of risks in construction lending, these procedures may not prevent losses from the risks described above.

Agriculture Loans. The Company provides agriculture loans for short-term crop production, including rice, cotton, milo and corn, farm equipment financing and agriculture real estate financing. The Company evaluates agriculture borrowers primarily based on their historical profitability, level of experience in their particular agriculture industry, overall financial capacity and the availability of secondary collateral to withstand economic and natural variations common to the industry. Because agriculture loans present a higher level of risk associated with events caused by nature, the Company routinely makes on-site visits and inspections in order to identify and monitor such risks.

Consumer Loans. Consumer loans made by the Company include direct "A"-credit automobile loans, recreational vehicle loans, boat loans, home improvement loans, personal loans (collateralized and uncollateralized) and deposit account collateralized loans. The terms of these loans typically range from 12 to 180 months and vary based upon the nature of collateral and size of loan. Generally, consumer loans entail greater risk than do real estate secured loans, particularly in the case of consumer loans that are unsecured or collateralized by rapidly depreciating assets such as automobiles. In such cases, any repossessed collateral for a defaulted consumer loan may not provide an adequate source of repayment for the outstanding loan balance. The remaining deficiency often does not warrant further substantial collection efforts against the borrower beyond obtaining a deficiency judgment. In addition, consumer loan collections are dependent on the borrower's continuing financial stability, and thus are more likely to be adversely affected by job loss, divorce, illness or personal bankruptcy. Furthermore, the application of various federal and state laws may limit the amount which can be recovered on such loans.

The contractual maturity ranges of the Company's loan portfolio by type of loan and the amount of such loans with predetermined interest rates and floating rates in each maturity range as of December 31, 2018 are summarized in the following table. Contractual maturities are based on contractual amounts outstanding and do not include loan purchase discounts of \$17.7 million or loans held for sale of \$29.4 million at December 31, 2018:

	One Year or Less	After One Year Through Five Years	After Five Years	Total
	(Dollars in thousands)			
Commercial and industrial	\$ 578,660	\$ 409,748	\$ 496,876	\$ 1,485,284
Real estate:				
Construction, land development and other land loans	367,044	417,066	839,522	1,623,632
1-4 family residential (includes home equity)	27,582	88,891	2,565,064	2,681,537
Commercial (includes multi-family residential)	71,602	255,565	3,219,118	3,546,285
Agriculture (includes farmland)	153,034	99,255	479,698	731,987
Consumer and other	81,125	98,154	110,606	289,885
Total	<u>\$ 1,279,047</u>	<u>\$ 1,368,679</u>	<u>\$ 7,710,884</u>	<u>\$ 10,358,610</u>
Loans with a predetermined interest rate	\$ 313,859	\$ 620,876	\$ 3,140,514	\$ 4,075,249
Loans with a floating interest rate	965,188	747,803	4,570,370	6,283,361
Total	<u>\$ 1,279,047</u>	<u>\$ 1,368,679</u>	<u>\$ 7,710,884</u>	<u>\$ 10,358,610</u>

Nonperforming Assets

Nonperforming assets include loans on nonaccrual status, accruing loans 90 days or more past due, repossessed assets and real estate which has been acquired through foreclosure and is awaiting disposition. Nonperforming assets do not include PCI loans unless the timing and amount of projected cash flows can no longer be reasonably estimated. PCI loans become subject to the Company's allowance for credit losses methodology when a deterioration in projected cash flows is identified.

The Company has several procedures in place to assist it in maintaining the overall quality of its loan portfolio. The Company has established underwriting guidelines to be followed by its officers, and the Company also monitors its delinquency levels for any negative or adverse trends. Nevertheless, the Company's loan portfolio could become subject to increasing pressures from deteriorating borrower credit due to general economic conditions.

As part of the on-going monitoring of the Company's loan portfolio and the methodology for calculating the allowance for credit losses, management grades each loan from 1 to 9. Depending on the grade, loans in the same grade are aggregated and a loss factor is applied to the total loans in the group to determine the allowance for credit losses. For certain loans in risk grades 7 to 9, a specific reserve may be required.

The Company generally places a loan on nonaccrual status and ceases accruing interest when the payment of principal or interest is delinquent for 90 days, or earlier in some cases, unless the loan is in the process of collection and the underlying collateral fully supports the carrying value of the loan.

The Company requires appraisals on loans collateralized by real estate. With respect to potential problem loans, an evaluation of the borrower's overall financial condition is made to determine the need, if any, for possible write-downs or appropriate additions to the allowance for credit losses.

The following table presents information regarding past due loans and nonperforming assets at the dates indicated:

	December 31,				
	2018	2017	2016	2015	2014
	(Dollars in thousands)				
Nonaccrual loans ⁽¹⁾	\$ 13,147	\$ 25,264	\$ 31,642	\$ 39,711	\$ 31,422
Accruing loans 90 or more days past due	4,004	1,004	956	614	2,193
Total nonperforming loans	17,151	26,268	32,598	40,325	33,615
Repossessed assets	—	35	241	171	67
Other real estate	1,805	11,152	15,463	2,963	3,237
Total nonperforming assets	<u>\$ 18,956</u>	<u>\$ 37,455</u>	<u>\$ 48,302</u>	<u>\$ 43,459</u>	<u>\$ 36,919</u>
Nonperforming assets to total loans and other real estate	0.18%	0.37%	0.50%	0.46%	0.40%

(1) Includes troubled debt restructurings of \$51 thousand, \$53 thousand, \$97 thousand, \$681 thousand and \$911 thousand for the years ended December 31, 2018, 2017, 2016, 2015 and 2014, respectively.

The following tables present information regarding past due loans and nonperforming assets differentiated among legacy loans, acquired legacy loans, Non-PCI loans and PCI loans at the dates indicated:

	December 31, 2018				
	Legacy Loans	Acquired Loans			Total Loans
		Acquired Legacy Loans	Non-PCI Loans	PCI Loans	
	(Dollars in thousands)				
Nonaccrual loans	\$ 9,177	\$ 1,737	\$ 2,214	\$ 19	\$ 13,147
Accruing loans 90 or more days past due	3,783	221	—	—	4,004
Total nonperforming loans	12,960	1,958	2,214	19	17,151
Repossessed assets	—	—	—	—	—
Other real estate	1,315	455	35	—	1,805
Total nonperforming assets	<u>\$ 14,275</u>	<u>\$ 2,413</u>	<u>\$ 2,249</u>	<u>\$ 19</u>	<u>\$ 18,956</u>
Nonperforming assets to total loans and other real estate by category	0.15%	0.39%	0.44%	0.22%	0.18%

	December 31, 2017				
	Legacy Loans	Acquired Loans			Total Loans
		Acquired Legacy Loans	Non-PCI Loans	PCI Loans	
	(Dollars in thousands)				
Nonaccrual loans	\$ 8,040	\$ 12,373	\$ 3,341	\$ 1,510	\$ 25,264
Accruing loans 90 or more days past due	1,004	—	—	—	1,004
Total nonperforming loans	9,044	12,373	3,341	1,510	26,268
Repossessed assets	19	—	16	—	35
Other real estate	10,952	—	200	—	11,152
Total nonperforming assets	<u>\$ 20,015</u>	<u>\$ 12,373</u>	<u>\$ 3,557</u>	<u>\$ 1,510</u>	<u>\$ 37,455</u>
Nonperforming assets to total loans and other real estate by category	0.23%	1.68%	0.50%	6.87%	0.37%

The Company had \$19.0 million in nonperforming assets at December 31, 2018 compared with \$37.5 million at December 31, 2017 and \$48.3 million at December 31, 2016. The nonperforming assets consisted of 83 separate credits or other real estate properties at December 31, 2018, compared with 99 at December 31, 2017 and 158 at December 31, 2016.

If interest on nonaccrual loans had been accrued under the original loan terms, approximately \$1.7 million, \$2.7 million and \$3.2 million would have been recorded as income for the years ended December 31, 2018, 2017 and 2016, respectively. The Company had \$13.1 million, \$25.3 million and \$31.6 million in nonaccrual loans at December 31, 2018, 2017 and 2016, respectively.

At December 31, 2018, of the total nonperforming assets, \$14.3 million resulted from legacy loans, \$2.4 million resulted from acquired legacy loans, \$2.2 million resulted from Non-PCI loans and \$19 thousand resulted from PCI loans. At December 31, 2017, of the total nonperforming assets, \$20.0 million resulted from legacy loans, \$12.4 million resulted from acquired legacy loans, \$3.6 million resulted from Non-PCI loans and \$1.5 million resulted from PCI loans. A PCI loan becomes impaired when there is a deterioration in projected cash flows after acquisition.

Nonperforming assets were 0.18% of total loans and other real estate at December 31, 2018 compared with 0.37% of total loans and other real estate at December 31, 2017. The allowance for credit losses as a percentage of total nonperforming loans was 504.0% at December 31, 2018 and 319.9% at December 31, 2017.

Allowance for Credit Losses

The following table presents, as of and for the periods indicated, an analysis of the allowance for credit losses and other related data:

	Years Ended December 31,				
	2018	2017	2016	2015	2014
	(Dollars in thousands)				
Average loans outstanding	\$10,141,625	\$9,822,225	\$9,629,714	\$9,200,765	\$8,988,069
Gross loans outstanding at end of period	\$10,370,313	\$10,020,773	\$9,622,060	\$9,438,589	\$9,244,183
Allowance for credit losses at beginning of period	\$ 84,041	\$ 85,326	\$ 81,384	\$ 80,762	\$ 67,282
Provision for credit losses	16,350	14,325	24,000	7,560	18,275
Charge-offs:					
Commercial and industrial	(11,296)	(14,836)	(14,371)	(7,696)	(818)
Real estate and agriculture	(2,291)	(446)	(7,796)	(1,150)	(3,458)
Consumer and other	(4,186)	(3,652)	(5,346)	(3,304)	(5,674)
Recoveries:					
Commercial and industrial	2,261	1,763	2,812	3,322	466
Real estate and agriculture	410	506	3,516	600	1,561
Consumer and other	1,151	1,055	1,127	1,290	3,128
Net charge-offs	(13,951)	(15,610)	(20,058)	(6,938)	(4,795)
Allowance for credit losses at end of period	\$ 86,440	\$ 84,041	\$ 85,326	\$ 81,384	\$ 80,762
Ratio of allowance to end of period loans	0.83%	0.84%	0.89%	0.86%	0.87%
Ratio of net charge-offs to average loans	0.14%	0.16%	0.21%	0.08%	0.05%
Ratio of allowance to end of period nonperforming loans	504.0%	319.9%	261.8%	201.8%	240.3%

The allowance for credit losses is established through charges to earnings in the form of a provision for credit losses. The amount of the allowance for credit losses is affected by the following: (1) charge-offs of loans that occur when loans are deemed uncollectible and decrease the allowance, (2) recoveries on loans previously charged off that increase the allowance and (3) provisions for credit losses charged to earnings that increase the allowance. Based on an evaluation of the loan portfolio and consideration of the factors listed below, management presents a quarterly review of the allowance for credit losses to the Bank's Board of Directors, indicating any change in the allowance since the last review and any recommendations as to adjustments in the allowance. Although management believes it uses the best information available to make determinations with respect to the allowance for credit losses, further adjustments may be necessary if economic conditions differ from the assumptions used in making the initial determinations.

The Company's allowance for credit losses consists of two components: a specific valuation allowance based on probable losses on specifically identified loans and a general valuation allowance based on historical loan loss experience, general economic conditions and other qualitative risk factors both internal and external to the Company.

In setting the specific valuation allowance, the Company follows a loan review program to evaluate the credit risk in the total loan portfolio and assigns risk grades to each loan. Through this loan review process, the Company maintains an internal list of impaired loans which, along with the delinquency list of loans, helps management assess the overall quality of the loan portfolio and the adequacy of the allowance for credit losses. All loans that have been identified as impaired are reviewed on a quarterly basis in order to determine whether a specific reserve is required. For certain impaired loans, the Company allocates a specific loan loss reserve primarily based on the value of the collateral securing the impaired loan. The specific reserves are determined on an individual loan basis. Loans for which specific reserves are provided are excluded from the general valuation allowance described below.

In connection with this review of the loan portfolio, the Company considers risk elements attributable to particular loan types or categories in assessing the quality of individual loans. Some of the risk elements include:

- for 1-4 family residential mortgage loans, the borrower's ability to repay the loan, including a consideration of the debt to income ratio and employment and income stability, the loan to value ratio, and the age, condition and marketability of collateral;
- for commercial mortgage loans and multifamily residential loans, the debt service coverage ratio (income from the property in excess of operating expenses compared to loan payment requirements), operating results of the owner in the case of owner-occupied properties, the loan to value ratio, the age and condition of the collateral and the volatility of income, property value and future operating results typical of properties of that type;
- for construction, land development and other land loans, the perceived feasibility of the project including the ability to sell developed lots or improvements constructed for resale or the ability to lease property constructed for lease, the quality and nature of contracts for presale or prelease, if any, experience and ability of the developer and loan to value ratio;
- for commercial and industrial loans, the operating results of the commercial, industrial or professional enterprise, the borrower's business, professional and financial ability and expertise, the specific risks and volatility of income and operating results typical for businesses in that category and the value, nature and marketability of collateral;
- for agriculture real estate loans, the experience and financial capability of the borrower, projected debt service coverage of the operations of the borrower and loan to value ratio; and
- for non-real estate agriculture loans, the operating results, experience and financial capability of the borrower, historical and expected market conditions and the value, nature and marketability of collateral.

In addition, for each category, the Company considers secondary sources of income and the financial strength and credit history of the borrower and any guarantors.

In determining the amount of the general valuation allowance, management considers factors such as historical loan loss experience, concentration risk of specific loan types, the volume, growth and composition of the Company's loan portfolio, current economic conditions that may affect the borrower's ability to pay and the value of collateral, the evaluation of the Company's loan portfolio through its internal loan review process, general economic conditions, other qualitative risk factors both internal and external to the Company and other relevant factors. Based on a review of these factors for each loan type, the Company applies an estimated percentage to the outstanding balance of each loan type, excluding any loan that has a specific reserve allocated to it. The Company uses this information to establish the amount of the general valuation allowance.

A change in the allowance for credit losses can be attributable to several factors, most notably (1) specific reserves identified for impaired loans, (2) historical credit loss information, (3) changes in environmental factors and (4) growth in the balance of legacy loans and the re-categorization of fair-valued acquired loans to acquired legacy loans, which subjects such loans to the allowance methodology.

Changes in the Company's asset quality are reflected in the allowance in several ways. Specific reserves that are calculated on a loan-by-loan basis and the qualitative assessment of all other loans reflect current changes in the credit quality of the loan portfolio. Historical credit losses, on the other hand, are based on a three-year look back

period, which are then applied to estimate current credit losses inherent in the loan portfolio. A deterioration in the credit quality of the loan portfolio in the current period would increase the historical credit loss factor to be applied in future periods, just as an improvement in credit quality would decrease the historical credit loss factor.

The allowance for credit losses is further determined by the size of the loan portfolio subject to the allowance methodology and environmental factors that include Company-specific risk indicators and general economic conditions, both of which are constantly changing. The Company evaluates the economic and portfolio-specific factors on a quarterly basis to determine a qualitative component of the general valuation allowance. The factors include economic metrics, business conditions, delinquency trends, credit concentrations, nature and volume of the portfolio and other adjustments for items not covered by specific reserves and historical loss experience. Management's assessment of qualitative factors is a statistically based approach to determine the inherent probable loss associated with such factors. Based on the Company's actual historical loan loss experience relative to economic and loan portfolio-specific factors at the time the losses occurred, management is able to identify the probable level of incurred losses as of the date of measurement. The correlation of historical loss experience with current economic conditions provides an estimate of inherent and probable losses that has not been previously factored into the general valuation allowance by the determination of specific reserves and recent historical losses. Additionally, the Company considers qualitative factors not easily quantified and the possibility of model imprecision.

Utilizing the aggregation of specific reserves, historical loss experience and a qualitative component, management is able to determine the valuation allowance to reflect the full inherent probable loss.

In determining the allowance for credit losses, management also considers the type of loan (legacy or acquired) and the credit quality of the loan. The Company distinguishes between legacy loans and acquired legacy loans, which are accounted for under the contractual yield method, and fair-valued acquired loans consisting of Non-PCI loans and PCI loans, which are accounted for as purchased loans.

Loans acquired in business combinations are initially recorded at fair value, which includes an estimate of inherent credit losses expected to be realized over the remaining lives of the loans, and therefore no corresponding allowance for credit losses is recorded for these loans at acquisition. When a fair-valued acquired loan is renewed at its maturity date, the loan is re-categorized as an acquired legacy loan. When a fair-valued acquired loan is modified after acquisition, the loan is independently evaluated subsequent to the modification decision to determine whether the modification was substantial, and therefore requires that the loan be re-categorized as an acquired legacy loan. This determination is based on a discounted cash-flow analysis. Generally, when a change in discounted cash-flow of greater than 10% is identified, the fair-valued acquired loan becomes categorized as an acquired legacy loan. If and when a fair-valued acquired loan becomes an acquired legacy loan, the acquired legacy loan is evaluated at the time of renewal or modification in accordance with the Company's allowance for credit losses methodology described above.

Non-PCI loans that were not deemed impaired subsequent to the acquisition date are considered non-impaired and are evaluated as part of the general valuation allowance. Non-PCI loans that have not become impaired subsequent to acquisition are segregated into a pool for each acquisition for allowance calculation purposes. For each pool, the Company estimates a hypothetical allowance for credit losses also referred to as an "indicated reserve" that is calculated in accordance with GAAP requirements. The Company uses the acquired bank's past loss history adjusted for qualitative factors to establish the indicated reserve. The indicated reserve for each pool of Non-PCI loans is compared with the remaining discount for the respective pool to test for credit quality deterioration and the possible need for a loan loss provision. To the extent the remaining discount of the pool is greater than the indicated reserve, no additional allowance is necessary. If the remaining discount of the pool is less than the indicated reserve, the difference results in an increase to the allowance recorded through a provision for credit losses.

Non-PCI loans that have deteriorated to an impaired status subsequent to acquisition are evaluated for a specific reserve on a quarterly basis which, when identified, is added to the allowance for credit losses. The Company reviews impaired Non-PCI loans on a loan-by-loan basis and determines the specific reserve based on the difference between the recorded investment in the loan and one of three factors: expected future cash flows, observable market price or fair value of the collateral. Because essentially all of the Company's impaired Non-PCI loans have been collateral-dependent, the amount of the specific reserve historically has been determined by comparing the fair value of the collateral securing the Non-PCI loan with the recorded investment in such loan. In the future, the Company will continue to analyze impaired Non-PCI loans on a loan-by-loan basis and may use an alternative measurement method to determine the specific reserve, as appropriate and in accordance with applicable accounting standards.

PCI loans are individually monitored on a quarterly basis to assess for deterioration subsequent to acquisition and are only subject to the Company's allowance methodology when a deterioration in projected cash flows is identified. If a deterioration in cash flows is identified, an additional provision for credit losses is made. PCI loans were recorded at their acquisition date fair values, which were based on expected cash flows and included estimates of expected future credit losses. The Company's estimates of loan fair values at the acquisition date may be adjusted for a period of up to one year as the Company continues to evaluate its estimate of expected future cash flows at the acquisition date. If the Company determines that losses arose after the acquisition date, the additional losses will be reflected as a provision for credit losses. An allowance for credit losses is not calculated for PCI loans that have not experienced deterioration subsequent to the acquisition date. See "Critical Accounting Policies" above for more information.

As described in the section captioned "Critical Accounting Policies" above, the Company's determination of the allowance for credit losses involves a high degree of judgment and complexity. The Company's analysis of qualitative, or environmental, factors on pools of loans with common risk characteristics, in combination with the quantitative historical loss information and specific reserves, provides the Company with an estimate of inherent losses. The allowance must reflect changes in the balance of loans subject to the allowance methodology, as well as the estimated imminent losses associated with those loans. In the Company's case, the \$2.4 million increase in the allowance for credit losses for the year ended December 31, 2018 was primarily attributable to an increase in total loans and higher historical loss rates, partially offset by a decrease in specific reserves.

The following table shows the allocation of the allowance for credit losses among various categories of loans and certain other information as of the dates indicated. The allocation is made for analytical purposes and is not necessarily indicative of the categories in which future losses may occur. The total allowance is available to absorb losses from any loan category.

	December 31,									
	2018		2017		2016		2015		2014	
	Amount	Percent of Loans to Total	Amount	Percent of Loans to Total	Amount	Percent of Loans to Total	Amount	Percent of Loans to Total	Amount	Percent of Loans to Total
	(Dollars in thousands)									
Balance of allowance for credit losses applicable to:										
Commercial and industrial	\$40,223	14.3%	\$38,810	14.8%	\$35,836	16.0%	\$33,409	17.9%	\$30,002	19.5%
Real estate	40,937	75.9%	39,933	75.5%	43,811	74.2%	42,769	72.5%	44,946	71.2%
Agriculture and agriculture real estate	3,693	7.0%	3,772	6.9%	4,073	7.0%	3,845	6.9%	3,722	6.0%
Consumer and other	1,587	2.8%	1,526	2.8%	1,606	2.8%	1,361	2.7%	2,092	3.3%
Total allowance for credit losses	<u>\$86,440</u>	<u>100.0%</u>	<u>\$84,041</u>	<u>100.0%</u>	<u>\$85,326</u>	<u>100.0%</u>	<u>\$81,384</u>	<u>100.0%</u>	<u>\$80,762</u>	<u>100.0%</u>

The Company further disaggregates its allowance for credit losses to distinguish between the portion of the allowance attributed to legacy loans and the portion attributed to acquired loans.

Non-PCI loans that have deteriorated to an impaired status subsequent to acquisition are evaluated for a specific reserve on a quarterly basis which, when identified, is added to the allowance for credit losses. The Company reviews impaired Non-PCI loans on a loan-by-loan basis and determines the specific reserve based on the difference between the recorded investment in the loan and one of three factors: expected future cash flows, observable market price or fair value of the collateral. Because essentially all of the Company's impaired Non-PCI loans have been collateral-dependent, the amount of the specific reserve historically has been determined by comparing the fair value of the collateral securing the Non-PCI loan with the recorded investment in such loan. In the future, the Company will continue to analyze impaired Non-PCI loans on a loan-by-loan basis and may use an alternative measurement method to determine the specific reserve, as appropriate and in accordance with applicable accounting standards.

PCI loans are individually monitored on a quarterly basis to assess for deterioration subsequent to acquisition and are only subject to the Company's allowance methodology when a deterioration in projected cash flows is identified. If a deterioration in cash flows is identified, an additional provision for credit losses is made. PCI loans were recorded at their acquisition date fair values, which were based on expected cash flows and included estimates of expected future credit losses. The Company's estimates of loan fair values at the acquisition date may be adjusted for a period of up to one year as the Company continues to evaluate its estimate of expected future cash flows at the acquisition date. If the Company determines that losses arose after the acquisition date, the additional losses will be reflected as a provision for credit losses. An allowance for credit losses is not calculated for PCI loans that have not experienced deterioration subsequent to the acquisition date. See "Critical Accounting Policies" above for more information.

As described in the section captioned "Critical Accounting Policies" above, the Company's determination of the allowance for credit losses involves a high degree of judgment and complexity. The Company's analysis of qualitative, or environmental, factors on pools of loans with common risk characteristics, in combination with the quantitative historical loss information and specific reserves, provides the Company with an estimate of inherent losses. The allowance must reflect changes in the balance of loans subject to the allowance methodology, as well as the estimated imminent losses associated with those loans. In the Company's case, the \$2.4 million increase in the allowance for credit losses for the year ended December 31, 2018 was primarily attributable to an increase in total loans and higher historical loss rates, partially offset by a decrease in specific reserves.

The following table shows the allocation of the allowance for credit losses among various categories of loans and certain other information as of the dates indicated. The allocation is made for analytical purposes and is not necessarily indicative of the categories in which future losses may occur. The total allowance is available to absorb losses from any loan category.

	December 31.									
	2018		2017		2016		2015		2014	
	Amount	Percent of Loans to Total Loans	Amount	Percent of Loans to Total Loans	Amount	Percent of Loans to Total Loans	Amount	Percent of Loans to Total Loans	Amount	Percent of Loans to Total Loans
(Dollars in thousands)										
Balance of allowance for credit losses applicable to:										
Commercial and industrial	\$40,223	14.3%	\$38,810	14.8%	\$35,836	16.0%	\$33,409	17.9%	\$30,002	19.5%
Real estate	40,937	75.9%	39,933	75.5%	43,811	74.2%	42,769	72.5%	44,946	71.2%
Agriculture and agriculture real estate	3,693	7.0%	3,772	6.9%	4,073	7.0%	3,845	6.9%	3,722	6.0%
Consumer and other	1,587	2.8%	1,526	2.8%	1,606	2.8%	1,361	2.7%	2,092	3.3%
Total allowance for credit losses	<u>\$86,440</u>	<u>100.0%</u>	<u>\$84,041</u>	<u>100.0%</u>	<u>\$85,326</u>	<u>100.0%</u>	<u>\$81,384</u>	<u>100.0%</u>	<u>\$80,762</u>	<u>100.0%</u>

The Company further disaggregates its allowance for credit losses to distinguish between the portion of the allowance attributed to legacy loans and the portion attributed to acquired loans.

The following tables present, as of and for the periods indicated, information regarding the allowance for credit losses differentiated between legacy loans and acquired loans, which includes acquired legacy loans, Non-PCI loans and PCI loans. Reported net charge-offs may include those from Non-PCI loans and PCI loans, but only if the total charge-off required is greater than the remaining discount.

	<u>As of and for the Year Ended December 31, 2018</u>		
	<u>Legacy Loans</u>	<u>Acquired Loans</u>	<u>Total</u>
	(Dollars in thousands)		
Average loans outstanding	\$ 8,857,557	\$ 1,284,068	\$ 10,141,625
Gross loans outstanding at end of period	<u>\$ 9,237,258</u>	<u>\$ 1,133,055</u>	<u>\$ 10,370,313</u>
Allowance for credit losses at beginning of period	\$ 73,407	\$ 10,634	\$ 84,041
Provision for credit losses	17,942	(1,592)	16,350
Charge-offs:			
Commercial and industrial	(9,912)	(1,384)	(11,296)
Real estate and agriculture	(1,852)	(439)	(2,291)
Consumer and other	(4,122)	(64)	(4,186)
Recoveries:			
Commercial and industrial	1,967	294	2,261
Real estate and agriculture	384	26	410
Consumer and other	1,142	9	1,151
Net charge-offs	<u>(12,393)</u>	<u>(1,558)</u>	<u>(13,951)</u>
Allowance for credit losses at end of period	<u>\$ 78,956</u>	<u>\$ 7,484</u>	<u>\$ 86,440</u>
Ratio of allowance to end of period loans	0.85%	0.66%	0.83%
Ratio of net charge-offs to average loans	0.14%	0.12%	0.14%
Ratio of allowance to end of period nonperforming loans	609.2%	178.6%	504.0%

	<u>As of and for the Year Ended December 31, 2017</u>		
	<u>Legacy Loans</u>	<u>Acquired Loans</u>	<u>Total</u>
	(Dollars in thousands)		
Average loans outstanding	\$ 8,153,733	\$ 1,668,492	\$ 9,822,225
Gross loans outstanding at end of period	<u>\$ 8,542,906</u>	<u>\$ 1,477,867</u>	<u>\$ 10,020,773</u>
Allowance for credit losses at beginning of period	\$ 73,846	\$ 11,480	\$ 85,326
Provision for credit losses	6,587	7,738	14,325
Charge-offs:			
Commercial and industrial	(5,503)	(9,333)	(14,836)
Real estate and agriculture	(228)	(218)	(446)
Consumer and other	(3,618)	(34)	(3,652)
Recoveries:			
Commercial and industrial	959	804	1,763
Real estate and agriculture	340	166	506
Consumer and other	1,024	31	1,055
Net charge-offs	<u>(7,026)</u>	<u>(8,584)</u>	<u>(15,610)</u>
Allowance for credit losses at end of period	<u>\$ 73,407</u>	<u>\$ 10,634</u>	<u>\$ 84,041</u>
Ratio of allowance to end of period loans	0.86%	0.72%	0.84%
Ratio of net charge-offs to average loans	0.09%	0.51%	0.16%
Ratio of allowance to end of period nonperforming loans	811.7%	61.7%	319.9%

The Company had gross charge-offs on legacy loans of \$15.9 million during the year ended December 31, 2018 compared with \$9.3 million during the year ended December 31, 2017. Partially offsetting these charge-offs were recoveries on legacy loans of \$3.5 million for the year ended December 31, 2018 compared with \$2.3 million for the year ended December 31, 2017. Total charge-offs for the year ended December 31, 2018 were \$17.8 million, partially offset by total recoveries of \$3.8 million. Total charge-offs for the year ended December 31, 2017 were \$18.9 million, partially offset by total recoveries of \$3.3 million.

The following tables show the allocation of the allowance for credit losses among various categories of loans disaggregated between legacy loans, acquired legacy loans, Non-PCI loans and PCI loans at the dates indicated. The allocation is made for analytical purposes and is not necessarily indicative of the categories in which future losses may occur. The total allowance is available to absorb losses from any loan category, regardless of whether allocated to a legacy loan or an acquired loan.

	December 31, 2018					
	Acquired Loans				Total Allowance	Percent of Loans to Total Loans
	Legacy Loans	Acquired Legacy Loans	Non-PCI Loans	PCI Loans		
	(Dollars in thousands)					
Balance of allowance for credit losses applicable to:						
Commercial and industrial	\$ 35,088	\$ 5,135	\$ —	\$ —	\$ 40,223	14.3%
Real estate	39,475	1,453	9	—	40,937	75.9%
Agriculture and agriculture real estate	2,828	865	—	—	3,693	7.0%
Consumer and other	1,565	22	—	—	1,587	2.8%
Total allowance for credit losses	<u>\$ 78,956</u>	<u>\$ 7,475</u>	<u>\$ 9</u>	<u>\$ —</u>	<u>\$ 86,440</u>	<u>100.0%</u>

	December 31, 2017					
	Acquired Loans				Total Allowance	Percent of Loans to Total Loans
	Legacy Loans	Acquired Legacy Loans	Non-PCI Loans	PCI Loans		
	(Dollars in thousands)					
Balance of allowance for credit losses applicable to:						
Commercial and industrial	\$ 31,758	\$ 7,052	\$ —	\$ —	\$ 38,810	14.8%
Real estate	37,407	2,153	373	—	39,933	75.5%
Agriculture and agriculture real estate	2,746	1,026	—	—	3,772	6.9%
Consumer and other	1,496	30	—	—	1,526	2.8%
Total allowance for credit losses	<u>\$ 73,407</u>	<u>\$ 10,261</u>	<u>\$ 373</u>	<u>\$ —</u>	<u>\$ 84,041</u>	<u>100.0%</u>

At December 31, 2018, the allowance for credit losses totaled \$86.4 million or 0.83% of total loans. At December 31, 2017, the allowance for credit losses totaled \$84.0 million or 0.84% of total loans, and at December 31, 2016, the allowance totaled \$85.3 million or 0.89% of total loans. The allowance for credit losses at December 31, 2018 increased \$2.4 million or 2.9% compared with December 31, 2017.

At December 31, 2018, \$79.0 million of the allowance was attributable to legacy loans compared with \$73.4 million of the allowance at December 31, 2017, an increase of \$5.5 million or 7.6%. This change was primarily due to an increase in legacy loans and higher historical loss rates, partially offset by a decrease in specific reserves identified for loans with deteriorated credit quality.

At December 31, 2018, \$7.5 million of the allowance was attributable to acquired legacy loans compared with \$10.3 million of the allowance at December 31, 2017, a decrease of \$2.8 million or 27.2%. This change was primarily due to a decrease in acquired legacy loans and a decrease in specific reserves identified for loans with deteriorated credit quality, partially offset by higher historical loss rates.

At December 31, 2018, \$9 thousand of the allowance was attributable to Non-PCI loans compared with \$373 thousand of the allowance at December 31, 2017, a decrease of \$364 thousand or 97.6%. This change was primarily attributable to a decrease in specific reserves identified for loans with deteriorated credit quality.

At December 31, 2018 and 2017, there was no allowance for credit losses attributable to PCI loans.

At December 31, 2018, the Company had \$17.7 million of total outstanding discounts on Non-PCI and PCI loans, of which \$16.4 million was accretable.

The Company believes that the allowance for credit losses at December 31, 2018 is adequate to cover estimated losses in the loan portfolio as of such date. Nevertheless, the Company could sustain losses in future periods that could be substantial in relation to the size of the allowance at December 31, 2018.

Securities

The Company uses its securities portfolio to manage interest rate risk and as a source of income and liquidity for cash requirements. At December 31, 2018, the carrying amount of investment securities totaled \$9.41 billion, a decrease of \$263.2 million or 2.7% compared with \$9.67 billion at December 31, 2017. At December 31, 2018, securities represented 41.5% of total assets compared with 42.8% of total assets at December 31, 2017.

At the date of purchase, the Company is required to classify debt and equity securities into one of three categories: held to maturity, trading or available for sale. At each reporting date, the appropriateness of the classification is reassessed. Investments in debt securities are classified as held to maturity and measured at amortized cost in the financial statements only if management has the positive intent and ability to hold those securities to maturity. Securities that are bought and held principally for the purpose of selling them in the near term are classified as trading and measured at fair value in the financial statements with unrealized gains and losses included in earnings. Investments not classified as either held to maturity or trading are classified as available for sale and measured at fair value in the financial statements with unrealized gains and losses reported, net of tax, in a separate component of shareholders' equity until realized.

The following table summarizes the carrying value by classification of securities as of the dates shown:

	December 31,					
	2018		2017		2016	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value
	(Dollars in thousands)					
Available for Sale						
States and political subdivisions	\$ 1,159	\$ 1,166	\$ 1,817	\$ 1,820	\$ 1,915	\$ 1,920
Collateralized mortgage obligations	12,724	12,756	99,996	100,061	120,478	120,599
Mortgage-backed securities	69,880	70,233	103,612	103,489	84,024	85,863
Other securities	—	—	12,588	12,500	12,588	12,794
Total	<u>\$ 83,763</u>	<u>\$ 84,155</u>	<u>\$ 218,013</u>	<u>\$ 217,870</u>	<u>\$ 219,005</u>	<u>\$ 221,176</u>
Held to Maturity						
U.S. Treasury securities and obligations of						
U.S. Government agencies	\$ 25,778	\$ 25,678	\$ 32,235	\$ 32,380	\$ 33,523	\$ 34,020
States and political subdivisions	253,198	255,861	328,666	332,122	384,015	386,621
Corporate debt securities	—	—	—	—	100	100
Collateralized mortgage obligations	509	508	653	650	850	851
Mortgage-backed securities	<u>9,045,326</u>	<u>8,799,189</u>	<u>9,092,692</u>	<u>8,958,330</u>	<u>9,086,422</u>	<u>8,917,863</u>
Total	<u>\$9,324,811</u>	<u>\$9,081,236</u>	<u>\$9,454,246</u>	<u>\$9,323,482</u>	<u>\$9,504,910</u>	<u>\$9,339,455</u>

Certain investment securities are valued at less than their historical cost. Management evaluates securities for other-than-temporary impairment ("OTTI") at least on a quarterly basis, and more frequently when economic or market conditions warrant such an evaluation.

In determining OTTI, management considers many factors, including: (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, (3) whether the market decline was affected by macroeconomic conditions and (4) whether the entity has the intent to sell the debt security or more likely than not will be required to sell the debt security before its anticipated recovery. The assessment of whether an other-than-temporary decline exists involves a high degree of subjectivity and judgment and is based on the information available to management at the time of such determination.

Management has the ability and intent to hold the securities classified as held-to-maturity until they mature, at which time the Company will receive full value for the securities. Furthermore, as of December 31, 2018, management does not have the intent to sell any of the securities classified as available for sale before a recovery of cost. In addition, management believes it is more likely than not that the Company will not have to sell any of its investment securities before a recovery of cost. As of December 31, 2018, management believes any impairment in the Company's securities is temporary and no impairment loss has been realized in the Company's consolidated statement of income. The Company recorded no other-than-temporary impairment charges in 2018, 2017 or 2016.

The following table summarizes the contractual maturity of securities and their weighted average yields as of December 31, 2018. The contractual maturity of a mortgage-backed security is the date at which the last underlying mortgage matures. The weighted average life of the Company's securities portfolio is 4.05 years, with a modified duration of 3.69 at December 31, 2018. Available for sale securities are shown at fair value and held to maturity securities are shown at amortized cost. For purposes of the table below, tax-exempt states and political subdivisions are calculated on a tax equivalent basis.

	December 31, 2018									
	Within One Year		After One Year but Within Five Years		After Five Years but Within Ten Years		After Ten Years		Total	
	Amount	Yield	Amount	Yield	Amount	Yield	Amount	Yield	Total	Yield
	(Dollars in thousands)									
U.S. Treasury securities and obligations of U.S. government agencies	\$11,962	1.98%	\$13,816	2.44%	\$—	—	\$—	—	\$25,778	2.23%
States and political subdivisions	33,605	3.08%	131,814	3.18%	82,039	4.39%	6,906	4.38%	254,364	3.59%
Collateralized mortgage obligations	—	—	82	2.22%	36	2.64%	13,147	2.58%	13,265	2.58%
Mortgage-backed securities	2,716	3.79%	197,731	2.87%	3,148,258	2.21%	5,766,854	2.43%	9,115,559	2.37%
Total	<u>\$48,283</u>	<u>2.85%</u>	<u>\$343,443</u>	<u>2.97%</u>	<u>\$3,230,333</u>	<u>2.27%</u>	<u>\$5,786,907</u>	<u>2.44%</u>	<u>\$9,408,966</u>	<u>2.40%</u>

The contractual maturity of mortgage-backed securities and collateralized mortgage obligations is not a reliable indicator of their expected life because borrowers have the right to prepay their obligations at any time. Mortgage-backed securities monthly pay downs cause the average lives of the securities to be much different than their stated lives. During a period of increasing interest rates, fixed rate mortgage-backed securities do not tend to experience heavy prepayments of principal, and consequently, the average life of this security will be lengthened. If interest rates begin to fall, prepayments may increase, thereby shortening the estimated life of this security.

At December 31, 2018 and 2017, the Company did not own securities of any one issuer (other than the U.S. government and its agencies) for which aggregate adjusted cost exceeded 10% of the consolidated shareholders' equity at such respective dates.

The average tax equivalent yield of the securities portfolio was 2.40% as of December 31, 2018 compared with 2.24% as of December 31, 2017 and 2016. This increase was primarily due to the investment in higher-yielding securities. Additionally, the average tax equivalent yield was negatively impacted by a lower tax rate in 2018. The average tax equivalent yield on the securities portfolio was based on a 21% tax rate in 2018 and a 35% tax rate in 2017 and 2016.

The average yield excluding the tax equivalent adjustment was 2.30% for the year ended December 31, 2018 compared with 2.15% for the year ended December 31, 2017 and 2.13% for the year ended December 31, 2016. The overall non-acquisition growth in the average securities portfolio over the comparable periods was primarily funded by average deposit growth and other borrowings.

Mortgage-backed securities are securities that have been developed by pooling a number of real estate mortgages and which are principally issued by federal agencies such as Government National Mortgage Association (Ginnie Mae), Fannie Mae and Freddie Mac. These securities are deemed to have high credit ratings, and minimum regular monthly cash flows of principal and interest are guaranteed by the issuing agencies.

Unlike U.S. Treasury and U.S. government agency securities, which have a lump sum payment at maturity, mortgage-backed securities provide cash flows from regular principal and interest payments and principal prepayments throughout the lives of the securities. Premiums and discounts on mortgage-backed securities are amortized over the expected life of the security and may be impacted by prepayments. As such, mortgage-backed securities which are purchased at a premium will generally suffer decreasing net yields as interest rates drop because home owners tend to refinance their mortgages resulting in prepayments and an acceleration of premium amortization. Securities purchased at a discount will obtain higher net yields in a decreasing interest rate environment as prepayments result in an acceleration of discount accretion. At December 31, 2018, 63.3% of the mortgage-backed securities held by the Company had contractual final maturities of more than ten years with a weighted average life of 4.59 years.

Collateralized mortgage obligations (“CMOs”) are bonds that are backed by pools of mortgages. The pools can be Ginnie Mae, Fannie Mae or Freddie Mac pools or they can be private-label pools. CMOs are designed so that the mortgage collateral will generate a cash flow sufficient to provide for the timely repayment of the bonds. So long as the collateral cash flow is adequate to meet scheduled bond payments, the mortgage collateral pool can be structured to accommodate various desired bond repayment schedules. This is accomplished by dividing the bonds into classes to which payments on the underlying mortgage pools are allocated in different order. The bond’s cash flow, for example, can be dedicated to one class of bondholders at a time, thereby increasing call protection to bondholders. In private-label CMOs, losses on underlying mortgages are directed to the most junior of all classes and then to the classes above in order of increasing seniority, which means that the senior classes have enough credit protection to be given the highest credit rating by the rating agencies.

Deposits

The Company’s lending and investing activities are primarily funded by deposits. The Company offers a variety of deposit accounts having a wide range of interest rates and terms including demand, savings, money market and time accounts. The Company relies primarily on competitive pricing policies and customer service to attract and retain these deposits.

Total deposits at December 31, 2018 were \$17.26 billion, a decrease of \$564.9 million or 3.2% compared with \$17.82 billion at December 31, 2017. Total deposits at December 31, 2017 were \$17.82 billion, an increase of \$514.2 million or 3.0% compared with \$17.31 billion at December 31, 2016. Noninterest-bearing deposits at December 31, 2018 were \$5.67 billion compared with \$5.62 billion at December 31, 2017, an increase of \$42.8 million or 0.8%. Noninterest-bearing deposits at December 31, 2017 were \$5.62 billion compared with \$5.19 billion at December 31, 2016, an increase of \$432.3 million or 8.3%. Interest-bearing deposits at December 31, 2018 were \$11.59 billion, a decrease of \$607.7 million or 5.0% compared with \$12.20 billion at December 31, 2017. Interest-bearing deposits at December 31, 2017 were \$12.20 billion, an increase of \$81.8 million or 0.7% compared with \$12.12 billion at December 31, 2016.

The daily average balances and weighted average rates paid on deposits for each of the years ended December 31, 2018, 2017 and 2016 are presented below:

	Years Ended December 31,					
	2018		2017		2016	
	Average Balance	Average Rate	Average Balance	Average Rate	Average Balance	Average Rate
	(Dollars in thousands)					
Interest-bearing checking	\$ 3,937,479	0.51%	\$ 3,816,996	0.31%	\$ 4,066,799	0.24%
Regular savings	2,298,270	0.38	2,224,936	0.29	2,037,051	0.25
Money market savings	3,118,744	0.72	3,336,917	0.36	3,621,390	0.27
Time deposits	2,101,287	0.97	2,289,296	0.69	2,505,526	0.57
Total interest-bearing deposits	11,455,780	0.62	11,668,145	0.40	12,230,766	0.32
Noninterest-bearing deposits	5,650,720	—	5,347,227	—	5,117,621	—
Total deposits	<u>\$17,106,500</u>	<u>0.42%</u>	<u>\$17,015,372</u>	<u>0.27%</u>	<u>\$17,348,387</u>	<u>0.23%</u>

The Company's ratio of average noninterest-bearing deposits to average total deposits for the years ended December 31, 2018, 2017 and 2016 was 33.0%, 31.4% and 29.5%, respectively.

The following table sets forth the amount of the Company's certificates of deposit that are \$100,000 or greater by time remaining until maturity at December 31, 2018 (dollars in thousands):

Three months or less	\$ 365,118	28.9%
Over three through six months	248,246	19.6
Over six through 12 months	388,610	30.8
Over 12 months	261,485	20.7
Total	<u>\$1,263,459</u>	<u>100.00%</u>

Other Borrowings

The Company utilizes borrowings to supplement deposits to fund its lending and investment activities. Borrowings consist of funds from the Federal Home Loan Bank ("FHLB") and securities sold under repurchase agreements.

The following table presents the Company's borrowings at December 31, 2018 and 2017:

	FHLB Advances	FHLB Long- Term Notes Payable	Securities Sold Under Repurchase Agreements
	(Dollars in thousands)		
December 31, 2018			
Amount outstanding at year-end	\$ 1,030,000	\$ 1,126	\$ 284,720
Weighted average interest rate at year-end	2.65%	4.77%	0.93%
Maximum month-end balance during the year	\$ 1,500,000	\$ 5,176	\$ 339,576
Average balance outstanding during the year	\$ 1,186,191	\$ 3,268	\$ 300,429
Weighted average interest rate during the year	2.03%	5.60%	0.66%
December 31, 2017			
Amount outstanding at year-end	\$ 500,000	\$ 5,223	\$ 324,154
Weighted average interest rate at year-end	1.21%	5.70%	0.39%
Maximum month-end balance during the year	\$ 1,539,000	\$ 5,735	\$ 363,753
Average balance outstanding during the year	\$ 1,137,378	\$ 5,519	\$ 328,652
Weighted average interest rate during the year	1.11%	5.69%	0.39%

FHLB advances and long-term notes payable—The Company has an available line of credit with the FHLB of Dallas, which allows the Company to borrow on a collateralized basis. The Company's FHLB advances are typically considered short-term borrowings and are used to manage liquidity as needed. Maturing advances are replaced by drawing on available cash, making additional borrowings or through increased customer deposits. At December 31, 2018, the Company had total funds of \$5.92 billion available under this line, of which a total amount of \$1.03 billion was outstanding. FHLB advances were \$1.03 billion at December 31, 2018, with a weighted average interest rate of 2.65%. Long-term notes payable were \$1.1 million at December 31, 2018, with a weighted average interest rate of 4.77%. The maturity dates on the FHLB notes payable range from the years 2019 to 2027 and have interest rates ranging from 4.51% to 5.23%.

Securities sold under repurchase agreements with Company customers—At December 31, 2018, the Company had \$284.7 million in securities sold under repurchase agreements compared with \$324.2 million at December 31, 2017, with weighted average rates paid of 0.93% and 0.39% for the years ended December 31, 2018 and 2017, respectively. Repurchase agreements are generally settled on the following business day; however, approximately \$8.9 million of repurchase agreements outstanding at December 31, 2018 have maturity dates ranging from 6 to 24 months. All securities sold under repurchase agreements are collateralized by certain pledged securities.

Junior Subordinated Debentures

On January 1, 2016, in connection with the acquisition of Tradition, the Company assumed \$7.2 million in junior subordinated debentures. During the second quarter of 2016, the Company redeemed all of its outstanding junior subordinated debentures. Accordingly, as of December 31, 2018, 2017 and 2016, the Company had no junior subordinated debentures outstanding.

Interest Rate Sensitivity and Market Risk

The Company's asset liability and funds management policy provides management with the guidelines for effective funds management, and the Company has established a measurement system for monitoring its net interest rate sensitivity position. The Company manages its sensitivity position within established guidelines.

As a financial institution, the Company's primary component of market risk is interest rate volatility. Fluctuations in interest rates ultimately will impact both (1) the level of income and expense recorded on most of the Company's assets and liabilities and (2) the market value of all interest-earning assets and interest-bearing liabilities, other than those which have a short term to maturity. Interest rate risk is the potential of economic losses due to future interest rate changes. These economic losses can be reflected as a loss of future net interest income, a loss of current fair market values, or both. The objective is to measure the effect on net interest income and to adjust the balance sheet to minimize the inherent risk while maximizing income.

The Company manages its exposure to interest rates by structuring its balance sheet in the ordinary course of business. The Company does not enter into instruments such as leveraged derivatives, interest rate swaps, financial options, financial future contracts or forward delivery contracts for the purpose of reducing interest rate risk. Based upon the nature of the Company's operations, with the exception of how commodity prices may impact the Company's borrowers' ability to repay loans, the Company is not subject to foreign exchange or commodity price risk. The Company does not own any trading assets.

The Company's exposure to interest rate risk is managed by the Asset Liability Committee ("ALCO"), which consists of senior officers of the Company, in accordance with policies approved by the Company's Board of Directors. The ALCO formulates strategies based on appropriate levels of interest rate risk. In determining the appropriate level of interest rate risk, the ALCO considers the impact on earnings and capital of the current outlook on interest rates, potential changes in interest rates, regional economies, liquidity, business strategies and other factors. The ALCO meets regularly to review, among other things, the sensitivity of assets and liabilities to interest rate changes, the book and market values of assets and liabilities, unrealized gains and losses, purchase and sale activities, commitments to originate loans and the maturities of investments and borrowings. Additionally, the ALCO reviews liquidity, cash flow flexibility, maturities of deposits and consumer and commercial deposit activity. Management uses two methodologies to manage interest rate risk: (1) an analysis of relationships between interest-earning assets and interest-bearing liabilities; and (2) an interest rate shock simulation model. The Company has traditionally managed its business to reduce its overall exposure to changes in interest rates.

The Company uses an interest rate risk simulation model and shock analysis to test the interest rate sensitivity of net interest income and the balance sheet. Contractual maturities and repricing opportunities of loans are incorporated in the model as are prepayment assumptions, maturity data and call options within the investment portfolio. Assumptions based on past experience are incorporated into the model for nonmaturity deposit accounts. The assumptions used are inherently uncertain, and, as a result, the model cannot precisely measure future net interest income or precisely predict the impact of fluctuations in market interest rates on net interest income. Actual results will differ from the model's simulated results due to timing, magnitude and frequency of interest rate changes as well as changes in market conditions and the application and timing of various management strategies.

The Company utilizes static balance sheet rate shocks to estimate the potential impact on net interest income of changes in interest rates under various rate scenarios. This analysis estimates a percentage of change in the metric from the stable rate base scenario versus alternative scenarios of rising and falling market interest rates by instantaneously shocking a static balance sheet.

The following table summarizes the simulated change in net interest income at the 12-month horizon, considering the balance sheet composition as of December 31, 2018:

Change in Interest Rates (Basis Points)	Percent Change in Net Interest Income
+200	2.4%
+100	1.7%
Base	0.0%
-100	(1.8)%

The results are significantly influenced by the behavior of demand, money market and savings deposits and the overall balance sheet composition during such rate fluctuations. The Company has found that, historically, interest rates on these deposits change more slowly than changes in the discount and federal funds rates. This assumption is incorporated into the simulation model and is generally not fully reflected in a gap analysis. The assumptions incorporated into the model are inherently uncertain and, as a result, the model cannot precisely measure future net interest income or precisely predict the impact of fluctuations in market interest rates on net interest income. Actual results will differ from the model's simulated results due to timing, magnitude and frequency of interest rate changes as well as changes in market conditions and the application and timing of various strategies.

Liquidity

Liquidity involves the Company's ability to raise funds to support asset growth and acquisitions or reduce assets to meet deposit withdrawals and other payment obligations, to maintain reserve requirements and otherwise to operate the Company on an ongoing basis and manage unexpected events. During 2018 and 2017, the Company's liquidity needs have primarily been met by growth in core deposits, security and loan maturities, amortizing investment and loan portfolios and advances from the FHLB of Dallas. Although access to purchased funds from correspondent banks is available and has been utilized on occasion to take advantage of investment opportunities, the Company does not generally rely on this external funding source.

The following table illustrates, during the years presented, the mix of the Company's funding sources and the average assets in which those funds are invested as a percentage of the Company's average total assets for the periods indicated. Average assets totaled \$22.63 billion for 2018 compared with \$22.34 billion for 2017.

	<u>2018</u>	<u>2017</u>
Source of Funds:		
Deposits:		
Noninterest-bearing	24.97%	23.93%
Interest-bearing	50.62	52.23
Securities sold under repurchase agreements	1.33	1.47
Other borrowings	5.25	5.12
Other noninterest-bearing liabilities	0.39	0.46
Shareholders' equity	17.44	16.79
Total	<u>100.00%</u>	<u>100.00%</u>
Uses of Funds:		
Loans	44.81%	43.97%
Securities	42.70	43.34
Federal funds sold and other interest-earning assets	0.36	0.37
Other noninterest-earning assets	12.13	12.32
Total	<u>100.00%</u>	<u>100.00%</u>
Average noninterest-bearing deposits to average deposits	33.03%	31.43%
Average loans to average deposits	59.29%	57.73%

The Company's largest source of funds is deposits and its largest uses of funds are securities and loans. The Company does not expect a change in the source or use of its funds in the foreseeable future. The Company's average deposits increased 0.5% for the year ended December 31, 2018 compared with the year ended December 31, 2017. The Company's average loans increased 3.3% for the year ended December 31, 2018 compared with the year ended December 31, 2017. The Company predominantly invests excess deposits in government-backed securities until the funds are needed to fund loan growth. The Company's securities portfolio has a weighted average life of 4.05 years and a modified duration of 3.69 at December 31, 2018.

As of December 31, 2018, the Company had outstanding \$2.49 billion in commitments to extend credit and \$66.3 million in commitments associated with outstanding standby letters of credit. Since commitments associated with letters of credit and commitments to extend credit may expire unused, the total outstanding may not necessarily reflect the actual future cash funding requirements.

As of December 31, 2018, the Company had no exposure to future cash requirements associated with known uncertainties or capital expenditures of a material nature.

As of December 31, 2018, the Company had cash and cash equivalents of \$411.1 million compared with \$392.3 million at December 31, 2017.

Share Repurchases

In January 2018, the Company's Board of Directors authorized a stock repurchase program under which the Company may repurchase up to 5%, or approximately 3.47 million shares, of its outstanding common stock over a two-year period expiring on January 16, 2020, at the discretion of management. Repurchases under this program may be made from time to time in open market transactions, and pursuant to any trading plan that may be adopted in accordance with Rule 10b5-1 of the Exchange Act. The timing and actual number of shares repurchased will depend on a variety of factors including price, corporate and regulatory requirements, market conditions, and other corporate liquidity requirements and priorities. Shares of stock repurchased are held as authorized but unissued shares. The Company is not obligated to purchase any particular number of shares, and the Company may suspend, modify or terminate the program at any time and for any reason, without prior notice. No repurchases were made under this program during the year ended December 31, 2018.

Contractual Obligations

The following table summarizes the Company's contractual obligations and other commitments to make future payments as of December 31, 2018 (other than deposit obligations and securities sold under repurchase agreements). The Company's future cash payments associated with its contractual obligations pursuant to its FHLB advances and notes payable and operating leases as of December 31, 2018 are summarized below. The future interest payments were calculated using the current rate in effect at December 31, 2018. Payments for FHLB notes payable include interest of \$131 thousand that will be paid over the future periods. Payments related to leases are based on actual payments specified in underlying contracts.

	<u>1 year or less</u>	<u>More than 1 year but less than 3 years</u>	<u>3 years or more but less than 5 years</u>	<u>5 years or more</u>	<u>Total</u>
	(Dollars in thousands)				
Federal Home Loan Bank advances and notes payable	\$ 1,030,457	\$ 586	\$ 125	\$ 89	\$ 1,031,257
Operating leases	4,897	7,101	4,344	3,597	19,939
Total	<u>\$ 1,035,354</u>	<u>\$ 7,687</u>	<u>\$ 4,469</u>	<u>\$ 3,686</u>	<u>\$ 1,051,196</u>

Off-Balance Sheet Items

In the normal course of business, the Company enters into various transactions that, in accordance with GAAP, are not included in its consolidated balance sheets. The Company enters into these transactions to meet the financing needs of its customers. These transactions include commitments to extend credit and standby letters of credit, which involve, to varying degrees, elements of credit risk and interest rate risk in excess of the amounts recognized in the consolidated balance sheets.

The Company's commitments associated with outstanding standby letters of credit and commitments to extend credit expiring by period as of December 31, 2018 are summarized below. Since commitments associated with letters of credit and commitments to extend credit may expire unused, the amounts shown do not necessarily reflect the actual future cash funding requirements.

	<u>1 year or less</u>	<u>More than 1 year but less than 3 years</u>	<u>3 years or more but less than 5 years</u>	<u>5 years or more</u>	<u>Total</u>
	(Dollars in thousands)				
Standby letters of credit	\$ 60,600	\$ 4,096	\$ 1,647	\$ —	\$ 66,343
Commitments to extend credit	1,005,274	442,088	125,249	922,239	2,494,850
Total	<u>\$ 1,065,874</u>	<u>\$ 446,184</u>	<u>\$ 126,896</u>	<u>\$ 922,239</u>	<u>\$ 2,561,193</u>

Standby Letters of Credit. Standby letters of credit are written conditional commitments issued by the Company to guarantee the payment by or performance of a customer to a third party. If the customer does not perform in accordance with the terms of the agreement with the third party, the Company would be required to fund the commitment. The maximum potential amount of future payments the Company could be required to make is represented by the contractual amount of the commitment. If the commitment is funded, the Company would be entitled to seek recovery from the customer. The Company's policies generally require that standby letter of credit arrangements contain security and debt covenants similar to those contained in loan agreements.

Commitments to Extend Credit. The Company enters into contractual commitments to extend credit, normally with fixed expiration dates or termination clauses, at specified rates and for specific purposes. Substantially all of the Company's commitments to extend credit are contingent upon customers maintaining specific credit standards at the time of loan funding. The Company minimizes its exposure to loss under these commitments by subjecting them to credit approval and monitoring procedures. Management assesses the credit risk associated with certain commitments to extend credit in determining the level of the allowance for credit losses.

Capital Resources

Capital management consists of providing equity to support the Company's current and future operations. The Company is subject to capital adequacy requirements imposed by the Federal Reserve Board, and the Bank is subject to capital adequacy requirements imposed by the FDIC. Both the Federal Reserve Board and the FDIC have adopted risk-based capital requirements for assessing bank holding company and bank capital adequacy. These standards define capital and establish minimum capital requirements in relation to assets and off-balance sheet exposure, adjusted for credit risk.

In July 2013, the Federal Reserve Board and the FDIC published the Basel III Capital Rules establishing a new comprehensive capital framework for U.S. banking organizations. The Basel III Capital Rules, among other things, (1) introduced a new capital measure called "Common Equity Tier 1" ("CET1"), (2) specified that Tier 1 capital consists of CET1 and "Additional Tier 1 capital" instruments meeting specified requirements, (3) defined CET1 narrowly by requiring that most deductions/ adjustments to regulatory capital measures be made to CET1 and not to the other components of capital and (4) expanded the scope of the deductions/ adjustments as compared to existing regulations.

The minimum capital ratios under the Basel III Capital Rule, including the capital conservation buffer, that were effective as of January 1, 2018 are (1) 6.375% CET1 to risk-weighted assets, (2) 7.875% Tier 1 capital to risk-weighted assets, (3) 9.875% total capital (that is, Tier 1 plus Tier 2) to risk-weighted assets and (4) 4.0% Tier 1 capital to average quarterly assets as reported on consolidated financial statements (known as the "leverage ratio"). As of December 31, 2018, the Company's ratio of CET1 to risk-weighted assets was 16.32%, Tier 1 capital to risk-weighted assets was 16.32%, total capital to risk-weighted assets was 16.99% and Tier 1 capital to average quarterly assets was 10.23%.

The Basel III Capital Rules require a "capital conservation buffer," composed entirely of CET1, in addition to the minimum risk-weighted asset capital ratios. The implementation of the capital conservation buffer began on January 1, 2016 at the 0.625% level and was phased in over a four-year period (increasing by that amount on each subsequent January 1, until it reached 2.5% on January 1, 2019). The required phase-in buffer during 2018 was 1.875%.

As of January 1, 2019, the Basel III Capital Rules require the Company to maintain an additional capital conservation buffer of 2.5% CET1, effectively resulting in minimum ratios of (1) CET1 to risk-weighted assets of 7.0%, (2) Tier 1 capital to risk-weighted assets of 8.5%, (3) Total capital (that is, Tier 1 plus Tier 2) to risk-weighted assets of 10.5% and (4) a leverage ratio of 4.0%. The Bank is subject to capital adequacy guidelines of the FDIC that are substantially similar to the Federal Reserve Board's guidelines. Also pursuant to FDICIA, the FDIC has promulgated regulations setting the levels at which an insured institution such as the Bank would be considered "well-capitalized," "adequately capitalized," "undercapitalized," "significantly undercapitalized" and "critically undercapitalized." Under the FDIC's regulations, the Bank is classified "well-capitalized" for purposes of prompt corrective action.

Total shareholders' equity increased to \$4.05 billion at December 31, 2018, compared with \$3.82 billion at December 31, 2017, an increase of \$228.7 million or 6.0%. This increase was primarily the result of net income of \$321.8 million, partially offset by dividends paid on common stock of \$104.1 million.

The following table provides a comparison of the Company's and the Bank's leverage and risk-weighted capital ratios as of December 31, 2018 to the minimum and well-capitalized regulatory standards:

	<u>Minimum Required For Capital Adequacy Purposes</u>	<u>Minimum Required Plus Capital Conservation Buffer for 2018</u>	<u>To Be Categorized As Well Capitalized Under Prompt Corrective Action Provisions</u>	<u>Actual Ratio at December 31, 2018</u>
The Company				
CET1 capital ratio	4.50%	6.375%	N/A	16.32%
Tier 1 risk-based capital ratio	6.00%	7.875%	N/A	16.32%
Total risk-based capital ratio	8.00%	9.875%	N/A	16.99%
Leverage ratio	4.00% ⁽¹⁾	4.000%	N/A	10.23%
The Bank				
CET1 capital ratio	4.50%	6.375%	6.50%	16.24%
Tier 1 risk-based capital ratio	6.00%	7.875%	8.00%	16.24%
Total risk-based capital ratio	8.00%	9.875%	10.00%	16.90%
Leverage ratio	4.00% ⁽²⁾	4.000%	5.00%	10.18%

(1) The Federal Reserve Board may require the Company to maintain a leverage ratio above the required minimum.

(2) The FDIC may require the Bank to maintain a leverage ratio above the required minimum.

ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

For information regarding the market risk of the Company's financial instruments, see Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operation—Financial Condition—Interest Rate Sensitivity and Market Risk. The Company's principal market risk exposure is to changes in interest rates.

ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

The financial statements, the report thereon, the notes thereto and supplementary data commence at page 73 of this Annual Report on Form 10-K.

The following table presents certain unaudited consolidated quarterly financial information concerning the Company's results of operations for each of the two years indicated below. The information should be read in conjunction with the historical consolidated financial statements of the Company and the notes thereto appearing elsewhere in this Annual Report on Form 10-K.

CONSOLIDATED QUARTERLY FINANCIAL DATA OF THE COMPANY

	Quarter Ended 2018			
	December 31	September 30	June 30	March 31
	(Dollars in thousands, except per share data) (unaudited)			
Interest income	\$ 187,194	\$ 184,676	\$ 184,321	\$ 171,018
Interest expense	29,946	27,357	22,518	17,795
Net interest income	157,248	157,319	161,803	153,223
Provision for credit losses	1,000	2,350	4,000	9,000
Net interest income after provision	156,248	154,969	157,803	144,223
Noninterest income	29,079	30,624	28,371	27,938
Noninterest expense	80,804	81,760	83,602	80,054
Income before income taxes	104,523	103,833	102,572	92,107
Provision for income taxes	21,192	21,310	20,975	17,746
Net income	<u>\$ 83,331</u>	<u>\$ 82,523</u>	<u>\$ 81,597</u>	<u>\$ 74,361</u>
Earnings per share ⁽¹⁾ :				
Basic	<u>\$ 1.19</u>	<u>\$ 1.18</u>	<u>\$ 1.17</u>	<u>\$ 1.07</u>
Diluted	<u>\$ 1.19</u>	<u>\$ 1.18</u>	<u>\$ 1.17</u>	<u>\$ 1.07</u>
	Quarter Ended 2017			
	December 31	September 30	June 30	March 31
	(Dollars in thousands, except per share data) (unaudited)			
Interest income	\$ 171,839	\$ 172,419	\$ 168,047	\$ 165,050
Interest expense	15,789	16,272	15,816	12,615
Net interest income	156,050	156,147	152,231	152,435
Provision for credit losses	2,000	6,900	2,750	2,675
Net interest income after provision	154,050	149,247	149,481	149,760
Noninterest income	29,220	28,809	27,780	30,824
Noninterest expense	81,088	77,509	76,442	78,062
Income before income taxes	102,182	100,547	100,819	102,522
Provision for income taxes	35,044	32,639	32,265	33,957
Net income	<u>\$ 67,138</u>	<u>\$ 67,908</u>	<u>\$ 68,554</u>	<u>\$ 68,565</u>
Earnings per share ⁽¹⁾ :				
Basic	<u>\$ 0.97</u>	<u>\$ 0.98</u>	<u>\$ 0.99</u>	<u>\$ 0.99</u>
Diluted	<u>\$ 0.97</u>	<u>\$ 0.98</u>	<u>\$ 0.99</u>	<u>\$ 0.99</u>

(1) Earnings per share are computed independently for each of the quarters presented and therefore may not total earnings per share for the year.

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None.

ITEM 9A. CONTROLS AND PROCEDURES

Evaluation of disclosure controls and procedures. As of the end of the period covered by this report, the Company carried out an evaluation, under the supervision and with the participation of its management, including its Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of its disclosure controls and procedures. In designing and evaluating the disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management was required to apply judgment in evaluating its controls and procedures. Based on this evaluation, the Company's Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act), were effective as of the end of the period covered by this report.

Changes in internal control over financial reporting. There were no changes in the Company's internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that occurred during the quarter ended December 31, 2018, that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

The management of the Company is responsible for establishing and maintaining adequate internal control over financial reporting. The Company's internal control over financial reporting is a process designed under the supervision of the Company's Chief Executive Officer and Chief Financial Officer to provide reasonable assurance regarding the reliability of financial reporting and the preparation of the Company's financial statements for external purposes in accordance with generally accepted accounting principles.

As of December 31, 2018, management assessed the effectiveness of the Company's internal control over financial reporting based on the criteria for effective internal control over financial reporting established in "*Internal Control—Integrated Framework*," issued by the Committee of Sponsoring Organizations ("COSO") of the Treadway Commission ("2013 Framework"). Based on the assessment, management determined that the Company maintained effective internal control over financial reporting as of December 31, 2018.

Deloitte & Touche LLP the independent registered public accounting firm that audited the consolidated financial statements of the Company included in this Annual Report on Form 10-K, has issued an attestation report on the Company's internal control over financial reporting as of December 31, 2018. The report is included in this Item under the heading "Report of Independent Registered Public Accounting Firm."

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the shareholders and the Board of Directors of Prosperity Bancshares, Inc.

Opinion on Internal Control over Financial Reporting

We have audited the internal control over financial reporting of Prosperity Bancshares, Inc. and subsidiaries (the "Company") as of December 31, 2018, based on criteria established in *Internal Control — Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2018, based on criteria established in *Internal Control — Integrated Framework (2013)* issued by COSO.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the consolidated financial statements as of and for the year ended December 31, 2018, of the Company and our report dated February 27, 2019 expressed an unqualified opinion on those financial statements.

Basis for Opinion

The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Report on Internal Control Over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

Definition and Limitations of Internal Control over Financial Reporting

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ Deloitte and Touche LLP

Houston, Texas
February 27, 2019

ITEM 9B. OTHER INFORMATION

None.

PART III.

ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

The information required by this Item is incorporated herein by reference to the information under the captions “Election of Directors,” “Continuing Directors and Executive Officers,” “Section 16(a) Beneficial Ownership Reporting Compliance,” “Corporate Governance—Committees of the Board—Audit Committee,” “Corporate Governance—Director Nominations Process” and “Corporate Governance—Code of Ethics” in the Company’s definitive Proxy Statement for its 2019 Annual Meeting of Shareholders (the “2019 Proxy Statement”) to be filed with the Commission pursuant to Regulation 14A under the Exchange Act within 120 days of the Company’s fiscal year end.

ITEM 11. EXECUTIVE COMPENSATION

The information required by this Item is incorporated herein by reference to the information under the captions “Executive Compensation and Other Matters” and “Director Compensation” in the 2019 Proxy Statement.

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED SHAREHOLDER MATTERS

Certain information required by this Item 12 is included under “Securities Authorized for Issuance under Equity Compensation Plans” in Part II, Item 5 of this Annual Report on Form 10-K. The other information required by this Item is incorporated herein by reference to the information under the caption “Beneficial Ownership of Common Stock by Management of the Company and Principal Shareholders” in the 2019 Proxy Statement.

ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS AND DIRECTOR INDEPENDENCE

The information required by this Item is incorporated herein by reference to the information under the captions “Corporate Governance—Director Independence” and “Certain Relationships and Related Transactions” in the 2019 Proxy Statement.

ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

The information required by this Item is incorporated herein by reference to the information under the caption “Fees and Services of Independent Registered Public Accounting Firm” in the 2019 Proxy Statement.

PART IV.

ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES

(a) The following documents are filed as part of this Annual Report on Form 10-K:

1. Consolidated Financial Statements. Reference is made to the Consolidated Financial Statements, the report thereon and the notes thereto commencing at page 73 of this Annual Report on Form 10-K. Set forth below is a list of such Consolidated Financial Statements:

Report of Independent Registered Public Accounting Firm	74
Consolidated Balance Sheets as of December 31, 2018 and 2017	75
Consolidated Statements of Income for the Years Ended December 31, 2018, 2017, and 2016	76
Consolidated Statements of Comprehensive Income for the Years Ended December 31, 2018, 2017 and 2016	77
Consolidated Statements of Changes in Shareholders' Equity for the Years Ended December 31, 2018, 2017 and 2016	78
Consolidated Statements of Cash Flows for the Years Ended December 31, 2018, 2017 and 2016.....	79
Notes to Consolidated Financial Statements.....	80

2. Financial Statement Schedules. All supplemental schedules are omitted as inapplicable or because the required information is included in the Consolidated Financial Statements or notes thereto.

3. The exhibits to this Annual Report on Form 10-K listed below have been included only with the copy of this report filed with the Securities and Exchange Commission. The Company will furnish a copy of any exhibit to shareholders upon written request to the Company and payment of a reasonable fee not to exceed the Company's reasonable expense.

Each exhibit marked with an asterisk is filed or furnished with this Annual Report on Form 10-K as noted below.

Exhibit Number (1)	Description
3.1	— Amended and Restated Articles of Incorporation of Prosperity Bancshares, Inc. (incorporated herein by reference to Exhibit 3.1 to the Company's Registration Statement on Form S-1 (Registration No. 333-63267))
3.2	— Articles of Amendment to Amended and Restated Articles of Incorporation of Prosperity Bancshares, Inc. (incorporated herein by reference to Exhibit 3.2 to the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2006)
3.3	— Amended and Restated Bylaws of Prosperity Bancshares, Inc. (incorporated herein by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K filed January 19, 2018)
4.1	— Form of certificate representing shares of Prosperity Bancshares, Inc. common stock (incorporated herein by reference to Exhibit 4 to the Company's Registration Statement on Form S-1 (Registration No. 333-63267))
10.1†	— Prosperity Bancshares, Inc. 2004 Stock Incentive Plan (incorporated herein by reference to Exhibit 10.3 to the Company's Registration Statement on Form S-4 (Registration No. 333-121767))
10.2†	— Prosperity Bancshares, Inc. 2012 Stock Incentive Plan (incorporated herein by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed on April 23, 2012)
10.3†	— Second Amended and Restated Employment Agreement effective January 1, 2009 by and among Prosperity Bancshares, Inc., Prosperity Bank and David Zalman (incorporated herein by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed January 7, 2009)
10.4†	— First Amendment to the Second Amended and Restated Employment Agreement effective February 22, 2012 by and among Prosperity Bancshares, Inc., Prosperity Bank and H. E. Timanus, Jr. (incorporated herein by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed February 24, 2012)

Exhibit Number (1)	Description
10.5†	— Second Amended and Restated Employment Agreement effective January 1, 2009 by and among Prosperity Bancshares, Inc., Prosperity Bank and H. E. Timanus, Jr. (incorporated herein by reference to Exhibit 10.4 to the Company's Current Report on Form 8-K filed January 7, 2009)
10.6†	— Amended and Restated Employment Agreement effective January 1, 2009 by and among Prosperity Bancshares, Inc., Prosperity Bank and David Hollaway (incorporated herein by reference to Exhibit 10.2 to the Company's Current Report on Form 8-K filed on January 7, 2009)
10.7†	— Amended and Restated Employment Agreement dated October 20, 2014 by and between W.R. Collier and Prosperity Bank (incorporated herein by reference to Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2014)
10.8†	— Management Security Plan Agreement of American State Bank, amended and restated effective as of January 1, 2005, as assumed by Prosperity Bank (incorporated herein by reference to Exhibit 10.11 to the Company's Annual Report on Form 10-K for the year ended December 31, 2014)
10.9†	— Employment Agreement, dated July 30, 2004, by and between Prosperity Bank and Edward Z. Safady (incorporated herein by reference to Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q filed on August 7, 2015)
10.10†	— Amendment to Employment Agreement, dated December 24, 2008, by and between Prosperity Bank and Edward Safady (incorporated herein by reference to Exhibit 10.2 to the Company's Quarterly Report on Form 10-Q filed on August 7, 2015)
10.11†	— Non-Disclosure and Non-Solicitation Agreement, effective May 15, 2015, by and between Prosperity Bank and Edward Safady (incorporated herein by reference to Exhibit 10.3 to the Company's Quarterly Report on Form 10-Q filed on August 7, 2015)
10.12†	— Amended and Restated Prosperity Bancshares, Inc. 401(k) Profit Sharing Plan (incorporated herein by reference to Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q filed on August 10, 2016)
21.1*	— Subsidiaries of Prosperity Bancshares, Inc.
23.1*	— Consent of Deloitte & Touche LLP
31.1*	— Certification of the Chief Executive Officer pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934, as amended
31.2*	— Certification of the Chief Financial Officer pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934, as amended
32.1**	— Certification of the Chief Executive Officer pursuant to 18 U.S.C. Section 1350, adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.2**	— Certification of the Chief Financial Officer pursuant to 18 U.S.C. Section 1350, adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
101*	— Interactive financial data

† Management contract or compensatory plan or arrangement.

* Filed with this Annual Report on Form 10-K.

** Furnished with this Annual Report on Form 10-K.

(1) The Company has other long-term debt agreements that meet the exclusion set forth in Section 601(b)(4)(iii)(A) of Regulation S-K. The Company hereby agrees to furnish a copy of such agreements to the Commission upon request.

(b) Exhibits. See the exhibit list included in Item 15(a)3 of this Annual Report on Form 10-K.

(c) Financial Statement Schedules. See Item 15(a)2 of this Annual Report on Form 10-K.

ITEM 16. FORM 10-K SUMMARY

None.

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, as amended, the registrant, has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: February 27, 2019

PROSPERITY BANCSHARES, INC.®
(Registrant)

BY: /s/ DAVID ZALMAN
David Zalman
Chairman of the Board and Chief
Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the date indicated.

<u>Signature</u>	<u>Positions</u>	<u>Date</u>
<u> /s/ DAVID ZALMAN </u> David Zalman	Chairman of the Board and Chief Executive Officer (principal executive officer); Director	February 27, 2019
<u> /s/ DAVID HOLLOWAY </u> David Holloway	Chief Financial Officer (principal financial officer and principal accounting officer)	February 27, 2019
<u> /s/ JAMES A. BOULIGNY </u> James A. Bouligny	Director	February 27, 2019
<u> /s/ W. R. COLLIER </u> W. R. Collier	Director	February 27, 2019
<u> /s/ LEAH HENDERSON </u> Leah Henderson	Director	February 27, 2019
<u> /s/ NED S. HOLMES </u> Ned S. Holmes	Director	February 27, 2019
<u> /s/ JACK LORD </u> Jack Lord	Director	February 27, 2019
<u> /s/ WILLIAM T. LUEDKE IV </u> William T. Luedke IV	Director	February 27, 2019
<u> /s/ PERRY MUELLER, JR., D.D.S. </u> Perry Mueller, Jr., D.D.S.	Director	February 27, 2019
<u> /s/ HARRISON STAFFORD II </u> Harrison Stafford II	Director	February 27, 2019
<u> /s/ ROBERT STEELHAMMER </u> Robert Steelhammer	Director	February 27, 2019
<u> /s/ H.E. TIMANUS, JR. </u> H.E. Timanus, Jr.	Director	February 27, 2019

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REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the shareholders and the Board of Directors of Prosperity Bancshares, Inc.

Opinion on the Financial Statements

We have audited the accompanying consolidated balance sheets of Prosperity Bancshares, Inc. and subsidiaries (the "Company") as of December 31, 2018 and 2017, the related consolidated statements of income, comprehensive income, changes in shareholders' equity, and cash flows, for each of the three years in the period ended December 31, 2018, and the related notes (collectively referred to as the "financial statements"). In our opinion, the financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2018 and 2017, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2018, in conformity with accounting principles generally accepted in the United States of America.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the Company's internal control over financial reporting as of December 31, 2018, based on criteria established in *Internal Control — Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated February 27, 2019 expressed an unqualified opinion on the Company's internal control over financial reporting.

Basis for Opinion

These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the Company's financial statements based on our audits. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. Our audits included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.

/s/ Deloitte and Touche LLP

Houston, Texas
February 27, 2019

We have served as the Company's auditor since 1993.

PROSPERITY BANCSHARES, INC.[®] AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS

	December 31,	
	2018	2017
	(Dollars in thousands)	
ASSETS		
Cash and due from banks	\$ 410,575	\$ 391,616
Federal funds sold	552	697
Total cash and cash equivalents	411,127	392,313
Available for sale securities, at fair value	84,155	217,870
Held to maturity securities, at cost (fair value of \$9,081,236 and \$9,323,482 respectively)	9,324,811	9,454,246
Total securities	9,408,966	9,672,116
Loans held for sale	29,367	31,389
Loans held for investment	10,340,946	9,989,384
Total loans	10,370,313	10,020,773
Less: allowance for credit losses	(86,440)	(84,041)
Loans, net	10,283,873	9,936,732
Accrued interest receivable	56,532	56,368
Goodwill	1,900,845	1,900,845
Core deposit intangibles, net	32,883	38,842
Bank premises and equipment, net	257,046	257,065
Other real estate owned	1,805	11,152
Bank owned life insurance (BOLI)	260,335	255,132
Federal Home Loan Bank of Dallas stock	55,959	49,764
Other assets	24,031	16,963
TOTAL ASSETS	\$ 22,693,402	\$ 22,587,292
LIABILITIES AND SHAREHOLDERS' EQUITY		
LIABILITIES:		
Deposits:		
Noninterest-bearing	\$ 5,666,115	\$ 5,623,322
Interest-bearing	11,590,443	12,198,138
Total deposits	17,256,558	17,821,460
Fed funds purchased and other borrowings	1,031,126	505,223
Securities sold under repurchase agreements	284,720	324,154
Accrued interest payable	4,201	2,945
Other liabilities	63,973	109,356
Total liabilities	18,640,578	18,763,138
COMMITMENTS AND CONTINGENCIES		
SHAREHOLDERS' EQUITY:		
Preferred stock, \$1 par value; 20,000,000 shares authorized; none issued or outstanding	—	—
Common stock, \$1 par value; 200,000,000 shares authorized; 69,846,825 shares issued and outstanding at December 31, 2018; 69,490,910 shares issued and outstanding at December 31, 2017	69,847	69,491
Capital surplus	2,045,351	2,035,219
Retained earnings	1,937,316	1,719,557
Accumulated other comprehensive income (loss)—net unrealized gain (loss) on available for sale securities, net of tax expense (benefit) of \$82 and (\$30), respectively	310	(113)
Total shareholders' equity	4,052,824	3,824,154
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$ 22,693,402	\$ 22,587,292

See notes to consolidated financial statements.

PROSPERITY BANCSHARES, INC.® AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF INCOME

	For the Years Ended December 31,		
	2018	2017	2016
	(Dollars in thousands, except per share data)		
INTEREST INCOME:			
Loans, including fees	\$ 503,963	\$ 468,338	\$ 475,059
Securities	221,909	208,189	200,375
Federal funds sold and other earning assets	1,337	828	345
Total interest income	727,209	677,355	675,779
INTEREST EXPENSE:			
Deposits	71,384	46,312	39,125
Other borrowings	24,241	12,908	3,065
Securities sold under repurchase agreements	1,991	1,272	932
Junior subordinated debentures	—	—	37
Total interest expense	97,616	60,492	43,159
NET INTEREST INCOME	629,593	616,863	632,620
PROVISION FOR CREDIT LOSSES	16,350	14,325	24,000
NET INTEREST INCOME AFTER PROVISION FOR CREDIT LOSSES	613,243	602,538	608,620
NONINTEREST INCOME:			
Nonsufficient funds (NSF) fees	33,163	32,354	33,536
Credit card, debit card and ATM card income	25,046	24,425	23,561
Service charges on deposit accounts	20,652	21,327	18,832
Trust income	10,178	9,200	8,120
Mortgage income	3,355	4,053	7,076
Brokerage income	2,617	1,950	4,571
Net (loss) gain on sale of assets	(755)	(1,921)	1,864
Net (loss) gain on sale of securities	(13)	3,270	—
Other	21,769	21,975	20,865
Total noninterest income	116,012	116,633	118,425
NONINTEREST EXPENSE:			
Salaries and employee benefits	207,517	192,409	197,897
Net occupancy and equipment	22,760	22,402	23,058
Credit and debit card, data processing and software amortization	17,790	17,230	17,050
Regulatory assessments and FDIC insurance	13,261	14,311	12,735
Core deposit intangibles amortization	5,959	6,942	9,200
Depreciation	12,365	12,215	13,094
Communications	10,032	10,592	11,561
Other real estate expense	722	3,271	514
Other	35,814	33,729	33,278
Total noninterest expense	326,220	313,101	318,387
INCOME BEFORE INCOME TAXES	403,035	406,070	408,658
PROVISION FOR INCOME TAXES	81,223	133,905	134,192
NET INCOME	\$ 321,812	\$ 272,165	\$ 274,466
EARNINGS PER SHARE:			
Basic	\$ 4.61	\$ 3.92	\$ 3.94
Diluted	\$ 4.61	\$ 3.92	\$ 3.94

See notes to consolidated financial statements.

PROSPERITY BANCSHARES, INC. ® AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	For the Years Ended December 31,		
	2018	2017	2016
	(Dollars in thousands)		
Net income	\$ 321,812	\$ 272,165	\$ 274,466
Other comprehensive income (loss), before tax:			
Securities available for sale:			
Change in unrealized gain or loss during the period	535	(2,314)	(967)
Total other comprehensive income (loss)	535	(2,314)	(967)
Deferred tax related to other comprehensive income or loss	(112)	790	338
Other comprehensive income (loss), net of tax	423	(1,524)	(629)
Comprehensive income	\$ 322,235	\$ 270,641	\$ 273,837

See notes to consolidated financial statements.

PROSPERITY BANCSHARES, INC.® AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

	<u>Common Stock</u>		<u>Capital Surplus</u>	<u>Retained Earnings</u>	<u>Accumulated Other Comprehensive Income (Loss)</u>	<u>Treasury Stock</u>	<u>Total Shareholders' Equity</u>
	<u>Shares</u>	<u>Amount</u>					
	(In thousands, except share and per share data)						
BALANCE AT DECEMBER 31, 2015	70,058,761	\$70,059	\$2,036,378	\$1,355,040	\$ 2,040	\$ (607)	\$ 3,462,910
Net income				274,466			274,466
Other comprehensive loss					(629)		(629)
Common stock issued in connection with the exercise of stock options and restricted stock awards	34,701	35	743				778
Common stock issued in connection with the acquisition of Tradition Bancshares, Inc.	679,528	679	31,843				32,522
Treasury stock cancellation	(37,088)	(37)	(570)			607	—
Common stock repurchase	(1,244,890)	(1,245)	(49,812)				(51,057)
Stock based compensation expense			9,547				9,547
Cash dividends declared, \$1.24 per share				(86,226)			(86,226)
BALANCE AT DECEMBER 31, 2016	69,491,012	69,491	2,028,129	1,543,280	1,411	—	3,642,311
Net income				272,165			272,165
Other comprehensive loss					(1,524)		(1,524)
Common stock issued in connection with the exercise of stock options and restricted stock awards, net	(102)	—	148				148
Stock based compensation expense			6,942				6,942
Cash dividends declared, \$1.38 per share				(95,888)			(95,888)
BALANCE AT DECEMBER 31, 2017	69,490,910	69,491	2,035,219	1,719,557	(113)	—	3,824,154
Net income				321,812			321,812
Other comprehensive income					423		423
Common stock issued in connection with the exercise of restricted stock awards, net	355,915	356	(356)				—
Stock based compensation expense			10,488				10,488
Cash dividends declared, \$1.49 per share				(104,053)			(104,053)
BALANCE AT DECEMBER 31, 2018	<u>69,846,825</u>	<u>\$69,847</u>	<u>\$2,045,351</u>	<u>\$1,937,316</u>	<u>\$ 310</u>	<u>\$ —</u>	<u>\$ 4,052,824</u>

See notes to consolidated financial statements.

PROSPERITY BANCSHARES, INC.[®] AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS

	For the Years Ended December 31,		
	<u>2018</u>	<u>2017</u>	<u>2016</u>
	(Dollars in thousands)		
CASH FLOWS FROM OPERATING ACTIVITIES:			
Net income	\$ 321,812	\$ 272,165	\$ 274,466
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation and core deposit intangibles amortization	18,324	19,157	22,294
Provision for credit losses	16,350	14,325	24,000
Deferred income tax expense	6,877	10,534	19,047
Net amortization of premium on investments	31,614	38,922	43,474
Loss (gain) on sale or write down of premises, equipment and other real estate	976	4,678	(1,578)
Loss (gain) on sale of investment securities	13	(3,270)	—
Net amortization of premium on deposits	(106)	(217)	(1,167)
Net accretion of discount on loans	(13,909)	(21,906)	(38,970)
Proceeds from sale of loans held for sale	179,939	190,816	272,873
Originations of loans held for sale	(179,370)	(197,538)	(278,259)
Stock based compensation expense	10,488	6,942	9,547
(Increase) decrease in accrued interest receivable and other assets	(14,811)	24,598	15,615
(Decrease) increase in accrued interest payable and other liabilities	(58,051)	31,519	(26,987)
Net cash provided by operating activities	<u>320,146</u>	<u>390,725</u>	<u>334,355</u>
CASH FLOWS FROM INVESTING ACTIVITIES:			
Proceeds from maturities, sales and principal paydowns of held to maturity securities	1,728,087	1,763,089	1,916,701
Purchase of held to maturity securities	(1,629,244)	(1,747,126)	(1,820,346)
Proceeds from maturities, sales and principal paydowns of available for sale securities	8,132,901	7,253,433	8,133,829
Purchase of available for sale securities	(7,999,686)	(7,253,392)	(8,253,214)
Net (increase) decrease in loans held for investment	(351,952)	(387,499)	64,390
Purchase of bank premises and equipment	(15,115)	(11,229)	(5,007)
Proceeds from sale of bank premises, equipment and other real estate	13,049	10,130	13,617
Proceeds from insurance claims	3,008	—	—
Net cash used in the purchase of Tradition Bancshares, Inc.	—	—	(8,963)
Net cash (used in) provided by investing activities	<u>(118,952)</u>	<u>(372,594)</u>	<u>41,007</u>
CASH FLOWS FROM FINANCING ACTIVITIES:			
Net increase (decrease) in noninterest-bearing deposits	42,793	432,349	(67,958)
Net (decrease) increase in interest-bearing deposits	(607,589)	82,026	(794,822)
Net proceeds (repayments) from other short-term borrowings	530,000	(485,000)	500,000
Repayments of other long-term borrowings	(4,097)	(558)	(618)
Net (decrease) increase in securities sold under repurchase agreements	(39,434)	3,724	5,177
Redemption of junior subordinated debentures	—	—	(7,217)
Proceeds from stock option exercises	—	148	778
Repurchase of common stock	—	—	(51,057)
Payments of cash dividends	(104,053)	(95,888)	(86,226)
Net cash used in financing activities	<u>(182,380)</u>	<u>(63,199)</u>	<u>(501,943)</u>
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	<u>18,814</u>	<u>(45,068)</u>	<u>(126,581)</u>
CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD	<u>392,313</u>	<u>437,381</u>	<u>563,962</u>
CASH AND CASH EQUIVALENTS, END OF PERIOD	<u>\$ 411,127</u>	<u>\$ 392,313</u>	<u>\$ 437,381</u>
NONCASH ACTIVITIES:			
Stock issued in connection with the Tradition Bancshares, Inc. acquisition	\$ —	\$ —	\$ 32,522
Acquisition of real estate through foreclosure of collateral	1,606	1,644	14,816
SUPPLEMENTAL INFORMATION:			
Income taxes paid	\$ 134,360	\$ 64,152	\$ 122,418
Interest paid	96,360	59,866	42,736

See notes to consolidated financial statements.

PROSPERITY BANCSHARES, INC.® AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING AND REPORTING POLICIES

Nature of Operations—Prosperity Bancshares, Inc.® (“Bancshares”) and its subsidiary, Prosperity Bank® (the “Bank”, collectively referred to as the “Company”), provide retail and commercial banking services.

As of December 31, 2018, the Bank operated 242 full-service banking locations: 65 in the Houston area, including The Woodlands; 29 in the South Texas area including Corpus Christi and Victoria; 33 in the Dallas/Fort Worth, Texas area; 22 in the East Texas area; 29 in the Central Texas area, including Austin and San Antonio; 34 in the West Texas area, including Lubbock, Midland-Odessa and Abilene; 16 in the Bryan/College Station area; 6 in the Central Oklahoma area; and 8 in the Tulsa, Oklahoma area.

Summary of Significant Accounting and Reporting Policies—The accounting and reporting policies of the Company conform to generally accepted accounting principles (“GAAP”) and the prevailing practices within the financial services industry. A summary of significant accounting and reporting policies are as follows:

Basis of Presentation—The consolidated financial statements include the accounts of Bancshares and its subsidiaries. Intercompany transactions have been eliminated in consolidation. Operations are managed and financial performance is evaluated on a company-wide basis. Accordingly, all of the Company’s banking operations are considered by management to be aggregated in one reportable operating segment. Because the overall banking operations comprise the vast majority of the consolidated operations, no separate segment disclosures are presented.

Use of Estimates—The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Such estimates include, but are not limited to certain fair value measures including the calculation of stock-based compensation, the valuation of goodwill and available for sale and held to maturity securities and the calculation of allowance for credit losses. Actual results could differ from these estimates.

Securities —Securities held to maturity are carried at cost, adjusted for the amortization of premiums and the accretion of discounts. Management has the positive intent and the Company has the ability to hold these assets until their estimated maturities.

Securities available for sale are carried at fair value. Unrealized gains and losses are excluded from earnings and reported, net of tax, as a separate component of shareholders’ equity until realized. Securities within the available for sale portfolio may be used as part of the Company’s asset/liability strategy and may be sold in response to changes in interest rate risk, prepayment risk or other similar economic factors.

For debt securities, when other-than-temporary impairment (“OTTI”) occurs, the amount of the OTTI recognized in earnings depends on whether an entity intends to sell the security or more likely than not will be required to sell the security before recovery of its amortized cost basis less any current-period credit loss. If an entity intends to sell or more likely than not will be required to sell the security before recovery of its amortized cost basis less any current-period credit loss, the OTTI will be recognized in earnings equal to the entire difference between the investment’s amortized cost basis and its fair value at the balance sheet date. If an entity does not intend to sell the security and it is not more likely than not that the entity will be required to sell the security before recovery of its amortized cost basis less any current-period loss, the OTTI will be separated into the amount representing the credit-related portion of the impairment loss (“credit loss”) and the noncredit portion of the impairment loss (“noncredit portion”). The amount of the total OTTI related to the credit loss is determined based on the difference between the present value of cash flows expected to be collected and the amortized cost basis and such difference is recognized in earnings. The amount of the total OTTI related to the noncredit portion is recognized in other comprehensive income,

net of applicable taxes. The previous amortized cost basis less the OTTI recognized in earnings shall become the new amortized cost basis of the investment.

Premiums and discounts are amortized and accreted to operations using the level-yield method of accounting, adjusted for prepayments as applicable. The specific identification method of accounting is used to compute gains or losses on the sales of these assets. Interest earned on these assets is included in interest income.

Loans Held for Sale—Loans held for sale are carried at the lower of cost or market value. Premiums, discounts and loan fees (net of certain direct loan origination costs) on loans held for sale are deferred until the related loans are sold or repaid. Gains or losses on loan sales are recognized at the time of sale and determined using the specific identification method.

Loans Held for Investment—Loans originated and held for investment are stated at the principal amount outstanding, net of unearned fees. The related interest income for multipayment loans is recognized principally by the simple interest method; for single payment loans, such income is recognized using the straight-line method.

The Company has two general categories of loans in its portfolio. Loans originated by the Bank and made pursuant to the Company's loan policy and procedures in effect at the time the loan was made are referred to as "legacy loans" and loans acquired in a business combination are referred to as "acquired loans." Acquired loans are initially recorded at fair value based on a discounted cash flow valuation methodology that considers, among other things, interest rates, projected default rates, loss given default and recovery rates, with no carryover of any existing allowance for credit losses. Those acquired loans that are renewed or substantially modified after the date of the business combination, thereby subjecting them to the Company's allowance for credit losses methodology, are referred to as "acquired legacy loans." Modifications are reviewed for determination of troubled debt restructuring status independently of this process. In certain instances, acquired loans to one borrower may be combined or otherwise re-originated such that they are re-categorized as legacy loans. Acquired loans with a fair value discount or premium at the date of the business combination that remained at the reporting date are referred to as "fair-valued acquired loans." All fair-valued acquired loans are further categorized into "Non-PCI loans" and "PCI loans" (purchased credit impaired loans). Acquired loans with evidence of credit quality deterioration at acquisition are reviewed to determine if it is probable that the Company will not be able to collect all contractual amounts due, including both principal and interest. When both conditions exist, such loans are accounted for as PCI loans.

The Company estimates the total cash flows expected to be collected from the PCI loans, which include undiscounted expected principal and interest, using credit risk, interest rate and prepayment risk assessments that incorporate management's best estimate of current key assumptions such as default rates, loss severity and payment speeds. The excess of the undiscounted total cash flows expected to be collected over the fair value of the related PCI loans represents the accretable yield, which is recognized as interest income on a level-yield basis over the life of the related loan. The difference between the undiscounted contractual principal and interest and the undiscounted total cash flows expected to be collected is the nonaccretable difference, which reflects the impact of estimated credit losses and other factors. Subsequent increases in expected cash flows will result in a recovery of any previously recorded allowance for credit losses, to the extent applicable, and a reclassification from nonaccretable difference to accretable yield, which is recognized prospectively over the then remaining life of the loan. Subsequent decreases in expected cash flows will result in an impairment charge to the provision for credit losses, resulting in an addition to the allowance for credit losses, and a reclassification from accretable yield to nonaccretable difference.

A loan disposal, which may include a loan sale, receipt of payment in full from the borrower or foreclosure, results in removal of the loan from the balance sheet at its allocated carrying amount and accretion of any remaining fair value discount to income.

Nonrefundable Fees and Costs Associated with Lending Activities—Loan origination fees in excess of the associated costs are recognized over the life of the related loan as an adjustment to yield using the interest method.

Loan commitment fees and loan origination costs are deferred and recognized as an adjustment of yield by the interest method over the related loan life or, if the commitment expires unexercised, recognized in income upon expiration of the commitment.

Nonperforming and Past Due Loans—Included in the nonperforming loan category are loans which have been categorized by management as nonaccrual because collection of interest is doubtful and loans which have been restructured through a troubled debt restructuring to provide a reduction in the interest rate or a deferral of interest or principal payments. The Company generally places a loan on nonaccrual status and ceases accruing interest when the payment of principal or interest is delinquent for 90 days, or earlier in some cases, unless the loan is in the process of collection and the underlying collateral fully supports the carrying value of the loan. If the decision is made to continue accruing interest on the loan, periodic reviews are made to confirm the accruing status of the loan. When a loan is placed on nonaccrual status, interest accrued but not yet collected prior to the determination of uncollectibility is charged to operations. Interest accrued during prior periods is charged to the allowance for credit losses. Any payments received on nonaccrual loans are applied first to outstanding principal of the loan amount, next to the recovery of charged-off loan amounts and finally, any excess is treated as recovery of lost interest.

Restructured loans are those loans on which concessions in terms have been granted because of a borrower's financial difficulty. Interest is generally not accrued on such loans in accordance with the new terms.

Allowance for Credit Losses—The allowance for credit losses is an allowance available for losses incurred on loans. All losses are charged to the allowance when the loss actually occurs or when a determination is made that such a loss is probable and reasonably estimatable. Recoveries are credited to the allowance at the time of recovery.

Throughout the year, management estimates the probable level of losses to determine whether the allowance for credit losses is adequate to absorb losses inherent in the loan portfolio. Based on these estimates, an amount is charged to the provision for credit losses and credited to the allowance for credit losses in order to adjust the allowance to a level determined to be adequate to absorb losses.

In making its evaluation of the adequacy of the allowance for credit losses, management considers factors such as historical loan loss experience, the amount of nonperforming assets and related collateral, the volume, growth and composition of the Company's loan portfolio, current economic conditions that may affect the borrower's ability to pay and the value of collateral, the evaluation of the Company's loan portfolio through its internal loan review process and other relevant factors.

Estimates of credit losses involve an exercise of judgment. While it is possible that in the short term the Company may sustain losses which are substantial in relation to the allowance for credit losses, it is the judgment of management that the allowance for credit losses reflected in the consolidated balance sheets is adequate to absorb probable losses that exist in the loan portfolio as of December 31, 2018.

The Company's allowance for credit losses consists of two elements: (1) specific valuation allowances based on probable losses on impaired loans; and (2) a general valuation allowance based on historical loan loss experience, general economic conditions and other qualitative risk factors both internal and external to the Company. A loan is defined as impaired if, based on current information and events, it is probable that a creditor will be unable to collect all amounts due, both interest and principal, according to the contractual terms of the loan agreement. The allowance for credit losses related to impaired loans is determined based on the difference of carrying value of loans and the present value of expected cash flows discounted at the loan's effective interest rate or, as a practical expedient, the loan's observable market price or the fair value of the collateral if the loan is collateral dependent.

Loans acquired in business combinations are initially recorded at fair value, which includes an estimate of credit losses expected to be realized over the remaining lives of the loans, and therefore no corresponding allowance for credit losses is recorded for these loans at acquisition. These fair value estimates associated with acquired loans, based on a discounted cash flow model, include estimates related to market interest rates and undiscounted projections of future cash flows that incorporate expectations of prepayments and the amount and timing of principal, interest and other cash flows, as well as any shortfalls thereof. At period-end after acquisition, the fair-valued acquired loans from each acquisition are reassessed to determine whether an addition to the allowance for credit losses is appropriate due to further credit quality deterioration. Methods utilized to estimate any subsequently required allowance for acquired loans not deemed credit impaired at acquisition are similar to originated loans; however, the estimate of loss is based on the unpaid principal balance and then compared to any remaining unaccrued purchase discount. To the extent that the calculated loss is greater than the remaining unaccrued purchase discount, an allowance is recorded for such difference.

Premises and Equipment—Premises and equipment are carried at cost less accumulated depreciation. Depreciation expense is computed principally using the straight-line method over the estimated useful lives of the assets which range from one to 39 years. Leasehold improvements are amortized using the straight-line method over the periods of the leases or the estimated useful lives, whichever is shorter.

Goodwill—Goodwill is annually assessed for impairment or when events or changes in circumstances indicate that the carrying amount of the asset may not be recoverable.

Under Accounting Standards Codification (“ASC”) Topic 350-20, *“Intangibles—Goodwill and Other—Goodwill”* companies have the option to first assess qualitative factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount as a basis for determining the need to perform step one of the annual test for goodwill impairment. An entity has an unconditional option to bypass the qualitative assessment described in the following paragraph for any reporting unit in any period and proceed directly to performing the first step of the goodwill impairment test. An entity may resume performing the qualitative assessment in any subsequent period.

If the Company bypasses the qualitative assessment, a two-step goodwill impairment test would be performed. The first step of the goodwill impairment test compares the estimated fair value of the Company’s reporting unit to its carrying value. If the estimated fair value of the reporting unit exceeds its carrying value, goodwill of the reporting unit is not impaired. If the estimated fair value of the reporting unit is less than the carrying value, the second step must be performed to determine the implied fair value of the reporting unit’s goodwill and the amount of goodwill impairment, if any. The Company currently utilizes a qualitative assessment for its annual goodwill impairment analysis.

Amortization of Core Deposit Intangibles—Core deposit intangibles are being amortized on a non-pro rata basis over an estimated life of 10 to 15 years.

Income Taxes— The Company files a consolidated federal income tax return and a consolidated Oklahoma state income tax return. Since 2014, the Bank has filed an Arkansas state income tax return related to loans in Arkansas.

Deferred tax assets and liabilities are recognized for the estimated tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and are recorded in other assets or other liabilities on the Company’s consolidated balance sheets. The Company records uncertain tax positions in accordance with ASC Topic 740 *“Income Taxes”* on the basis of a two-step process whereby (1) the Company determines whether it is more likely than not that the tax positions will be sustained on the basis of the technical merits of the position and (2) for those tax positions that meet the more-likely-than-not recognition threshold, the Company recognizes the largest amount of tax benefit that is more than 50 percent likely to be realized upon ultimate settlement with the related tax authority.

Realization of net deferred tax assets is based upon the level of historical income and on estimates of future taxable income. Although realization is not assured, management believes it is more likely than not that all of the net deferred tax assets will be realized. Interest and/or penalties related to income taxes are reported as a component of income tax expense. Beginning in 2017, the income tax effects related to settlements of share-based payment awards are reported in earnings as an increase (or decrease) to income tax expense (see Note 11 - Income Taxes).

Stock-Based Compensation—The Company accounts for stock-based employee compensation plans using the fair value-based method of accounting. The expense associated with stock-based compensation is recognized over the vesting period of each individual arrangement. The fair value of restricted stock awards is based on the current market price on the date of grant.

Cash and Cash Equivalents—For purposes of reporting cash flows, cash and cash equivalents include cash and due from banks as well as federal funds sold that mature in three days or less.

Earnings Per Common Share—Basic earnings per common share are calculated using the two-class method. The two-class method provides that unvested share-based payment awards that contain nonforfeitable rights to dividends or dividend equivalents (whether paid or unpaid) are participating securities and shall be included in the computation of basic earnings per share.

Diluted earnings per common share is computed using the weighted-average number of shares determined for the basic earnings per common share computation plus the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock using the treasury stock method. As of December 31, 2018, all outstanding stock options issued by the Company have been exercised and there is no potential dilution of weighted-average shares.

The following table illustrates the computation of basic and diluted earnings per share:

	Year Ended December 31,					
	2018		2017		2016	
	Amount	Per Share Amount	Amount	Per Share Amount	Amount	Per Share Amount
	(Amounts in thousands, except per share data)					
Net income	<u>\$321,812</u>		<u>\$272,165</u>		<u>\$274,466</u>	
Basic:						
Weighted average shares outstanding	69,821	<u>\$ 4.61</u>	69,484	<u>\$ 3.92</u>	69,674	<u>\$ 3.94</u>
Diluted:						
Add incremental shares for:						
Effect of dilutive securities - options	—		—		6	
Total	<u>69,821</u>	<u>\$ 4.61</u>	<u>69,484</u>	<u>\$ 3.92</u>	<u>69,680</u>	<u>\$ 3.94</u>

There were no stock options exercisable at December 31, 2018, 2017 and 2016 that would have had an anti-dilutive effect on the above computation.

New Accounting Standards

Accounting Standards Updates ("ASU")

ASU 2018-13 "Fair Value Measurement (Topic 820) - Changes to the Disclosure Requirements for Fair Value Measurement" eliminates the requirements to disclose the amount and reasons for transfers between Level 1 and Level 2 fair value methodology, the policy for the timing of transfers between levels and the valuation processes for Level 3 fair value measurements. The ASU requires the entity to disclose relevant quantitative information used to develop Level 3 fair value measurements. ASU 2018-13 will become effective for the Company on January 1, 2020 and is not expected to have a significant impact on the Company's financial statements.

ASU 2018-02, "Income Statement-Reporting Comprehensive Income (Topic 220): Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income." The amendments of ASU 2018-02 allow a reclassification from accumulated other comprehensive income to retained earnings for stranded tax effects resulting from the Tax Cuts and Jobs Act. ASU 2018-02 became effective for all entities beginning January 1, 2019 and did not have a significant impact on the Company's financial statements.

ASU 2017-04, "Intangibles—Goodwill and Other (Topic 350)." ASU 2017-04 simplifies the subsequent measurement of goodwill by eliminating the second step of the goodwill impairment test, which required computing the implied fair value of goodwill.

Under the amendments in this update, an entity should perform its annual, or interim, goodwill impairment test by comparing the fair value of a reporting unit with its carrying amount. An impairment charge should be recognized for the amount by which the carrying amount exceeds the reporting unit's fair value; however, the loss recognized should not exceed the total amount of goodwill allocated to that reporting unit. ASU 2017-04 will be effective for the Company on January 1, 2020 and is not expected to have a significant impact on the Company's financial statements.

ASU 2017-01, "Business Combinations (Topic 805)." ASU 2017-01 is intended to clarify or correct unintended application of *ASU 2014-09 "Revenue from Contract with Customers (Topic 606)."* ASU 2017-01 clarifies the definition of a business with the objective of adding guidance to assist entities with evaluating whether transactions should be accounted for as acquisitions (or disposals) of assets or businesses. Additionally, the amendments in this update provide a more robust framework to assist entities in evaluating whether a set of assets and activities constitutes a business. Lastly, the amendments in this update narrow the definition of the term output so that the term is consistent with how outputs are described in Topic 606. ASU 2017-01 became effective for the Company on January 1, 2018 and did not have a significant impact on the Company's financial statements.

ASU 2016-18, "Statement of Cash Flows (Topic 230) – Restricted Cash." ASU 2016-18 requires the Statement of Cash Flows to explain the change during the period in the total of cash, cash equivalents and amounts generally described as restricted cash or restricted cash equivalents. Therefore, restricted cash or cash equivalents should be included with cash and cash equivalents when recording the beginning-of-period and end-of-period total amounts on the Statement of Cash Flows. ASU 2016-18 became effective for the Company on January 1, 2018 and did not have a significant impact on the Company's financial statements.

ASU 2016-15, "Statement of Cash Flows (Topic 230) - Classification of Certain Cash Receipts and Cash Payments." ASU 2016-15 addresses certain cash receipts and cash payments with the objective of reducing the existing diversity in practice. ASU 2016-15 became effective for the Company on January 1, 2018 and did not have a significant impact on the Company's financial statements.

ASU 2016-13, "Financial Instruments – Credit Losses (Topic 326)—Measurement of Credit Losses on Financial Instruments." ASU 2016-13 requires a financial asset (or a group of financial assets) measured at amortized cost basis to be presented at the net amount expected to be collected. The measurement of expected credit losses is based on relevant information about past events, including historical experience, current conditions, and reasonable and supportable forecasts that affect the collectability of the reported amount. An entity must use judgment in determining the relevant information and estimation methods that are appropriate in its circumstances. Additionally, available for sale debt securities may realize value either through collection of contractual cash flows or through sale of the security at fair value. Therefore, the amendments limit the amount of the allowance for credit losses to the difference between amortized cost and fair value. In addition, the FASB issued *ASU 2018-19, "Codification Improvements to Topic 326, Financial Instruments—Credit Losses,"* to change the effective date for non-public companies and to clarify that operating lease receivables are not within the scope of Topic 326. ASU 2016-13 will be effective for the Company as of January 1, 2020. The Company has formed a working group comprised of individuals from various functional areas including credit, risk management, finance and information technology, among others, to assist in the implementation of ASU 2016-13. The Company is currently working through an implementation plan that includes assessment of processes, portfolio segmentation and model development. Additionally, the Company is working with a third-party vendor to assist with implementation and model development. The Company continues to evaluate the potential impact of ASU 2016-13 on the Company's financial statements.

ASU 2016-09, "Compensation - Stock Compensation (Topic 718)—Improvements to Employee Share-Based Payment Accounting." ASU 2016-09 simplifies the accounting for share-based awards paid to employees. The amended guidance 1) requires excess tax benefits and tax deficiencies on share-based awards payments to employees to be recognized directly to income tax expense or benefit in the Consolidated Statement of Income rather than to capital surplus; 2) requires excess tax benefits to be included as operating activities on the Consolidated Statements of Cash Flows; 3) provides entities with the option of making an accounting policy election to account for forfeitures of share-based payments as they occur instead of estimating the awards expected to be forfeited; and 4) changes the threshold to qualify for equity classification to permit withholdings up to the maximum statutory tax rate in the applicable jurisdiction. In addition, excess tax benefits and tax deficiencies are considered discrete items in the reporting period they occur and are not included in the estimate of an entity's annual effective tax rate. The Company adopted ASU 2016-09 on January 1, 2017 and elected to recognize forfeitures as they occur. Implementation of ASU 2016-09 will add volatility to tax expense as the Company's stock price changes. The adoption of ASU 2016-09 did not have a significant impact on the Company's financial statements.

ASU 2016-02, "Leases (Topic 842)." ASU 2016-02 requires that lessees recognize lease assets and lease liabilities on the balance sheet and disclose key information about leasing arrangements. The requirements for lessors under ASU 2016-02 are largely unchanged from existing guidance, however certain necessary changes have been made to align with specific changes to lessee accounting and key aspects of the revenue recognition guidance (Topic 606). In addition, the FASB issued *ASU 2018-10, "Codification Improvements to Topic 842, Leases"* to clarify narrow aspects of the guidance issued in ASU 2016-02, *ASU 2018-11, "Leases (Topic 842) Targeted Improvements,"* which provides an additional transition method by allowing entities to apply the new leases standard at the adoption date with a cumulative-effect adjustment to retained earnings and provides lessors an alternative approach to handle leases with nonlease components. Additionally, the FASB issued *ASU 2018-20, "Leases (Topic 842) Narrow-Scope Improvements for Lessors,"* which gives lessors the accounting policy election to account for certain sales and similar taxes as lessees costs and clarifies lessor accounting for certain variable payments. The Company's leases relate primarily to office space and banking centers. The Company has identified and reviewed existing leases applicable to ASU 2016-02 and intends to elect certain optional practical expedients and apply the new lease standard using the additional transition method as of the adoption date. The Company anticipates recognizing a lease liability of approximately \$18.0 million with an offsetting right-of-use asset based on the Company's lease portfolio as of December 31, 2018. ASU 2016-02 is effective for the Company beginning January 1, 2019.

ASU 2016-01, "Financial Instruments—Overall (Subtopic 825-10)—Recognition and Measurement of Financial Assets and Financial Liabilities." ASU 2016-01 addresses certain aspects of recognition, measurement, presentation, and disclosure of financial instruments. ASU 2016-01 (1) requires equity investments (except those accounted for under the equity method of accounting or those that result in consolidation of the investee) to be measured at fair value with changes in fair value recognized in net income; (2) simplifies the impairment assessment of equity investments without readily determinable fair values by requiring a qualitative assessment to identify impairment; (3) eliminates the requirement to disclose the fair value of financial instruments measured at amortized cost for entities that are not public business entities; (4) eliminates the requirement for public business entities to disclose the method(s) and significant assumptions used to estimate the fair value that is required to be disclosed for financial instruments measured at amortized cost on the balance sheet; (5) requires public business entities to use the exit price notion when measuring the fair value of financial instruments for disclosure purposes; (6) requires an entity to present separately in other comprehensive income the portion of the total change in the fair value of a liability resulting from a change in the instrument-specific credit risk when the entity has elected to measure the liability at fair value in accordance with the fair value option for financial instruments; (7) requires separate presentation of financial assets and financial liabilities by measurement category and form of financial asset (that is, securities or loans and receivables) on the balance sheet or the accompanying notes to the financial statements; and (8) clarifies that an entity should evaluate the need for a valuation allowance on a deferred tax asset related to available-for-sale securities in combination with the entity's other deferred tax assets. The amendments in this update affect all entities that hold financial assets or owe financial liabilities. ASU 2016-01 became effective for the Company on January 1, 2018, and did not have a significant financial impact on the Company's financial statements.

ASU 2014-09, "Revenue from Contracts with Customers (Topic 606)." ASU 2014-09 supersedes the revenue recognition requirements in Revenue Recognition (Topic 605), and most industry-specific guidance throughout the Industry Topics of the Codification. The core principle of ASU 2014-09 is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. In addition, the FASB has issued targeted updates to clarify specific implementation issues of ASU 2014-09. These updates include ASU 2016-08 - *Principal versus Agent Considerations (Reporting Revenue Gross versus Net)*, ASU 2016-10 - *Identifying Performance Obligations and Licensing*, ASU 2016-12 - *Narrow-Scope Improvements and Practical Expedients* and ASU 2016-20 - *Technical Corrections and Improvements to Topic 606 - Revenue from Contract with Customers*. These amendments do not change the core principles in ASU 2014-09. The Company's primary sources of revenue consist of net interest income on financial assets and liabilities, which are not within the scope of ASU 2014-09. The Company completed its overall assessment of revenue streams and review of related contracts potentially affected by the ASU. Based on this assessment, the Company concluded the ASU did not significantly change the method in which the Company currently recognizes revenue. ASU 2014-09 became effective for the Company on January 1, 2018 and did not have a significant financial impact on the Company's financial statements.

The following provides further detail on other revenue streams within noninterest income that are within the scope of this update.

Nonsufficient Funds (NSF) Fees – NSF fees are generated on a transactional basis from accounts with nonsufficient funds. Revenue is recognized once the performance obligation is satisfied.

Credit Card, Debit Card and ATM Card Income – Credit card and debit card income primarily consists of interchange fees earned on a transactional basis through card payment networks. ATM card income is generated when the Company's card holders use foreign ATMs or when non-customers utilize the Company's ATMs. Revenue is recognized after the performance obligation is satisfied generally after the transaction is completed.

Service Charges on Deposit Accounts – Service charges on deposit accounts consist of account maintenance or transaction-based fees. The Company's performance obligation is satisfied over a period of time for account maintenance and at the time of service for transaction-based fees. Revenue is recognized after the performance obligation is satisfied.

Trust Income – Trust income represents monthly income from trust and estate administration, investment management services, and employee benefits services. The Company's performance obligation is generally performed over a period of time and varies by the type of trust services being provided to the customer. Revenue is recognized after the performance obligation is satisfied.

Brokerage Income – Brokerage income represents fees and commissions from asset management services and transaction processing. The Company's performance obligation is generally performed over a period of time for asset management services and at a point in time for transaction processing. Revenue is recognized after the performance obligation is satisfied.

2. ACQUISITIONS

Acquisitions are an integral part of the Company's growth strategy. All acquisitions were accounted for using the acquisition method of accounting. Accordingly, the assets and liabilities of the acquired entities were recorded at their fair values at the acquisition date. The excess of the purchase price over the estimated fair value of the net assets for tax-free acquisitions was recorded as goodwill, none of which is deductible for tax purposes. The excess of the purchase price over the estimated fair value of the net assets for taxable acquisitions was also recorded as goodwill, and is deductible for tax purposes. The identified core deposit intangibles for each acquisition are being amortized using a non-pro rata basis over an estimated life of 10 to 15 years. The results of operations for each acquisition have been included in the Company's consolidated financial results beginning on the respective acquisition date.

The measurement period for the Company to determine the fair values of acquired identifiable assets and assumed liabilities will end at the earlier of (1) twelve months from the date of the acquisition or (2) as soon as the Company receives the information it was seeking about facts and circumstances that existed as of the acquisition date or learns that more information is not obtainable. The following acquisitions were completed on the dates indicated:

2016 Acquisition

Acquisition of Tradition Bancshares, Inc. — On January 1, 2016, the Company completed the acquisition of Tradition Bancshares, Inc. ("Tradition") and its wholly-owned subsidiary Tradition Bank, headquartered in Houston, Texas. Tradition Bank operated 7 banking offices in the Houston, Texas area, including its main office in Bellaire, 3 banking centers in Katy and 1 banking center in The Woodlands. The acquisition was not considered significant to the Company's financial statements and therefore pro forma financial data and related disclosures are not included.

The Company acquired loans and deposits with fair values of \$239.7 million and \$489.7 million, respectively, at acquisition date. Under the terms of the definitive agreement, Bancshares issued 679,528 shares of its common stock plus \$39.0 million in cash for all outstanding shares of Tradition capital stock, for total merger consideration of \$71.5 million, based on Bancshares' closing stock price of \$47.86 on December 31, 2015. During 2016, the Company recognized goodwill of \$32.0 million, which is calculated as the excess of both the consideration exchanged and liabilities assumed as compared to the fair value of identifiable assets acquired, none of which is expected to be

deductible for tax purposes. Additionally, the Company recognized \$5.6 million of core deposit intangibles during 2016.

Merger-Related Expenses: The Company did not incur merger-related expenses during 2018 or 2017. During 2016, the Company incurred \$670 thousand of pre-tax merger-related expenses attributable to the Tradition acquisition. The merger-related expenses are reflected on the Company's income statement for the applicable periods and are reported primarily in the categories of salaries and benefits, data processing and travel and development. There were no other merger-related costs incurred during 2016.

Acquired Loans

Acquired loans were preliminarily recorded at fair value based on a discounted cash flow valuation methodology that considers, among other things, interest rates, projected default rates, loss given default and recovery rates. During the valuation process, the Company identified PCI and Non-PCI loans in the acquired loan portfolios. PCI loan identification considers the following factors: payment history and past due status, debt service coverage, loan grading, collateral values and other factors that may indicate deterioration of credit quality since origination. Non-PCI loan identification considers the following factors: account types, remaining terms, annual interest rates or coupons, current market rates, interest types, past delinquencies, timing of principal and interest payments, loan to value ratios, loss exposures and remaining balances. Accretion of purchased discounts on PCI loans will be based on estimated future cash flows, regardless of contractual maturities. Accretion of purchased discounts on Non-PCI loans will be recognized on a level-yield basis based on contractual maturity of individual loans.

PCI Loans. The recorded investment in PCI loans included in the consolidated balance sheets and the related outstanding balances at December 31, 2018 and 2017 are presented in the table below. The outstanding balance represents the total amount owed as of December 31, 2018 and 2017.

	<u>December 31, 2018</u>	<u>December 31, 2017</u>
	(Dollars in thousands)	
PCI loans:		
Outstanding balance	\$ 11,419	\$ 36,199
Discount	(2,831)	(14,215)
Recorded investment	<u>\$ 8,588</u>	<u>\$ 21,984</u>

Changes in the accretable yield for PCI loans for the years ended December 31, 2018 and 2017 were as follows:

	<u>Year Ended December 31,</u>	
	<u>2018</u>	<u>2017</u>
	(Dollars in thousands)	
Balance at beginning of period	\$ 8,121	\$ 9,778
Additions	—	—
Reclassifications from nonaccretable	1,654	5,401
Accretion	(8,241)	(7,058)
Balance at December 31	<u>\$ 1,534</u>	<u>\$ 8,121</u>

Income recognition on PCI loans is subject to the Company's ability to reasonably estimate both the timing and amount of future cash flows. PCI loans for which the Company is accruing interest income are not considered non-performing or impaired. The non-accretable difference represents contractual principal and interest the Company does not expect to collect.

Non-PCI Loans. The recorded investment in Non-PCI loans included in the consolidated balance sheets and the related outstanding balances at December 31, 2018 and 2017 are presented in the table below. The outstanding balance represents the total amount owed as of December 31, 2018 and 2017.

	<u>December 31, 2018</u>	<u>December 31, 2017</u>
	(Dollars in thousands)	
Non-PCI loans:		
Outstanding balance	\$ 526,840	\$ 738,706
Discount	<u>(14,833)</u>	<u>(20,533)</u>
Recorded investment	<u>\$ 512,007</u>	<u>\$ 718,173</u>

Changes in the discount accretion for Non-PCI loans for the years ended December 31, 2018 and 2017 were as follows:

	<u>Year Ended December 31,</u>	
	<u>2018</u>	<u>2017</u>
	(Dollars in thousands)	
Balance at beginning of period	\$ 20,533	\$ 35,401
Additions	—	—
Accretion charge-offs	(32)	(20)
Accretion	<u>(5,668)</u>	<u>(14,848)</u>
Balance at December 31	<u>\$ 14,833</u>	<u>\$ 20,533</u>

At December 31, 2018, the Company had \$17.7 million of total outstanding discounts on Non-PCI and PCI loans, of which \$16.4 million was accretable.

3. GOODWILL AND CORE DEPOSIT INTANGIBLES

Changes in the carrying amount of the Company's goodwill and core deposit intangibles for fiscal years 2018 and 2017 were as follows:

	<u>Goodwill</u>	<u>Core Deposit Intangibles</u>
	(Dollars in thousands)	
Balance as of December 31, 2016	\$ 1,900,845	\$ 45,784
Less:		
Amortization	—	<u>(6,942)</u>
Balance as of December 31, 2017	1,900,845	38,842
Less:		
Amortization	—	<u>(5,959)</u>
Balance as of December 31, 2018	<u>\$ 1,900,845</u>	<u>\$ 32,883</u>

Management performs an evaluation annually, and more frequently if a triggering event occurs, of whether any impairment of the goodwill and other intangibles has occurred. If any such impairment is determined, a write down is recorded. As of December 31, 2018, there was no impairment recorded on goodwill and core deposit intangibles.

Core deposit intangibles are being amortized on a non-pro rata basis over their estimated lives, which the Company believes is between 10 and 15 years. The estimated aggregate future amortization expense for core deposit intangibles remaining as of December 31, 2018 is as follows (dollars in thousands):

2019	\$	5,051
2020		4,483
2021		4,022
2022		3,664
Thereafter		15,663
Total	\$	<u>32,883</u>

4. CASH AND DUE FROM BANKS

The Federal Reserve Bank requires banks to maintain minimum average reserve balances. The amount of the required reserve balance for the Bank was \$115.3 million and \$112.4 million at December 31, 2018 and 2017, respectively.

5. SECURITIES

The amortized cost and fair value of investment securities were as follows:

	December 31, 2018			Fair Value
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	
	(Dollars in thousands)			
Available for Sale				
States and political subdivisions	\$ 1,159	\$ 7	\$ —	\$ 1,166
Collateralized mortgage obligations	12,724	69	(37)	12,756
Mortgage-backed securities	69,880	553	(200)	70,233
Other securities	—	—	—	—
Total	<u>\$ 83,763</u>	<u>\$ 629</u>	<u>\$ (237)</u>	<u>\$ 84,155</u>
Held to Maturity				
U.S. Treasury securities and obligations of U.S.				
Government agencies	\$ 25,778	\$ —	\$ (100)	\$ 25,678
States and political subdivisions	253,198	3,440	(777)	255,861
Collateralized mortgage obligations	509	1	(2)	508
Mortgage-backed securities	9,045,326	5,798	(251,935)	8,799,189
Total	<u>\$9,324,811</u>	<u>\$ 9,239</u>	<u>\$ (252,814)</u>	<u>\$9,081,236</u>

	December 31, 2017			Fair Value
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	
	(Dollars in thousands)			
Available for Sale				
States and political subdivisions	\$ 1,817	\$ 3	\$ —	\$ 1,820
Collateralized mortgage obligations	99,996	122	(57)	100,061
Mortgage-backed securities	103,612	1,204	(1,327)	103,489
Other securities	12,588	13	(101)	12,500
Total	<u>\$ 218,013</u>	<u>\$ 1,342</u>	<u>\$ (1,485)</u>	<u>\$ 217,870</u>
Held to Maturity				
U.S. Treasury securities and obligations of U.S.				
Government agencies	\$ 32,235	\$ 150	\$ (5)	\$ 32,380
States and political subdivisions	328,666	4,263	(807)	332,122
Collateralized mortgage obligations	653	2	(5)	650
Mortgage-backed securities	9,092,692	9,382	(143,744)	8,958,330
Total	<u>\$9,454,246</u>	<u>\$ 13,797</u>	<u>\$ (144,561)</u>	<u>\$9,323,482</u>

Management evaluates securities for other-than-temporary impairment at least on a quarterly basis, and more frequently when economic or market conditions warrant such an evaluation. The investment securities portfolio is evaluated for OTTI by segregating the portfolio into two general segments and applying the appropriate OTTI analysis. Investment securities classified as available for sale or held to maturity are evaluated for OTTI under Financial Accounting Standards Board ("FASB"): ASC Topic 320, "*Investments—Debt and Equity Securities.*"

In determining OTTI, management considers many factors, including: (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, (3) whether the market decline was affected by macroeconomic conditions and (4) whether the entity has the intent to sell the debt security or more likely than not will be required to sell the debt security before its anticipated recovery. The assessment of whether an other-than-temporary decline exists involves a high degree of subjectivity and judgment and is based on the information available to management at the time of such determination.

When OTTI occurs, the amount of the other-than-temporary impairment recognized in earnings depends on whether an entity intends to sell the security or more likely than not will be required to sell the security before recovery of its amortized cost basis less any current-period credit loss.

Management has the ability and intent to hold the securities classified as held-to-maturity until they mature, at which time the Company will receive full value for the securities. Furthermore, as of December 31, 2018, management does not have the intent to sell any of the securities classified as available for sale before a recovery of cost. In addition, management believes it is more likely than not that the Company will not be required to sell any of its investment securities before a recovery of cost. The unrealized losses are largely due to increases in market interest rates over the yields available at the time the underlying securities were purchased. The fair value is expected to recover as the securities approach their maturity date or repricing date or if market yields for such investments decline. Management does not believe any of the securities are impaired due to reasons of credit quality. Accordingly, as of December 31, 2018, management believes any impairment in the Company's securities is temporary and no impairment loss has been realized in the Company's consolidated statements of income.

Securities with unrealized losses segregated by length of time such securities have been in a continuous loss position were as follows:

	December 31, 2018					
	Less than 12 Months		12 Months or More		Total	
	Estimated Fair Value	Unrealized Losses	Estimated Fair Value	Unrealized Losses	Estimated Fair Value	Unrealized Losses
	(Dollars in thousands)					
Available for Sale						
Collateralized mortgage obligations	\$ 12	\$ —	\$ 2,096	\$ (37)	\$ 2,108	\$ (37)
Mortgage-backed securities	50,950	(197)	2,091	(3)	53,041	(200)
Total	<u>\$ 50,962</u>	<u>\$ (197)</u>	<u>\$ 4,187</u>	<u>\$ (40)</u>	<u>\$ 55,149</u>	<u>\$ (237)</u>
Held to Maturity						
U.S. Treasury securities and obligations						
of U.S. Government agencies	\$ 20,720	\$ (76)	\$ 4,957	\$ (24)	\$ 25,677	\$ (100)
States and political subdivisions	89,407	(328)	58,262	(449)	147,669	(777)
Collateralized mortgage obligations	—	—	292	(2)	292	(2)
Mortgage-backed securities	1,003,089	(8,401)	6,873,948	(243,534)	7,877,037	(251,935)
Total	<u>\$ 1,113,216</u>	<u>\$ (8,805)</u>	<u>\$ 6,937,459</u>	<u>\$ (244,009)</u>	<u>\$ 8,050,675</u>	<u>\$ (252,814)</u>
	December 31, 2017					
	Less than 12 Months		12 Months or More		Total	
	Estimated Fair Value	Unrealized Losses	Estimated Fair Value	Unrealized Losses	Estimated Fair Value	Unrealized Losses
	(Dollars in thousands)					
Available for Sale						
Collateralized mortgage obligations	\$ 5,753	\$ (13)	\$ 2,544	\$ (44)	\$ 8,297	\$ (57)
Mortgage-backed securities	42,289	(1,323)	2,054	(4)	44,343	(1,327)
Other securities	1,636	(101)	—	—	1,636	(101)
Total	<u>\$ 49,678</u>	<u>\$ (1,437)</u>	<u>\$ 4,598</u>	<u>\$ (48)</u>	<u>\$ 54,276</u>	<u>\$ (1,485)</u>
Held to Maturity						
U.S. Treasury securities and obligations						
of U.S. Government agencies	\$ 4,934	\$ (5)	\$ —	\$ —	\$ 4,934	\$ (5)
States and political subdivisions	160,392	(773)	3,686	(34)	164,078	(807)
Collateralized mortgage obligations	373	(2)	100	(3)	473	(5)
Mortgage-backed securities	3,940,075	(34,159)	3,883,266	(109,585)	7,823,341	(143,744)
Total	<u>\$ 4,105,774</u>	<u>\$ (34,939)</u>	<u>\$ 3,887,052</u>	<u>\$ (109,622)</u>	<u>\$ 7,992,826</u>	<u>\$ (144,561)</u>

At December 31, 2018 and 2017 there were 731 securities and 308 securities, respectively, in an unrealized loss position for 12 months or more.

The amortized cost and fair value of investment securities at December 31, 2018, by contractual maturity, are shown below. Actual maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations at any time with or without call or prepayment penalties.

	Held to Maturity		Available for Sale	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
	(Dollars in thousands)			
Due in one year or less	\$ 45,031	\$ 45,047	\$ 535	\$ 536
Due after one year through five years	145,000	144,864	624	630
Due after five years through ten years	82,039	84,581	—	—
Due after ten years	6,906	7,047	—	—
Subtotal	278,976	281,539	1,159	1,166
Mortgage-backed securities and collateralized mortgage obligations	9,045,835	8,799,697	82,604	82,989
Total	<u>\$9,324,811</u>	<u>\$9,081,236</u>	<u>\$ 83,763</u>	<u>\$ 84,155</u>

The Company recorded a net loss on sale of securities of \$13 thousand for the year ended December 31, 2018. The Company recorded a gain on sale of securities of \$3.3 million for the year ended December 31, 2017. This gain during 2017 resulted from the sale of seven mortgage-backed securities with a total book value of \$77.6 million. Under ASC Topic 320 "Investments – Debt and Equity Securities," selling a debt security after 85% of the principal outstanding has been collected is considered the equivalent to holding the security to maturity. The Company sold these securities, which had paid down over 85% of their principal, because they no longer represented an efficient investment due to the safekeeping and administrative cost required to maintain them. The Company recorded no gain or loss on sale of securities for the year ended December 31, 2016.

At December 31, 2018 and 2017, the Company did not own securities of any one issuer (other than the U.S. government and its agencies) for which aggregate adjusted cost exceeded 10% of the consolidated shareholders' equity at such respective dates.

Securities with an amortized cost of \$6.04 billion and \$5.94 billion and a fair value of \$5.86 billion and \$5.84 billion at December 31, 2018 and 2017, respectively, were pledged to collateralize public deposits and for other purposes required or permitted by law.

6. LOANS AND ALLOWANCE FOR CREDIT LOSSES

The loan portfolio consists of various types of loans made principally to borrowers located within the states of Texas and Oklahoma and is categorized by major type as follows:

	December 31,	
	2018	2017
	(Dollars in thousands)	
Residential mortgage loans held for sale	\$ 29,367	\$ 31,389
Commercial and industrial	1,483,571	1,479,910
Real estate:		
Construction, land development and other land loans	1,622,289	1,509,137
1-4 family residential (including home equity)	2,677,542	2,708,471
Commercial real estate (including multi-family residential)	3,538,557	3,315,627
Farmland	545,373	502,841
Agriculture	184,128	187,277
Consumer and other	289,486	286,121
Total loans held for investment	<u>10,340,946</u>	<u>9,989,384</u>
Total	<u>\$ 10,370,313</u>	<u>\$ 10,020,773</u>

Loan Origination/Risk Management. The Company has certain lending policies and procedures in place that are designed to maximize loan income within an acceptable level of risk. Management reviews and approves these policies and procedures on a regular basis. A reporting system supplements the review process by providing management with frequent reports related to loan production, loan quality, concentrations of credit, loan delinquencies and non-performing and potential problem loans. Diversification in the loan portfolio is a means of managing risk associated with fluctuations in economic conditions. Loans to borrowers with aggregate debt relationships over \$1.0 million and below \$3.5 million are evaluated and acted upon on a daily basis by two of the company-wide loan concurrence officers. Loans to borrowers with aggregate debt relationships above \$3.5 million are evaluated and acted upon by an officers' loan committee that meets weekly.

The Company maintains an independent loan review department that reviews and validates the credit risk program on a periodic basis. Results of these reviews are presented to management. The loan review process complements and reinforces the risk identification and assessment decisions made by lenders and credit personnel, as well as the Company's policies and procedures.

(i) Commercial and Industrial Loans. In nearly all cases, the Company's commercial loans are made in the Company's market areas and are underwritten on the basis of the borrower's ability to service the debt from income. As a general practice, the Company takes as collateral a lien on any available real estate, equipment or other assets owned by the borrower and obtains a personal guaranty of the borrower or principal. Working capital loans are primarily collateralized by short-term assets whereas term loans are primarily collateralized by long-term assets. In general, commercial loans involve more credit risk than residential mortgage loans and commercial mortgage loans and, therefore, usually yield a higher return. The increased risk in commercial loans is due to the type of collateral securing these loans as well as the expectation that commercial loans generally will be serviced principally from the operations of the business, and those operations may not be successful. Historical trends have shown these types of loans to have higher delinquencies than mortgage loans. As a result of these additional complexities, variables and risks, commercial loans require more thorough underwriting and servicing than other types of loans.

(ii) Commercial Real Estate. The Company makes commercial real estate loans collateralized by owner-occupied and nonowner-occupied real estate to finance the purchase of real estate. The Company's commercial real estate loans are collateralized by first liens on real estate, typically have variable interest rates (or five year or less fixed rates) and amortize over a 15-to 20-year period. Payments on loans secured by nonowner-occupied properties are often dependent on the successful operation or management of the properties. Accordingly, repayment of these loans may be subject to adverse conditions in the real estate market or the economy to a greater extent than other types of loans. The Company seeks to minimize these risks in a variety of ways, including giving careful consideration to the property's operating history, future operating projections, current and projected occupancy, location and physical condition in connection with underwriting these loans. The underwriting analysis also includes credit verification, analysis of global cash flow, appraisals and a review of the financial condition of the borrower.

(iii) 1-4 Family Residential Loans. The Company's lending activities also include the origination of 1-4 family residential mortgage loans (including home equity loans) collateralized by owner-occupied and nonowner-occupied residential properties located in the Company's market areas. The Company offers a variety of mortgage loan portfolio products which generally are amortized over five to 25 years. Loans collateralized by 1-4 family residential real estate generally have been originated in amounts of no more than 89% of appraised value or have mortgage insurance. The Company requires mortgage title insurance and hazard insurance. The Company retains these portfolio loans for its own account rather than selling them into the secondary market. By doing so, the Company incurs interest rate risk as well as the risks associated with nonpayments on such loans. The Company's mortgage department also offers a variety of mortgage loan products which are generally amortized over 30 years, including FHA and VA loans. The Company sells these longer-term loans into the secondary market.

(iv) Construction, Land Development and Other Land Loans. The Company makes loans to finance the construction of residential and nonresidential properties. Construction loans generally are collateralized by first liens on real estate and have floating interest rates. The Company conducts periodic inspections, either directly or through an agent, prior to approval of periodic draws on these loans. Underwriting guidelines similar to those described above are also used in the Company's construction lending activities. Construction loans involve additional risks attributable to the fact that loan funds are advanced upon the security of a project under construction, and the project is of uncertain value prior to its completion. Because of uncertainties inherent in estimating construction costs, the market value of the completed project and the effects of governmental regulation on real property, it can be difficult to accurately

evaluate the total funds required to complete a project and the related loan to value ratio. As a result of these uncertainties, construction lending often involves the disbursement of substantial funds with repayment dependent, in part, on the success of the ultimate project rather than the ability of a borrower or guarantor to repay the loan. If the Company is forced to foreclose on a project prior to completion, the Company may not be able to recover all of the unpaid portion of the loan. In addition, the Company may be required to fund additional amounts to complete a project and may have to hold the property for an indeterminate period of time. Although the Company has underwriting procedures designed to identify what it believes to be acceptable levels of risks in construction lending, these procedures may not prevent losses from the risks described above.

(v) *Agriculture Loans.* The Company provides agriculture loans for short-term beef and crop production, including rice, cotton, milo and corn, farm equipment financing and agriculture real estate financing. The Company evaluates agriculture borrowers primarily based on their historical profitability, level of experience in their particular agriculture industry, overall financial capacity and the availability of secondary collateral to withstand economic and natural variations common to the industry. Because agriculture loans present a higher level of risk associated with events caused by nature, the Company routinely makes on-site visits and inspections in order to identify and monitor such risks.

(vi) *Consumer Loans.* Consumer loans made by the Company include direct "A"-credit automobile loans, recreational vehicle loans, boat loans, home improvement loans, personal loans (collateralized and uncollateralized), credit cards and deposit account collateralized loans. The terms of these loans typically range from 12 to 180 months and vary based upon the nature of collateral and size of loan. Generally, consumer loans entail greater risk than do real estate secured loans, particularly in the case of consumer loans that are unsecured or collateralized by rapidly depreciating assets such as automobiles. In such cases, any repossessed collateral for a defaulted consumer loan may not provide an adequate source of repayment for the outstanding loan balance. The remaining deficiency often does not warrant further substantial collection efforts against the borrower beyond obtaining a deficiency judgment. In addition, consumer loan collections are dependent on the borrower's continuing financial stability, and thus are more likely to be adversely affected by job loss, divorce, illness or personal bankruptcy. Furthermore, the application of various federal and state laws may limit the amount which can be recovered on such loans.

The contractual maturity ranges of the Company's loan portfolio by type of loan and the amount of such loans with predetermined interest rates and floating rates in each maturity range as of December 31, 2018 are summarized in the following table. Contractual maturities are based on contractual amounts outstanding and do not include loan purchase discounts of \$17.7 million or loans held for sale of \$29.4 million at December 31, 2018:

	One Year or Less	After One Year Through Five Years	After Five Years	Total
	(Dollars in thousands)			
Commercial and industrial	\$ 578,660	\$ 409,748	\$ 496,876	\$ 1,485,284
Real estate:				
Construction, land development and other land loans	367,044	417,066	839,522	1,623,632
1-4 family residential (includes home equity)	27,582	88,891	2,565,064	2,681,537
Commercial (includes multi-family residential)	71,602	255,565	3,219,118	3,546,285
Agriculture (includes farmland)	153,034	99,255	479,698	731,987
Consumer and other	81,125	98,154	110,606	289,885
Total	<u>\$ 1,279,047</u>	<u>\$ 1,368,679</u>	<u>\$ 7,710,884</u>	<u>\$ 10,358,610</u>
Loans with a predetermined interest rate	\$ 313,859	\$ 620,876	\$ 3,140,514	\$ 4,075,249
Loans with a floating interest rate	965,188	747,803	4,570,370	6,283,361
Total	<u>\$ 1,279,047</u>	<u>\$ 1,368,679</u>	<u>\$ 7,710,884</u>	<u>\$ 10,358,610</u>

Concentrations of Credit. Most of the Company's lending activity occurs within the states of Texas and Oklahoma. Commercial real estate loans, 1-4 family residential loans and construction, land development and other land loans make up 75.6% of the Company's total loan portfolio at December 31, 2018. As of December 31, 2018 and 2017, there were no concentrations of loans related to any single industry in excess of 10% of total loans.

Related Party Loans. As of December 31, 2018 and 2017, loans outstanding to directors, officers and their affiliates totaled \$1.9 million and \$2.7 million, respectively. All transactions between the Company and such related parties are conducted in the ordinary course of business and made on the same terms and conditions as similar transactions with unaffiliated persons.

An analysis of activity with respect to these related-party loans is as follows:

	As of and for the year ended December 31,	
	2018	2017
	(Dollars in thousands)	
Beginning balance on January 1	\$ 2,694	\$ 4,493
New loans	5	175
Repayments	(776)	(1,974)
Ending balance	<u>\$ 1,923</u>	<u>\$ 2,694</u>

Nonperforming Assets and Nonaccrual and Past Due Loans. The Company has several procedures in place to assist it in maintaining the overall quality of its loan portfolio. The Company has established underwriting guidelines to be followed by its officers, and the Company also monitors its delinquency levels for any negative or adverse trends. Nevertheless, the Company's loan portfolio could become subject to increasing pressures from deteriorating borrower credit due to general economic conditions.

The Company generally places a loan on nonaccrual status and ceases accruing interest when the payment of principal or interest is delinquent for 90 days, or earlier in some cases, unless the loan is in the process of collection and the underlying collateral fully supports the carrying value of the loan.

The Company requires appraisals on loans collateralized by real estate. With respect to potential problem loans, an evaluation of the borrower's overall financial condition is made to determine the need, if any, for possible writedowns or appropriate additions to the allowance for credit losses.

An aging analysis of past due loans, segregated by category of loan, is presented below:

	December 31, 2018					
	Loans Past Due and Still Accruing		Total Past Due Loans	Nonaccrual Loans	Current Loans	Total Loans
	30-89 Days	90 or More Days				
	(Dollars in thousands)					
Construction, land development and other land loans	\$ 6,363	\$ 788	\$ 7,151	\$ 1,386	\$ 1,613,752	\$ 1,622,289
Agriculture and agriculture real estate (includes farmland)	705	—	705	256	728,540	729,501
1-4 family (includes home equity) ⁽¹⁾	10,479	2,995	13,474	4,515	2,688,920	2,706,909
Commercial real estate (includes multi-family residential)	9,063	—	9,063	2,727	3,526,767	3,538,557
Commercial and industrial	6,652	221	6,873	4,215	1,472,483	1,483,571
Consumer and other	1,012	—	1,012	48	288,426	289,486
Total	<u>\$ 34,274</u>	<u>\$ 4,004</u>	<u>\$ 38,278</u>	<u>\$ 13,147</u>	<u>\$ 10,318,888</u>	<u>\$ 10,370,313</u>

	December 31, 2017						
	Loans Past Due and Still Accruing					Current Loans	Total Loans
	30-89 Days	90 or More Days	Total Past Due Loans	Nonaccrual Loans			
	(Dollars in thousands)						
Construction, land development and other land loans	\$ 8,046	\$ 588	\$ 8,634	\$ 583	\$1,499,920	\$ 1,509,137	
Agriculture and agriculture real estate (includes farmland)	562	—	562	132	689,424	690,118	
1-4 family (includes home equity) ⁽¹⁾	7,550	416	7,966	5,117	2,726,777	2,739,860	
Commercial real estate (includes multi-family residential)	6,995	—	6,995	3,932	3,304,700	3,315,627	
Commercial and industrial	17,728	—	17,728	15,277	1,446,905	1,479,910	
Consumer and other	605	—	605	223	285,293	286,121	
Total	<u>\$ 41,486</u>	<u>\$ 1,004</u>	<u>\$ 42,490</u>	<u>\$ 25,264</u>	<u>\$9,953,019</u>	<u>\$10,020,773</u>	

- (1) Includes \$29.4 million and \$31.4 million of residential mortgage loans held for sale at December 31, 2018 and December 31, 2017, respectively.

The following table presents information regarding nonperforming assets at the dates indicated:

	December 31,				
	2018	2017	2016	2015	2014
(Dollars in thousands)					
Nonaccrual loans ⁽¹⁾	\$ 13,147	\$ 25,264	\$ 31,642	\$ 39,711	\$ 31,422
Accruing loans 90 or more days past due	4,004	1,004	956	614	2,193
Total nonperforming loans	17,151	26,268	32,598	40,325	33,615
Reposessed assets	—	35	241	171	67
Other real estate	1,805	11,152	15,463	2,963	3,237
Total nonperforming assets	<u>\$ 18,956</u>	<u>\$ 37,455</u>	<u>\$ 48,302</u>	<u>\$ 43,459</u>	<u>\$ 36,919</u>
Nonperforming assets to total loans and other real estate	0.18%	0.37%	0.50%	0.46%	0.40%

- (1) Includes troubled debt restructurings of \$51 thousand, \$53 thousand, \$97 thousand, \$681 thousand and \$911 thousand for the years ended December 31, 2018, 2017, 2016, 2015 and 2014, respectively.

The Company had \$19.0 million in nonperforming assets at December 31, 2018 compared with \$37.5 million at December 31, 2017 and \$48.3 million at December 31, 2016. Nonperforming assets were 0.18% of total loans and other real estate at December 31, 2018 compared with 0.37% of total loans and other real estate at December 31, 2017 and 0.50% of total loans and other real estate at December 31, 2016. The nonperforming assets consisted of 83 separate credits or other real estate properties at December 31, 2018, compared with 99 at December 31, 2017 and 158 at December 31, 2016.

If interest on nonaccrual loans had been accrued under the original loan terms, approximately \$1.7 million, \$2.7 million and \$3.2 million would have been recorded as income for the years ended December 31, 2018, 2017 and 2016, respectively. The Company had \$13.1 million, \$25.3 million and \$31.6 million in nonaccrual loans at December 31, 2018, 2017 and 2016, respectively.

Impaired Loans. Loans are considered impaired when, based on current information and events, it is probable the Company will be unable to collect all amounts due in accordance with the original contractual terms of the loan agreement, including scheduled principal and interest payments. Impairment is evaluated in total for smaller-balance loans of a similar nature and on an individual loan basis for other loans. If a loan is impaired, a specific valuation allowance is allocated, if necessary, so that the loan is reported net, at the present value of estimated future cash flows using the loan's existing rate or at the fair value of collateral if repayment is expected solely from the collateral. Interest payments on impaired loans are typically applied to principal unless collectability of the principal amount is reasonably assured, in which case interest is recognized on a cash basis. Impaired loans, or portions thereof, are charged off when deemed uncollectible.

Year-end impaired loans are set forth in the following tables. No interest income was recognized on impaired loans subsequent to their classification as impaired. The average recorded investment presented in the tables below is reported on a year-to-date basis.

	December 31, 2018			
	Recorded Investment	Unpaid Contractual Principal Balance	Related Allowance	Average Recorded Investment
	(Dollars in thousands)			
With no related allowance recorded:				
Construction, land development and other land loans	\$ 993	\$ 995	\$ —	\$ 788
Agriculture and agriculture real estate (includes farmland)	256	311	—	194
1-4 family (includes home equity)	4,177	4,903	—	4,048
Commercial real estate (includes multi-family residential)	2,727	2,848	—	2,475
Commercial and industrial	2,870	3,810	—	5,358
Consumer and other	48	76	—	135
Total	<u>11,071</u>	<u>12,943</u>	<u>—</u>	<u>12,998</u>
With an allowance recorded:				
Construction, land development and other land loans	391	391	58	195
Agriculture and agriculture real estate (includes farmland)	—	—	—	—
1-4 family (includes home equity)	266	289	56	729
Commercial real estate (includes multi-family residential)	—	—	—	743
Commercial and industrial	1,328	1,332	571	3,740
Consumer and other	—	—	—	—
Total	<u>1,985</u>	<u>2,012</u>	<u>685</u>	<u>5,407</u>
Total:				
Construction, land development and other land loans	1,384	1,386	58	983
Agriculture and agriculture real estate (includes farmland)	256	311	—	194
1-4 family (includes home equity)	4,443	5,192	56	4,777
Commercial real estate (includes multi-family residential)	2,727	2,848	—	3,218
Commercial and industrial	4,198	5,142	571	9,098
Consumer and other	48	76	—	135
	<u>\$ 13,056</u>	<u>\$ 14,955</u>	<u>\$ 685</u>	<u>\$ 18,405</u>

	December 31, 2017			
	Recorded Investment	Unpaid Contractual Principal Balance	Related Allowance	Average Recorded Investment
	(Dollars in thousands)			
With no related allowance recorded:				
Construction, land development and other land loans	\$ 583	\$ 600	\$ —	\$ 298
Agriculture and agriculture real estate (includes farmland)	132	178	—	70
1-4 family (includes home equity)	3,920	4,181	—	3,185
Commercial real estate (includes multi-family residential)	2,222	2,254	—	2,703
Commercial and industrial	7,846	10,460	—	8,386
Consumer and other	222	269	—	170
Total	<u>14,925</u>	<u>17,942</u>	<u>—</u>	<u>14,812</u>
With an allowance recorded:				
Construction, land development and other land loans	—	—	—	—
Agriculture and agriculture real estate (includes farmland)	—	—	—	77
1-4 family (includes home equity)	1,191	1,213	559	814
Commercial real estate (includes multi-family residential)	1,486	1,499	366	887
Commercial and industrial	6,152	6,373	2,654	9,740
Consumer and other	—	—	—	2
Total	<u>8,829</u>	<u>9,085</u>	<u>3,579</u>	<u>11,520</u>
Total:				
Construction, land development and other land loans	583	600	—	298
Agriculture and agriculture real estate (includes farmland)	132	178	—	147
1-4 family (includes home equity)	5,111	5,394	559	3,999
Commercial real estate (includes multi-family residential)	3,708	3,753	366	3,590
Commercial and industrial	13,998	16,833	2,654	18,126
Consumer and other	222	269	—	172
	<u>\$ 23,754</u>	<u>\$ 27,027</u>	<u>\$ 3,579</u>	<u>\$ 26,332</u>

Credit Quality Indicators. As part of the on-going monitoring of the credit quality of the Company's loan portfolio and methodology for calculating the allowance for credit losses, management assigns and tracks loan grades to be used as credit quality indicators.

The following is a general description of the loan grades used:

Grade 1—Credits in this category have risk potential that is virtually nonexistent. These loans may be secured by insured certificates of deposit, insured savings accounts, U.S. Government securities and highly rated municipal bonds.

Grade 2—Credits in this category are of the highest quality. These borrowers represent top-rated companies and individuals with unquestionable financial standing with excellent global cash flow coverage, net worth, liquidity and collateral coverage.

Grade 3—Credits in this category are not immune from risk but are well protected by the collateral and paying capacity of the borrower. These loans may exhibit a minor unfavorable credit factor, but the overall credit is sufficiently strong to minimize the possibility of loss.

Grade 4—Credits in this category are considered to be of acceptable credit quality with moderately greater risk than Grade 3 and receiving closer monitoring. Loans in this category have sources of repayment that remain sufficient to preclude a larger than normal probability of default and secondary sources are likewise currently of sufficient quantity, quality, and liquidity to protect the Company against loss of principal and interest. These borrowers have

specific risk factors, but the overall strength of the credit is acceptable based on other mitigating credit and/or collateral factors and can repay the debt in the normal course of business.

Grade 5—Credits in this category constitute an undue and unwarranted credit risk; however, the factors do not rise to a level of substandard. These credits have potential weaknesses and/or declining trends that, if not corrected, could expose the Company to risk at a future date. These loans are monitored on the Company’s internally generated watch list and evaluated on a quarterly basis.

Grade 6—Credits in this category are considered “substandard” but “non-impaired” loans in accordance with regulatory guidelines. Loans in this category have well-defined weakness that, if not corrected, could make default of principal and interest possible. Loans in this category are still accruing interest and may be dependent upon secondary sources of repayment and/or collateral liquidation.

Grade 7—Credits in this category are deemed “substandard” and “impaired” pursuant to regulatory guidelines. As such, the Company has determined that it is probable that less than 100% of the contractual principal and interest will be collected. These loans are individually evaluated for a specific reserve and will typically have the accrual of interest stopped.

Grade 8—Credits in this category include “doubtful” loans in accordance with regulatory guidance. Such loans are no longer accruing interest and factors indicate a loss is imminent. These loans are also deemed “impaired.” While a specific reserve may be in place while the loan and collateral is being evaluated these loans are typically charged down to an amount the Company estimates is collectible.

Grade 9—Credits in this category are deemed a “loss” in accordance with regulatory guidelines and have been charged off or charged down. The Company may continue collection efforts and may have partial recovery in the future.

The following table presents loans by risk grade and category of loan at December 31, 2018. Impaired loans include loans in risk grades 7, 8 and 9, as well as any PCI loan that has a specific reserve allocated to it.

	Construction, Land Development and Other Land Loans	Agriculture and Agriculture Real Estate (includes Farmland)	1-4 Family (includes Home Equity) (1)	Commercial Real Estate (includes Multi- Family Residential)	Commercial and Industrial	Consumer and Other	Total
	(Dollars in thousands)						
Grade 1	\$ —	\$ 15,725	\$ —	\$ —	\$ 59,979	\$ 37,135	\$ 112,839
Grade 2	1,040	3,974	21,465	22,207	11,003	55,802	115,491
Grade 3	1,509,532	636,674	2,598,600	2,974,474	1,083,328	171,758	8,974,366
Grade 4	99,087	66,650	61,430	481,735	243,743	20,164	972,809
Grade 5	3,673	5,578	12,522	37,942	58,088	2,978	120,781
Grade 6	7,081	282	4,332	16,006	23,081	1,601	52,383
Grade 7	1,384	256	4,395	2,727	4,165	48	12,975
Grade 8	—	—	48	—	33	—	81
Grade 9	—	—	—	—	—	—	—
PCI Loans ⁽²⁾	492	362	4,117	3,466	151	—	8,588
Total	<u>\$ 1,622,289</u>	<u>\$ 729,501</u>	<u>\$ 2,706,909</u>	<u>\$ 3,538,557</u>	<u>\$ 1,483,571</u>	<u>\$ 289,486</u>	<u>\$ 10,370,313</u>

(1) Includes \$29.4 million of residential mortgage loans held for sale at December 31, 2018.

(2) Of the total PCI loans, \$19 thousand were classified as substandard at December 31, 2018, with no specific reserves allocated to them.

The following table presents loans by risk grade and category of loan at December 31, 2017. Impaired loans include loans in risk grades 7, 8 and 9.

	Construction, Land Development and Other Land Loans	Agriculture and Agriculture Real Estate (includes Farmland)	1-4 Family (includes Home Equity) (1)	Commercial Real Estate (includes Multi- Family Residential)	Commercial and Industrial	Consumer and Other	Total
	(Dollars in thousands)						
Grade 1	\$ —	\$ 14,084	\$ —	\$ —	\$ 50,174	\$ 38,029	\$ 102,287
Grade 2	1,848	4,190	28,053	18,953	20,561	52,210	125,815
Grade 3	1,419,648	594,082	2,632,788	2,955,774	1,084,580	180,494	8,867,366
Grade 4	78,117	68,019	61,146	272,848	209,279	10,226	699,635
Grade 5	788	7,964	3,558	34,811	58,655	3,200	108,976
Grade 6	7,284	1,266	4,640	16,415	39,611	1,740	70,956
Grade 7	583	132	4,681	3,708	13,755	222	23,081
Grade 8	—	—	430	—	243	—	673
Grade 9	—	—	—	—	—	—	—
PCI Loans ⁽²⁾	869	381	4,564	13,118	3,052	—	21,984
Total	<u>\$ 1,509,137</u>	<u>\$ 690,118</u>	<u>\$ 2,739,860</u>	<u>\$ 3,315,627</u>	<u>\$ 1,479,910</u>	<u>\$ 286,121</u>	<u>\$ 10,020,773</u>

(1) Includes \$31.4 million of residential mortgage loans held for sale at December 31, 2017.

(2) Of the total PCI loans, \$1.5 million were classified as substandard at December 31, 2017, with no specific reserves allocated to them.

Allowance for Credit Losses. The allowance for credit losses is established through charges to earnings in the form of a provision for credit losses. Management has established an allowance for credit losses which it believes is adequate as of December 31, 2018 for estimated losses in the Company's loan portfolio. The amount of the allowance for credit losses is affected by the following: (1) charge-offs of loans that occur when loans are deemed uncollectible and decrease the allowance, (2) recoveries on loans previously charged off that increase the allowance and (3) provisions for credit losses charged to earnings that increase the allowance. Based on an evaluation of the loan portfolio and consideration of the factors listed below, management presents a quarterly review of the allowance for credit losses to the Bank's Board of Directors, indicating any change in the allowance since the last review and any recommendations as to adjustments in the allowance. Although management believes it uses the best information available to make determinations with respect to the allowance for credit losses, future adjustments may be necessary if economic conditions or the borrower's performance differ from the assumptions used in making the initial determinations.

The Company's allowance for credit losses consists of two components: (1) a specific valuation allowance based on probable losses on specifically identified loans and (2) a general valuation allowance based on historical loan loss experience, general economic conditions and other qualitative risk factors both internal and external to the Company.

In setting the specific valuation allowance, the Company follows a loan review program to evaluate the credit risk in the total loan portfolio and assigns risk grades to each loan. Through this loan review process, the Company maintains an internal list of impaired loans which, along with the delinquency list of loans, helps management assess the overall quality of the loan portfolio and the adequacy of the allowance for credit losses. All loans that have been identified as impaired are reviewed on a quarterly basis in order to determine whether a specific reserve is required. For certain impaired loans, the Company allocates a specific loan loss reserve primarily based on the value of the collateral securing the impaired loan in accordance with ASC Topic 310-10, "Receivables." The specific reserves are determined on an individual loan basis. Loans for which specific reserves are provided are excluded from the general valuation allowance described below.

In connection with this review of the loan portfolio, the Company considers risk elements attributable to particular loan types or categories in assessing the quality of individual loans. Some of the risk elements include:

- for 1-4 family residential mortgage loans, the borrower's ability to repay the loan, including a consideration of the debt to income ratio and employment and income stability, the loan to value ratio, and the age, condition and marketability of collateral;
- for commercial real estate loans and multifamily residential loans, the debt service coverage ratio (income from the property in excess of operating expenses compared to loan payment requirements), operating results of the owner in the case of owner-occupied properties, the loan to value ratio, the age and condition of the collateral and the volatility of income, property value and future operating results typical of properties of that type;
- for construction, land development and other land loans, the perceived feasibility of the project including the ability to sell developed lots or improvements constructed for resale or the ability to lease property constructed for lease, the quality and nature of contracts for presale or prelease, if any, experience and ability of the developer and loan to value ratio;
- for commercial and industrial loans, the operating results of the commercial, industrial or professional enterprise, the borrower's business, professional and financial ability and expertise, the specific risks and volatility of income and operating results typical for businesses in that category and the value, nature and marketability of collateral;
- for agricultural real estate loans, the experience and financial capability of the borrower, projected debt service coverage of the operations of the borrower and loan to value ratio; and
- for non-real estate agricultural loans, the operating results, experience and financial capability of the borrower, historical and expected market conditions and the value, nature and marketability of collateral.

In addition, for each category, the Company considers secondary sources of income and the financial strength and credit history of the borrower and any guarantors.

In determining the amount of the general valuation allowance, management considers factors such as historical loan loss experience, concentration risk of specific loan types, the volume, growth and composition of the Company's loan portfolio, current economic conditions that may affect the borrower's ability to pay and the value of collateral, the evaluation of the Company's loan portfolio through its internal loan review process, general economic conditions and other qualitative risk factors both internal and external to the Company and other relevant factors in accordance with ASC Topic 450, "*Contingencies*." Based on a review of these factors for each loan type, the Company applies an estimated percentage to the outstanding balance of each loan type, excluding any loan that has a specific reserve allocated to it. Allocation of a portion of the allowance to one category of loans does not preclude its availability to absorb losses in other categories. The Company uses this information to establish the amount of the general valuation allowance.

A change in the allowance for credit losses can be attributable to several factors, most notably (1) specific reserves identified for impaired loans, (2) historical credit loss information, (3) changes in environmental factors and (4) growth in the balance of legacy loans and the renewal or substantial modification of acquired loans (Non-PCI and PCI loans as discussed in Note 2) into the loan portfolio subject to the allowance methodology.

Changes in the Company's asset quality are reflected in the allowance in several ways. Specific reserves that are calculated on a loan-by-loan basis and the qualitative assessment of all other loans reflect current changes in the credit quality of the loan portfolio. Historical credit losses, on the other hand, are based on a three-year look back period, which are then applied to estimate current credit losses inherent in the loan portfolio. A deterioration in the credit quality of the loan portfolio in the current period would increase the historical credit loss factor to be applied in future periods, just as an improvement in credit quality would decrease the historical credit loss factor.

The allowance for credit losses is further determined by the size of the loan portfolio subject to the allowance methodology and environmental factors that include Company-specific risk indicators and general economic conditions, both of which are constantly changing. The Company evaluates the economic and portfolio-specific factors on a quarterly basis to determine a qualitative component of the general valuation allowance. The factors include economic metrics, business conditions, delinquency trends, credit concentrations, nature and volume of the portfolio and other adjustments for items not covered by specific reserves and historical loss experience. Management's assessment of qualitative factors is a statistically based approach to determine the inherent probable loss associated with such factors. Based on the Company's actual historical loan loss experience relative to economic and loan portfolio-specific factors at the time the losses occurred, management is able to identify the probable level of incurred losses as of the date of measurement. The correlation of historical loss experience with current economic conditions provides an estimate of inherent and probable losses that has not been previously factored into the general valuation allowance by the determination of specific reserves and recent historical losses. Additionally, the Company considers qualitative factors not easily quantified and the possibility of model imprecision.

Utilizing the aggregation of specific reserves, historical loss experience and a qualitative component, management is able to determine the valuation allowance to reflect the full inherent probable loss.

Loans acquired in business combinations are initially recorded at fair value, which includes an estimate of inherent credit losses expected to be realized over the remaining lives of the loans, and therefore no corresponding allowance for credit losses is recorded for these loans at acquisition. When a fair-valued acquired loan is renewed at its maturity date, the loan is re-categorized and is subject to the allowance methodology. When a fair-valued acquired loan is modified after acquisition, the loan is independently evaluated subsequent to the modification decision to determine whether the modification was, substantial, and therefore, requires that the loan be re-categorized as an acquired legacy loan. The determination is based on a discounted cash-flow analysis. Generally, when a change in discounted cash-flow of greater than 10% is identified, the fair-valued acquired loan becomes re-categorized and is evaluated at the time of renewal or modification in accordance with the Company's allowance for credit losses methodology described above.

Non-PCI loans that were not deemed impaired subsequent to the acquisition date are considered non-impaired and are evaluated as part of the general valuation allowance. Non-PCI loans that have not become impaired subsequent to acquisition are segregated into a pool for each acquisition for allowance calculation purposes. For each pool, the Company estimates a hypothetical allowance for credit losses also referred to as an "indicated reserve" that is calculated in accordance with GAAP requirements. The Company uses the acquired bank's past loss history adjusted for qualitative factors to establish the indicated reserve. The indicated reserve for each pool of Non-PCI loans is compared with the remaining discount for the respective pool to test for credit quality deterioration and the possible need for a loan loss provision. To the extent the remaining discount of the pool is greater than the indicated reserve, no additional allowance is necessary. If the remaining discount of the pool is less than the indicated reserve, the difference results in an increase to the allowance recorded through a provision for credit losses.

Non-PCI loans that have deteriorated to an impaired status subsequent to acquisition are evaluated for a specific reserve on a quarterly basis which, when identified, is added to the allowance for credit losses. The Company reviews impaired Non-PCI loans on a loan-by-loan basis and determines the specific reserve based on the difference between the recorded investment in the loan and one of three factors: expected future cash flows, observable market price or fair value of the collateral. Because essentially all of the Company's impaired Non-PCI loans have been collateral-dependent, the amount of the specific reserve historically has been determined by comparing the fair value of the collateral securing the Non-PCI loan with the recorded investment in such loan. In the future, the Company will continue to analyze impaired Non-PCI loans on a loan-by-loan basis and may use an alternative measurement method to determine the specific reserve, as appropriate and in accordance with applicable accounting standards.

PCI loans are individually monitored on a quarterly basis to assess for deterioration subsequent to acquisition and are only subject to the Company's allowance methodology when a deterioration in projected cash flows is identified. In the event that a deterioration in cash flows is identified, an additional provision for credit losses is made. PCI loans were recorded at their acquisition date fair values, which were based on expected cash flows and included estimates of expected future credit losses. The Company's estimates of loan fair values at the acquisition date may be adjusted for a period of up to one year as the Company continues to evaluate its estimate of expected future cash flows at the acquisition date. If the Company determines that losses arose after the acquisition date, the additional losses

will be reflected as a provision for credit losses. An allowance for credit losses is not calculated for PCI loans that have not experienced deterioration subsequent to the acquisition date.

At December 31, 2018, the allowance for credit losses totaled \$86.4 million or 0.83% of total loans, including acquired loans with discounts. At December 31, 2017, the allowance for credit losses totaled \$84.0 million or 0.84% of total loans, and at December 31, 2016, the allowance aggregated \$85.3 million or 0.89% of total loans, both including acquired loans with discounts. The allowance for credit losses totaled \$86.4 million at December 31, 2018 compared with \$84.0 million at December 31, 2017, an increase of \$2.4 million or 2.9%.

The following tables detail the activity in the allowance for credit losses by category of loan and the allowance for credit losses and recorded investment in loans by category of loan on the basis of the impairment methodology used to determine the allowance for credit losses, excluding \$29.4 million, \$31.4 million and \$27.0 million of residential mortgage loans held for sale, for the years ended December 31, 2018, 2017 and 2016, respectively.

	Construction, Land Development and Other Land Loans	Agriculture and Agriculture Real Estate (includes Farmland)	1-4 Family (includes Home Equity)	Commercial Real Estate (includes Multi- Family Residential)	Commercial and Industrial	Consumer and Other	Total
(Dollars in thousands)							
Allowance for credit losses:							
Balance January 1, 2018	\$ 14,815	\$ 3,772	\$ 14,490	\$ 10,628	\$ 38,810	\$ 1,526	\$ 84,041
Provision for credit losses	985	(352)	69	2,104	10,448	3,096	16,350
Charge-offs	(246)	(25)	(497)	(1,523)	(11,296)	(4,186)	(17,773)
Recoveries	28	298	73	11	2,261	1,151	3,822
Net charge-offs	(218)	273	(424)	(1,512)	(9,035)	(3,035)	(13,951)
Balance December 31, 2018	<u>\$ 15,582</u>	<u>\$ 3,693</u>	<u>\$ 14,135</u>	<u>\$ 11,220</u>	<u>\$ 40,223</u>	<u>\$ 1,587</u>	<u>\$ 86,440</u>
Allowance for credit losses related to:							
December 31, 2018							
Individually evaluated for impairment	\$ 58	\$ —	\$ 56	\$ —	\$ 571	\$ —	\$ 685
Collectively evaluated for impairment	15,524	3,693	14,079	11,220	39,652	1,587	85,755
PCI loans	—	—	—	—	—	—	—
Total allowance for credit losses	<u>\$ 15,582</u>	<u>\$ 3,693</u>	<u>\$ 14,135</u>	<u>\$ 11,220</u>	<u>\$ 40,223</u>	<u>\$ 1,587</u>	<u>\$ 86,440</u>
Recorded investment in loans:							
December 31, 2018							
Individually evaluated for impairment	\$ 1,384	\$ 256	\$ 4,443	\$ 2,727	\$ 4,198	\$ 48	\$ 13,056
Collectively evaluated for impairment	1,620,413	728,883	2,668,982	3,532,364	1,479,222	289,438	10,319,302
PCI loans	492	362	4,117	3,466	151	—	8,588
Total loans evaluated for impairment	<u>\$ 1,622,289</u>	<u>\$ 729,501</u>	<u>\$ 2,677,542</u>	<u>\$ 3,538,557</u>	<u>\$ 1,483,571</u>	<u>\$ 289,486</u>	<u>\$ 10,340,946</u>

	Construction, Land Development and Other Land Loans	Agriculture and Agriculture Real Estate (includes Farmland)	1-4 Family (includes Home Equity)	Commercial Real Estate (includes Multi- Family Residential)	Commercial and Industrial	Consumer and Other	Total
(Dollars in thousands)							
Allowance for credit losses:							
Balance January 1, 2017	\$ 14,984	\$ 4,073	\$ 16,571	\$ 12,256	\$ 35,836	\$ 1,606	\$ 85,326
Provision for credit losses	(297)	(458)	(2,008)	(1,476)	16,047	2,517	14,325
Charge-offs	(9)	(53)	(229)	(155)	(14,836)	(3,652)	(18,934)
Recoveries	137	210	156	3	1,763	1,055	3,324
Net charge-offs	128	157	(73)	(152)	(13,073)	(2,597)	(15,610)
Balance December 31, 2017	<u>\$ 14,815</u>	<u>\$ 3,772</u>	<u>\$ 14,490</u>	<u>\$ 10,628</u>	<u>\$ 38,810</u>	<u>\$ 1,526</u>	<u>\$ 84,041</u>
Allowance for credit losses related to:							
December 31, 2017							
Individually evaluated for impairment	\$ —	\$ —	\$ 559	\$ 366	\$ 2,654	\$ —	\$ 3,579
Collectively evaluated for impairment	14,815	3,772	13,931	10,262	36,156	1,526	80,462
PCI loans	—	—	—	—	—	—	—
Total allowance for credit losses	<u>\$ 14,815</u>	<u>\$ 3,772</u>	<u>\$ 14,490</u>	<u>\$ 10,628</u>	<u>\$ 38,810</u>	<u>\$ 1,526</u>	<u>\$ 84,041</u>
Recorded investment in loans:							
December 31, 2017							
Individually evaluated for impairment	\$ 583	\$ 132	\$ 5,111	\$ 3,708	\$ 13,998	\$ 222	\$ 23,754
Collectively evaluated for impairment	1,507,685	689,605	2,698,796	3,298,801	1,462,860	285,899	9,943,646
PCI loans	869	381	4,564	13,118	3,052	—	21,984
Total loans evaluated for impairment	<u>\$ 1,509,137</u>	<u>\$ 690,118</u>	<u>\$ 2,708,471</u>	<u>\$ 3,315,627</u>	<u>\$ 1,479,910</u>	<u>\$ 286,121</u>	<u>\$ 9,989,384</u>

	Construction, Land Development and Other Land Loans	Agriculture and Agriculture Real Estate (includes Farmland)	1-4 Family (includes Home Equity)	Commercial Real Estate (includes Multi- Family Residential)	Commercial and Industrial	Consumer and Other	Total
(Dollars in thousands)							
Allowance for credit losses:							
Balance January 1, 2016	\$ 14,882	\$ 3,845	\$ 14,891	\$ 12,996	\$ 33,409	\$ 1,361	\$ 81,384
Provision for credit losses	(2,399)	6,795	1,598	(444)	13,986	4,464	24,000
Charge-offs	(7)	(7,375)	(116)	(298)	(14,371)	(5,346)	(27,513)
Recoveries	2,508	808	198	2	2,812	1,127	7,455
Net charge-offs	2,501	(6,567)	82	(296)	(11,559)	(4,219)	(20,058)
Balance December 31, 2016	<u>\$ 14,984</u>	<u>\$ 4,073</u>	<u>\$ 16,571</u>	<u>\$ 12,256</u>	<u>\$ 35,836</u>	<u>\$ 1,606</u>	<u>\$ 85,326</u>
Allowance for credit losses related to:							
December 31, 2016							
Individually evaluated for impairment	\$ —	\$ 17	\$ 150	\$ 178	\$ 2,820	\$ 1	\$ 3,166
Collectively evaluated for impairment	14,984	4,056	16,421	12,078	32,985	1,605	82,129
PCI loans	—	—	—	—	31	—	31
Total allowance for credit losses	<u>\$ 14,984</u>	<u>\$ 4,073</u>	<u>\$ 16,571</u>	<u>\$ 12,256</u>	<u>\$ 35,836</u>	<u>\$ 1,606</u>	<u>\$ 85,326</u>
Recorded investment in loans:							
December 31, 2016							
Individually evaluated for impairment	\$ 14	\$ 161	\$ 2,887	\$ 3,472	\$ 22,221	\$ 123	\$ 28,878
Collectively evaluated for impairment	1,262,478	671,787	2,682,259	3,142,217	1,513,534	266,299	9,538,574
PCI loans	1,431	388	5,710	16,420	3,684	—	27,633
Total loans evaluated for impairment	<u>\$ 1,263,923</u>	<u>\$ 672,336</u>	<u>\$2,690,856</u>	<u>\$3,162,109</u>	<u>\$ 1,539,439</u>	<u>\$ 266,422</u>	<u>\$9,595,085</u>

Troubled Debt Restructurings. The restructuring of a loan is considered a “troubled debt restructuring” if both (1) the borrower is experiencing financial difficulties and (2) the creditor has granted a concession. Concessions may include interest rate reductions or below market interest rates, principal forgiveness, restructuring amortization schedules and other actions intended to minimize potential losses. Under ASC Topic 310-40 “*Receivables—Troubled Debt Restructurings by Creditors*,” the Company evaluates all loan modifications for identification as troubled debt restructurings. At December 31, 2018 and 2017, the Company had \$51 thousand and \$53 thousand, respectively, in outstanding troubled debt restructurings. The following table presents information regarding the recorded investment at December 31, 2018 and 2017 of loans modified in a troubled debt restructuring during the years ended December 31, 2018 and 2017:

	Years Ended December 31,					
	2018			2017		
	Number of Loans	Recorded Investment at Date of Restructure	Recorded Investment at Year- End	Number of Loans	Recorded Investment at Date of Restructure	Recorded Investment at Year- End
	(Dollars in thousands)					
Troubled Debt Restructurings						
Construction, land development and other land loans	—	\$ —	\$ —	—	\$ —	\$ —
Agriculture and agriculture real estate (includes farmland)	—	—	—	—	—	—
1-4 Family (includes home equity)	—	—	—	—	—	—
Commercial real estate (commercial mortgage and multi-family)	—	—	—	—	—	—
Commercial and industrial	2	198	12	3	8,656	—
Consumer and other	—	—	—	—	—	—
Total	2	\$ 198	\$ 12	3	\$ 8,656	\$ —

For the year ended December 31, 2018, the Company added two loans totaling \$198 thousand as new troubled debt restructurings, of which \$12 thousand remained outstanding at December 31, 2018. As of December 31, 2018 there have been no defaults on any loans that were modified as troubled debt restructurings during the preceding twelve months. Default is determined at 90 or more days past due. There were no charge-offs related to restructured loans for the year ended December 31, 2018. For the year ended December 31, 2017, the Company added three loans totaling \$8.7 million as new troubled debt restructurings, none of which remained outstanding at December 31, 2017. During the year ended December 31, 2017, the Company fully charged off two loans with a recorded investment of \$4.3 million at the time of charge off. These two loans were modified as troubled debt restructurings during the first quarter of 2017 and had defaulted in payment prior to the charge off. As of December 31, 2017 there had been no other defaults on any loans that were modified as troubled debt restructurings during the preceding twelve months. The modifications primarily related to extending the amortization periods of the loans, which includes loans modified during bankruptcy. The Company did not grant principal reductions on any restructured loans. These modifications did not have a material impact on the Company’s determination of the allowance for credit losses.

7. FAIR VALUE

The Company uses fair value measurements to record fair value adjustments to certain assets and to determine fair value disclosures. Fair values represent the estimated price that would be received from selling an asset or paid to transfer a liability, otherwise known as an “exit price.” Securities available for sale are recorded at fair value on a recurring basis. Additionally, from time to time, the Company may be required to record at fair value other assets on a nonrecurring basis. These nonrecurring fair value adjustments typically involve application of lower-of-cost-or-market accounting or write downs of individual assets. ASC Topic 820, “*Fair Value Measurements and Disclosures*” establishes a fair value hierarchy for valuation inputs that gives the highest priority to quoted prices in active markets for identical assets or liabilities and the lowest priority to unobservable inputs. The fair value hierarchy is as follows:

Fair Value Hierarchy

The Company groups financial assets and financial liabilities measured at fair value in three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value. These levels are:

- Level 1—Quoted prices in active markets for identical assets or liabilities.
- Level 2—Other significant observable inputs (including quoted prices in active markets for similar assets or liabilities) or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.
- Level 3—Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

The fair value of an asset or liability is the price that would be received to sell that asset or paid to transfer that liability in an orderly transaction occurring in the principal market (or most advantageous market in the absence of a principal market) for such asset or liability. In estimating fair value, the Company utilizes valuation techniques that are consistent with the market approach, the income approach and/or the cost approach. Such valuation techniques are consistently applied. Inputs to valuation techniques include the assumptions that market participants would use in pricing an asset or liability.

The fair value disclosures below represent the Company's estimates based on relevant market information and information about the financial instruments. Fair value estimates are based on judgments regarding current economic conditions, risk characteristics of the various instruments, and other factors. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and therefore cannot be determined with precision. Changes in the above methodologies and assumptions could significantly affect the estimates.

The following tables present fair values for assets measured at fair value on a recurring basis:

	December 31, 2018			
	Level 1	Level 2	Level 3	Total
	(Dollars in thousands)			
Available for sale securities:				
States and political subdivisions	\$ —	\$ 1,166	\$ —	\$ 1,166
Collateralized mortgage obligations	—	12,756	—	12,756
Mortgage-backed securities	—	70,233	—	70,233
Other securities	—	—	—	—
	December 31, 2017			
	Level 1	Level 2	Level 3	Total
	(Dollars in thousands)			
Available for sale securities:				
States and political subdivisions	\$ —	\$ 1,820	\$ —	\$ 1,820
Collateralized mortgage obligations	—	100,061	—	100,061
Mortgage-backed securities	—	103,489	—	103,489
Other securities	12,500	—	—	12,500

Certain assets and liabilities are measured at fair value on a nonrecurring basis; that is, the instruments are not measured at fair value on an ongoing basis but are subject to fair value adjustments in certain circumstances (for example, when there is evidence of impairment). These instruments include other real estate owned, repossessed assets, held to maturity debt securities, loans held for sale, and impaired loans. For the year ended December 31, 2018, the Company had additions to other real estate owned of \$1.6 million, of which \$1.6 million were outstanding as of December 31, 2018. For the year ended December 31, 2018, the Company had additions to impaired loans of \$16.4 million, of which \$7.2 million were outstanding as of December 31, 2018. The remaining financial assets and liabilities measured at fair value on a non-recurring basis that were recorded in 2018 and remained outstanding at December 31, 2018 were not significant.

The following tables summarize the carrying values and estimated fair values of certain financial instruments not recorded at fair value on a recurring basis:

		As of December 31, 2018				
		Carrying	Estimated Fair Value			
		Amount	Level 1	Level 2	Level 3	Total
		(Dollars in thousands)				
Assets						
Cash and due from banks		\$ 410,575	\$ 410,575	\$ —	\$ —	\$ 410,575
Federal funds sold		552	552	—	—	552
Held to maturity securities		9,324,811	—	9,081,236	—	9,081,236
Loans held for sale		29,367	—	29,367	—	29,367
Loans held for investment, net of allowance		10,254,506	—	—	10,144,556	10,144,556
Other real estate owned		1,805	—	1,805	—	1,805
Liabilities						
Deposits:						
Noninterest-bearing		\$ 5,666,115	\$ —	\$ 5,666,115	\$ —	\$ 5,666,115
Interest-bearing		11,590,443	—	11,564,521	—	11,564,521
Other borrowings		1,031,126	—	1,031,161	—	1,031,161
Securities sold under repurchase agreements		284,720	—	284,685	—	284,685
		As of December 31, 2017				
		Carrying	Estimated Fair Value			
		Amount	Level 1	Level 2	Level 3	Total
		(Dollars in thousands)				
Assets						
Cash and due from banks		\$ 391,616	\$ 391,616	\$ —	\$ —	\$ 391,616
Federal funds sold		697	697	—	—	697
Held to maturity securities		9,454,246	—	9,323,482	—	9,323,482
Loans held for sale		31,389	—	31,389	—	31,389
Loans held for investment, net of allowance		9,905,343	—	—	9,923,556	9,923,556
Other real estate owned		11,152	—	11,152	—	11,152
Liabilities						
Deposits:						
Noninterest-bearing		\$ 5,623,322	\$ —	\$ 5,623,322	\$ —	\$ 5,623,322
Interest-bearing		12,198,138	—	12,173,164	—	12,173,164
Other borrowings		505,223	—	505,390	—	505,390
Securities sold under repurchase agreements		324,154	—	324,118	—	324,118

Entities may choose to measure eligible financial instruments at fair value at specified election dates. The fair value measurement option (1) may be applied instrument by instrument, with certain exceptions, (2) is generally irrevocable and (3) is applied only to entire instruments and not to portions of instruments. Unrealized gains and losses on items for which the fair value measurement option has been elected must be reported in earnings at each subsequent reporting date. During the reported periods, the Company had no financial instruments measured at fair value under the fair value measurement option.

The fair value estimates presented herein are based on pertinent information available to management as of the dates indicated. Although management is not aware of any factors that would significantly affect the estimated fair value amounts, such amounts have not been comprehensively revalued for purposes of these financial statements since those dates and, therefore, current estimates of fair value may differ significantly from the amounts presented herein.

The following is a description of valuation methodologies used for assets and liabilities recorded at fair value, non-financial assets and non-financial liabilities, and for estimating fair value for financial instruments not recorded at fair value:

Loans held for sale—Loans held for sale are carried at the lower of cost or estimated fair value. Fair value for consumer mortgages held for sale is based on commitments on hand from investors or prevailing market prices. As such, the Company classifies loans subjected to nonrecurring fair value adjustments as Level 2.

Loans held for investment—The Company does not record loans at fair value on a recurring basis. As such, valuation techniques discussed herein for loans are primarily for estimating fair value disclosures. The Company refined the calculation to estimate fair value for loans held for investment to be in accordance with ASU 2016-01. The refined discounted cash flow calculation to determine fair value considers internal and market-based information such as prepayment risk, cost of funds and liquidity. From time to time, the Company records nonrecurring fair value adjustments to impaired loans to reflect (1) partial write downs that are based on the observable market price or current appraised value of the collateral, or (2) the full charge-off of the loan carrying value. Where appraisals are not available, estimated cash flows are discounted using a rate commensurate with the credit risk associated with those cash flows. Assumptions regarding credit risk, cash flows and discount rates are judgmentally determined using available market information and specific borrower information.

The Company classifies the estimated fair value of loans held for investment as Level 3.

Other real estate owned—Other real estate owned is primarily foreclosed properties securing residential loans and commercial real estate. Foreclosed assets are adjusted to fair value less estimated costs to sell upon transfer of the loans to other real estate owned. Subsequently, these assets are carried at the lower of carrying value or fair value less estimated costs to sell. Other real estate carried at fair value based on an observable market price or a current appraised value is classified by the Company as Level 2. When management determines that the fair value of other real estate requires additional adjustments, either as a result of a non-current appraisal or when there is no observable market price, the Company classifies the other real estate as Level 3.

8. PREMISES AND EQUIPMENT

Premises and equipment are summarized as follows:

	December 31,	
	2018	2017
	(Dollars in thousands)	
Land	\$ 88,209	\$ 88,040
Buildings	212,739	204,922
Furniture, fixtures and equipment	71,203	68,858
Construction in progress	<u>5,442</u>	<u>6,537</u>
Total	377,593	368,357
Less accumulated depreciation	<u>(120,547)</u>	<u>(111,292)</u>
Premises and equipment, net	<u>\$ 257,046</u>	<u>\$ 257,065</u>

Depreciation expense was \$12.4 million, \$12.2 million and \$13.1 million for the years ended December 31, 2018, 2017 and 2016, respectively.

9. DEPOSITS

Included in interest-bearing deposits are certificates of deposit in amounts of \$100,000 or more. These certificates and their remaining maturities at December 31, 2018 were as follows (dollars in thousands):

Three months or less	\$ 365,118	28.9%
Over three through six months	248,246	19.6
Over six through 12 months	388,610	30.8
Over 12 months	261,485	20.7
Total	<u>\$1,263,459</u>	<u>100.00%</u>

Interest expense for certificates of deposit in excess of \$100,000 was \$13.4 million, \$10.3 million and \$9.7 million for the years ended December 31, 2018, 2017 and 2016, respectively.

As of December 31, 2018, the Company had no deposits classified as brokered deposits for regulatory purposes, and there are no major concentrations of deposits with any one depositor.

10. OTHER BORROWINGS AND SECURITIES SOLD UNDER REPURCHASE AGREEMENTS

The Company utilizes borrowings to supplement deposits to fund its lending and investment activities. Borrowings consist of funds from the Federal Home Loan Bank ("FHLB") and securities sold under repurchase agreements.

The following table presents the Company's borrowings at December 31, 2018 and 2017:

	December 31,	
	2018	2017
	(Dollars in thousands)	
FHLB advances	\$ 1,030,000	\$ 500,000
FHLB long-term notes payable	1,126	5,223
Total other borrowings	1,031,126	505,223
Securities sold under repurchase agreements	284,720	324,154
Total	<u>\$ 1,315,846</u>	<u>\$ 829,377</u>

FHLB advances and long-term notes payable—The Company has an available line of credit with the FHLB of Dallas, which allows the Company to borrow on a collateralized basis. The Company's FHLB advances are typically considered short-term borrowings and are used to manage liquidity as needed. Maturing advances are replaced by drawing on available cash, making additional borrowings or through increased customer deposits. At December 31, 2018, the Company had total funds of \$5.92 billion available under this line, of which a total amount of \$1.03 billion was outstanding. FHLB advances were \$1.03 billion at December 31, 2018, with a weighted average interest rate of 2.65%. Long-term notes payable were \$1.1 million at December 31, 2018, with a weighted average interest rate of 4.77%. The maturity dates on the FHLB notes payable range from the years 2019 to 2027 and have interest rates ranging from 4.51% to 5.23%.

Securities sold under repurchase agreements with Company customers—At December 31, 2018, the Company had \$284.7 million in securities sold under repurchase agreements compared with \$324.2 million at December 31, 2017, with weighted average rates paid of 0.93% and 0.39% for the years ended December 31, 2018 and 2017, respectively. Repurchase agreements are generally settled on the following business day; however, approximately \$8.9 million of repurchase agreements outstanding at December 31, 2018 have maturity dates ranging from 6 to 24 months. All securities sold under repurchase agreements are collateralized by certain pledged securities.

11. INCOME TAXES

The components of the provision for federal income taxes are as follows:

	Year Ended December 31,		
	2018	2017	2016
	(Dollars in thousands)		
Current	\$ 74,346	\$ 123,371	\$ 115,145
Deferred	6,877	10,534	19,047
Total	<u>\$ 81,223</u>	<u>\$ 133,905</u>	<u>\$ 134,192</u>

The provision for federal income taxes differs from the amount computed by applying the federal income tax statutory rate of 21% for 2018 and 35% for 2017 and 2016 to income before income taxes as follows:

	Year Ended December 31,		
	2018	2017	2016
	(Dollars in thousands)		
Taxes calculated at statutory rate	\$ 84,637	\$ 142,125	\$ 143,030
(Decrease) increase resulting from:			
Excess FMV on restricted stock vesting	(418)	(442)	—
Certain compensation >\$1 million	651	—	—
Tax-exempt interest	(3,504)	(6,724)	(7,234)
Qualified School Construction Bond credit	(1,608)	(1,239)	(1,218)
Non taxable death benefits	(56)	(5)	(295)
BOLI income	(1,110)	(1,901)	(1,982)
Leverage lease items	—	(549)	—
State tax, net	1,482	106	1,188
Other, net	1,149	1,103	703
Tax rate change	—	1,431	—
Total	<u>\$ 81,223</u>	<u>\$ 133,905</u>	<u>\$ 134,192</u>

Year-end deferred taxes are presented in the table below. As a result of the Tax Cuts and Jobs Act enacted on December 22, 2017, deferred taxes as of December 31, 2017 and 2018 are based on the U.S. statutory federal corporate income tax rate of 21%.

	<u>December 31,</u>	
	<u>2018</u>	<u>2017</u>
	(Dollars in thousands)	
Deferred tax assets:		
Loan purchase discounts	\$ 3,709	\$ 7,297
Allowance for credit losses	18,009	16,897
Accrued liabilities	1,502	1,476
Restricted stock	4,036	5,640
Deferred compensation	2,421	2,433
Certificates of Deposit	—	22
Net operating losses	86	129
ORE write-downs	22	710
Investments in partnerships	—	106
Unrealized loss on available for sale securities	—	30
Other	13	19
Total deferred tax assets	<u>29,798</u>	<u>34,759</u>
Deferred tax liabilities:		
Goodwill and core deposit intangibles	(23,926)	(22,664)
Bank premises and equipment	(7,379)	(7,252)
Securities	(232)	(494)
Unrealized gain on available for sale securities	(82)	—
Prepaid expenses	(658)	(566)
Deferred loan fees and costs	(4,784)	(4,091)
Investments in partnerships	(29)	—
Total deferred tax liabilities	<u>(37,090)</u>	<u>(35,067)</u>
Net deferred tax liabilities	<u>\$ (7,292)</u>	<u>\$ (308)</u>

The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income during the periods in which those temporary differences become deductible. Management considers the scheduled reversal of deferred tax liabilities, projected future taxable income, and tax planning strategies in making this assessment. Based upon the level of historical taxable income and estimates of future taxable income over the periods for which the deferred tax assets are deductible, management believes it is more likely than not the Company will realize the benefits of these deductible differences at December 31, 2018.

Benefits from tax positions are recognized in the financial statements only when it is more likely than not that the tax position will be sustained upon examination by the appropriate taxing authority that would have full knowledge of all relevant information. A tax position that meets the more-likely-than-not recognition threshold is measured at the largest amount of benefit that is greater than fifty percent likely of being realized upon ultimate settlement. Tax positions that previously failed to meet the more-likely-than-not recognition threshold are recognized in the first subsequent financial reporting period in which that threshold is met. Previously recognized tax positions that no longer meet the more-likely-than-not recognition threshold are derecognized in the first subsequent financial reporting period in which that threshold is no longer met. The Company had no tax positions at December 31, 2018 or December 31, 2017 that did not meet the more-likely-than-not recognition threshold. ASC Topic 740 "Income Taxes" also provides guidance on the accounting for and disclosure of unrecognized tax benefits, interest and penalties. The Company's policy for recording interest and penalties associated with audits is to record such items as a component of income before taxes. Penalties are recorded in other (gains) losses and interest paid or received is recorded in interest expense or interest income, respectively, in the consolidated statement of income. As of December 31, 2018 and 2017, the Company has not accrued any interest and penalties related to unrecognized tax benefits. The Company has identified its federal tax return and its state tax returns in Texas, Oklahoma and Arkansas as "major" tax jurisdictions, as defined. The periods subject to examination for the Company's federal return are the 2015 through 2018 tax years. The

Company has assumed to net operating loss carryforwards, “acquired NOLs”, through its acquisitions. The tax periods of the acquired entities from which these acquired NOLs originated are considered open years for purposes of adjusting the amount of the acquired NOLs used in the Company’s open years. Net operating loss carryforwards expire in tax years beginning in 2028 through 2031.

Tax Cuts and Jobs Act. The Tax Cuts and Jobs Act was enacted on December 22, 2017. Among other things, the new law (i) establishes a new, flat federal statutory corporate income tax rate of 21%, (ii) eliminates the corporate alternative minimum tax and allows the use of any such carryforwards to offset regular tax liability for any taxable year, (iii) limits the deduction for net interest expense incurred by U.S. corporations, (iv) allows businesses to immediately expense, for tax purposes, the cost of new investments in certain qualified depreciable assets, (v) eliminates or reduces certain deductions related to meals and entertainment expenses, (vi) modifies the limitation on excessive employee remuneration to eliminate the exception for performance-based compensation and clarifies the definition of a covered employee and (vii) limits the deductibility of deposit insurance premiums. The Tax Cuts and Jobs Act also significantly changes U.S. tax law related to foreign operations, however, such changes do not currently impact the Company. As stated above, as a result of the enactment of the Tax Cuts and Jobs Act on December 22, 2017, the Company remeasured its deferred tax assets and liabilities based upon the newly enacted U.S. statutory federal corporate income tax rate of 21%, which is the tax rate at which these assets and liabilities are expected to reverse in the future. The Company recognized a one-time non-cash income tax expense related to the remeasurement of its deferred tax assets and liabilities totaling \$1.4 million during the year ended December 31, 2017.

12. STOCK INCENTIVE PROGRAMS

At December 31, 2018, the Company had two stock-based employee compensation plans with awards outstanding. One of these plans has expired and therefore no additional awards may be issued under that plan. The Company accounts for stock-based employee compensation plans using the fair value-based method of accounting. The Company recognized stock-based compensation expense of \$10.5 million, \$6.9 million and \$9.5 million for the years ended December 31, 2018, 2017 and 2016, respectively. There was approximately \$2.0 million, \$2.4 million and \$3.3 million of income tax benefit recorded for the stock-based compensation expense for the same periods, respectively.

In December 2004, Bancshares’ Board of Directors established the Prosperity Bancshares, Inc. 2004 Stock Incentive Plan (the “2004 Plan”), which was approved by Bancshares’ shareholders on February 23, 2005. The 2004 Plan authorized the issuance of up to 1,250,000 shares of common stock upon the exercise of options granted under the 2004 Plan or upon the grant or exercise, as the case may be, of other awards granted under the 2004 Plan. The 2004 Plan provided for grants of incentive and nonqualified stock options to employees and nonqualified stock options to directors who are not employees. The 2004 Plan also provided for grants of shares of restricted stock, stock appreciation rights, phantom stock awards and performance awards on substantially similar terms. A total of 191,625 options and 786,418 shares of restricted stock have been granted under the 2004 Plan as of December 31, 2018. No options granted under the 2004 Plan were outstanding at December 31, 2018. The 2004 Plan has expired and therefore no additional shares may be issued under the 2004 Plan.

On February 22, 2012, Bancshares’ Board of Directors adopted the Prosperity Bancshares, Inc. 2012 Stock Incentive Plan (the “2012 Plan”), which was approved by Bancshares’ shareholders on April 17, 2012. The 2012 Plan authorizes the issuance of up to 1,250,000 shares of common stock upon the exercise of options granted under the 2012 Plan or pursuant to the grant or exercise, as the case may be, of other awards granted under the 2012 Plan, including restricted stock, stock appreciation rights, phantom stock awards and performance awards. A total of 721,848 shares of restricted stock have been granted under the 2012 Plan as of December 31, 2018.

Stock Options

Stock options are issued at the current market price on the date of the grant, subject to a pre-determined vesting period with a contractual term of 10 years. Options assumed in connection with acquisitions have contractual terms as established in the original option grant agreements entered into prior to acquisition. The fair value of stock options granted is estimated at the date of grant using the Black-Scholes option-pricing model. The Black-Scholes pricing model utilizes certain assumptions including expected life of the option, risk free interest rate, volatility and dividend yield. Stock-based compensation expense is recognized ratably over the requisite service period for all awards. There were no options issued for the years ended December 31, 2018, 2017 and 2016 and the Company had no options outstanding at December 31, 2018.

A summary of changes in outstanding vested and unvested options during the three-year period ended December 31, 2018 is set forth below:

	Number of Options (In thousands)	Weighted Average Exercise Price	Weighted Average Contractual Term (In years)	Aggregate Intrinsic Value (In thousands)
Options outstanding, December 31, 2015	29	\$ 32.14	2.60	\$ 453
Options granted	—	—		
Options forfeited	—	—		
Options exercised	(24)	32.65		
Options outstanding, December 31, 2016	5	\$ 29.69	2.75	210
Options granted	—	—		
Options forfeited	—	—		
Options exercised	(5)	29.69		
Options outstanding, December 31, 2017	—	—	—	—
Options granted	—	—		
Options forfeited	—	—		
Options exercised	—	—		
Options outstanding, December 31, 2018	—	\$ —	—	\$ —
Shares vested or expected to vest, December 31, 2018	—	\$ —	—	\$ —
Shares exercisable, December 31, 2018	—	\$ —	—	\$ —

The Company received no cash from the exercise of stock options during the year ended December 31, 2018, as all options vested prior to 2018. The Company received \$148 thousand and \$778 thousand in cash from the exercise of stock options during the years ended December 31, 2017 and 2016, respectively. There was no tax benefit realized from exercises of the stock-based compensation arrangements during the years ended December 31, 2018, 2017 and 2016.

Restricted Stock

The Company has granted shares of restricted stock pursuant to the 2004 and 2012 Plans. These shares of restricted stock generally vest over a period of one to five years. The Company accounts for restricted stock grants by recording the fair value of the grant as compensation expense over the vesting period. Compensation expense related to restricted stock was \$10.5 million, \$6.9 million and \$9.5 million for the years ended December 31, 2018, 2017 and 2016, respectively.

A summary of the status of nonvested shares of restricted stock as of December 31, 2018, and changes during the year then ended is as follows:

	Number of Shares	Weighted Average Grant Date Fair Value
	(Shares in thousands)	
Nonvested share awards outstanding, December 31, 2017	418	\$ 56.53
Share awards granted	390	73.60
Unvested share awards forfeited	(34)	69.71
Share awards vested	<u>(333)</u>	<u>56.97</u>
Nonvested share awards outstanding, December 31, 2018	<u>441</u>	<u>\$ 70.46</u>

The total fair value of restricted stock awards that fully vested during the year ended December 31, 2018 was \$24.5 million.

As of December 31, 2018, there was \$18.8 million of total unrecognized compensation expense related to stock-based compensation arrangements. That cost is expected to be recognized over a weighted average period of 1.50 years.

13. OTHER NONINTEREST INCOME AND EXPENSE

Other noninterest income and expense totals are more fully detailed in the following tables. Any components of these totals exceeding 1% of the aggregate of total net interest income and total noninterest income for any of the years presented, as well as amounts the Company elected to present, are stated separately.

	Years Ended December 31,		
	2018	2017	2016
	(Dollars in thousands)		
Other noninterest income			
Banking related service fees	\$ 6,143	\$ 6,107	\$ 4,825
Bank Owned Life Insurance (BOLI)	5,284	5,430	5,663
Rental income	1,698	1,946	2,484
Other	<u>8,644</u>	<u>8,492</u>	<u>7,893</u>
Total	<u>\$ 21,769</u>	<u>\$ 21,975</u>	<u>\$ 20,865</u>
Other noninterest expense			
Advertising	\$ 2,838	\$ 2,932	\$ 2,845
Losses	1,805	2,519	2,439
Printing and supplies	2,392	2,035	2,334
Professional and legal fees	6,041	4,843	4,346
Property taxes	7,779	7,424	7,770
Travel and development	4,658	4,398	4,455
Other	<u>10,301</u>	<u>9,578</u>	<u>9,089</u>
Total	<u>\$ 35,814</u>	<u>\$ 33,729</u>	<u>\$ 33,278</u>

14. PROFIT SHARING PLAN

The Company has adopted a profit sharing plan pursuant to Section 401(k) of the Internal Revenue Code (the "Code"), whereby the participants may contribute a percentage of their compensation as permitted under the Code. Matching contributions are made at the discretion of the Company. Presently, the Company matches 50% of an employee's contributions, up to 15% of such employee's compensation, not to exceed the maximum allowable pursuant to the Code and excluding catch-up contributions. Such matching contributions were approximately \$4.7 million, \$4.3 million and \$4.4 million for the years ended December 31, 2018, 2017 and 2016, respectively.

15. OFF-BALANCE SHEET ARRANGEMENTS, COMMITMENTS AND CONTINGENCIES

The following table summarizes the Company's contractual obligations and other commitments to make future payments as of December 31, 2018 (other than deposit obligations and securities sold under repurchase agreements). The Company's future cash payments associated with its contractual obligations pursuant to its FHLB advances and notes payable and operating leases as of December 31, 2018 are summarized below. The future interest payments were calculated using the current rate in effect at December 31, 2018. Payments for FHLB notes payable include interest of \$131 thousand that will be paid over the future periods. Payments related to leases are based on actual payments specified in underlying contracts.

	1 year or less	More than 1 year but less than 3 years	3 years or more but less than 5 years	5 years or more	Total
	(Dollars in thousands)				
Federal Home Loan Bank advances and notes payable	\$ 1,030,457	\$ 586	\$ 125	\$ 89	\$ 1,031,257
Operating leases	4,897	7,101	4,344	3,597	19,939
Total	<u>\$ 1,035,354</u>	<u>\$ 7,687</u>	<u>\$ 4,469</u>	<u>\$ 3,686</u>	<u>\$ 1,051,196</u>

Off-Balance Sheet Items

In the normal course of business, the Company enters into various transactions that, in accordance with GAAP, are not included in its consolidated balance sheets. The Company enters into these transactions to meet the financing needs of its customers. These transactions include commitments to extend credit and standby letters of credit, which involve, to varying degrees, elements of credit risk and interest rate risk in excess of the amounts recognized in the consolidated balance sheets.

The Company's commitments associated with outstanding standby letters of credit and commitments to extend credit expiring by period as of December 31, 2018 are summarized below. Since commitments associated with letters of credit and commitments to extend credit may expire unused, the amounts shown do not necessarily reflect the actual future cash funding requirements.

	1 year or less	More than 1 year but less than 3 years	3 years or more but less than 5 years	5 years or more	Total
	(Dollars in thousands)				
Standby letters of credit	\$ 60,600	\$ 4,096	\$ 1,647	\$ —	\$ 66,343
Commitments to extend credit	1,005,274	442,088	125,249	922,239	2,494,850
Total	<u>\$ 1,065,874</u>	<u>\$ 446,184</u>	<u>\$ 126,896</u>	<u>\$ 922,239</u>	<u>\$ 2,561,193</u>

Standby Letters of Credit. Standby letters of credit are written conditional commitments issued by the Company to guarantee the payment by or performance of a customer to a third party. In the event the customer does not perform in accordance with the terms of the agreement with the third party, the Company would be required to fund the commitment. The maximum potential amount of future payments the Company could be required to make is represented by the contractual amount of the commitment. If the commitment is funded, the Company would be entitled to seek recovery from the customer. The Company's policies generally require that standby letter of credit arrangements contain security and debt covenants similar to those contained in loan agreements.

Commitments to Extend Credit. The Company enters into contractual commitments to extend credit, normally with fixed expiration dates or termination clauses, at specified rates and for specific purposes. Substantially all of the Company's commitments to extend credit are contingent upon customers maintaining specific credit standards at the time of loan funding. The Company minimizes its exposure to loss under these commitments by subjecting them to credit approval and monitoring procedures. Management assesses the credit risk associated with certain commitments to extend credit in determining the level of the allowance for credit losses.

At December 31, 2018, \$210.6 million of commitments to extend credit and standby letters of credit have fixed rates ranging from 1.8% to 21.0%.

The Company evaluates customer creditworthiness on a case-by-case basis. The amount of collateral obtained, if considered necessary by the Company upon extension of credit, is based on management's credit evaluation of the customer.

Leases—The following table presents a summary of non-cancelable future operating lease commitments as of December 31, 2018 (dollars in thousands):

2019	\$ 4,897
2020	4,088
2021	3,013
2022	2,319
2023	2,025
Thereafter	<u>3,597</u>
	<u>\$ 19,939</u>

It is expected that in the normal course of business, expiring leases will be renewed or replaced by leases on other property or equipment.

Rent expense under all operating lease obligations aggregated approximately \$6.1 million for the year ended December 31, 2018, \$6.7 million for the year ended December 31, 2017 and \$7.4 million for the year ended December 31, 2016.

Litigation—The Company and the Bank are defendants, from time to time, in legal actions arising from transactions conducted in the ordinary course of business. After consultations with legal counsel, the Company and the Bank believe that the ultimate liability, if any, arising from such actions will not have a material adverse effect on their financial statements.

16. OTHER COMPREHENSIVE INCOME (LOSS)

	For the Years Ended December 31,								
	2018			2017			2016		
	Before Tax Amount	Tax Benefit	Net of Tax Amount	Before Tax Amount	Tax Benefit	Net of Tax Amount	Before Tax Amount	Tax Benefit	Net of Tax Amount
Other comprehensive income (loss):									
Securities available for sale:									
Change in unrealized gain or loss during the period	\$ 535	\$ (112)	\$ 423	\$(2,314)	\$ 790	\$(1,524)	\$ (967)	\$ 338	\$ (629)
Total securities available for sale	<u>535</u>	<u>(112)</u>	<u>423</u>	<u>(2,314)</u>	<u>790</u>	<u>(1,524)</u>	<u>(967)</u>	<u>338</u>	<u>(629)</u>
Total other comprehensive income (loss)	<u>\$ 535</u>	<u>\$ (112)</u>	<u>\$ 423</u>	<u>\$(2,314)</u>	<u>\$ 790</u>	<u>\$(1,524)</u>	<u>\$ (967)</u>	<u>\$ 338</u>	<u>\$ (629)</u>

Activity in accumulated other comprehensive income, net of tax, was as follows:

	Securities Available for Sale	Accumulated Other Comprehensive Income
	(Dollars in thousands)	
Balance at January 1, 2018	\$ (113)	\$ (113)
Other comprehensive income	423	423
Balance at December 31, 2018	<u>\$ 310</u>	<u>\$ 310</u>
Balance at January 1, 2017	\$ 1,411	\$ 1,411
Other comprehensive loss	(1,524)	(1,524)
Balance at December 31, 2017	<u>\$ (113)</u>	<u>\$ (113)</u>
Balance at January 1, 2016	\$ 2,040	\$ 2,040
Other comprehensive loss	(629)	(629)
Balance at December 31, 2016	<u>\$ 1,411</u>	<u>\$ 1,411</u>

17. REGULATORY MATTERS

The Company and the Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Any institution that fails to meet its minimum capital requirements is subject to actions by regulators that could have a direct material effect on the Company's financial statements. Under the capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines based on the Bank's assets, liabilities and certain off-balance-sheet items as calculated under regulatory accounting practices. The Company's and the Bank's capital amounts and the Bank's classification under the regulatory framework for prompt corrective action are also subject to qualitative judgments by the regulators about the components, risk weightings and other factors.

The Basel III Capital Rules adopted by the federal regulatory authorities in 2013 substantially revised the risk-based capital requirements applicable to the Company and the Bank. The Basel III Capital Rules became effective for the Company and the Bank on January 1, 2015, subject to a phase-in period for certain provisions. Among other things, the Basel III Capital Rules introduced a new capital measure called "Common Equity Tier 1" ("CET1"), which is a comparison of the sum of certain equity capital components to total risk-weighted assets, and revised the risk-weighting approach of the capital ratios with a more risk-sensitive approach that expanded the risk-weighting categories from the previous Basel I derived categories to a much larger and more risk-sensitive number of categories, depending on the nature of the assets.

To meet the capital adequacy requirements, the Company and the Bank must maintain minimum capital amounts and ratios of CET1, Tier 1 and Total capital to risk weighted assets, and of Tier 1 capital to adjusted quarterly average assets as defined in the regulations. As of December 31, 2018, the Company and the Bank met all capital adequacy requirements to which they were subject.

The Basel III Capital Rules require a "capital conservation buffer," composed entirely of CET1, in addition to the minimum risk-weighted asset capital ratios. The implementation of the capital conservation buffer began on January 1, 2016 at the 0.625% level and was phased in over a four-year period (increasing by that amount on each subsequent January 1, until it reached 2.5% on January 1, 2019). The required phase-in buffer during 2018 was 1.875%.

The CET1, Tier 1 and total capital ratios are calculated by dividing the respective capital amounts by risk weighted assets. Risk weighted assets include total assets, excluding goodwill and other intangible assets, allocated by risk weight category, and certain off-balance-sheet items. The leverage ratio is calculated by dividing Tier 1 capital by adjusted quarterly average total assets, excluding goodwill and other intangible assets.

As of December 31, 2018, the most recent notification from the FDIC categorized the Bank as “well capitalized” under the regulatory framework for prompt corrective action. There have been no conditions or events since that notification which management believes have changed the Bank’s category. To be categorized as well capitalized the Bank must maintain minimum CET1 risk-based, Tier 1 risk-based, total risk-based and Tier 1 leverage ratios as set forth in the table below.

The following is a summary of the Company’s and the Bank’s capital ratios at December 31, 2018 and 2017:

	Actual		Minimum Required For Capital Adequacy Purposes		Minimum Required Plus Capital Conservation Buffer for 2018		To Be Categorized As Well Capitalized Under Prompt Corrective Action Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
(Dollars in thousands)								
CONSOLIDATED:								
As of December 31, 2018 ⁽¹⁾								
CET1 Capital (to Risk Weighted Assets)	\$2,124,883	16.32%	\$ 585,799	4.50%	\$ 829,881	6.375%	N/A	N/A
Tier 1 Capital (to Risk Weighted Assets)	2,124,883	16.32%	781,065	6.00%	1,025,148	7.875%	N/A	N/A
Total Capital (to Risk Weighted Assets)	2,211,323	16.99%	1,041,420	8.00%	1,285,503	9.875%	N/A	N/A
Tier 1 Capital (to Average Tangible Assets)	2,124,883	10.23%	830,638	4.00%	830,638	4.000%	N/A	N/A
As of December 31, 2017 ⁽¹⁾								
CET1 Capital (to Risk Weighted Assets)	\$1,898,009	15.08%	\$ 566,568	4.50%	\$ 723,948	5.750%	N/A	N/A
Tier 1 Capital (to Risk Weighted Assets)	1,898,009	15.08%	755,424	6.00%	912,805	7.250%	N/A	N/A
Total Capital (to Risk Weighted Assets)	1,982,051	15.74%	1,007,233	8.00%	1,164,613	9.250%	N/A	N/A
Tier 1 Capital (to Average Tangible Assets)	1,898,009	9.31%	815,633	4.00%	815,633	4.000%	N/A	N/A
BANK ONLY:								
As of December 31, 2018 ⁽¹⁾								
CET1 Capital (to Risk Weighted Assets)	\$2,112,412	16.24%	\$ 585,490	4.50%	\$ 829,444	6.375%	\$ 845,708	6.50%
Tier 1 Capital (to Risk Weighted Assets)	2,112,412	16.24%	780,653	6.00%	1,024,608	7.875%	1,040,871	8.00%
Total Capital (to Risk Weighted Assets)	2,198,852	16.90%	1,040,871	8.00%	1,284,825	9.875%	1,301,089	10.00%
Tier 1 Capital (to Average Tangible Assets)	2,112,412	10.18%	830,335	4.00%	830,335	4.000%	1,037,919	5.00%
As of December 31, 2017 ⁽¹⁾								
CET1 Capital (to Risk Weighted Assets)	\$1,884,811	14.98%	\$ 566,260	4.50%	\$ 723,554	5.750%	\$ 817,931	6.50%
Tier 1 Capital (to Risk Weighted Assets)	1,884,811	14.98%	755,013	6.00%	912,308	7.250%	1,006,684	8.00%
Total Capital (to Risk Weighted Assets)	1,968,852	15.65%	1,006,684	8.00%	1,163,979	9.250%	1,258,355	10.00%
Tier 1 Capital (to Average Tangible Assets)	1,884,811	9.25%	815,199	4.00%	815,199	4.000%	1,018,999	5.00%

(1) Calculated pursuant to the phase-in provisions of the Basel III Capital Rules.

Dividends paid by Bancshares and the Bank are subject to restrictions by certain regulatory agencies. Dividends declared to be paid by Bancshares during the years ended December 31, 2018, 2017 and 2016 were \$104.1 million, \$95.9 million and \$86.2 million, respectively. Dividends paid by the Bank to Bancshares during the years ended December 31, 2018, 2017 and 2016 were \$101.0 million, \$95.0 million and \$141.5 million, respectively.

18. PARENT COMPANY ONLY FINANCIAL STATEMENTS

**PROSPERITY BANCSHARES, INC.
(Parent Company Only)**

CONDENSED BALANCE SHEETS

	<u>December 31,</u>	
	<u>2018</u>	<u>2017</u>
	(Dollars in thousands)	
ASSETS		
Cash	\$ 2,071	\$ 3,528
Investment in subsidiary	4,036,370	3,806,973
Goodwill	3,982	3,982
Other assets	10,401	9,671
TOTAL	<u>\$ 4,052,824</u>	<u>\$ 3,824,154</u>
LIABILITIES AND SHAREHOLDERS' EQUITY		
LIABILITIES:		
Accrued interest payable and other liabilities	\$ —	\$ —
Total liabilities	—	—
SHAREHOLDERS' EQUITY:		
Common stock	69,847	69,491
Capital surplus	2,045,351	2,035,219
Retained earnings	1,937,316	1,719,557
Unrealized gain (loss) on available for sale securities, net of tax	310	(113)
Total shareholders' equity	<u>4,052,824</u>	<u>3,824,154</u>
TOTAL	<u>\$ 4,052,824</u>	<u>\$ 3,824,154</u>

PROSPERITY BANCSHARES, INC.
(Parent Company Only)
CONDENSED STATEMENTS OF INCOME

	<u>For the Years Ended December 31,</u>		
	<u>2018</u>	<u>2017</u>	<u>2016</u>
	(Dollars in thousands)		
OPERATING INCOME:			
Dividends from subsidiary	\$ 101,000	\$ 95,000	\$ 141,456
Other income	<u>30</u>	<u>32</u>	<u>34</u>
Total income	101,030	95,032	141,490
OPERATING EXPENSE:			
Junior subordinated debentures interest expense	—	—	37
Stock based compensation expense (includes restricted stock)	10,488	6,942	9,547
Other expenses	<u>538</u>	<u>597</u>	<u>613</u>
Total operating expense	11,026	7,539	10,197
INCOME BEFORE INCOME TAX BENEFIT AND EQUITY IN UNDISTRIBUTED EARNINGS OF SUBSIDIARIES	90,004	87,493	131,293
FEDERAL INCOME TAX BENEFIT (EXPENSE)	<u>2,834</u>	<u>(1,932)</u>	<u>3,568</u>
INCOME BEFORE EQUITY IN UNDISTRIBUTED EARNINGS OF SUBSIDIARIES	92,838	85,561	134,861
EQUITY IN UNDISTRIBUTED EARNINGS OF SUBSIDIARIES	<u>228,974</u>	<u>186,604</u>	<u>139,605</u>
NET INCOME	<u>\$ 321,812</u>	<u>\$ 272,165</u>	<u>\$ 274,466</u>

PROSPERITY BANCSHARES, INC.
(Parent Company Only)

CONDENSED STATEMENTS OF COMPREHENSIVE INCOME

	For the Years Ended December 31,		
	2018	2017	2016
	(Dollars in thousands)		
Net income	\$ 321,812	\$ 272,165	\$ 274,466
Other comprehensive income (loss), before tax:			
Securities available for sale:			
Change in unrealized gain during period	535	(2,314)	(967)
Total other comprehensive income (loss)	535	(2,314)	(967)
Deferred tax related to other comprehensive income (loss)	(112)	790	338
Other comprehensive income (loss), net of tax	423	(1,524)	(629)
Comprehensive income	\$ 322,235	\$ 270,641	\$ 273,837

PROSPERITY BANCSHARES, INC.
(Parent Company Only)

CONDENSED STATEMENTS OF CASH FLOWS

	For the Years Ended December 31,		
	2018	2017	2016
	(Dollars in thousands)		
CASH FLOWS FROM OPERATING ACTIVITIES:			
Net income	\$ 321,812	\$ 272,165	\$ 274,466
Adjustments to reconcile net income to net cash provided by operating activities:			
Equity in undistributed earnings of subsidiaries	(228,974)	(186,604)	(139,605)
Stock based compensation expense (includes restricted stock)	10,488	6,942	9,547
(Increase) decrease in other assets	(730)	4,815	41
Net cash provided by operating activities	102,596	97,318	144,449
CASH FLOWS FROM INVESTING ACTIVITIES:			
Cash paid for acquisitions	—	—	(39,006)
Cash acquired from acquisitions	—	—	72
Net cash used in investing activities	—	—	(38,934)
CASH FLOWS FROM FINANCING ACTIVITIES:			
Redemption of junior subordinated debentures	—	—	(7,217)
Proceeds from stock option exercises	—	148	778
Repurchase of common stock	—	—	(51,057)
Payments of cash dividends	(104,053)	(95,888)	(86,226)
Net cash used in financing activities	(104,053)	(95,740)	(143,722)
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS	(1,457)	1,578	(38,207)
CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD	3,528	1,950	40,157
CASH AND CASH EQUIVALENTS, END OF PERIOD	\$ 2,071	\$ 3,528	\$ 1,950